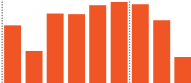


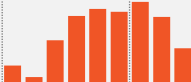


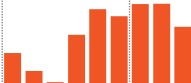


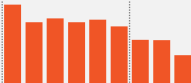


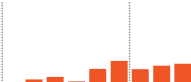




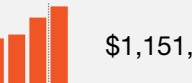
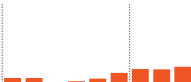



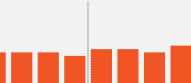
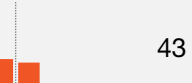
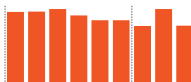


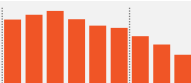

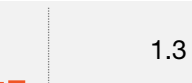


# Single-Family Detached Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Detached homes only.**

Key Metrics	Historical Sparkbars			3-2021	3-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	03-2020	03-2021	03-2022						
New Listings				1,275	<b>1,085</b>	- 14.9%	3,359	<b>2,896</b>	- 13.8%
Pending Sales				1,149	<b>1,042</b>	- 9.3%	2,918	<b>2,603</b>	- 10.8%
Closed Sales				1,044	<b>938</b>	- 10.2%	2,548	<b>2,288</b>	- 10.2%
Days on Market				18	<b>14</b>	- 22.2%	21	<b>16</b>	- 23.8%
Median Sales Price				\$865,000	<b>\$1,064,250</b>	+ 23.0%	\$840,000	<b>\$990,000</b>	+ 17.9%
Average Sales Price				\$1,151,082	<b>\$1,459,756</b>	+ 26.8%	\$1,136,267	<b>\$1,374,255</b>	+ 20.9%
Pct. of Orig. Price Received				103.0%	<b>106.6%</b>	+ 3.5%	101.7%	<b>105.3%</b>	+ 3.5%
Housing Affordability Index				43	<b>30</b>	- 30.2%	44	<b>33</b>	- 25.0%
Inventory of Homes for Sale				1,438	<b>634</b>	- 55.9%	--	--	--
Months Supply of Inventory				1.3	<b>0.6</b>	- 53.8%	--	--	--

# Single-Family Attached Activity Overview

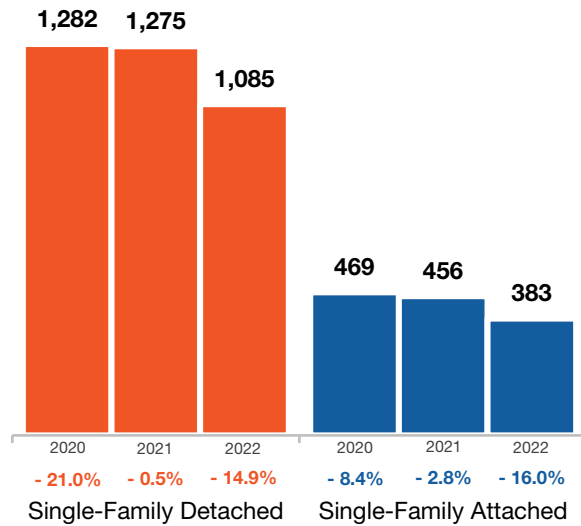
Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Attached homes only.**

Key Metrics	Historical Sparkbars			3-2021	3-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	03-2020	03-2021	03-2022						
New Listings				456	<b>383</b>	- 16.0%	1,204	<b>1,066</b>	- 11.5%
Pending Sales				433	<b>391</b>	- 9.7%	1,134	<b>983</b>	- 13.3%
Closed Sales				436	<b>345</b>	- 20.9%	1,017	<b>868</b>	- 14.7%
Days on Market				16	<b>12</b>	- 25.0%	17	<b>12</b>	- 29.4%
Median Sales Price				\$538,263	<b>\$700,000</b>	+ 30.0%	\$540,000	<b>\$656,750</b>	+ 21.6%
Average Sales Price				\$647,927	<b>\$815,836</b>	+ 25.9%	\$622,225	<b>\$761,431</b>	+ 22.4%
Pct. of Orig. Price Received				102.0%	<b>107.1%</b>	+ 5.0%	101.2%	<b>106.0%</b>	+ 4.7%
Housing Affordability Index				69	<b>46</b>	- 33.3%	69	<b>49</b>	- 29.0%
Inventory of Homes for Sale				347	<b>182</b>	- 47.6%	--	--	--
Months Supply of Inventory				1.0	<b>0.5</b>	- 50.0%	--	--	--

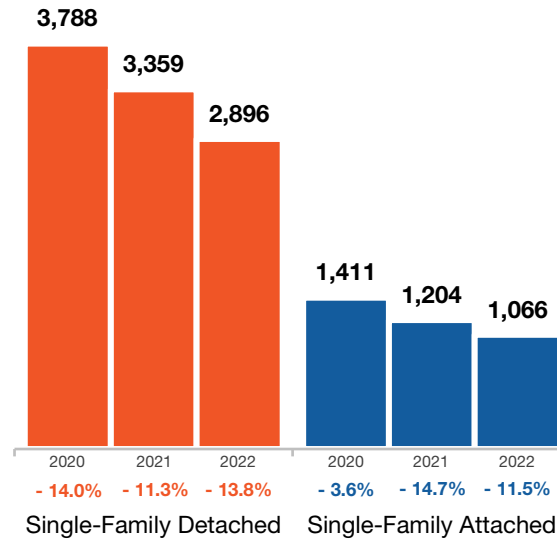
# New Listings

A count of the properties that have been newly listed on the market in a given month.

