

Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92003 - Bonsall

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	7	8	+ 14.3%	119	109	- 8.4%
Pending Sales	5	6	+ 20.0%	94	90	- 4.3%
Closed Sales	13	8	- 38.5%	95	93	- 2.1%
Days on Market Until Sale	41	23	- 43.9%	44	24	- 45.5%
Median Sales Price*	\$1,052,500	\$1,243,500	+ 18.1%	\$939,900	\$1,050,000	+ 11.7%
Average Sales Price*	\$1,034,614	\$1,258,000	+ 21.6%	\$1,016,506	\$1,107,846	+ 9.0%
Percent of Original List Price Received*	98.4%	100.9%	+ 2.5%	97.7%	101.0%	+ 3.4%
Percent of List Price Received*	98.9%	99.6%	+ 0.7%	98.1%	101.3%	+ 3.3%
Inventory of Homes for Sale	15	9	- 40.0%	--	--	--
Months Supply of Inventory	1.9	1.2	- 36.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

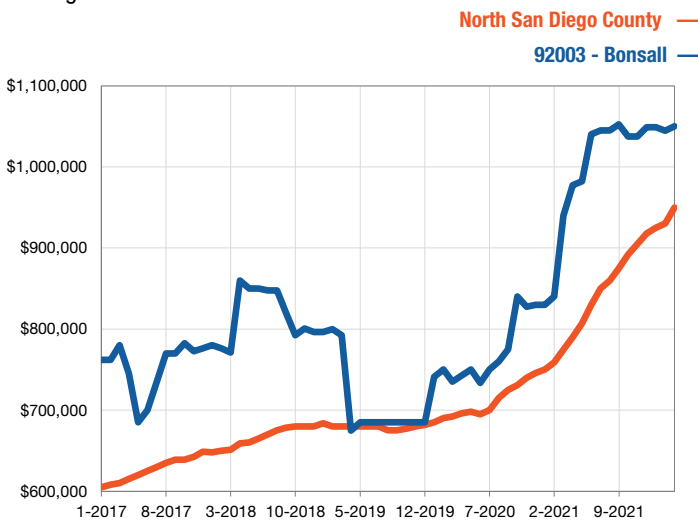
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	2	3	+ 50.0%	30	36	+ 20.0%
Pending Sales	4	0	- 100.0%	25	33	+ 32.0%
Closed Sales	3	4	+ 33.3%	22	38	+ 72.7%
Days on Market Until Sale	27	7	- 74.1%	25	10	- 60.0%
Median Sales Price*	\$325,000	\$442,500	+ 36.2%	\$374,000	\$425,000	+ 13.6%
Average Sales Price*	\$350,333	\$441,250	+ 26.0%	\$385,155	\$442,524	+ 14.9%
Percent of Original List Price Received*	99.4%	107.7%	+ 8.4%	98.9%	103.6%	+ 4.8%
Percent of List Price Received*	99.4%	103.9%	+ 4.5%	99.5%	102.7%	+ 3.2%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

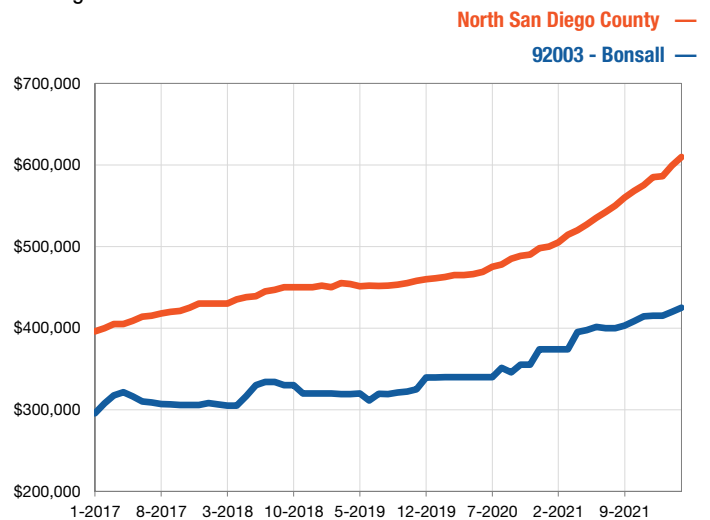
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92025 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	28	36	+ 28.6%	368	422	+ 14.7%
Pending Sales	21	31	+ 47.6%	335	364	+ 8.7%
Closed Sales	32	29	- 9.4%	332	357	+ 7.5%
Days on Market Until Sale	12	10	- 16.7%	20	12	- 40.0%
Median Sales Price*	\$740,500	\$900,000	+ 21.5%	\$667,500	\$826,000	+ 23.7%
Average Sales Price*	\$802,781	\$1,129,570	+ 40.7%	\$723,783	\$927,109	+ 28.1%
Percent of Original List Price Received*	105.3%	108.7%	+ 3.2%	100.3%	104.4%	+ 4.1%
Percent of List Price Received*	103.9%	105.4%	+ 1.4%	100.7%	104.0%	+ 3.3%
Inventory of Homes for Sale	37	23	- 37.8%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

