

Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

92003 - Bonsall

North San Diego County

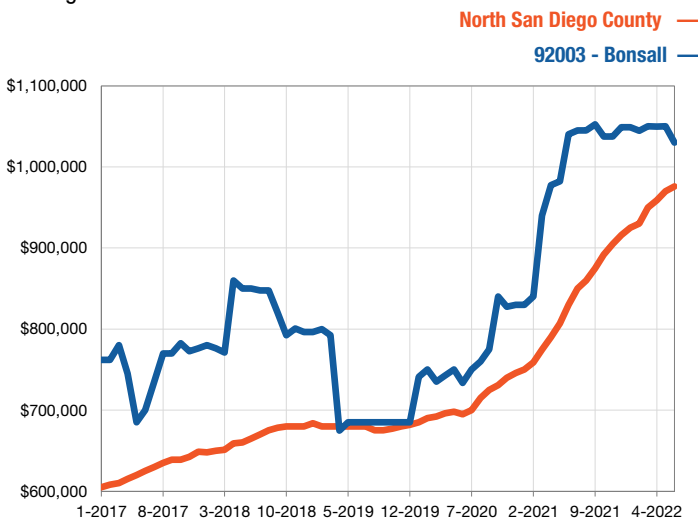
Detached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	14	6	- 57.1%	130	101	- 22.3%
Pending Sales	14	7	- 50.0%	106	75	- 29.2%
Closed Sales	10	4	- 60.0%	102	81	- 20.6%
Days on Market Until Sale	17	30	+ 76.5%	35	25	- 28.6%
Median Sales Price*	\$1,174,950	\$1,033,500	- 12.0%	\$1,040,000	\$1,030,000	- 1.0%
Average Sales Price*	\$1,152,890	\$981,750	- 14.8%	\$1,058,308	\$1,117,529	+ 5.6%
Percent of Original List Price Received*	102.3%	97.2%	- 5.0%	98.7%	100.8%	+ 2.1%
Percent of List Price Received*	102.7%	97.7%	- 4.9%	99.3%	100.9%	+ 1.6%
Inventory of Homes for Sale	16	15	- 6.3%	--	--	--
Months Supply of Inventory	1.8	2.4	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

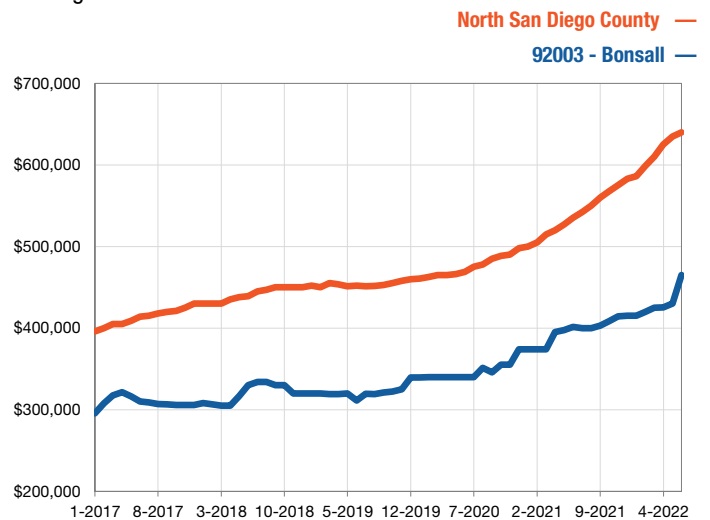
Attached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	1	1	0.0%	34	38	+ 11.8%
Pending Sales	3	3	0.0%	29	38	+ 31.0%
Closed Sales	2	1	- 50.0%	28	38	+ 35.7%
Days on Market Until Sale	36	26	- 27.8%	23	8	- 65.2%
Median Sales Price*	\$422,500	\$525,000	+ 24.3%	\$401,500	\$465,000	+ 15.8%
Average Sales Price*	\$422,500	\$525,000	+ 24.3%	\$396,429	\$469,932	+ 18.5%
Percent of Original List Price Received*	108.6%	108.2%	- 0.4%	101.7%	103.9%	+ 2.2%
Percent of List Price Received*	108.0%	108.2%	+ 0.2%	101.0%	103.6%	+ 2.6%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.2	0.3	- 75.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92025 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	53	33	- 37.7%	419	384	- 8.4%
Pending Sales	41	17	- 58.5%	362	317	- 12.4%
Closed Sales	37	25	- 32.4%	358	345	- 3.6%
Days on Market Until Sale	8	15	+ 87.5%	16	13	- 18.8%
Median Sales Price*	\$722,000	\$951,000	+ 31.7%	\$710,000	\$865,000	+ 21.8%
Average Sales Price*	\$872,991	\$1,164,031	+ 33.3%	\$778,280	\$980,920	+ 26.0%
Percent of Original List Price Received*	106.9%	101.3%	- 5.2%	102.2%	103.8%	+ 1.6%
Percent of List Price Received*	106.6%	101.9%	- 4.4%	102.2%	103.6%	+ 1.4%
Inventory of Homes for Sale	52	49	- 5.8%	--	--	--
Months Supply of Inventory	1.7	1.9	+ 11.8%	--	--	--

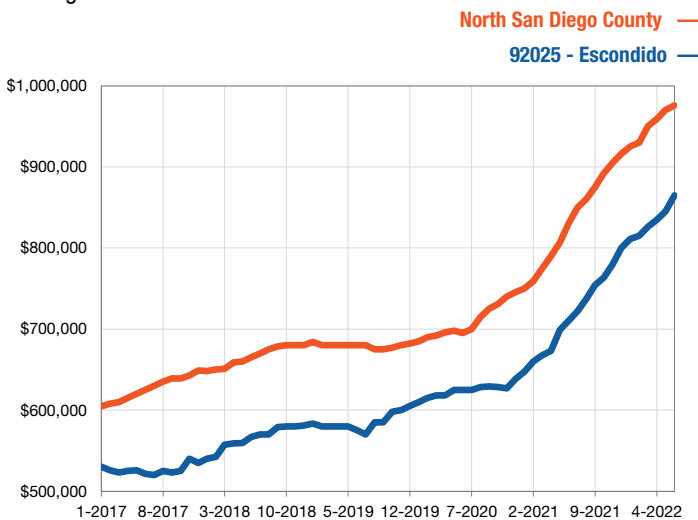
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Attached Single-Family