## March

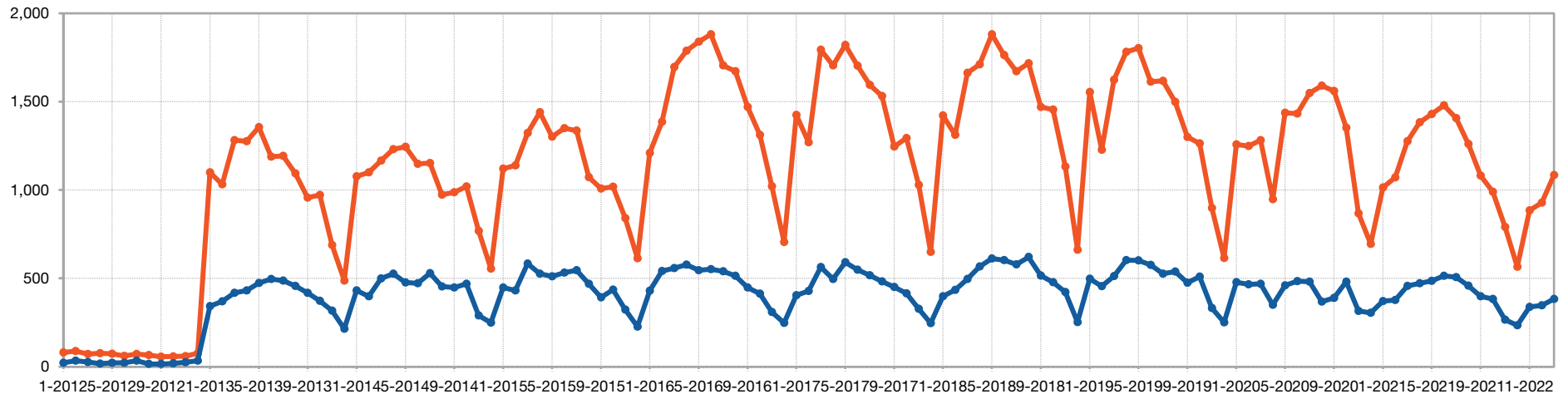


## Year to Date



New Listings	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	1,382	+45.9%	472	+35.2%
May-2021	1,429	-0.6%	485	+5.4%
Jun-2021	1,478	+3.2%	513	+6.2%
Jul-2021	1,407	-9.1%	506	+5.4%
Aug-2021	1,260	-20.8%	458	+24.5%
Sep-2021	1,081	-30.7%	398	+2.6%
Oct-2021	990	-26.8%	383	-20.4%
Nov-2021	791	-8.9%	265	-15.9%
Dec-2021	565	-18.7%	234	-23.0%
Jan-2022	884	-12.7%	337	-9.2%
Feb-2022	927	-13.4%	346	-8.2%
<b>Mar-2022</b>	<b>1,085</b>	<b>-14.9%</b>	<b>383</b>	<b>-16.0%</b>
12-Month Avg	1,107	-10.2%	398	-1.1%

## Historical New Listings by Month

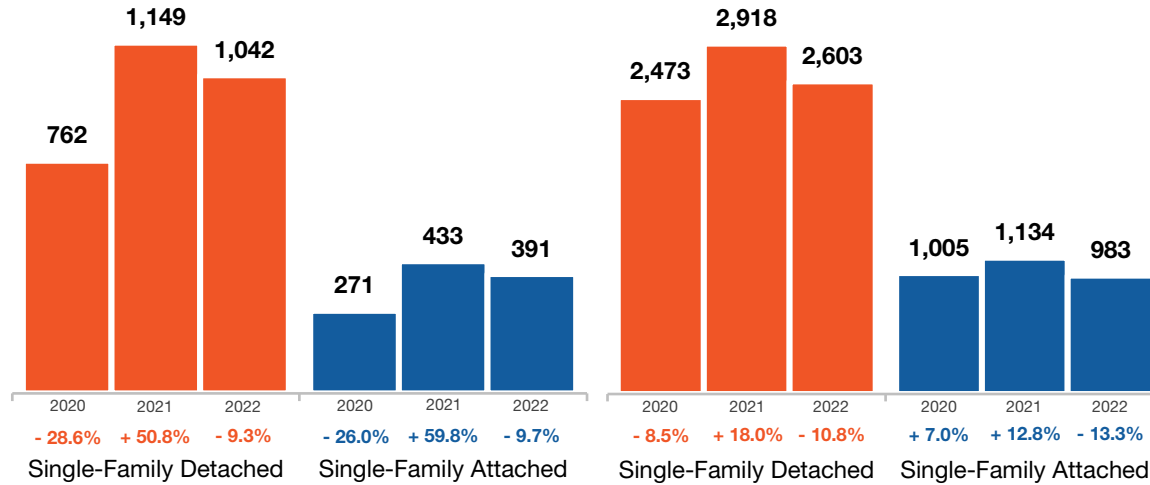


# Pending Sales

A count of the properties on which offers have been accepted in a given month.

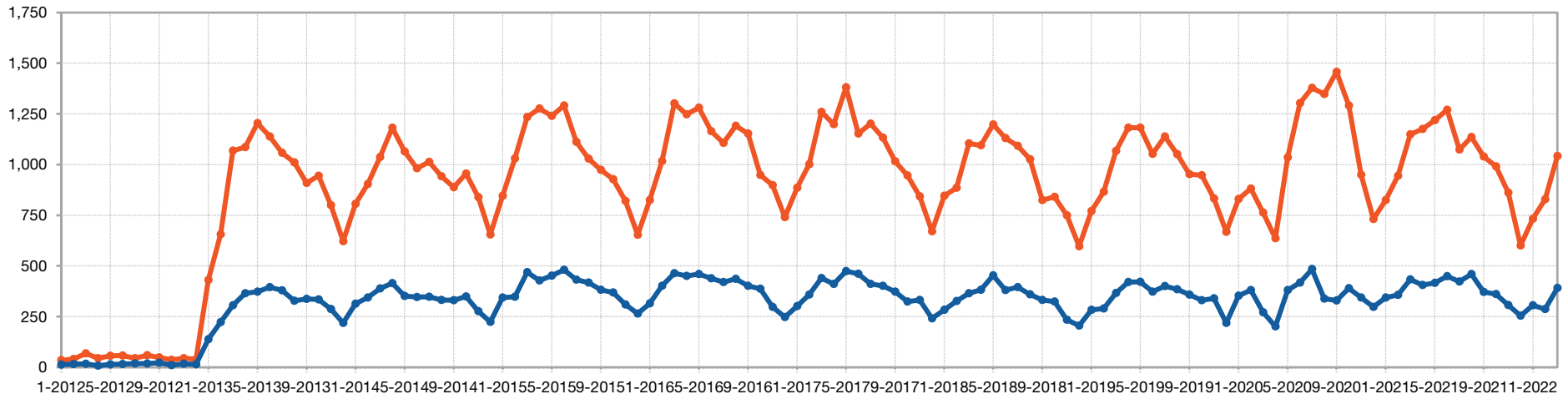
## March

## Year to Date



Pending Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	1,175	+84.7%	406	+102.0%
May-2021	1,219	+17.7%	416	+9.5%
Jun-2021	1,270	-2.5%	449	+7.4%
Jul-2021	1,073	-22.1%	423	-12.6%
Aug-2021	1,136	-15.7%	460	+36.1%
Sep-2021	1,039	-28.7%	371	+12.8%
Oct-2021	990	-23.3%	361	-7.4%
Nov-2021	861	-9.4%	307	-10.5%
Dec-2021	601	-17.8%	254	-14.8%
Jan-2022	732	-11.3%	305	-11.3%
Feb-2022	829	-12.2%	287	-19.6%
<b>Mar-2022</b>	<b>1,042</b>	<b>-9.3%</b>	<b>391</b>	<b>-9.7%</b>
12-Month Avg	1,087	-8.3%	360	+2.7%

