

# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

## 92003 - Bonsall

North San Diego County

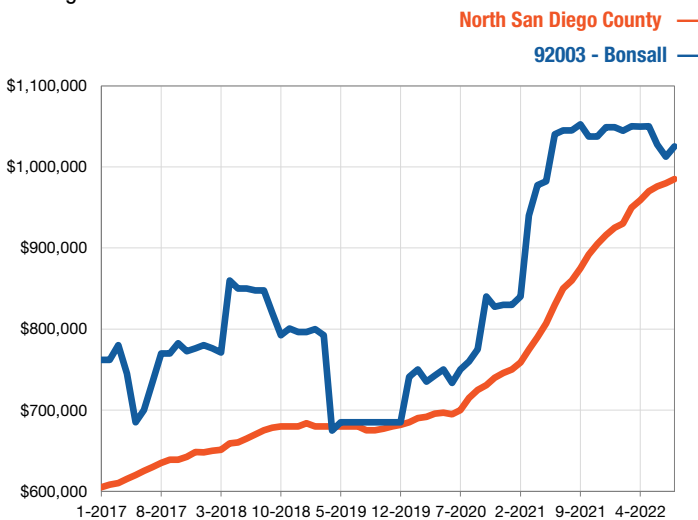
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	9	8	- 11.1%	130	104	- 20.0%
Pending Sales	7	3	- 57.1%	100	67	- 33.0%
Closed Sales	7	2	- 71.4%	104	73	- 29.8%
Days on Market Until Sale	49	13	- 73.5%	31	25	- 19.4%
Median Sales Price*	\$797,500	<b>\$877,475</b>	+ 10.0%	\$1,045,000	<b>\$1,025,000</b>	- 1.9%
Average Sales Price*	\$968,787	<b>\$877,475</b>	- 9.4%	\$1,060,732	<b>\$1,162,722</b>	+ 9.6%
Percent of Original List Price Received*	100.4%	<b>103.2%</b>	+ 2.8%	99.1%	<b>101.0%</b>	+ 1.9%
Percent of List Price Received*	100.4%	<b>102.3%</b>	+ 1.9%	99.9%	<b>101.1%</b>	+ 1.2%
Inventory of Homes for Sale	14	21	+ 50.0%	--	--	--
Months Supply of Inventory	1.7	3.8	+ 123.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

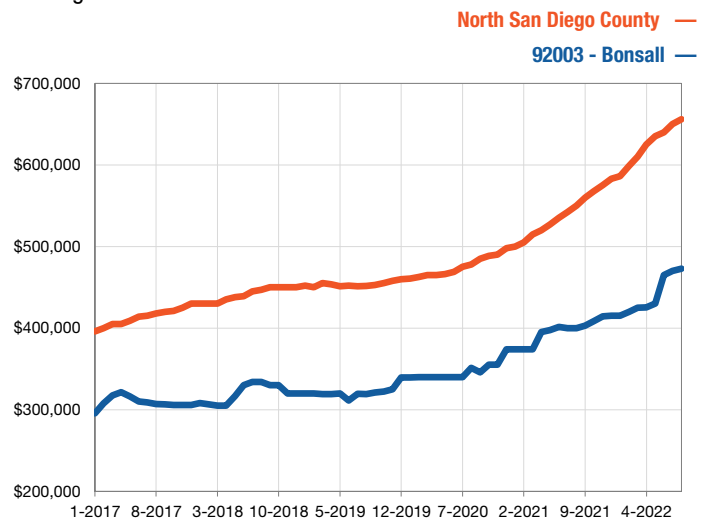
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	6	3	- 50.0%	39	34	- 12.8%
Pending Sales	5	1	- 80.0%	35	32	- 8.6%
Closed Sales	2	3	+ 50.0%	33	36	+ 9.1%
Days on Market Until Sale	2	14	+ 600.0%	19	9	- 52.6%
Median Sales Price*	\$410,000	<b>\$550,000</b>	+ 34.1%	\$400,000	<b>\$472,750</b>	+ 18.2%
Average Sales Price*	\$410,000	<b>\$548,333</b>	+ 33.7%	\$402,136	<b>\$480,789</b>	+ 19.6%
Percent of Original List Price Received*	101.9%	<b>103.5%</b>	+ 1.6%	102.2%	<b>103.9%</b>	+ 1.7%
Percent of List Price Received*	101.4%	<b>104.8%</b>	+ 3.4%	101.6%	<b>103.7%</b>	+ 2.1%
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	1.4	1.1	- 21.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
 Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
 Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92025 - Escondido

North San Diego County

### Detached Single-Family

Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	41	24	- 41.5%	427	357	- 16.4%
Pending Sales	39	16	- 59.0%	368	273	- 25.8%
Closed Sales	38	18	- 52.6%	363	302	- 16.8%
Days on Market Until Sale	13	25	+ 92.3%	14	15	+ 7.1%
Median Sales Price*	\$875,000	\$753,000	- 13.9%	\$736,800	\$861,500	+ 16.9%
Average Sales Price*	\$1,042,391	\$823,106	- 21.0%	\$828,103	\$968,666	+ 17.0%
Percent of Original List Price Received*	101.8%	93.8%	- 7.9%	103.0%	102.9%	- 0.1%
Percent of List Price Received*	103.4%	96.4%	- 6.8%	103.0%	102.8%	- 0.2%
Inventory of Homes for Sale	49	53	+ 8.2%	--	--	--
Months Supply of Inventory	1.6	2.3	+ 43.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

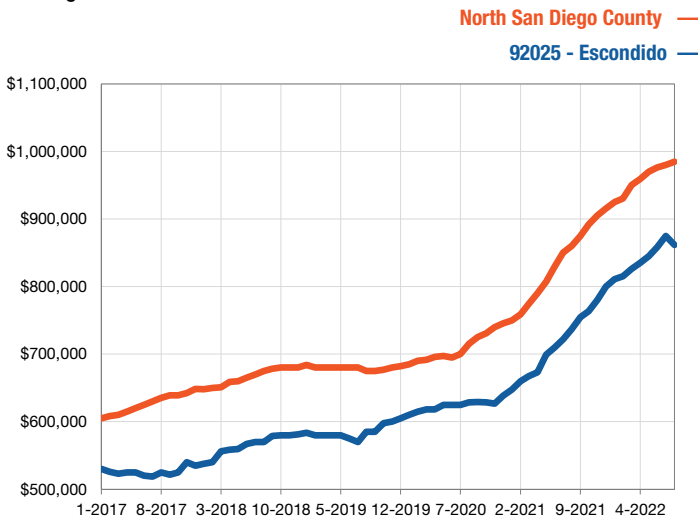
### Attached Single-Family

Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	18	9	- 50.0%	154	110	- 28.6%
Pending Sales	19	4	- 78.9%	135	89	- 34.1%
Closed Sales	22	9	- 59.1%	122	106	- 13.1%
Days on Market Until Sale	8	17	+ 112.5%	12	12	0.0%
Median Sales Price*	\$413,500	\$571,000	+ 38.1%	\$402,500	\$482,500	+ 19.9%
Average Sales Price*	\$452,272	\$541,867	+ 19.8%	\$429,837	\$488,503	+ 13.6%
Percent of Original List Price Received*	103.3%	98.0%	- 5.1%	102.5%	103.6%	+ 1.1%
Percent of List Price Received*	102.6%	100.9%	- 1.7%	102.6%	103.3%	+ 0.7%
Inventory of Homes for Sale	17	14	- 17.6%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 26.7%	--	--	--