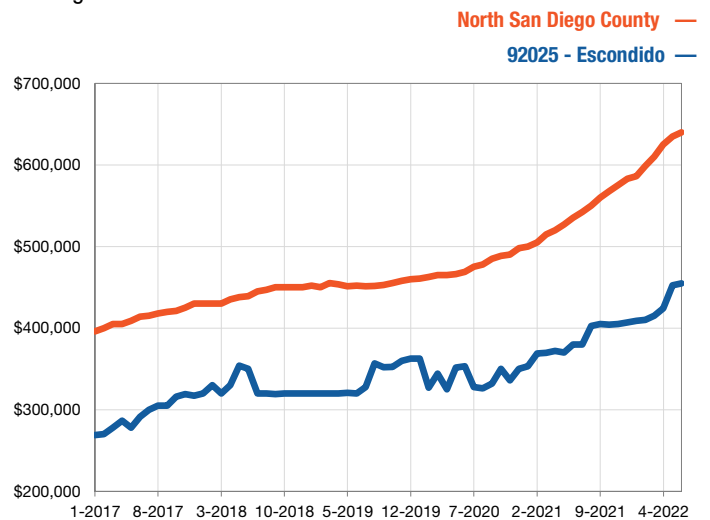
Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	17	8	- 52.9%	123	128	+ 4.1%
Pending Sales	16	3	- 81.3%	113	116	+ 2.7%
Closed Sales	15	6	- 60.0%	104	129	+ 24.0%
Days on Market Until Sale	8	10	+ 25.0%	18	10	- 44.4%
Median Sales Price*	\$516,000	\$517,500	+ 0.3%	\$380,000	\$455,000	+ 19.7%
Average Sales Price*	\$528,407	\$563,667	+ 6.7%	\$409,185	\$473,081	+ 15.6%
Percent of Original List Price Received*	106.5%	101.8%	- 4.4%	101.2%	104.1%	+ 2.9%
Percent of List Price Received*	105.5%	103.0%	- 2.4%	101.7%	103.4%	+ 1.7%
Inventory of Homes for Sale	13	8	- 38.5%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92026 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	78	58	- 25.6%	735	683	- 7.1%
Pending Sales	68	46	- 32.4%	689	578	- 16.1%
Closed Sales	65	41	- 36.9%	679	603	- 11.2%
Days on Market Until Sale	16	12	- 25.0%	22	16	- 27.3%
Median Sales Price*	\$715,000	\$835,000	+ 16.8%	\$645,000	\$765,000	+ 18.6%
Average Sales Price*	\$758,128	\$844,028	+ 11.3%	\$668,578	\$813,233	+ 21.6%
Percent of Original List Price Received*	105.0%	101.3%	- 3.5%	101.5%	102.5%	+ 1.0%
Percent of List Price Received*	104.2%	101.9%	- 2.2%	101.3%	102.5%	+ 1.2%
Inventory of Homes for Sale	64	82	+ 28.1%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

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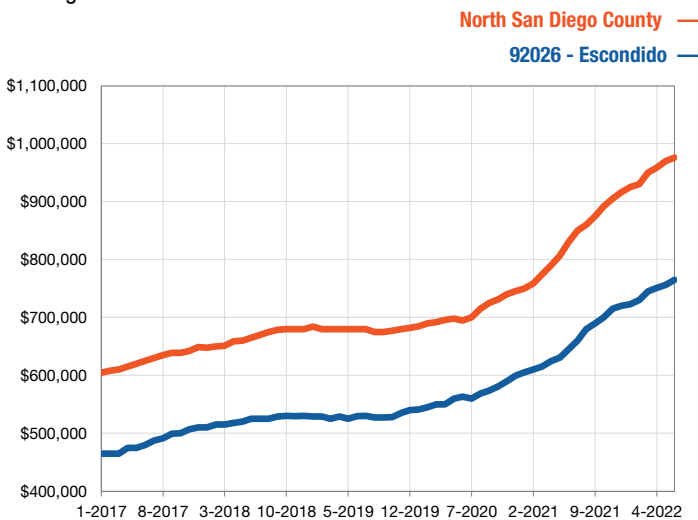
Attached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	22	18	- 18.2%	186	164	- 11.8%
Pending Sales	24	18	- 25.0%	176	145	- 17.6%
Closed Sales	17	18	+ 5.9%	162	153	- 5.6%
Days on Market Until Sale	8	16	+ 100.0%	14	10	- 28.6%
Median Sales Price*	\$450,000	\$552,250	+ 22.7%	\$414,000	\$492,500	+ 19.0%
Average Sales Price*	\$425,988	\$533,750	+ 25.3%	\$415,670	\$495,752	+ 19.3%
Percent of Original List Price Received*	105.8%	105.3%	- 0.5%	101.5%	105.4%	+ 3.8%
Percent of List Price Received*	105.1%	104.8%	- 0.3%	101.7%	104.6%	+ 2.9%
Inventory of Homes for Sale	12	16	+ 33.3%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

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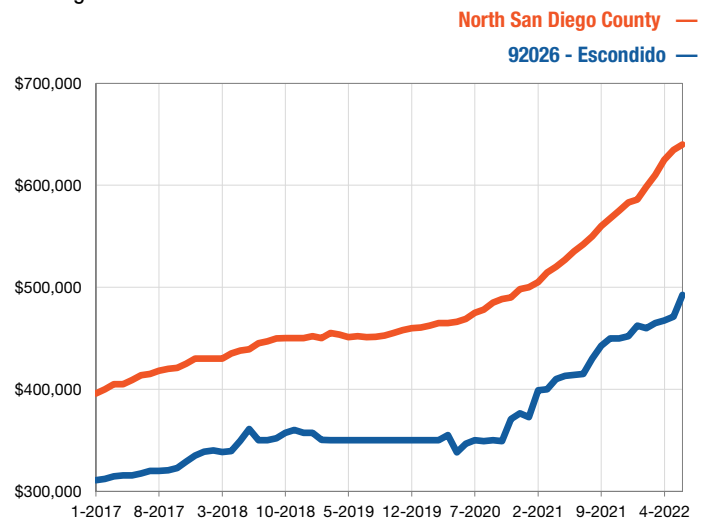
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