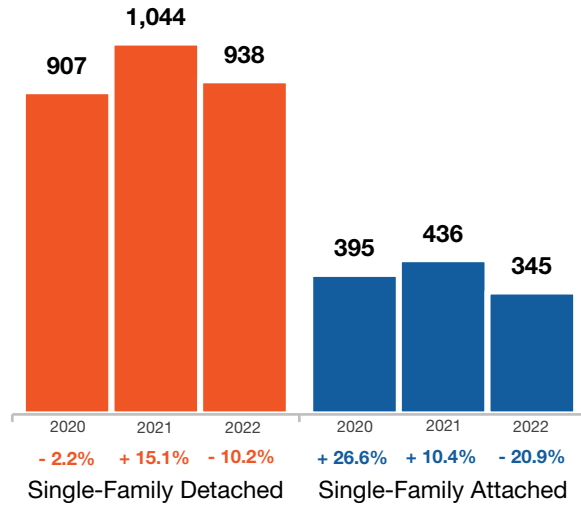
## Historical Pending Sales by Month



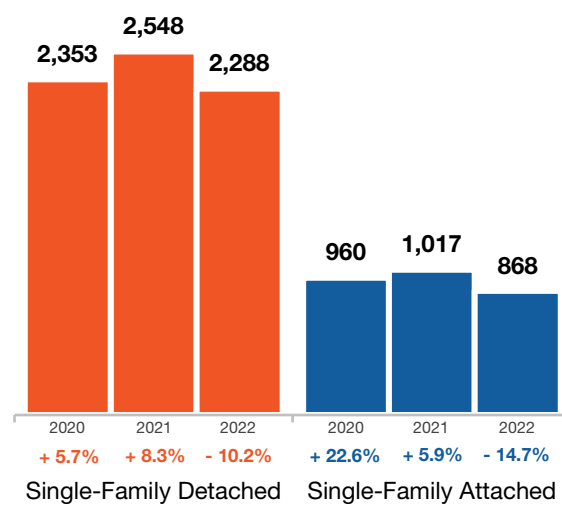
# Closed Sales

A count of the actual sales that closed in a given month.

## March

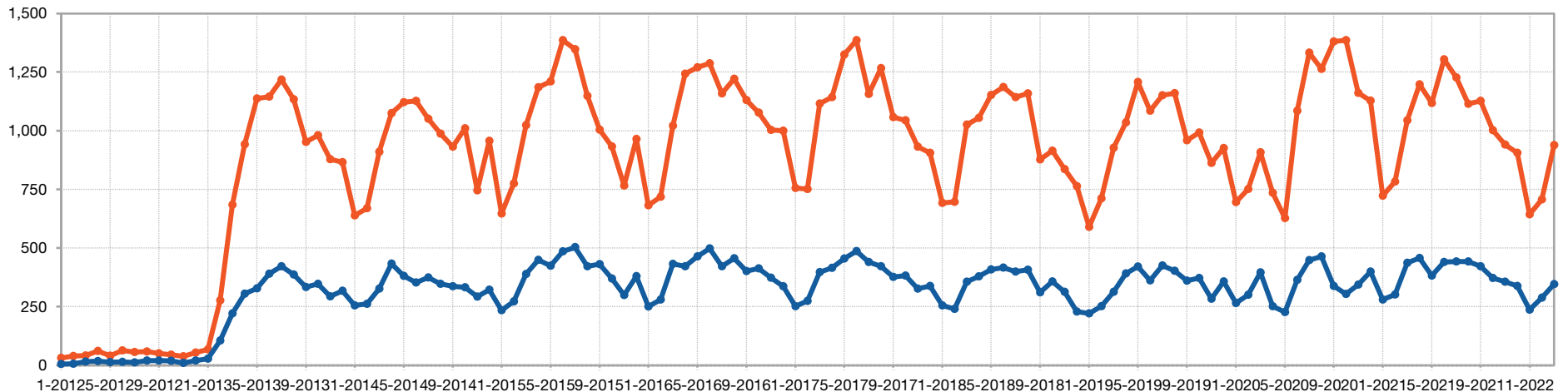


## Year to Date



Closed Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	1,197	+62.9%	457	+82.1%
May-2021	1,118	+78.3%	382	+69.0%
Jun-2021	1,304	+20.2%	440	+20.9%
Jul-2021	1,226	-8.0%	442	-1.3%
Aug-2021	1,114	-11.8%	442	-4.5%
Sep-2021	1,127	-18.3%	421	+24.6%
Oct-2021	1,002	-27.7%	372	+22.8%
Nov-2021	940	-19.0%	356	+3.8%
Dec-2021	905	-19.8%	337	-15.5%
Jan-2022	643	-10.9%	236	-15.7%
Feb-2022	707	-9.6%	287	-4.7%
<b>Mar-2022</b>	<b>938</b>	<b>-10.2%</b>	<b>345</b>	<b>-20.9%</b>
12-Month Avg	1,054	-3.3%	346	+8.8%

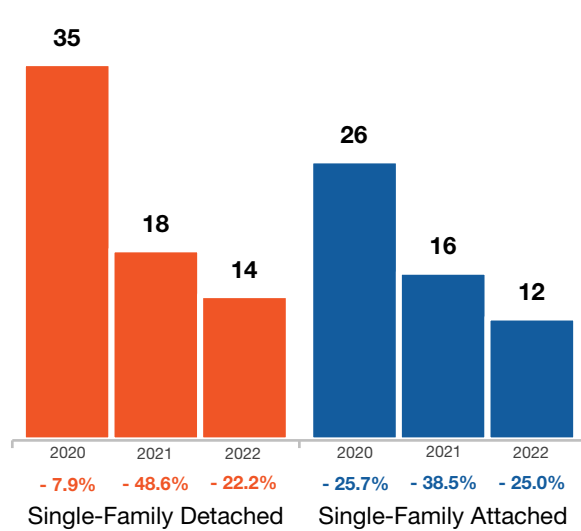
## Historical Closed Sales by Month



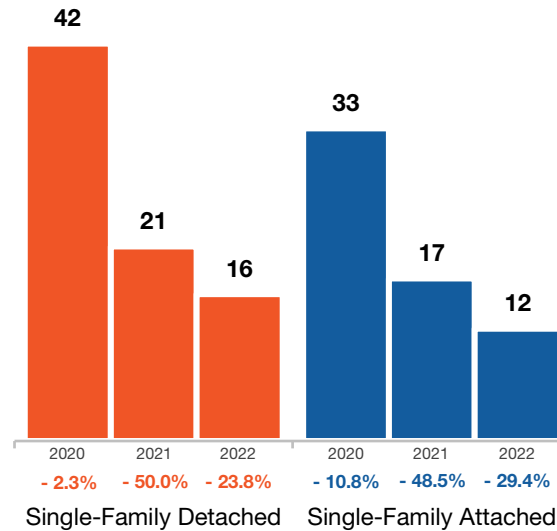
# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