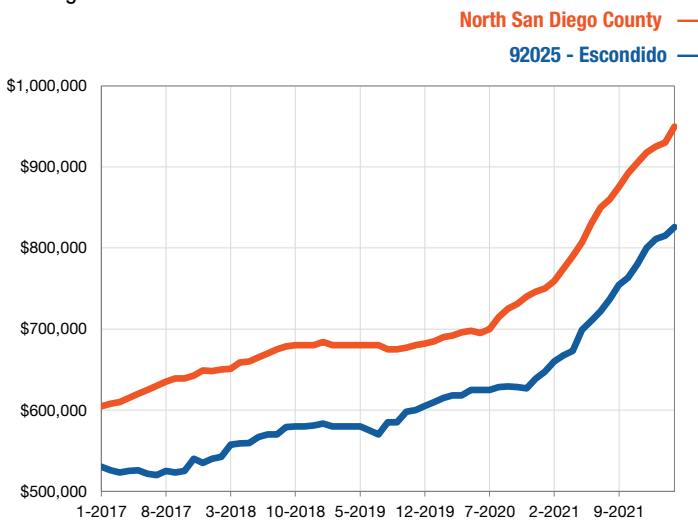
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Attached Single-Family

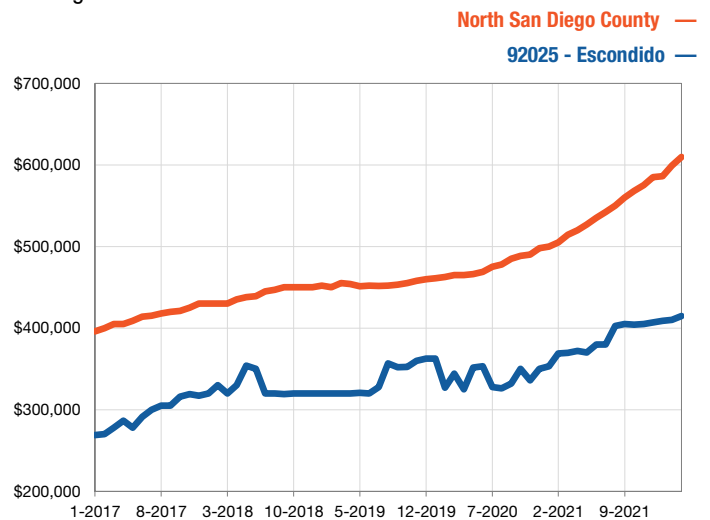
Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	9	12	+ 33.3%	97	149	+ 53.6%
Pending Sales	6	7	+ 16.7%	91	133	+ 46.2%
Closed Sales	8	9	+ 12.5%	90	134	+ 48.9%
Days on Market Until Sale	30	7	- 76.7%	23	10	- 56.5%
Median Sales Price*	\$395,600	\$480,000	+ 21.3%	\$369,500	\$415,050	+ 12.3%
Average Sales Price*	\$407,025	\$502,944	+ 23.6%	\$381,150	\$452,865	+ 18.8%
Percent of Original List Price Received*	102.6%	106.3%	+ 3.6%	99.0%	104.3%	+ 5.4%
Percent of List Price Received*	103.8%	104.9%	+ 1.1%	99.8%	104.0%	+ 4.2%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92026 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	67	61	- 9.0%	721	680	- 5.7%
Pending Sales	62	56	- 9.7%	652	629	- 3.5%
Closed Sales	49	41	- 16.3%	628	641	+ 2.1%
Days on Market Until Sale	21	15	- 28.6%	24	17	- 29.2%
Median Sales Price*	\$677,500	\$830,000	+ 22.5%	\$615,000	\$745,000	+ 21.1%
Average Sales Price*	\$691,870	\$912,186	+ 31.8%	\$630,231	\$789,918	+ 25.3%
Percent of Original List Price Received*	102.6%	103.6%	+ 1.0%	100.0%	102.9%	+ 2.9%
Percent of List Price Received*	101.8%	103.3%	+ 1.5%	100.2%	102.7%	+ 2.5%
Inventory of Homes for Sale	70	37	- 47.1%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