92027 - Escondido

North San Diego County

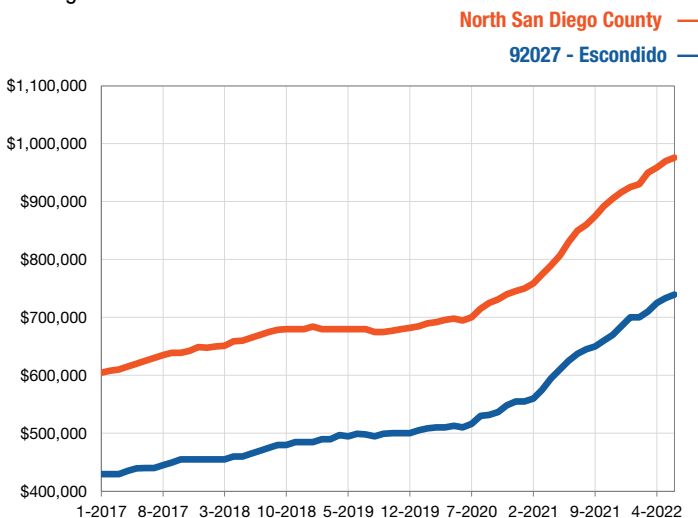
Detached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	66	55	- 16.7%	654	605	- 7.5%
Pending Sales	54	31	- 42.6%	584	491	- 15.9%
Closed Sales	67	36	- 46.3%	573	515	- 10.1%
Days on Market Until Sale	8	11	+ 37.5%	14	14	0.0%
Median Sales Price*	\$698,888	\$799,500	+ 14.4%	\$625,000	\$740,000	+ 18.4%
Average Sales Price*	\$741,488	\$827,386	+ 11.6%	\$662,577	\$788,978	+ 19.1%
Percent of Original List Price Received*	106.8%	102.2%	- 4.3%	102.5%	103.5%	+ 1.0%
Percent of List Price Received*	105.7%	102.3%	- 3.2%	102.1%	103.2%	+ 1.1%
Inventory of Homes for Sale	62	61	- 1.6%	--	--	--
Months Supply of Inventory	1.3	1.5	+ 15.4%	--	--	--

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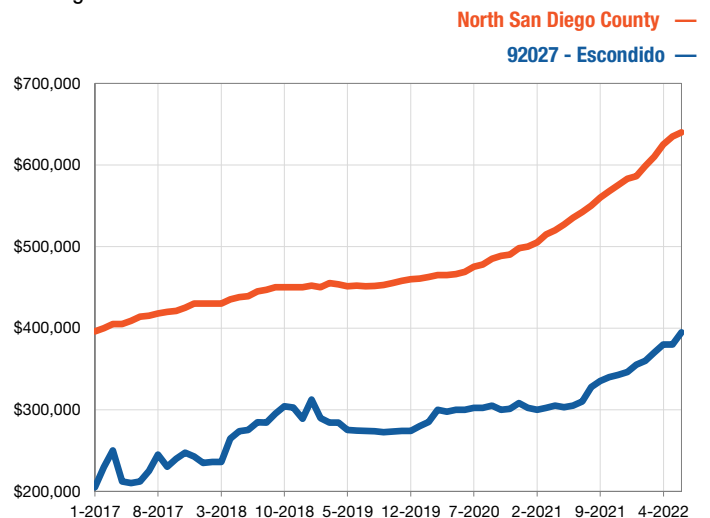
Attached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	13	11	- 15.4%	128	142	+ 10.9%
Pending Sales	14	12	- 14.3%	106	126	+ 18.9%
Closed Sales	8	14	+ 75.0%	105	131	+ 24.8%
Days on Market Until Sale	10	9	- 10.0%	21	8	- 61.9%
Median Sales Price*	\$330,250	\$453,500	+ 37.3%	\$305,000	\$395,000	+ 29.5%
Average Sales Price*	\$364,125	\$462,643	+ 27.1%	\$327,831	\$427,994	+ 30.6%
Percent of Original List Price Received*	104.7%	103.5%	- 1.1%	100.5%	103.4%	+ 2.9%
Percent of List Price Received*	103.4%	102.5%	- 0.9%	100.8%	102.9%	+ 2.1%
Inventory of Homes for Sale	17	8	- 52.9%	--	--	--
Months Supply of Inventory	1.9	0.8	- 57.9%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92028 - Fallbrook

North San Diego County

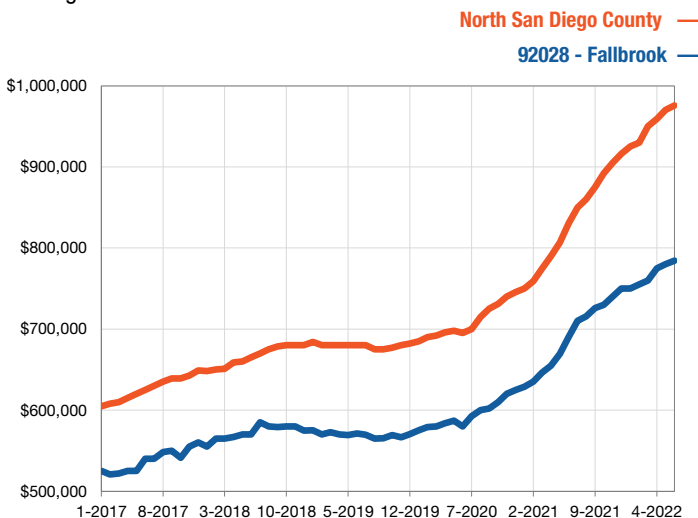
Detached Single-Family Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	102	97	- 4.9%	1,098	1,015	- 7.6%
Pending Sales	88	42	- 52.3%	982	840	- 14.5%
Closed Sales	89	56	- 37.1%	1,011	886	- 12.4%
Days on Market Until Sale	20	13	- 35.0%	27	18	- 33.3%
Median Sales Price*	\$825,000	\$871,000	+ 5.6%	\$690,000	\$784,500	+ 13.7%
Average Sales Price*	\$845,395	\$993,692	+ 17.5%	\$750,202	\$886,583	+ 18.2%
Percent of Original List Price Received*	104.1%	101.2%	- 2.8%	100.4%	102.2%	+ 1.8%
Percent of List Price Received*	103.9%	102.3%	- 1.5%	100.8%	102.5%	+ 1.7%
Inventory of Homes for Sale	138	141	+ 2.2%	--	--	--
Months Supply of Inventory	1.7	2.0	+ 17.6%	--	--	--