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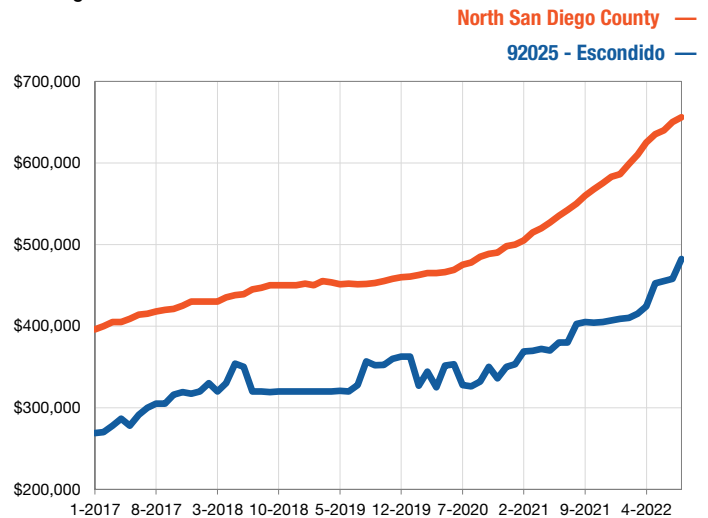
### Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92026 - Escondido

North San Diego County

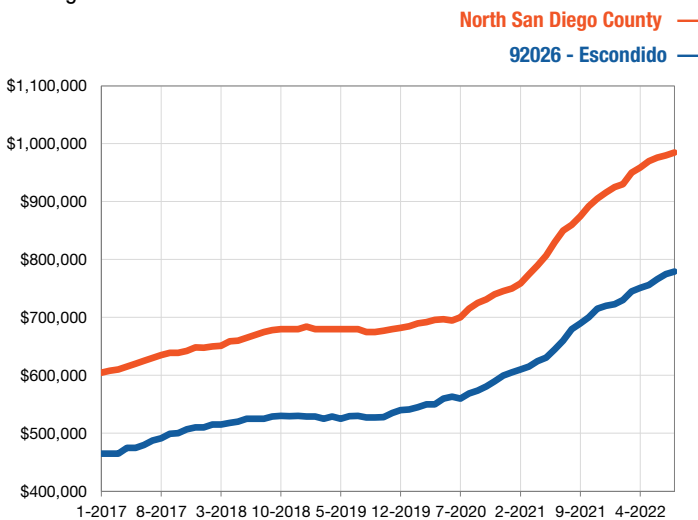
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	58	52	- 10.3%	726	660	- 9.1%
Pending Sales	60	50	- 16.7%	655	554	- 15.4%
Closed Sales	74	40	- 45.9%	680	557	- 18.1%
Days on Market Until Sale	14	25	+ 78.6%	19	18	- 5.3%
Median Sales Price*	\$743,000	<b>\$760,000</b>	+ 2.3%	\$680,000	<b>\$779,500</b>	+ 14.6%
Average Sales Price*	\$794,913	<b>\$768,344</b>	- 3.3%	\$707,172	<b>\$816,051</b>	+ 15.4%
Percent of Original List Price Received*	101.2%	<b>95.5%</b>	- 5.6%	102.1%	<b>101.7%</b>	- 0.4%
Percent of List Price Received*	102.0%	<b>98.3%</b>	- 3.6%	101.9%	<b>101.9%</b>	0.0%
Inventory of Homes for Sale	79	73	- 7.6%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

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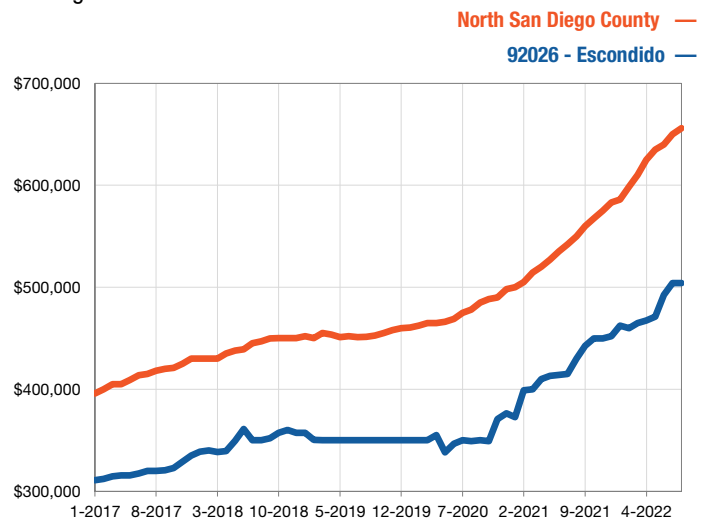
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	9	18	+ 100.0%	187	175	- 6.4%
Pending Sales	9	14	+ 55.6%	173	148	- 14.5%
Closed Sales	18	14	- 22.2%	174	145	- 16.7%
Days on Market Until Sale	9	17	+ 88.9%	12	11	- 8.3%
Median Sales Price*	\$502,000	<b>\$487,500</b>	- 2.9%	\$430,000	<b>\$504,100</b>	+ 17.2%
Average Sales Price*	\$503,028	<b>\$513,571</b>	+ 2.1%	\$436,839	<b>\$510,794</b>	+ 16.9%
Percent of Original List Price Received*	104.5%	<b>101.8%</b>	- 2.6%	102.5%	<b>104.9%</b>	+ 2.3%
Percent of List Price Received*	104.1%	<b>101.8%</b>	- 2.2%	102.4%	<b>104.3%</b>	+ 1.9%
Inventory of Homes for Sale	11	22	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.8	+ 125.0%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92027 - Escondido