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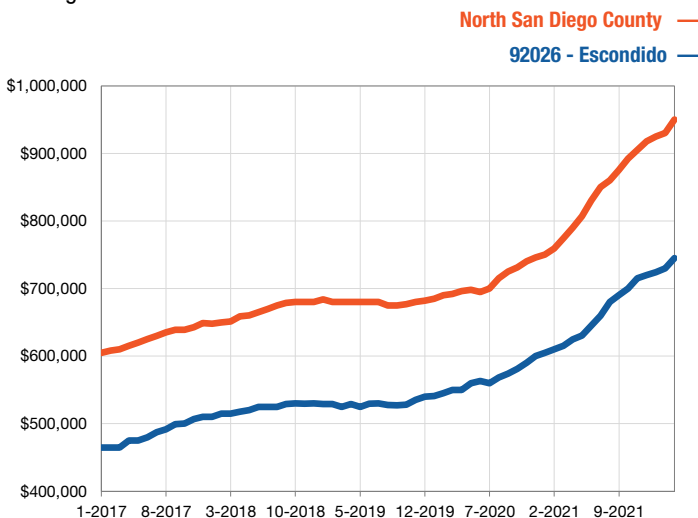
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	19	11	- 42.1%	155	156	+ 0.6%
Pending Sales	20	10	- 50.0%	146	140	- 4.1%
Closed Sales	13	9	- 30.8%	132	153	+ 15.9%
Days on Market Until Sale	11	6	- 45.5%	14	10	- 28.6%
Median Sales Price*	\$411,000	\$515,000	+ 25.3%	\$400,000	\$465,000	+ 16.3%
Average Sales Price*	\$440,758	\$516,289	+ 17.1%	\$394,819	\$472,118	+ 19.6%
Percent of Original List Price Received*	102.4%	108.5%	+ 6.0%	100.4%	104.4%	+ 4.0%
Percent of List Price Received*	102.2%	107.7%	+ 5.4%	100.7%	103.8%	+ 3.1%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	0.7	0.9	+ 28.6%	--	--	--

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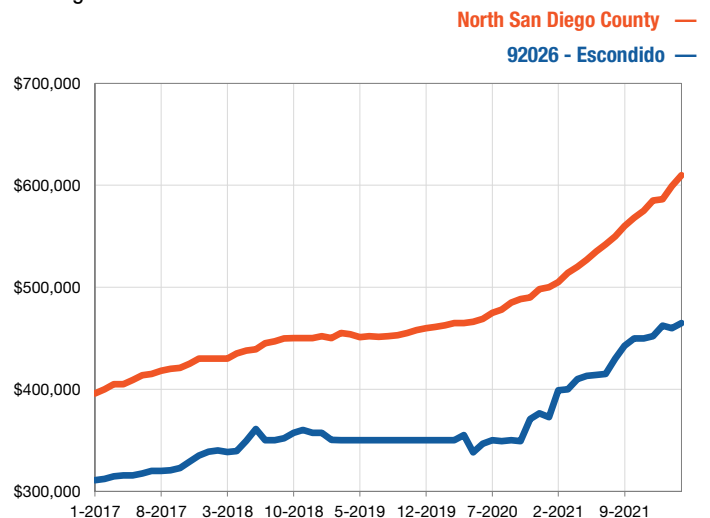
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92027 - Escondido