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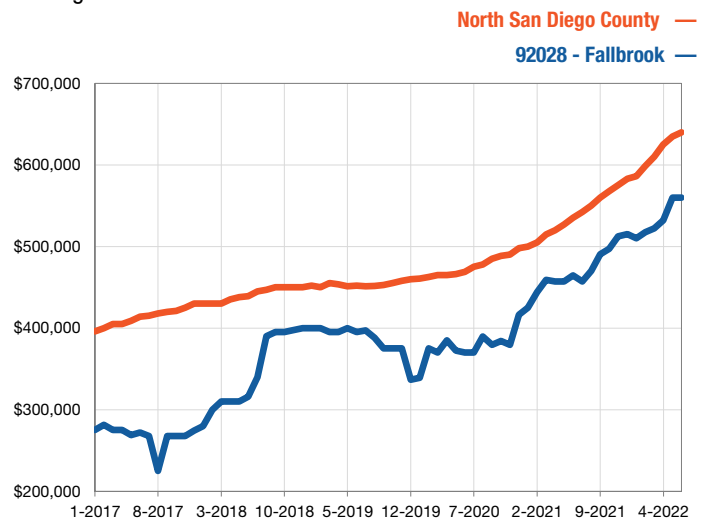
Attached Single-Family Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	3	4	+ 33.3%	55	48	- 12.7%
Pending Sales	5	2	- 60.0%	49	38	- 22.4%
Closed Sales	6	1	- 83.3%	48	37	- 22.9%
Days on Market Until Sale	9	8	- 11.1%	23	22	- 4.3%
Median Sales Price*	\$517,500	\$657,500	+ 27.1%	\$464,400	\$560,000	+ 20.6%
Average Sales Price*	\$529,167	\$657,500	+ 24.3%	\$458,481	\$574,828	+ 25.4%
Percent of Original List Price Received*	102.3%	102.8%	+ 0.5%	100.1%	99.5%	- 0.6%
Percent of List Price Received*	102.1%	102.8%	+ 0.7%	100.9%	101.0%	+ 0.1%
Inventory of Homes for Sale	4	8	+ 100.0%	--	--	--
Months Supply of Inventory	1.0	2.5	+ 150.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92029 - Escondido

North San Diego County

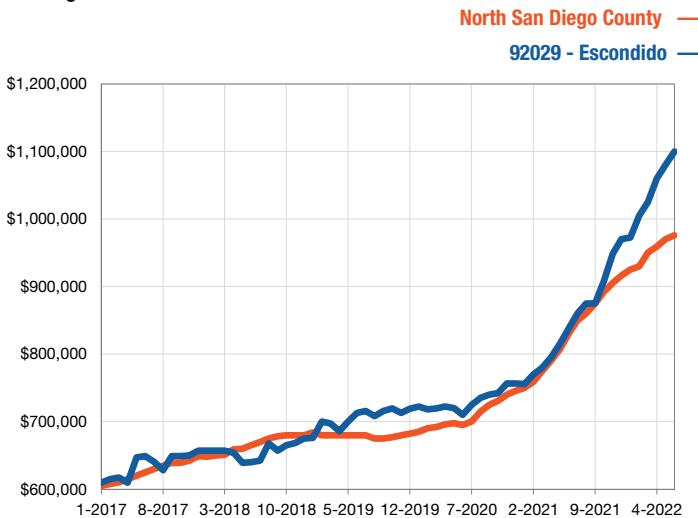
Detached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	33	31	- 6.1%	374	347	- 7.2%
Pending Sales	32	22	- 31.3%	341	287	- 15.8%
Closed Sales	30	24	- 20.0%	347	306	- 11.8%
Days on Market Until Sale	10	18	+ 80.0%	20	14	- 30.0%
Median Sales Price*	\$1,091,500	\$1,430,000	+ 31.0%	\$837,500	\$1,100,000	+ 31.3%
Average Sales Price*	\$1,083,546	\$1,369,167	+ 26.4%	\$886,472	\$1,178,034	+ 32.9%
Percent of Original List Price Received*	103.9%	101.2%	- 2.6%	100.7%	103.8%	+ 3.1%
Percent of List Price Received*	103.7%	102.9%	- 0.8%	100.8%	103.7%	+ 2.9%
Inventory of Homes for Sale	30	41	+ 36.7%	--	--	--
Months Supply of Inventory	1.1	1.7	+ 54.5%	--	--	--

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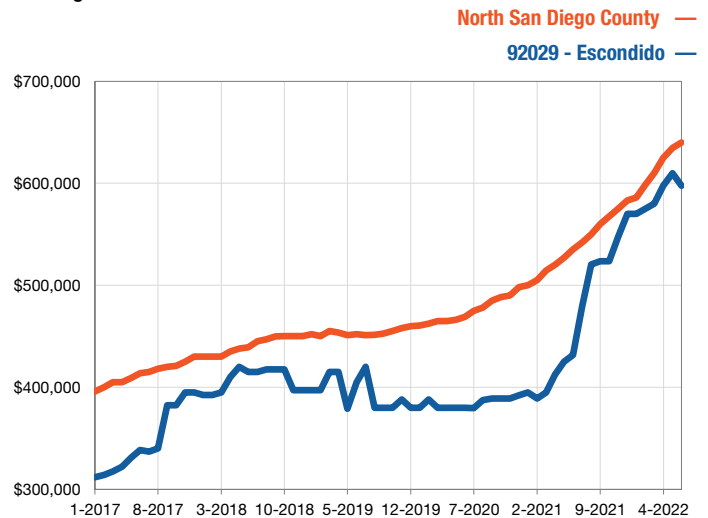
Attached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	2	1	- 50.0%	17	12	- 29.4%
Pending Sales	0	0	--	15	13	- 13.3%
Closed Sales	1	0	- 100.0%	18	12	- 33.3%
Days on Market Until Sale	3	0	- 100.0%	14	11	- 21.4%
Median Sales Price*	\$760,000	\$0	- 100.0%	\$431,500	\$597,500	+ 38.5%
Average Sales Price*	\$760,000	\$0	- 100.0%	\$468,156	\$621,417	+ 32.7%
Percent of Original List Price Received*	101.5%	0.0%	- 100.0%	100.6%	102.4%	+ 1.8%
Percent of List Price Received*	101.5%	0.0%	- 100.0%	101.0%	102.0%	+ 1.0%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92069 - San Marcos