North San Diego County

### Detached Single-Family

Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	71	47	- 33.8%	689	563	- 18.3%
Pending Sales	51	24	- 52.9%	595	446	- 25.0%
Closed Sales	55	31	- 43.6%	594	473	- 20.4%
Days on Market Until Sale	15	18	+ 20.0%	12	14	+ 16.7%
Median Sales Price*	\$665,000	\$720,000	+ 8.3%	\$645,000	\$750,000	+ 16.3%
Average Sales Price*	\$743,727	\$774,339	+ 4.1%	\$680,652	\$797,117	+ 17.1%
Percent of Original List Price Received*	102.6%	99.2%	- 3.3%	103.2%	103.0%	- 0.2%
Percent of List Price Received*	102.5%	99.9%	- 2.5%	102.6%	103.0%	+ 0.4%
Inventory of Homes for Sale	82	63	- 23.2%	--	--	--
Months Supply of Inventory	1.7	1.7	0.0%	--	--	--

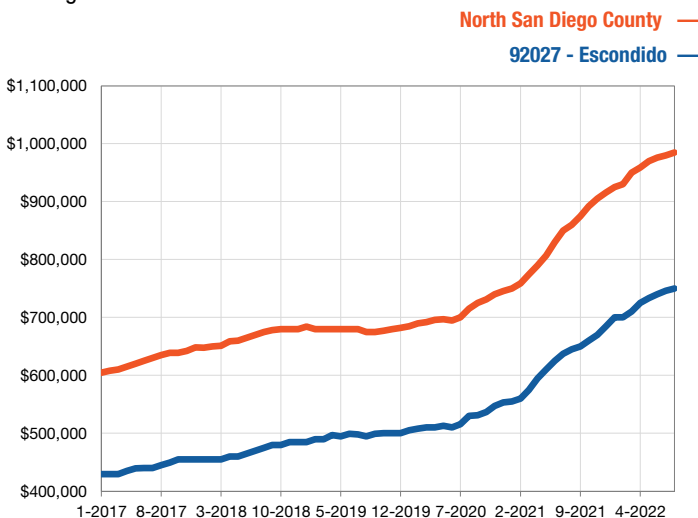
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Attached Single-Family

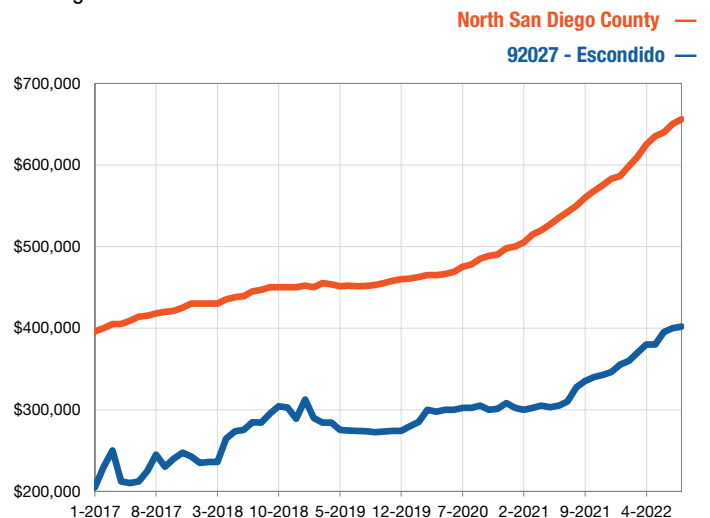
Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	11	9	- 18.2%	141	137	- 2.8%
Pending Sales	13	8	- 38.5%	114	119	+ 4.4%
Closed Sales	14	11	- 21.4%	106	123	+ 16.0%
Days on Market Until Sale	8	11	+ 37.5%	18	8	- 55.6%
Median Sales Price*	\$361,500	\$415,000	+ 14.8%	\$327,500	\$402,000	+ 22.7%
Average Sales Price*	\$389,143	\$455,718	+ 17.1%	\$341,008	\$442,856	+ 29.9%
Percent of Original List Price Received*	102.9%	100.8%	- 2.0%	101.4%	103.1%	+ 1.7%
Percent of List Price Received*	101.9%	99.6%	- 2.3%	101.4%	102.7%	+ 1.3%
Inventory of Homes for Sale	14	12	- 14.3%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

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### Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



# Local Market Update for August 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92028 - Fallbrook

North San Diego County

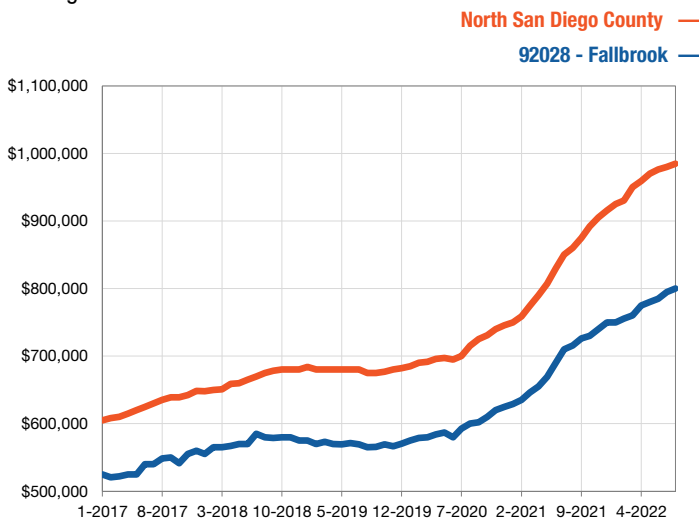
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	90	<b>68</b>	- 24.4%	1,106	<b>953</b>	- 13.8%
Pending Sales	74	<b>46</b>	- 37.8%	975	<b>769</b>	- 21.1%
Closed Sales	95	<b>54</b>	- 43.2%	996	<b>800</b>	- 19.7%
Days on Market Until Sale	16	<b>26</b>	+ 62.5%	23	<b>19</b>	- 17.4%
Median Sales Price*	\$760,000	<b>\$843,000</b>	+ 10.9%	\$715,500	<b>\$800,000</b>	+ 11.8%
Average Sales Price*	\$800,916	<b>\$941,264</b>	+ 17.5%	\$786,763	<b>\$899,881</b>	+ 14.4%
Percent of Original List Price Received*	102.3%	<b>96.4%</b>	- 5.8%	101.1%	<b>101.6%</b>	+ 0.5%
Percent of List Price Received*	102.0%	<b>98.4%</b>	- 3.5%	101.4%	<b>102.1%</b>	+ 0.7%
Inventory of Homes for Sale	145	<b>136</b>	- 6.2%	--	--	--
Months Supply of Inventory	1.8	<b>2.1</b>	+ 16.7%	--	--	--