North San Diego County

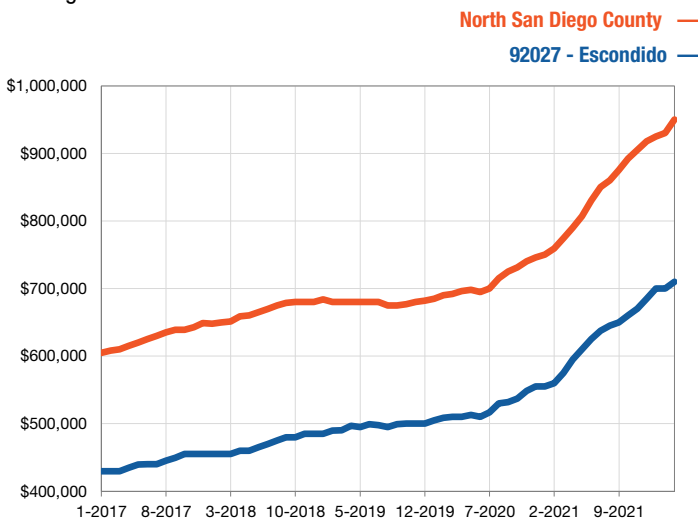
Detached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	58	46	- 20.7%	582	639	+ 9.8%
Pending Sales	62	47	- 24.2%	541	565	+ 4.4%
Closed Sales	37	39	+ 5.4%	506	581	+ 14.8%
Days on Market Until Sale	8	12	+ 50.0%	19	13	- 31.6%
Median Sales Price*	\$622,000	\$789,000	+ 26.8%	\$575,000	\$710,000	+ 23.5%
Average Sales Price*	\$686,993	\$840,224	+ 22.3%	\$609,606	\$757,586	+ 24.3%
Percent of Original List Price Received*	104.3%	106.8%	+ 2.4%	100.8%	103.8%	+ 3.0%
Percent of List Price Received*	103.2%	105.8%	+ 2.5%	100.7%	103.3%	+ 2.6%
Inventory of Homes for Sale	46	21	- 54.3%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

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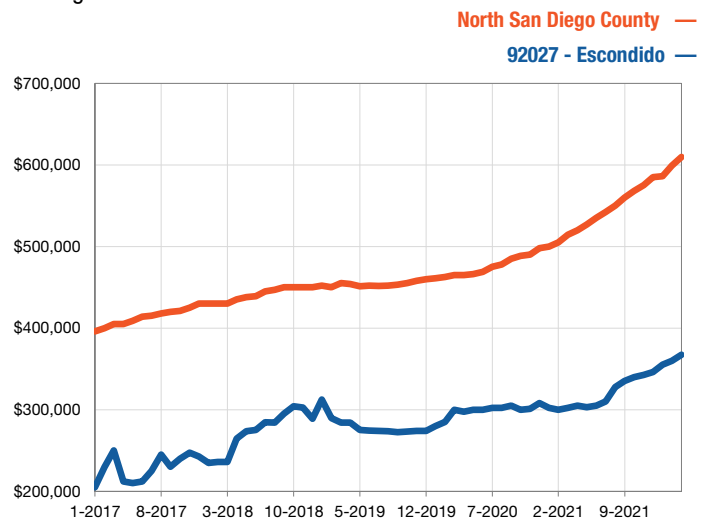
Attached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	10	10	0.0%	123	135	+ 9.8%
Pending Sales	8	10	+ 25.0%	108	120	+ 11.1%
Closed Sales	10	7	- 30.0%	109	118	+ 8.3%
Days on Market Until Sale	35	11	- 68.6%	23	10	- 56.5%
Median Sales Price*	\$297,450	\$520,000	+ 74.8%	\$302,000	\$367,500	+ 21.7%
Average Sales Price*	\$321,490	\$533,571	+ 66.0%	\$316,347	\$405,462	+ 28.2%
Percent of Original List Price Received*	99.5%	105.6%	+ 6.1%	99.6%	103.4%	+ 3.8%
Percent of List Price Received*	99.7%	105.0%	+ 5.3%	100.1%	102.7%	+ 2.6%
Inventory of Homes for Sale	8	3	- 62.5%	--	--	--
Months Supply of Inventory	0.9	0.3	- 66.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92028 - Fallbrook