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	47	50	+ 6.4%	451	444	- 1.6%
Pending Sales	45	22	- 51.1%	415	367	- 11.6%
Closed Sales	39	37	- 5.1%	395	396	+ 0.3%
Days on Market Until Sale	6	13	+ 116.7%	16	15	- 6.3%
Median Sales Price*	\$810,000	\$895,000	+ 10.5%	\$710,000	\$843,500	+ 18.8%
Average Sales Price*	\$867,821	\$883,055	+ 1.8%	\$723,555	\$878,355	+ 21.4%
Percent of Original List Price Received*	107.1%	101.7%	- 5.0%	102.2%	103.4%	+ 1.2%
Percent of List Price Received*	105.6%	101.7%	- 3.7%	102.2%	103.5%	+ 1.3%
Inventory of Homes for Sale	47	48	+ 2.1%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

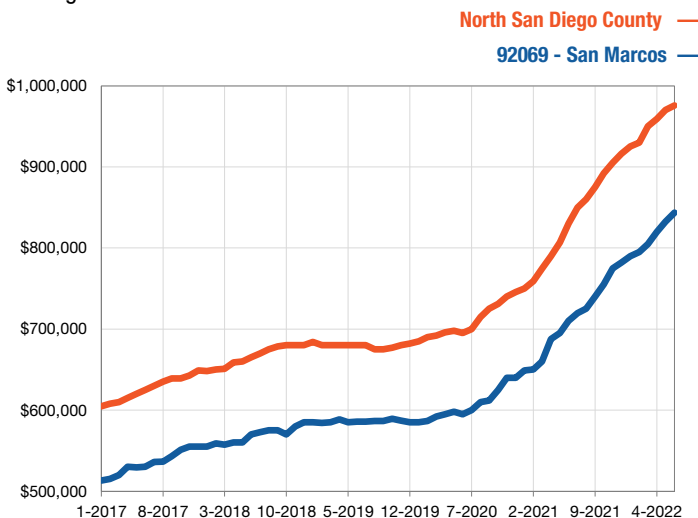
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Attached Single-Family

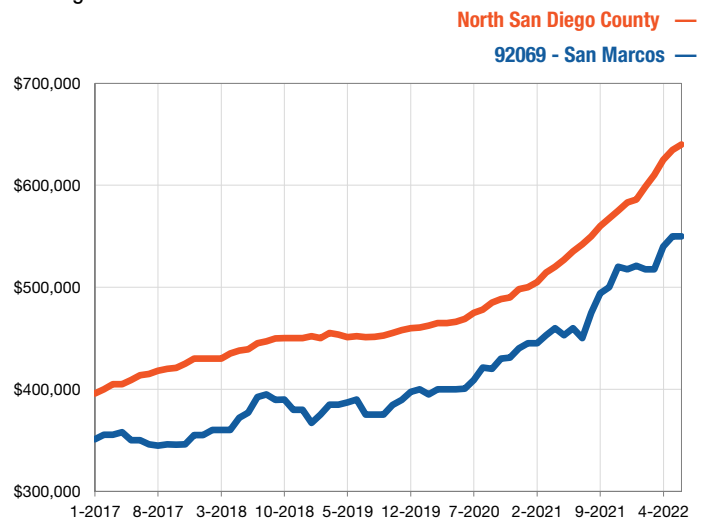
Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	13	15	+ 15.4%	94	121	+ 28.7%
Pending Sales	10	4	- 60.0%	89	97	+ 9.0%
Closed Sales	11	4	- 63.6%	91	102	+ 12.1%
Days on Market Until Sale	6	14	+ 133.3%	17	11	- 35.3%
Median Sales Price*	\$475,000	\$630,000	+ 32.6%	\$460,000	\$550,000	+ 19.6%
Average Sales Price*	\$504,455	\$652,750	+ 29.4%	\$450,771	\$567,377	+ 25.9%
Percent of Original List Price Received*	104.4%	105.9%	+ 1.4%	102.2%	104.1%	+ 1.9%
Percent of List Price Received*	104.3%	101.4%	- 2.8%	102.2%	103.2%	+ 1.0%
Inventory of Homes for Sale	11	14	+ 27.3%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92078 - San Marcos

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	62	55	- 11.3%	733	563	- 23.2%
Pending Sales	66	34	- 48.5%	695	497	- 28.5%
Closed Sales	70	35	- 50.0%	718	520	- 27.6%
Days on Market Until Sale	10	9	- 10.0%	17	12	- 29.4%
Median Sales Price*	\$1,007,500	\$1,325,000	+ 31.5%	\$825,000	\$1,094,500	+ 32.7%
Average Sales Price*	\$1,030,971	\$1,300,386	+ 26.1%	\$870,655	\$1,096,020	+ 25.9%
Percent of Original List Price Received*	106.0%	102.8%	- 3.0%	102.1%	104.8%	+ 2.6%
Percent of List Price Received*	106.1%	103.3%	- 2.6%	102.3%	104.6%	+ 2.2%
Inventory of Homes for Sale	46	57	+ 23.9%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