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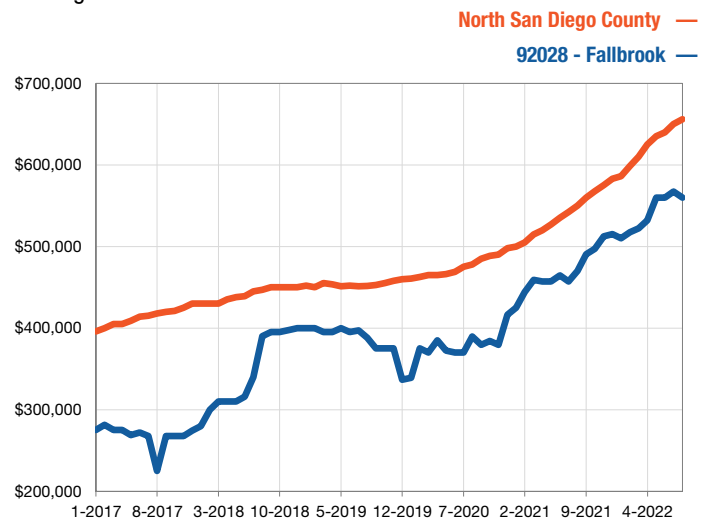
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	7	<b>7</b>	0.0%	58	<b>49</b>	- 15.5%
Pending Sales	5	<b>5</b>	0.0%	44	<b>44</b>	0.0%
Closed Sales	2	<b>7</b>	+ 250.0%	45	<b>45</b>	0.0%
Days on Market Until Sale	23	<b>21</b>	- 8.7%	13	<b>24</b>	+ 84.6%
Median Sales Price*	\$865,000	<b>\$465,000</b>	- 46.2%	\$470,000	<b>\$560,000</b>	+ 19.1%
Average Sales Price*	\$865,000	<b>\$497,286</b>	- 42.5%	\$476,975	<b>\$564,487</b>	+ 18.3%
Percent of Original List Price Received*	102.3%	<b>97.8%</b>	- 4.4%	101.6%	<b>98.7%</b>	- 2.9%
Percent of List Price Received*	102.3%	<b>99.6%</b>	- 2.6%	101.8%	<b>100.5%</b>	- 1.3%
Inventory of Homes for Sale	8	<b>7</b>	- 12.5%	--	--	--
Months Supply of Inventory	2.2	<b>1.9</b>	- 13.6%	--	--	--

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**Median Sales Price – Detached Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
Rolling 12-Month Calculation



# Local Market Update for August 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92029 - Escondido

North San Diego County

### Detached Single-Family

Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	31	22	- 29.0%	359	333	- 7.2%
Pending Sales	27	19	- 29.6%	328	278	- 15.2%
Closed Sales	24	25	+ 4.2%	334	292	- 12.6%
Days on Market Until Sale	22	30	+ 36.4%	16	15	- 6.3%
Median Sales Price*	\$997,500	<b>\$1,105,000</b>	+ 10.8%	\$875,000	<b>\$1,140,000</b>	+ 30.3%
Average Sales Price*	\$1,100,563	<b>\$1,233,750</b>	+ 12.1%	\$938,191	<b>\$1,219,088</b>	+ 29.9%
Percent of Original List Price Received*	101.5%	<b>92.8%</b>	- 8.6%	101.6%	<b>102.7%</b>	+ 1.1%
Percent of List Price Received*	101.2%	<b>97.8%</b>	- 3.4%	101.6%	<b>103.1%</b>	+ 1.5%
Inventory of Homes for Sale	31	34	+ 9.7%	--	--	--
Months Supply of Inventory	1.1	1.5	+ 36.4%	--	--	--

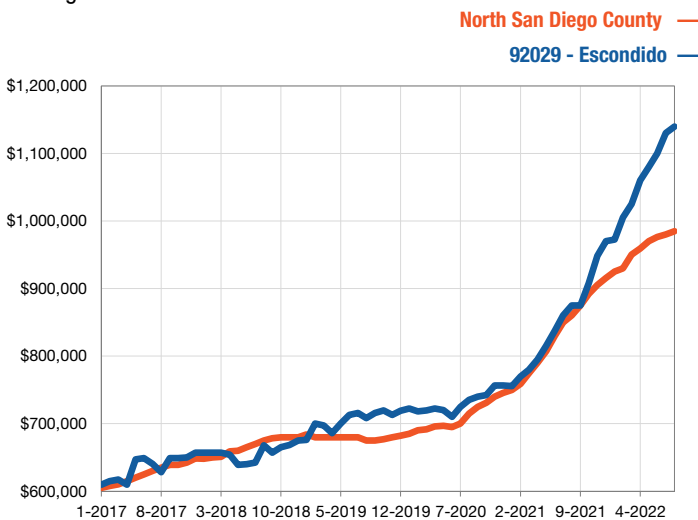
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### Attached Single-Family

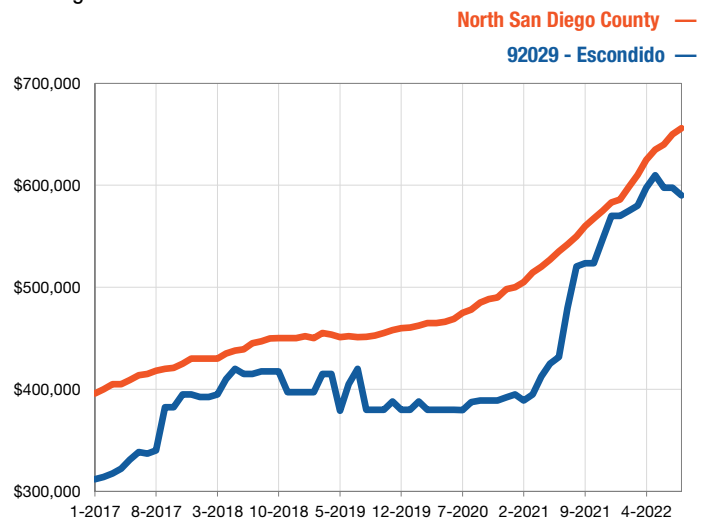
Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	2	2	0.0%	17	13	- 23.5%
Pending Sales	2	3	+ 50.0%	16	13	- 18.8%
Closed Sales	1	1	0.0%	16	12	- 25.0%
Days on Market Until Sale	4	7	+ 75.0%	8	11	+ 37.5%
Median Sales Price*	\$585,000	<b>\$495,000</b>	- 15.4%	\$520,500	<b>\$590,000</b>	+ 13.4%
Average Sales Price*	\$585,000	<b>\$495,000</b>	- 15.4%	\$498,300	<b>\$609,042</b>	+ 22.2%
Percent of Original List Price Received*	103.5%	<b>100.0%</b>	- 3.4%	101.8%	<b>102.7%</b>	+ 0.9%
Percent of List Price Received*	103.5%	<b>100.0%</b>	- 3.4%	101.5%	<b>101.6%</b>	+ 0.1%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.6	0.0	- 100.0%	--	--	--