## March



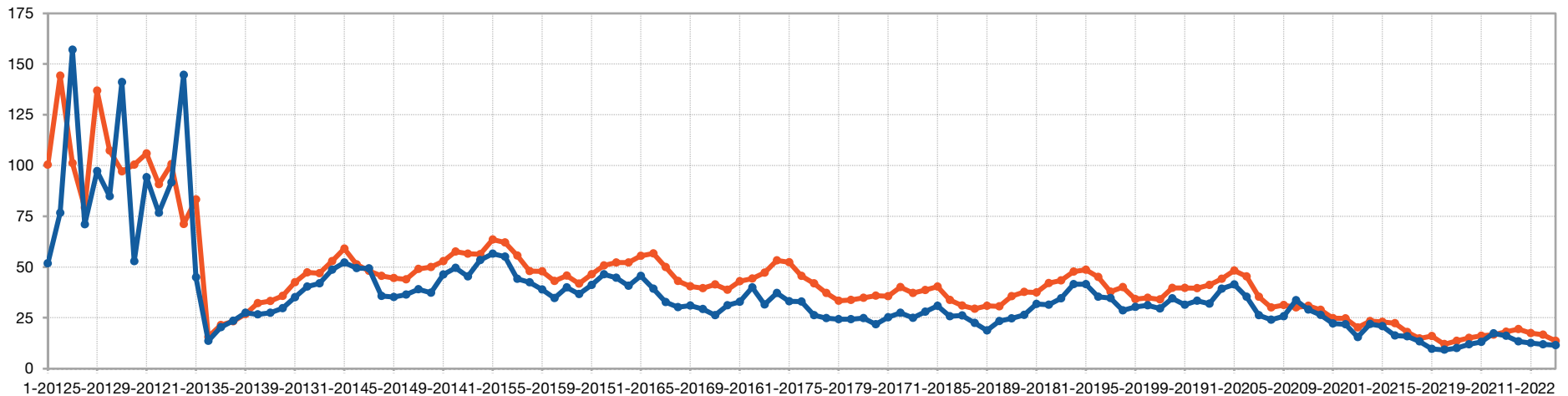
## Year to Date



Days on Market	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	15	-50.0%	13	-45.8%
May-2021	16	-48.4%	10	-61.5%
Jun-2021	12	-60.0%	9	-73.5%
Jul-2021	14	-54.8%	10	-65.5%
Aug-2021	15	-48.3%	12	-53.8%
Sep-2021	16	-36.0%	13	-40.9%
Oct-2021	17	-32.0%	17	-22.7%
Nov-2021	18	-10.0%	16	+6.7%
Dec-2021	19	-17.4%	13	-40.9%
Jan-2022	17	-26.1%	13	-38.1%
Feb-2022	17	-22.7%	12	-25.0%
<b>Mar-2022</b>	<b>14</b>	<b>-22.2%</b>	<b>12</b>	<b>-25.0%</b>
12-Month Avg*	26	-39.2%	23	-45.8%

\* Days on Market for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

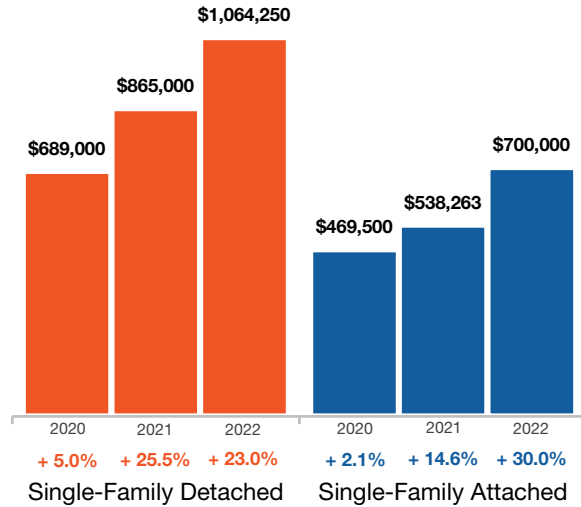
## Historical Days on Market Until Sale by Month



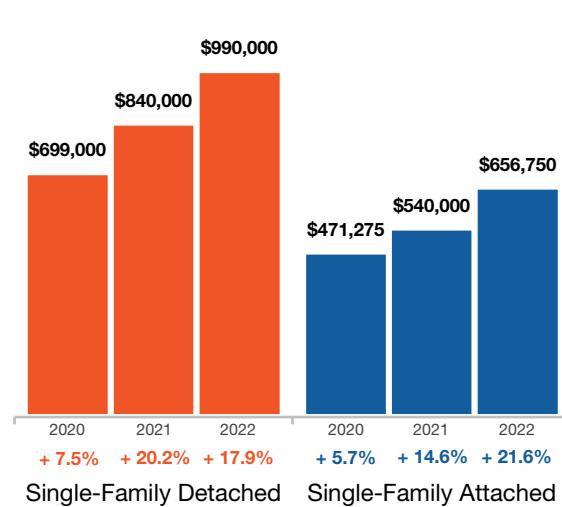
# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## March



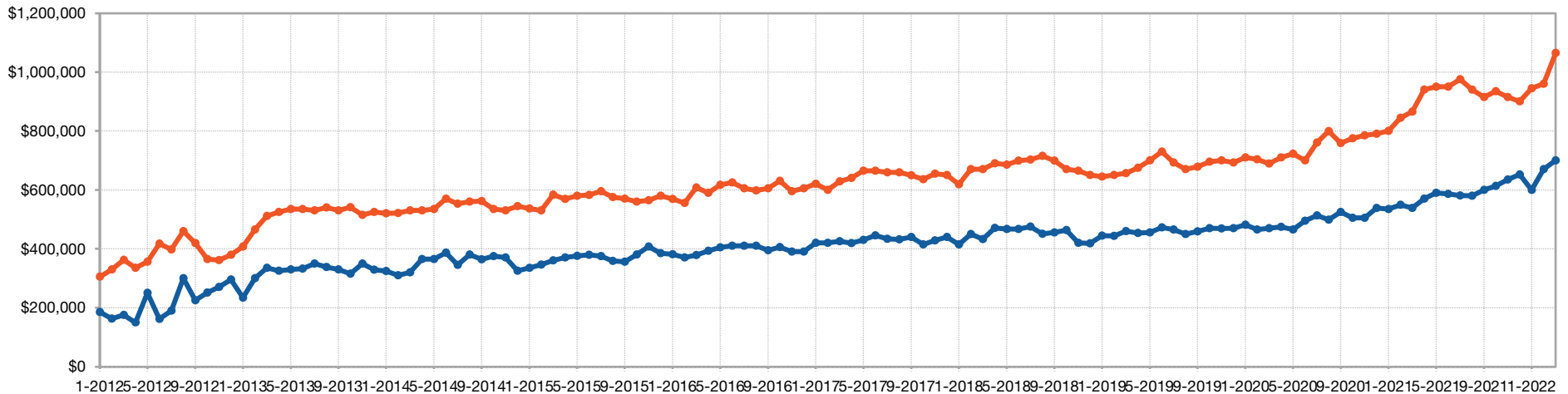
## Year to Date



Median Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	\$940,000	+32.4%	\$570,000	+20.3%
May-2021	\$950,000	+31.6%	\$590,000	+26.9%
Jun-2021	\$950,000	+35.7%	\$585,980	+18.4%
Jul-2021	\$975,000	+28.3%	\$580,500	+13.2%
Aug-2021	\$940,000	+17.6%	\$580,000	+16.3%
Sep-2021	\$915,000	+20.6%	\$600,000	+14.3%
Oct-2021	\$935,000	+20.6%	\$613,500	+21.5%
Nov-2021	\$915,000	+16.6%	\$635,000	+25.7%
Dec-2021	\$900,000	+13.9%	\$652,000	+21.2%
Jan-2022	\$945,000	+18.1%	\$600,000	+12.3%
Feb-2022	\$960,000	+13.7%	\$670,000	+22.0%
<b>Mar-2022</b>	<b>\$1,064,250</b>	<b>+23.0%</b>	<b>\$700,000</b>	<b>+30.0%</b>
12-Month Avg*	\$774,450	+22.7%	\$514,197	+18.6%