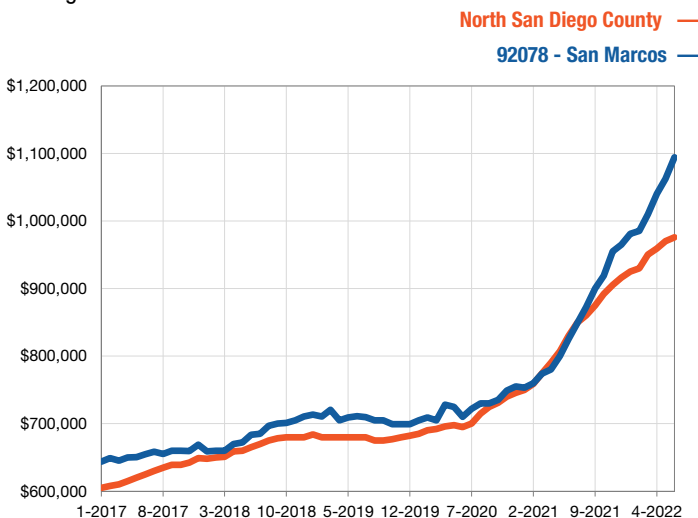
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Attached Single-Family

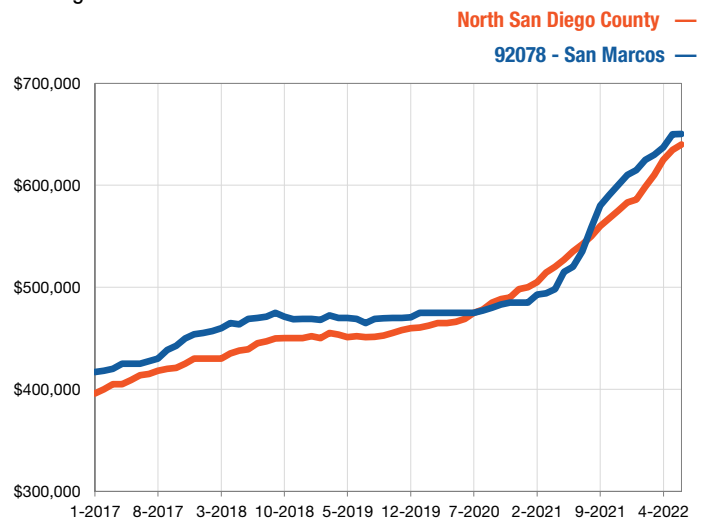
Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	27	23	- 14.8%	255	289	+ 13.3%
Pending Sales	24	17	- 29.2%	230	270	+ 17.4%
Closed Sales	16	17	+ 6.3%	243	274	+ 12.8%
Days on Market Until Sale	7	10	+ 42.9%	13	14	+ 7.7%
Median Sales Price*	\$625,000	\$732,000	+ 17.1%	\$520,000	\$650,500	+ 25.1%
Average Sales Price*	\$615,908	\$681,182	+ 10.6%	\$521,924	\$641,565	+ 22.9%
Percent of Original List Price Received*	107.7%	102.3%	- 5.0%	102.0%	103.3%	+ 1.3%
Percent of List Price Received*	106.8%	102.4%	- 4.1%	102.0%	103.2%	+ 1.2%
Inventory of Homes for Sale	21	19	- 9.5%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92081 - Vista

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	33	34	+ 3.0%	352	343	- 2.6%
Pending Sales	26	22	- 15.4%	343	307	- 10.5%
Closed Sales	31	25	- 19.4%	351	306	- 12.8%
Days on Market Until Sale	7	11	+ 57.1%	15	11	- 26.7%
Median Sales Price*	\$805,000	\$930,000	+ 15.5%	\$692,638	\$860,000	+ 24.2%
Average Sales Price*	\$810,040	\$995,630	+ 22.9%	\$709,093	\$899,935	+ 26.9%
Percent of Original List Price Received*	108.2%	101.3%	- 6.4%	102.5%	105.5%	+ 2.9%
Percent of List Price Received*	107.2%	101.5%	- 5.3%	102.3%	105.1%	+ 2.7%
Inventory of Homes for Sale	22	32	+ 45.5%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--

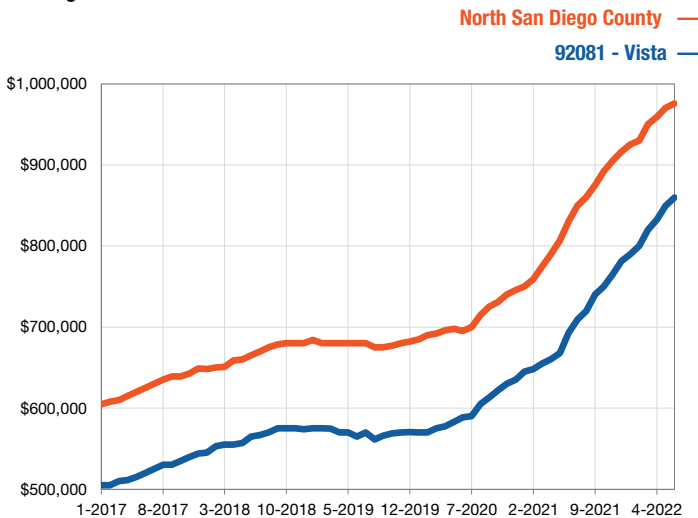
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family