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### Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92069 - San Marcos

North San Diego County

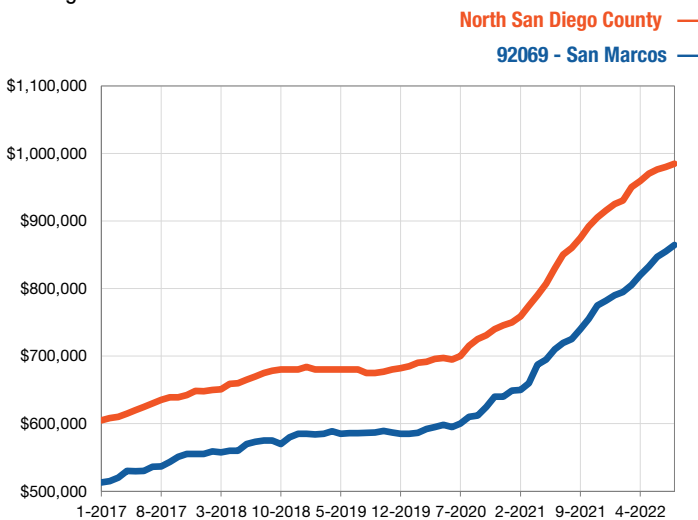
Detached Single-Family Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	43	30	- 30.2%	460	420	- 8.7%
Pending Sales	41	36	- 12.2%	419	362	- 13.6%
Closed Sales	30	25	- 16.7%	398	379	- 4.8%
Days on Market Until Sale	14	21	+ 50.0%	15	15	0.0%
Median Sales Price*	\$732,750	\$799,000	+ 9.0%	\$725,000	\$864,500	+ 19.2%
Average Sales Price*	\$726,094	\$802,396	+ 10.5%	\$737,392	\$907,778	+ 23.1%
Percent of Original List Price Received*	102.1%	96.2%	- 5.8%	102.9%	102.7%	- 0.2%
Percent of List Price Received*	100.9%	98.3%	- 2.6%	102.7%	103.2%	+ 0.5%
Inventory of Homes for Sale	62	36	- 41.9%	--	--	--
Months Supply of Inventory	1.8	1.2	- 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

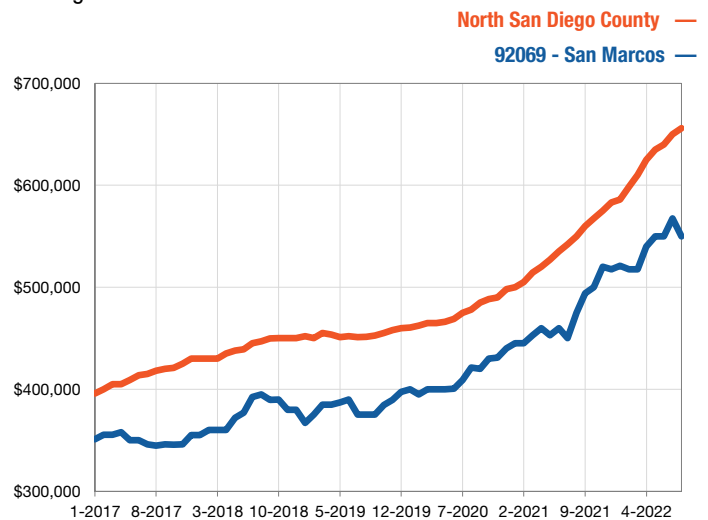
Attached Single-Family Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	10	10	0.0%	99	126	+ 27.3%
Pending Sales	6	9	+ 50.0%	89	95	+ 6.7%
Closed Sales	14	11	- 21.4%	92	93	+ 1.1%
Days on Market Until Sale	15	14	- 6.7%	14	10	- 28.6%
Median Sales Price*	\$594,500	\$592,000	- 0.4%	\$475,000	\$550,000	+ 15.8%
Average Sales Price*	\$589,493	\$574,527	- 2.5%	\$484,477	\$574,178	+ 18.5%
Percent of Original List Price Received*	101.3%	99.0%	- 2.3%	103.0%	103.7%	+ 0.7%
Percent of List Price Received*	101.4%	100.2%	- 1.2%	102.8%	102.9%	+ 0.1%
Inventory of Homes for Sale	11	14	+ 27.3%	--	--	--
Months Supply of Inventory	1.5	1.8	+ 20.0%	--	--	--

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Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation



# Local Market Update for August 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92078 - San Marcos

North San Diego County

### Detached Single-Family

Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	51	37	- 27.5%	701	537	- 23.4%
Pending Sales	55	39	- 29.1%	652	448	- 31.3%
Closed Sales	57	26	- 54.4%	663	464	- 30.0%
Days on Market Until Sale	10	18	+ 80.0%	13	13	0.0%
Median Sales Price*	\$1,000,000	\$1,237,500	+ 23.8%	\$872,500	\$1,090,000	+ 24.9%
Average Sales Price*	\$1,050,072	\$1,127,462	+ 7.4%	\$933,613	\$1,108,619	+ 18.7%
Percent of Original List Price Received*	104.5%	96.0%	- 8.1%	103.4%	103.9%	+ 0.5%
Percent of List Price Received*	103.7%	97.9%	- 5.6%	103.3%	103.9%	+ 0.6%
Inventory of Homes for Sale	49	63	+ 28.6%	--	--	--
Months Supply of Inventory	0.9	1.7	+ 88.9%	--	--	--