North San Diego County

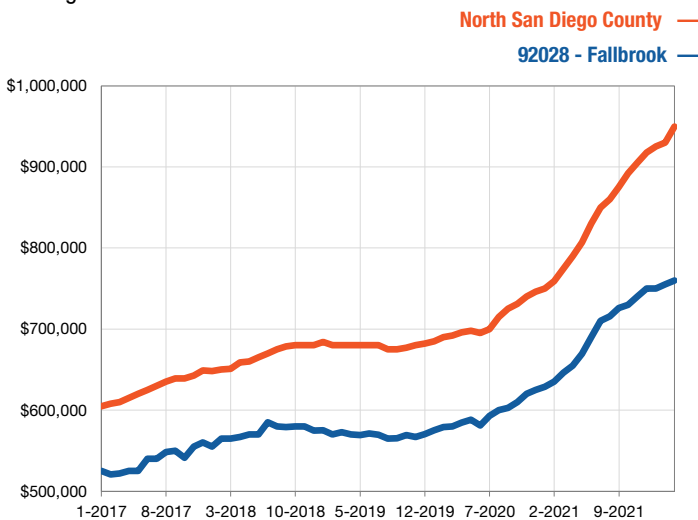
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	94	74	- 21.3%	1,063	1,022	- 3.9%
Pending Sales	86	80	- 7.0%	980	905	- 7.7%
Closed Sales	86	82	- 4.7%	950	931	- 2.0%
Days on Market Until Sale	22	20	- 9.1%	32	20	- 37.5%
Median Sales Price*	\$748,500	\$900,000	+ 20.2%	\$646,250	\$760,000	+ 17.6%
Average Sales Price*	\$781,647	\$920,305	+ 17.7%	\$702,429	\$857,164	+ 22.0%
Percent of Original List Price Received*	102.0%	102.4%	+ 0.4%	99.3%	102.0%	+ 2.7%
Percent of List Price Received*	101.7%	103.1%	+ 1.4%	100.0%	102.3%	+ 2.3%
Inventory of Homes for Sale	109	61	- 44.0%	--	--	--
Months Supply of Inventory	1.3	0.8	- 38.5%	--	--	--

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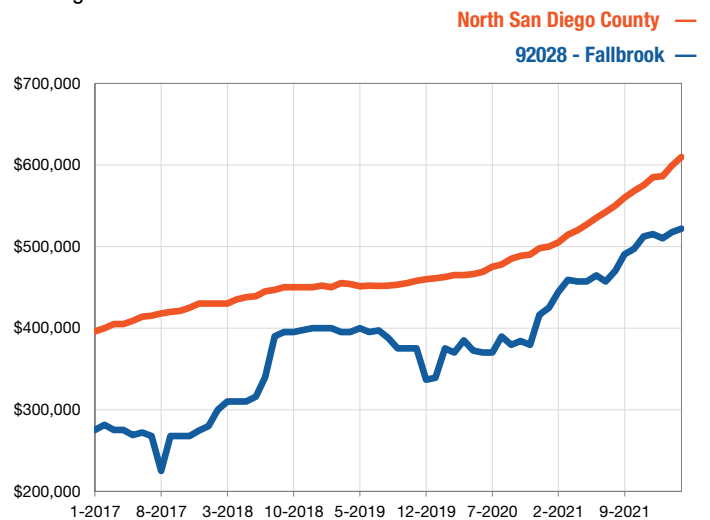
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	1	2	+ 100.0%	44	50	+ 13.6%
Pending Sales	2	1	- 50.0%	41	41	0.0%
Closed Sales	8	2	- 75.0%	39	42	+ 7.7%
Days on Market Until Sale	14	89	+ 535.7%	29	21	- 27.6%
Median Sales Price*	\$487,000	\$935,084	+ 92.0%	\$459,000	\$522,000	+ 13.7%
Average Sales Price*	\$517,850	\$935,084	+ 80.6%	\$456,362	\$542,765	+ 18.9%
Percent of Original List Price Received*	98.6%	98.9%	+ 0.3%	98.1%	101.6%	+ 3.6%
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	99.3%	102.2%	+ 2.9%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92029 - Escondido