\* Median Sales Price for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

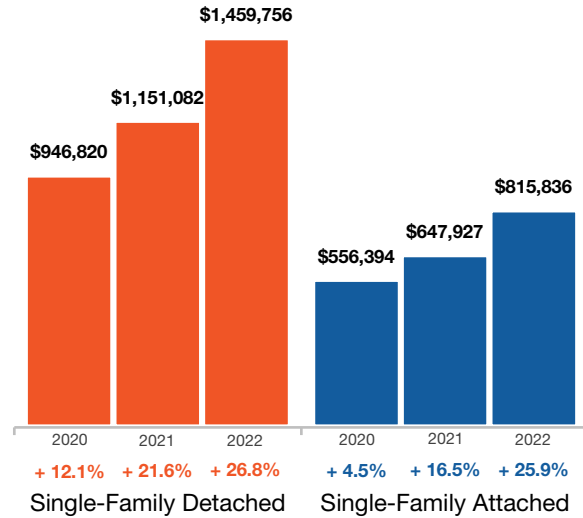
## Historical Median Sales Price by Month



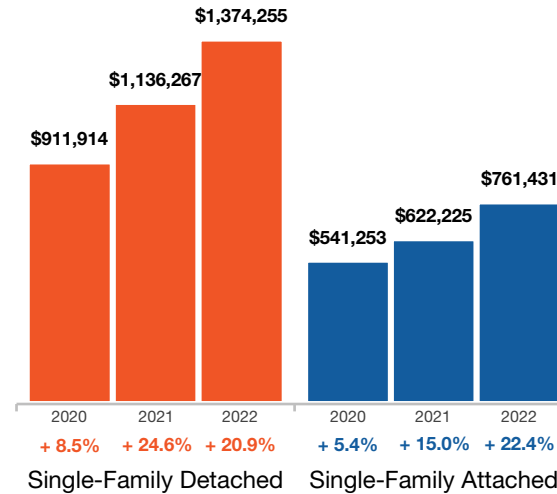
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

## March



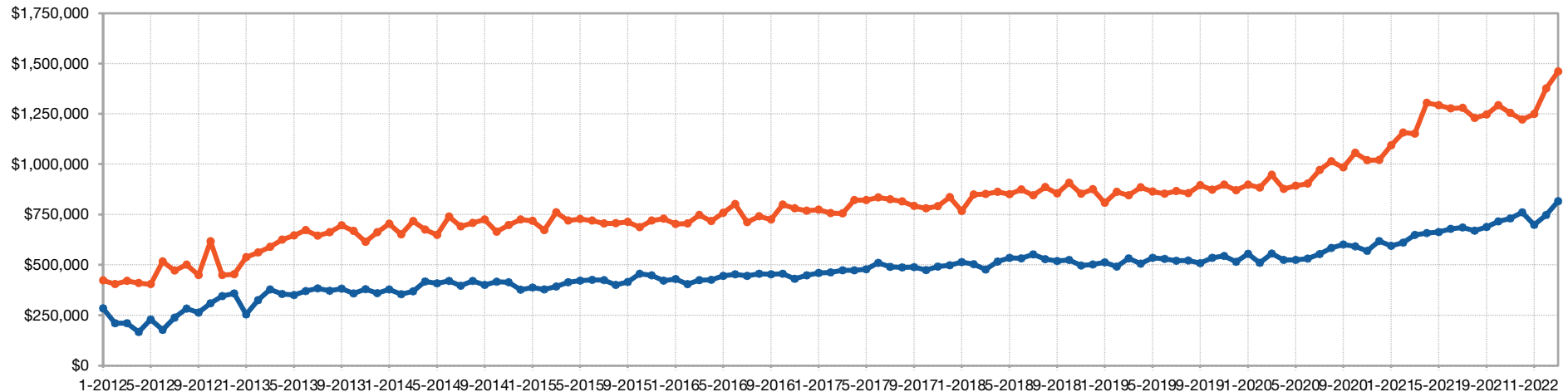
## Year to Date



Avg. Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	\$1,303,577	+48.8%	\$657,708	+25.3%
May-2021	\$1,291,686	+44.7%	\$663,000	+26.6%
Jun-2021	\$1,276,653	+41.3%	\$678,686	+27.7%
Jul-2021	\$1,279,074	+31.9%	\$684,661	+23.7%
Aug-2021	\$1,229,041	+21.2%	\$669,467	+14.7%
Sep-2021	\$1,246,594	+26.8%	\$687,989	+14.6%
Oct-2021	\$1,291,847	+22.4%	\$716,192	+21.2%
Nov-2021	\$1,253,936	+23.1%	\$729,516	+28.2%
Dec-2021	\$1,220,997	+19.7%	\$760,122	+23.1%
Jan-2022	\$1,248,573	+14.3%	\$698,947	+17.5%
Feb-2022	\$1,375,123	+18.9%	\$747,412	+22.4%
<b>Mar-2022</b>	<b>\$1,459,756</b>	<b>+26.8%</b>	<b>\$815,836</b>	<b>+25.9%</b>
12-Month Avg*	\$1,289,738	+27.1%	\$709,128	+21.0%

\* Avg. Sales Price for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Average Sales Price by Month