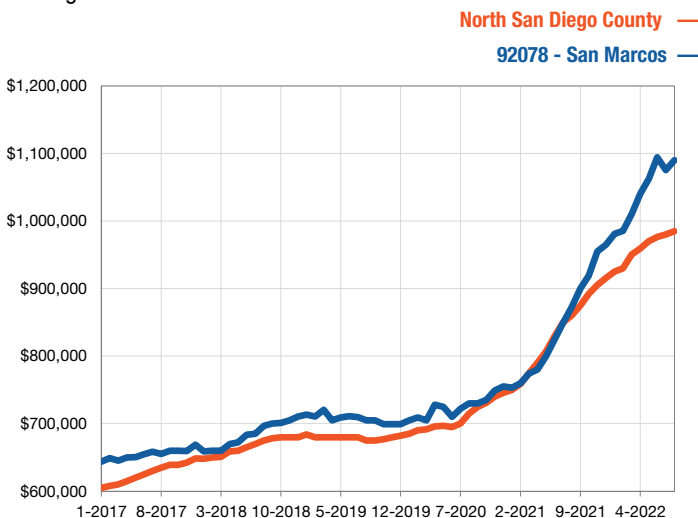
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Attached Single-Family

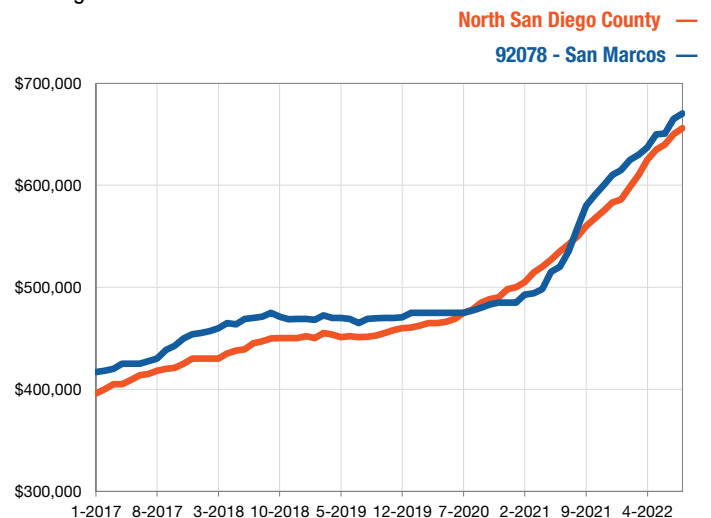
Key Metrics	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
New Listings	27	20	- 25.9%	272	277	+ 1.8%
Pending Sales	32	19	- 40.6%	240	249	+ 3.8%
Closed Sales	27	17	- 37.0%	227	258	+ 13.7%
Days on Market Until Sale	15	27	+ 80.0%	12	15	+ 25.0%
Median Sales Price*	\$625,000	\$675,000	+ 8.0%	\$558,500	\$670,475	+ 20.0%
Average Sales Price*	\$590,518	\$644,706	+ 9.2%	\$557,620	\$652,143	+ 17.0%
Percent of Original List Price Received*	101.2%	95.3%	- 5.8%	102.9%	102.9%	0.0%
Percent of List Price Received*	102.3%	99.2%	- 3.0%	102.8%	102.9%	+ 0.1%
Inventory of Homes for Sale	20	25	+ 25.0%	--	--	--
Months Supply of Inventory	1.0	1.2	+ 20.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



### Median Sales Price – Attached Single-Family Rolling 12-Month Calculation





# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

## 92081 - Vista

North San Diego County

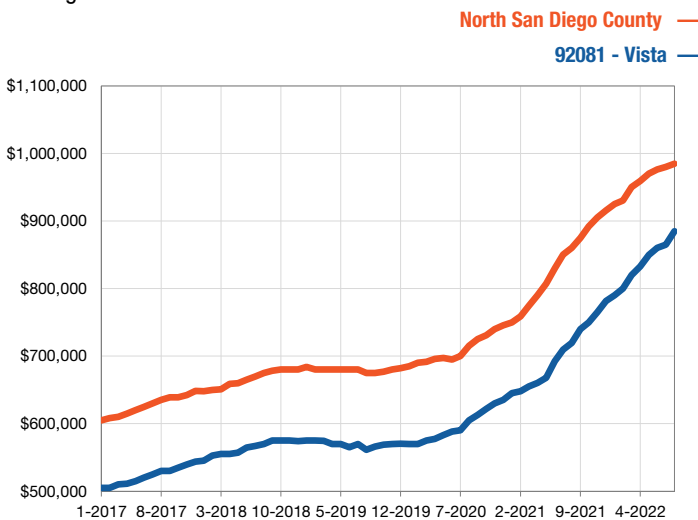
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	39	25	- 35.9%	345	325	- 5.8%
Pending Sales	37	24	- 35.1%	334	285	- 14.7%
Closed Sales	27	19	- 29.6%	348	293	- 15.8%
Days on Market Until Sale	8	14	+ 75.0%	13	12	- 7.7%
Median Sales Price*	\$720,000	<b>\$985,000</b>	+ 36.8%	\$719,500	<b>\$885,000</b>	+ 23.0%
Average Sales Price*	\$750,019	<b>\$949,842</b>	+ 26.6%	\$732,773	<b>\$914,131</b>	+ 24.7%
Percent of Original List Price Received*	104.4%	<b>98.8%</b>	- 5.4%	103.4%	<b>104.5%</b>	+ 1.1%
Percent of List Price Received*	103.6%	<b>99.7%</b>	- 3.8%	103.2%	<b>104.4%</b>	+ 1.2%
Inventory of Homes for Sale	34	29	- 14.7%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

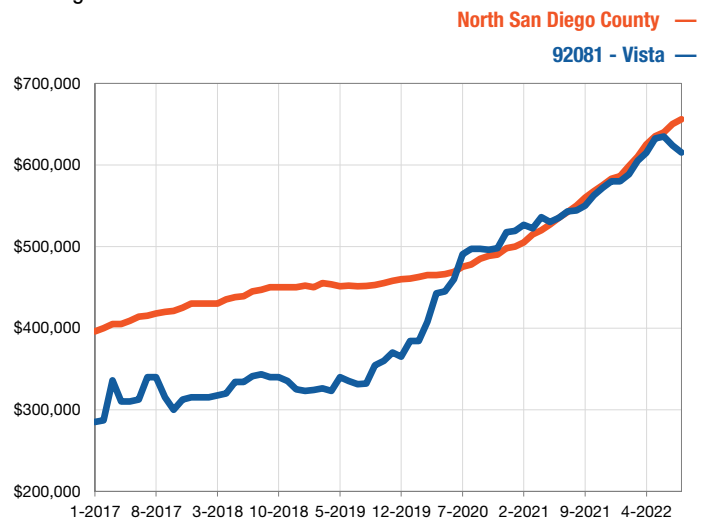
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	9	4	- 55.6%	100	89	- 11.0%
Pending Sales	6	3	- 50.0%	99	72	- 27.3%
Closed Sales	10	3	- 70.0%	100	75	- 25.0%
Days on Market Until Sale	9	3	- 66.7%	14	8	- 42.9%
Median Sales Price*	\$599,745	<b>\$525,000</b>	- 12.5%	\$544,250	<b>\$615,000</b>	+ 13.0%
Average Sales Price*	\$585,249	<b>\$543,333</b>	- 7.2%	\$539,120	<b>\$646,398</b>	+ 19.9%
Percent of Original List Price Received*	101.0%	<b>102.3%</b>	+ 1.3%	102.6%	<b>103.7%</b>	+ 1.1%
Percent of List Price Received*	101.0%	<b>100.7%</b>	- 0.3%	102.4%	<b>102.9%</b>	+ 0.5%
Inventory of Homes for Sale	6	8	+ 33.3%	--	--	--
Months Supply of Inventory	0.7	1.3	+ 85.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