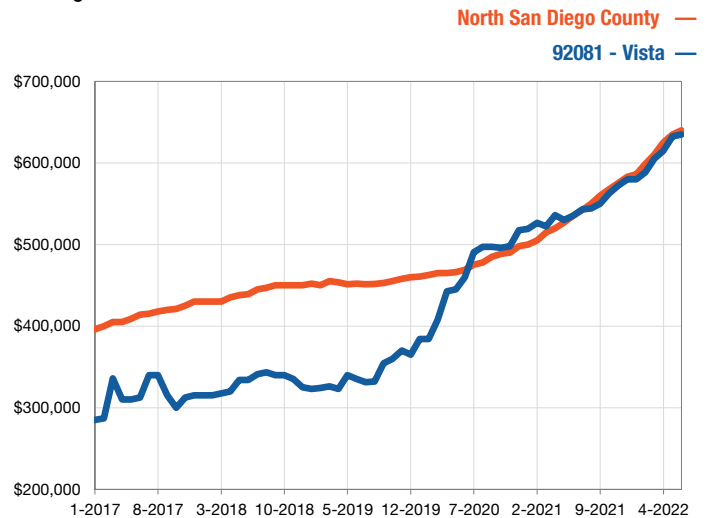
Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	8	10	+ 25.0%	102	89	- 12.7%
Pending Sales	12	6	- 50.0%	110	76	- 30.9%
Closed Sales	12	9	- 25.0%	115	84	- 27.0%
Days on Market Until Sale	10	8	- 20.0%	22	8	- 63.6%
Median Sales Price*	\$543,000	\$576,500	+ 6.2%	\$535,000	\$634,738	+ 18.6%
Average Sales Price*	\$542,859	\$626,278	+ 15.4%	\$515,523	\$646,050	+ 25.3%
Percent of Original List Price Received*	103.4%	103.6%	+ 0.2%	102.0%	103.8%	+ 1.8%
Percent of List Price Received*	103.2%	104.2%	+ 1.0%	102.0%	103.0%	+ 1.0%
Inventory of Homes for Sale	2	6	+ 200.0%	--	--	--
Months Supply of Inventory	0.2	0.9	+ 350.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

92082 - Valley Center

North San Diego County

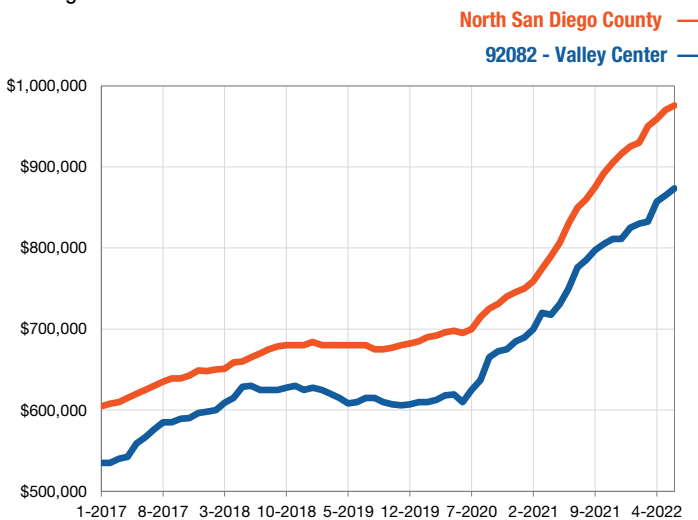
Detached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	35	47	+ 34.3%	341	380	+ 11.4%
Pending Sales	25	16	- 36.0%	296	298	+ 0.7%
Closed Sales	24	18	- 25.0%	311	312	+ 0.3%
Days on Market Until Sale	13	16	+ 23.1%	36	25	- 30.6%
Median Sales Price*	\$853,750	\$1,027,500	+ 20.4%	\$750,000	\$873,750	+ 16.5%
Average Sales Price*	\$829,583	\$1,069,306	+ 28.9%	\$761,372	\$976,327	+ 28.2%
Percent of Original List Price Received*	101.2%	98.5%	- 2.7%	99.2%	100.5%	+ 1.3%
Percent of List Price Received*	101.3%	99.5%	- 1.8%	99.6%	101.1%	+ 1.5%
Inventory of Homes for Sale	52	65	+ 25.0%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

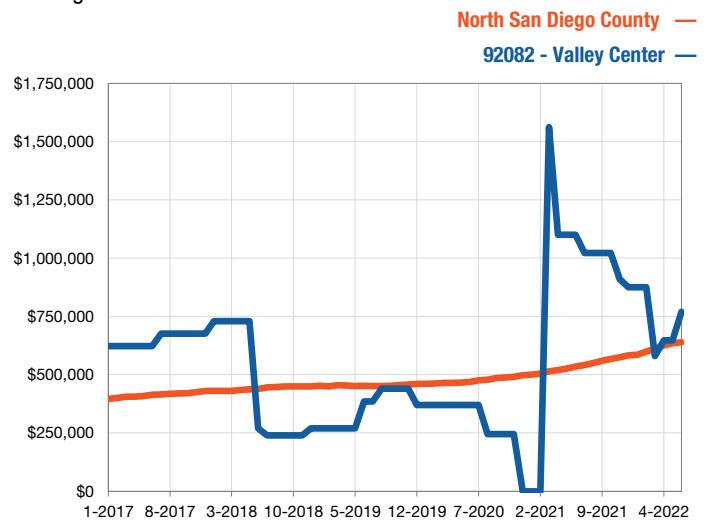
Attached Single-Family	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Key Metrics						
New Listings	0	1	--	4	8	+ 100.0%
Pending Sales	0	0	--	4	4	0.0%
Closed Sales	0	1	--	3	5	+ 66.7%
Days on Market Until Sale	0	8	--	4	14	+ 250.0%
Median Sales Price*	\$0	\$770,000	--	\$1,100,000	\$770,000	- 30.0%
Average Sales Price*	\$0	\$770,000	--	\$1,235,000	\$670,980	- 45.7%
Percent of Original List Price Received*	0.0%	100.0%	--	92.7%	100.0%	+ 7.9%
Percent of List Price Received*	0.0%	100.0%	--	92.7%	98.5%	+ 6.3%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	2.3	--	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92083 - Vista

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	26	26	0.0%	290	271	- 6.6%
Pending Sales	28	17	- 39.3%	272	233	- 14.3%
Closed Sales	23	15	- 34.8%	282	238	- 15.6%
Days on Market Until Sale	11	9	- 18.2%	20	12	- 40.0%
Median Sales Price*	\$630,000	\$800,000	+ 27.0%	\$599,245	\$740,000	+ 23.5%
Average Sales Price*	\$607,863	\$821,800	+ 35.2%	\$584,791	\$745,956	+ 27.6%
Percent of Original List Price Received*	104.8%	102.0%	- 2.7%	101.5%	104.0%	+ 2.5%
Percent of List Price Received*	103.7%	102.7%	- 1.0%	101.3%	103.5%	+ 2.2%
Inventory of Homes for Sale	23	25	+ 8.7%	--	--	--
Months Supply of Inventory	1.0	1.3	+ 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