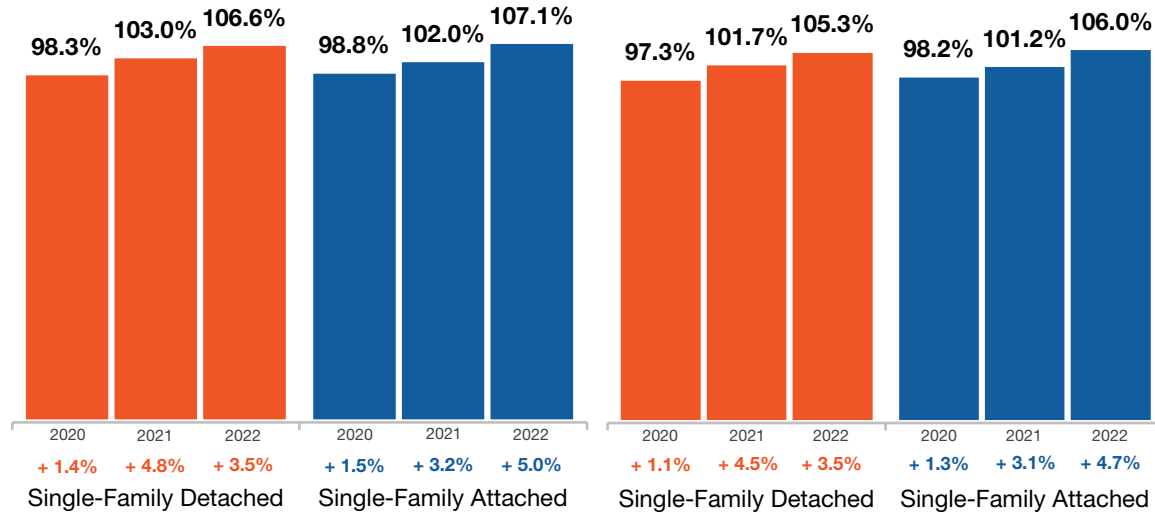


# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## March

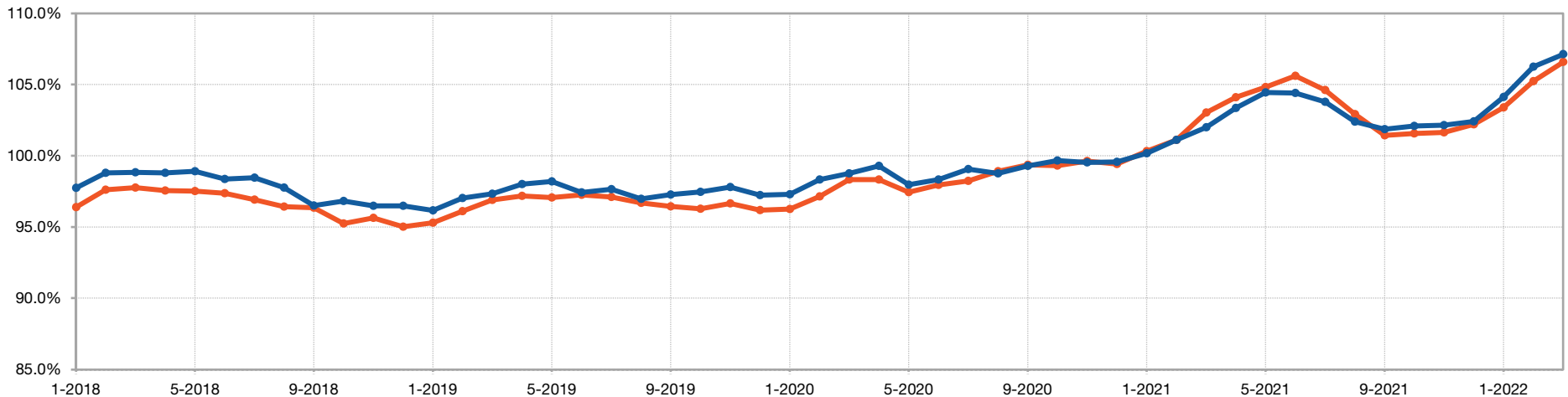
## Year to Date



Pct. of Orig. Price Received	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	104.1%	+5.9%	103.4%	+4.1%
May-2021	104.8%	+7.6%	104.4%	+6.5%
Jun-2021	105.6%	+7.9%	104.4%	+6.2%
Jul-2021	104.6%	+6.5%	103.8%	+4.8%
Aug-2021	102.9%	+4.0%	102.4%	+3.6%
Sep-2021	101.4%	+2.1%	101.9%	+2.6%
Oct-2021	101.6%	+2.3%	102.1%	+2.5%
Nov-2021	101.6%	+2.0%	102.1%	+2.6%
Dec-2021	102.2%	+2.8%	102.4%	+2.8%
Jan-2022	103.4%	+3.1%	104.1%	+3.9%
Feb-2022	105.2%	+4.1%	106.2%	+5.0%
<b>Mar-2022</b>	<b>106.6%</b>	<b>+3.5%</b>	<b>107.1%</b>	<b>+5.0%</b>
12-Month Avg*	103.7%	+4.3%	103.7%	+4.0%

\* Pct. of Orig. Price Received for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Percent of Original List Price Received by Month