**Median Sales Price – Detached Single-Family**  
 Rolling 12-Month Calculation



**Median Sales Price – Attached Single-Family**  
 Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92082 - Valley Center

North San Diego County

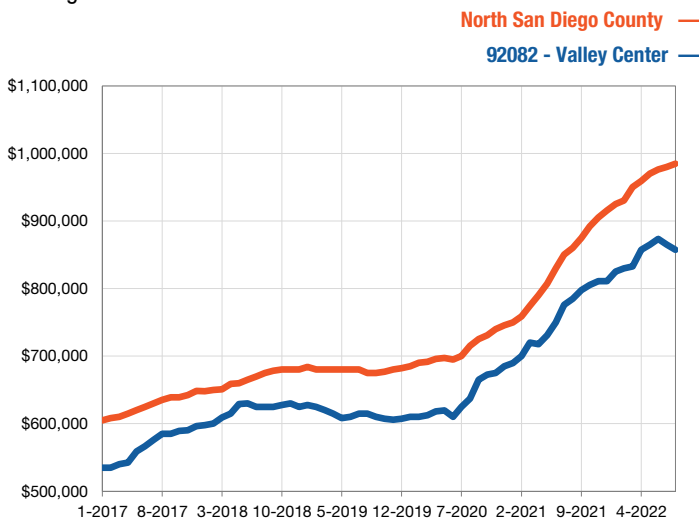
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	36	30	- 16.7%	367	365	- 0.5%
Pending Sales	33	21	- 36.4%	296	278	- 6.1%
Closed Sales	29	18	- 37.9%	298	286	- 4.0%
Days on Market Until Sale	18	20	+ 11.1%	31	25	- 19.4%
Median Sales Price*	\$865,000	<b>\$827,606</b>	- 4.3%	\$785,000	<b>\$857,500</b>	+ 9.2%
Average Sales Price*	\$910,862	<b>\$864,333</b>	- 5.1%	\$828,355	<b>\$968,675</b>	+ 16.9%
Percent of Original List Price Received*	101.5%	<b>99.0%</b>	- 2.5%	100.1%	<b>100.3%</b>	+ 0.2%
Percent of List Price Received*	101.9%	<b>100.4%</b>	- 1.5%	100.4%	<b>101.0%</b>	+ 0.6%
Inventory of Homes for Sale	64	74	+ 15.6%	--	--	--
Months Supply of Inventory	2.6	3.2	+ 23.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

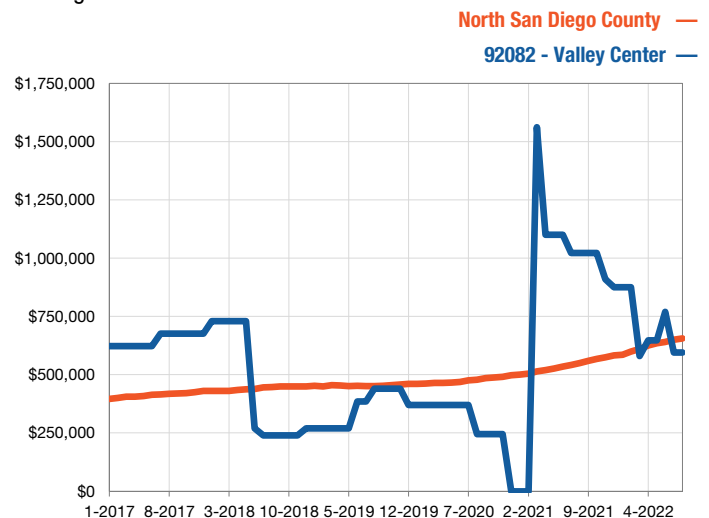
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	1	3	+ 200.0%	6	10	+ 66.7%
Pending Sales	0	2	--	4	6	+ 50.0%
Closed Sales	0	0	--	4	4	0.0%
Days on Market Until Sale	0	0	--	8	12	+ 50.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$1,022,500	<b>\$595,000</b>	- 41.8%
Average Sales Price*	\$0	<b>\$0</b>	--	\$1,162,500	<b>\$602,475</b>	- 48.2%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	93.3%	<b>101.3%</b>	+ 8.6%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	93.3%	<b>99.4%</b>	+ 6.5%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	1.5	2.0	+ 33.3%	--	--	--

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Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92083 - Vista

North San Diego County

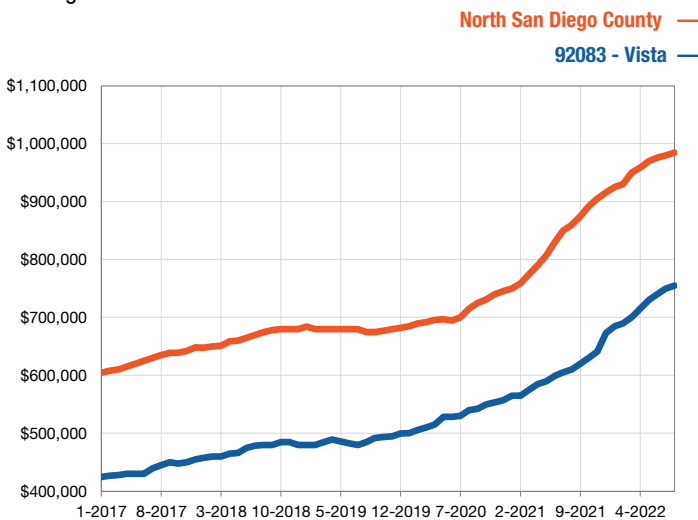
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	21	25	+ 19.0%	282	288	+ 2.1%
Pending Sales	21	19	- 9.5%	269	227	- 15.6%
Closed Sales	16	23	+ 43.8%	265	235	- 11.3%
Days on Market Until Sale	5	23	+ 360.0%	16	14	- 12.5%
Median Sales Price*	\$681,444	<b>\$760,000</b>	+ 11.5%	\$610,000	<b>\$755,000</b>	+ 23.8%
Average Sales Price*	\$683,462	<b>\$838,153</b>	+ 22.6%	\$609,691	<b>\$760,610</b>	+ 24.8%
Percent of Original List Price Received*	103.2%	97.1%	- 5.9%	102.5%	102.9%	+ 0.4%
Percent of List Price Received*	102.9%	99.0%	- 3.8%	102.0%	102.8%	+ 0.8%
Inventory of Homes for Sale	22	33	+ 50.0%	--	--	--
Months Supply of Inventory	1.0	1.7	+ 70.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