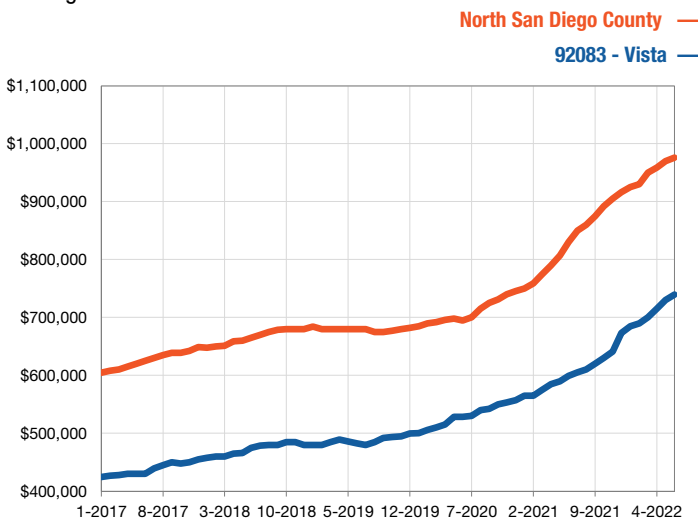
Attached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	7	10	+ 42.9%	100	105	+ 5.0%
Pending Sales	8	10	+ 25.0%	91	88	- 3.3%
Closed Sales	13	5	- 61.5%	94	87	- 7.4%
Days on Market Until Sale	10	12	+ 20.0%	18	9	- 50.0%
Median Sales Price*	\$455,000	\$545,000	+ 19.8%	\$425,000	\$480,000	+ 12.9%
Average Sales Price*	\$442,069	\$523,000	+ 18.3%	\$424,995	\$509,921	+ 20.0%
Percent of Original List Price Received*	102.1%	100.3%	- 1.8%	101.4%	104.4%	+ 3.0%
Percent of List Price Received*	101.0%	100.3%	- 0.7%	101.3%	103.9%	+ 2.6%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	0.7	1.1	+ 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

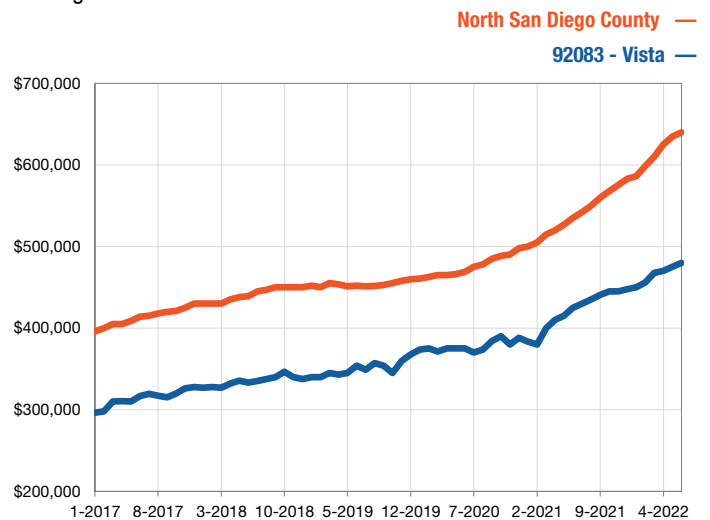
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92084 - Vista

North San Diego County

Detached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	54	59	+ 9.3%	511	516	+ 1.0%
Pending Sales	33	28	- 15.2%	449	425	- 5.3%
Closed Sales	48	26	- 45.8%	457	435	- 4.8%
Days on Market Until Sale	10	14	+ 40.0%	21	15	- 28.6%
Median Sales Price*	\$793,125	\$903,500	+ 13.9%	\$705,000	\$865,000	+ 22.7%
Average Sales Price*	\$826,667	\$947,731	+ 14.6%	\$729,727	\$922,457	+ 26.4%
Percent of Original List Price Received*	104.4%	98.5%	- 5.7%	101.1%	102.8%	+ 1.7%
Percent of List Price Received*	103.9%	100.0%	- 3.8%	101.3%	103.3%	+ 2.0%
Inventory of Homes for Sale	69	58	- 15.9%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

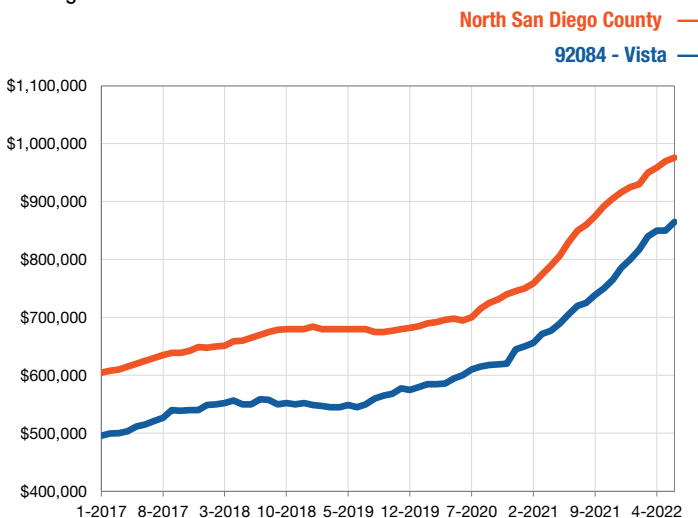
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Attached Single-Family

Key Metrics	June			Rolling 12 Months		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	11	5	- 54.5%	79	67	- 15.2%
Pending Sales	13	5	- 61.5%	74	65	- 12.2%
Closed Sales	5	6	+ 20.0%	65	78	+ 20.0%
Days on Market Until Sale	5	8	+ 60.0%	14	11	- 21.4%
Median Sales Price*	\$485,000	\$655,500	+ 35.2%	\$417,000	\$506,500	+ 21.5%
Average Sales Price*	\$517,200	\$614,250	+ 18.8%	\$445,410	\$528,127	+ 18.6%
Percent of Original List Price Received*	104.3%	104.7%	+ 0.4%	101.3%	102.9%	+ 1.6%
Percent of List Price Received*	102.7%	103.7%	+ 1.0%	101.2%	102.1%	+ 0.9%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