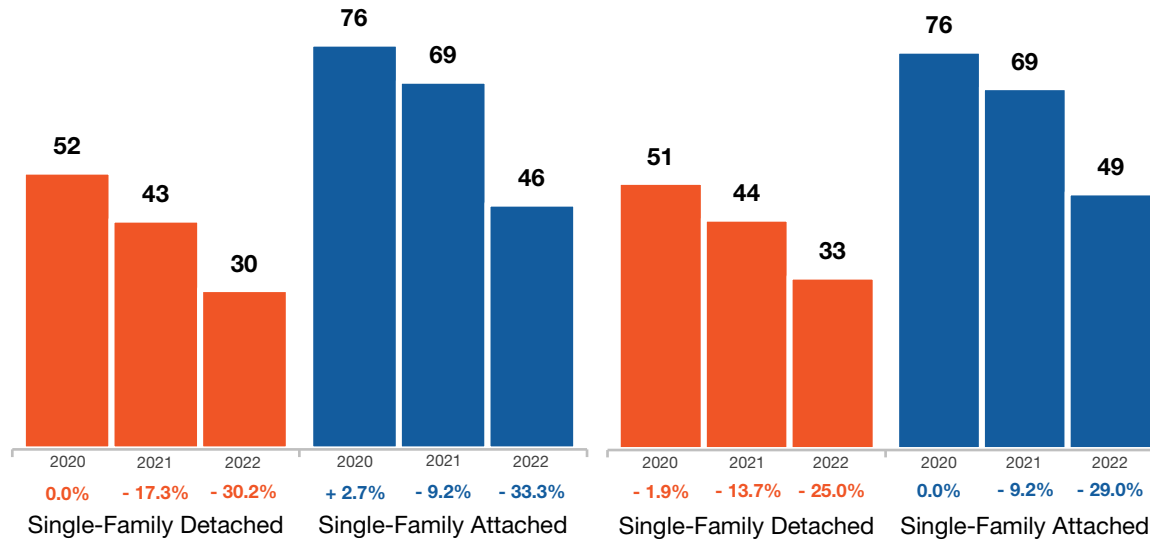


# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

## March

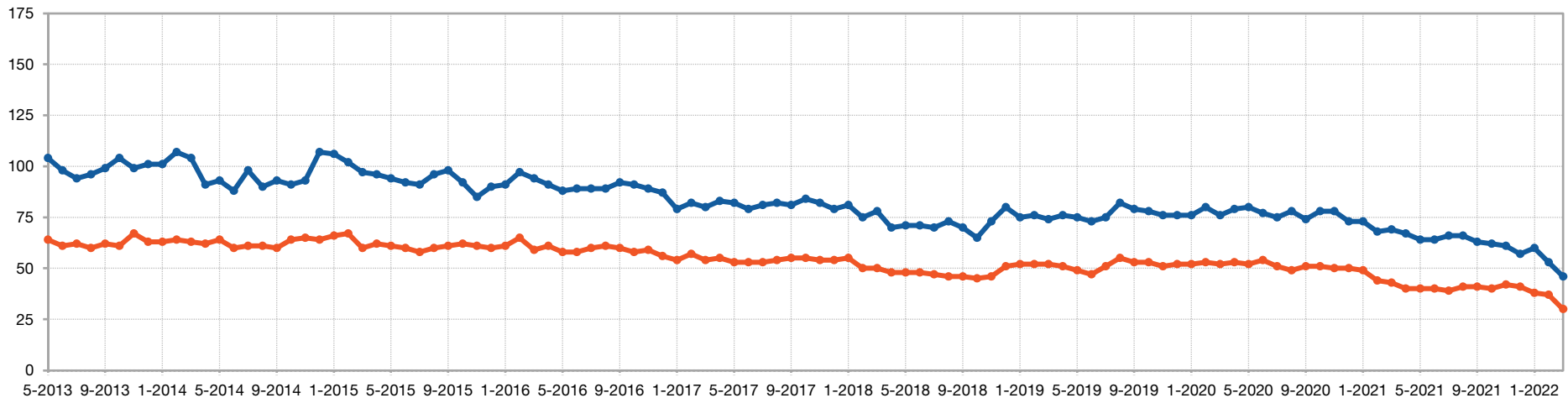
## Year to Date



Affordability Index	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	40	-24.5%	67	-15.2%
May-2021	40	-23.1%	64	-20.0%
Jun-2021	40	-25.9%	64	-16.9%
Jul-2021	39	-23.5%	66	-12.0%
Aug-2021	41	-16.3%	66	-15.4%
Sep-2021	41	-19.6%	63	-14.9%
Oct-2021	40	-21.6%	62	-20.5%
Nov-2021	42	-16.0%	61	-21.8%
Dec-2021	41	-18.0%	57	-21.9%
Jan-2022	38	-22.4%	60	-17.8%
Feb-2022	37	-15.9%	53	-22.1%
<b>Mar-2022</b>	<b>30</b>	<b>-30.2%</b>	<b>46</b>	<b>-33.3%</b>
12-Month Avg*	39	-17.2%	61	-13.5%

\* Affordability Index for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

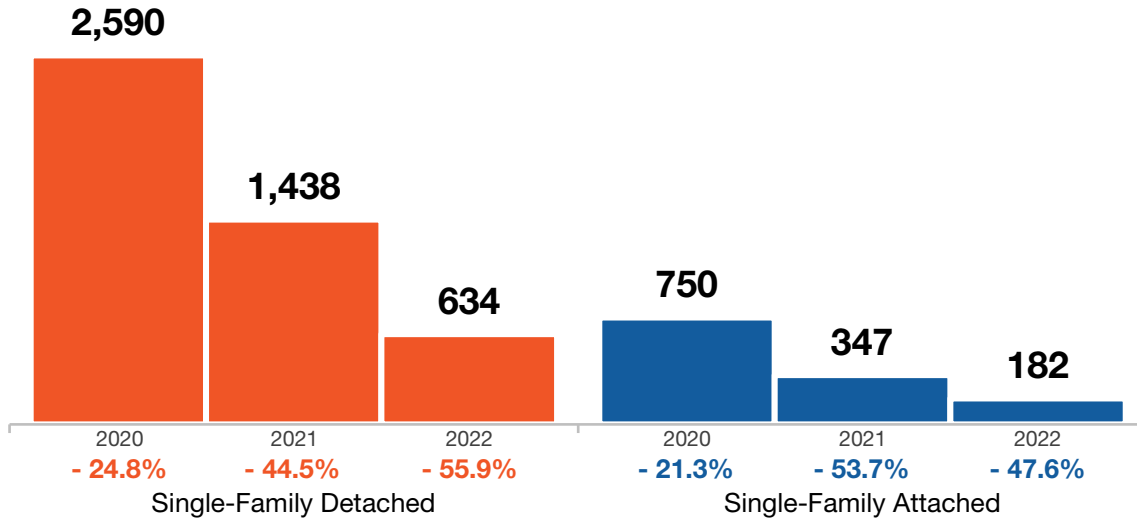
## Historical Housing Affordability Index by Month



# Inventory of Homes for Sale

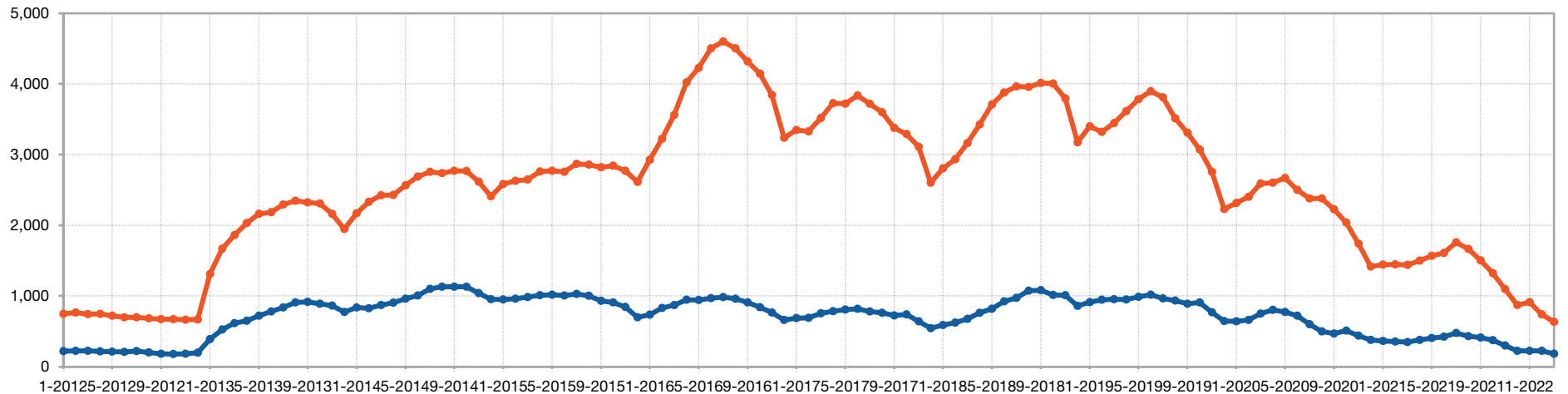
The number of properties available for sale in active status at the end of a given month.