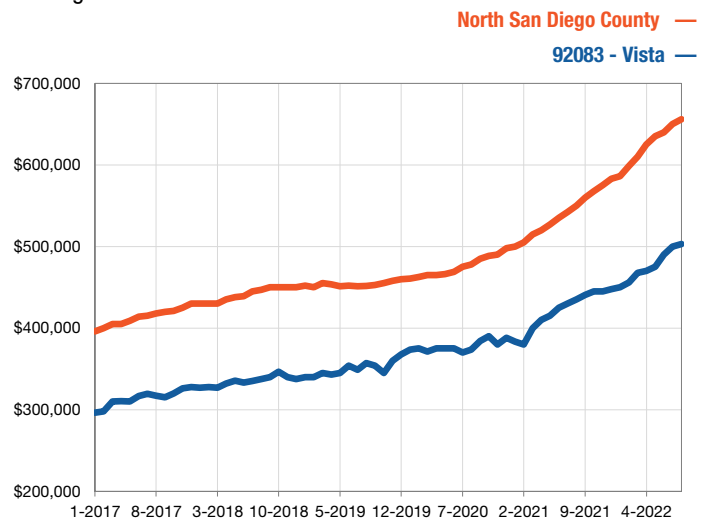
Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	9	10	+ 11.1%	105	107	+ 1.9%
Pending Sales	11	8	- 27.3%	93	81	- 12.9%
Closed Sales	5	5	0.0%	93	87	- 6.5%
Days on Market Until Sale	11	8	- 27.3%	13	8	- 38.5%
Median Sales Price*	\$464,888	<b>\$580,000</b>	+ 24.8%	\$435,000	<b>\$503,000</b>	+ 15.6%
Average Sales Price*	\$466,378	<b>\$542,800</b>	+ 16.4%	\$436,211	<b>\$532,623</b>	+ 22.1%
Percent of Original List Price Received*	106.1%	105.0%	- 1.0%	102.6%	104.0%	+ 1.4%
Percent of List Price Received*	102.8%	102.4%	- 0.4%	102.1%	103.6%	+ 1.5%
Inventory of Homes for Sale	3	10	+ 233.3%	--	--	--
Months Supply of Inventory	0.4	1.5	+ 275.0%	--	--	--

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Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation



# Local Market Update for August 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

## 92084 - Vista

North San Diego County

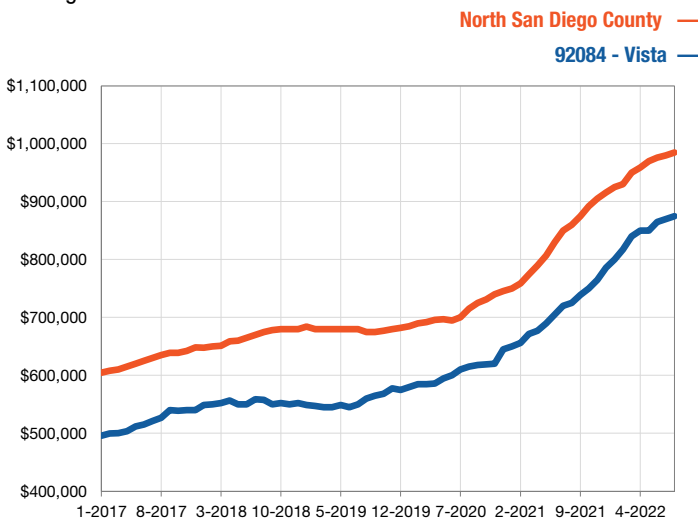
Detached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	57	39	- 31.6%	506	502	- 0.8%
Pending Sales	41	27	- 34.1%	425	407	- 4.2%
Closed Sales	29	24	- 17.2%	432	417	- 3.5%
Days on Market Until Sale	20	21	+ 5.0%	17	15	- 11.8%
Median Sales Price*	\$750,000	<b>\$890,000</b>	+ 18.7%	\$725,389	<b>\$875,000</b>	+ 20.6%
Average Sales Price*	\$815,367	<b>\$1,106,930</b>	+ 35.8%	\$747,161	<b>\$957,997</b>	+ 28.2%
Percent of Original List Price Received*	98.9%	<b>95.8%</b>	- 3.1%	101.6%	<b>102.4%</b>	+ 0.8%
Percent of List Price Received*	99.9%	<b>97.8%</b>	- 2.1%	101.8%	<b>103.0%</b>	+ 1.2%
Inventory of Homes for Sale	76	56	- 26.3%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	August			Rolling 12 Months		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
<b>Key Metrics</b>						
New Listings	10	5	- 50.0%	84	63	- 25.0%
Pending Sales	2	4	+ 100.0%	73	66	- 9.6%
Closed Sales	8	5	- 37.5%	77	63	- 18.2%
Days on Market Until Sale	9	22	+ 144.4%	12	12	0.0%
Median Sales Price*	\$452,500	<b>\$455,000</b>	+ 0.6%	\$440,000	<b>\$525,000</b>	+ 19.3%
Average Sales Price*	\$433,125	<b>\$489,600</b>	+ 13.0%	\$451,476	<b>\$553,681</b>	+ 22.6%
Percent of Original List Price Received*	102.4%	<b>98.0%</b>	- 4.3%	102.0%	<b>102.4%</b>	+ 0.4%
Percent of List Price Received*	102.1%	<b>99.1%</b>	- 2.9%	101.8%	<b>101.7%</b>	- 0.1%
Inventory of Homes for Sale	13	4	- 69.2%	--	--	--
Months Supply of Inventory	2.1	0.7	- 66.7%	--	--	--

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Median Sales Price – Detached Single-Family  
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family  
Rolling 12-Month Calculation