## March



Homes for Sale	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	1,497	-42.4%	377	-53.0%
May-2021	1,565	-41.4%	405	-47.5%
Jun-2021	1,606	-35.7%	424	-41.2%
Jul-2021	1,759	-26.0%	476	-20.4%
Aug-2021	1,663	-30.1%	428	-13.9%
Sep-2021	1,503	-32.4%	412	-11.8%
Oct-2021	1,321	-35.1%	374	-26.5%
Nov-2021	1,095	-37.0%	298	-32.0%
Dec-2021	869	-38.6%	224	-40.6%
Jan-2022	913	-36.7%	224	-38.0%
Feb-2022	737	-49.0%	222	-37.6%
<b>Mar-2022</b>	<b>634</b>	<b>-55.9%</b>	<b>182</b>	<b>-47.6%</b>
12-Month Avg	2,022	-37.5%	520	-35.2%

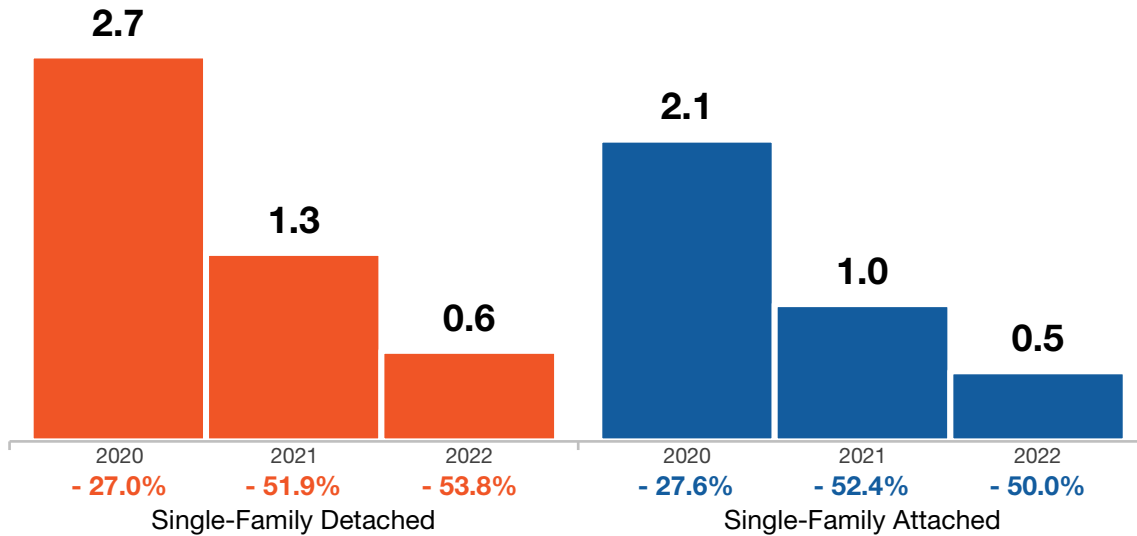
## Historical Inventory of Homes for Sale by Month



# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

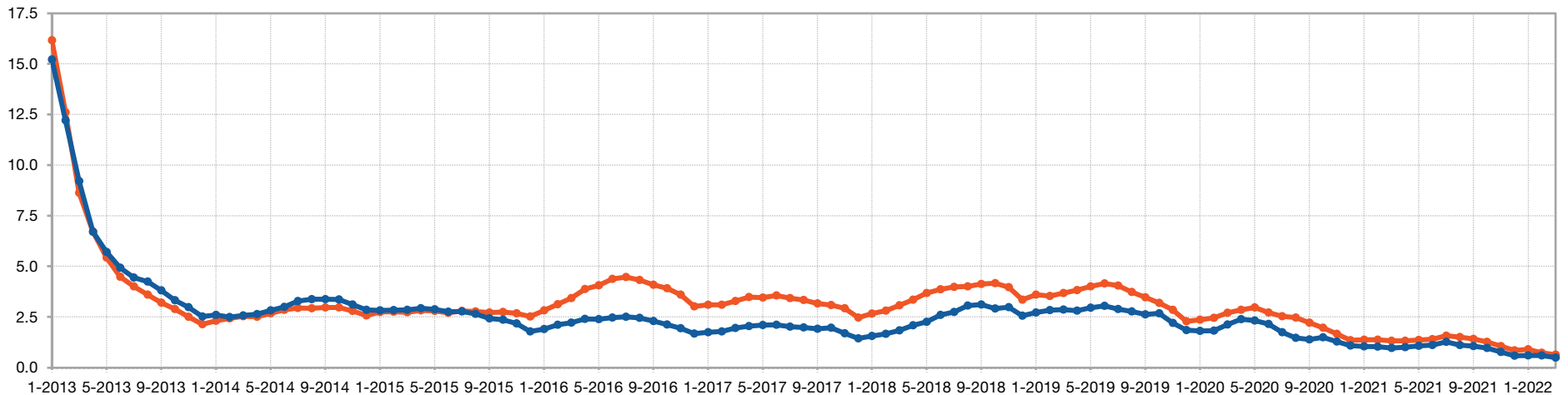
## March



Months Supply	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2021	1.3	-55.2%	1.0	-58.3%
May-2021	1.4	-53.3%	1.1	-52.2%
Jun-2021	1.4	-48.1%	1.1	-47.6%
Jul-2021	1.6	-36.0%	1.3	-23.5%
Aug-2021	1.5	-40.0%	1.1	-26.7%
Sep-2021	1.4	-36.4%	1.1	-21.4%
Oct-2021	1.3	-35.0%	1.0	-33.3%
Nov-2021	1.1	-35.3%	0.8	-38.5%
Dec-2021	0.8	-38.5%	0.6	-45.5%
Jan-2022	0.9	-35.7%	0.6	-40.0%
Feb-2022	0.7	-50.0%	0.6	-40.0%
<b>Mar-2022</b>	<b>0.6</b>	<b>-53.8%</b>	<b>0.5</b>	<b>-50.0%</b>
12-Month Avg*	2.1	-43.4%	1.5	-42.2%

\* Months Supply for all properties from April 2021 through March 2022. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars			3-2021	3-2022	Percent Change	YTD 2021	YTD 2022	Percent Change
	03-2020	03-2021	03-2022						
New Listings				1,752	<b>1,472</b>	- 16.0%	4,614	<b>3,971</b>	- 13.9%
Pending Sales				1,604	<b>1,437</b>	- 10.4%	4,099	<b>3,602</b>	- 12.1%
Closed Sales				1,500	<b>1,284</b>	- 14.4%	3,610	<b>3,170</b>	- 12.2%
Days on Market				17	<b>13</b>	- 23.5%	20	<b>15</b>	- 25.0%
Median Sales Price				\$760,000	<b>\$950,000</b>	+ 25.0%	\$740,000	<b>\$887,000</b>	+ 19.9%
Average Sales Price				\$1,006,391	<b>\$1,286,312</b>	+ 27.8%	\$996,794	<b>\$1,205,245</b>	+ 20.9%
Pct. of Orig. Price Received				102.7%	<b>106.7%</b>	+ 3.9%	101.5%	<b>105.5%</b>	+ 3.9%
Housing Affordability Index				49	<b>34</b>	- 30.6%	50	<b>36</b>	- 28.0%
Inventory of Homes for Sale				1,822	<b>822</b>	- 54.9%	--	<b>--</b>	--
Months Supply of Inventory				1.2	<b>0.6</b>	- 50.0%	--	<b>--</b>	--