North San Diego County

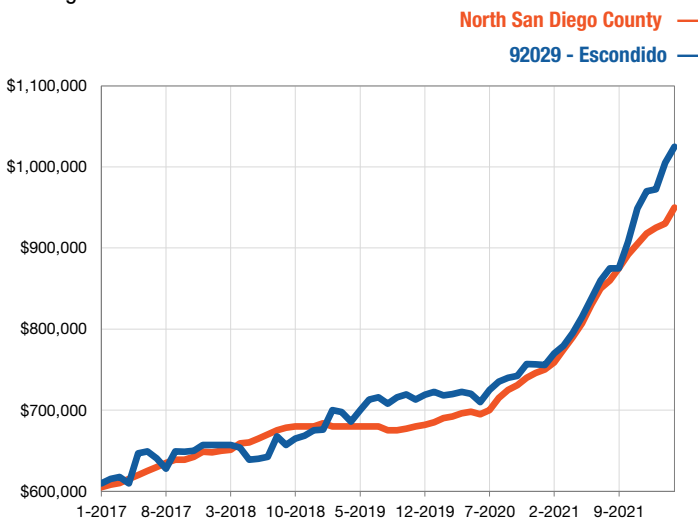
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	31	33	+ 6.5%	361	343	- 5.0%
Pending Sales	34	33	- 2.9%	334	307	- 8.1%
Closed Sales	28	24	- 14.3%	324	309	- 4.6%
Days on Market Until Sale	13	11	- 15.4%	25	13	- 48.0%
Median Sales Price*	\$841,500	\$1,250,500	+ 48.6%	\$779,488	\$1,025,000	+ 31.5%
Average Sales Price*	\$872,086	\$1,264,188	+ 45.0%	\$818,325	\$1,086,741	+ 32.8%
Percent of Original List Price Received*	103.9%	107.0%	+ 3.0%	99.3%	103.4%	+ 4.1%
Percent of List Price Received*	102.9%	105.7%	+ 2.7%	99.5%	103.3%	+ 3.8%
Inventory of Homes for Sale	25	15	- 40.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

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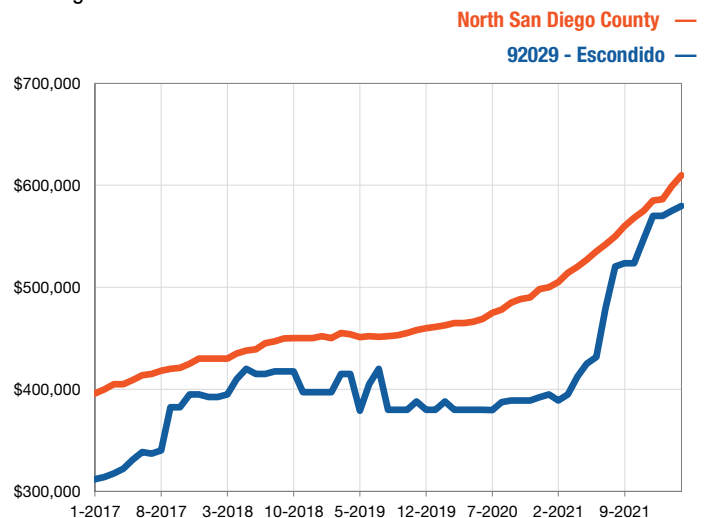
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	0	2	--	19	14	- 26.3%
Pending Sales	2	2	0.0%	19	13	- 31.6%
Closed Sales	2	1	- 50.0%	17	13	- 23.5%
Days on Market Until Sale	9	3	- 66.7%	16	9	- 43.8%
Median Sales Price*	\$480,000	\$550,000	+ 14.6%	\$395,000	\$580,000	+ 46.8%
Average Sales Price*	\$480,000	\$550,000	+ 14.6%	\$420,753	\$602,692	+ 43.2%
Percent of Original List Price Received*	102.6%	105.8%	+ 3.1%	99.5%	102.7%	+ 3.2%
Percent of List Price Received*	102.6%	105.8%	+ 3.1%	100.1%	102.1%	+ 2.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.6	--	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92069 - San Marcos

North San Diego County

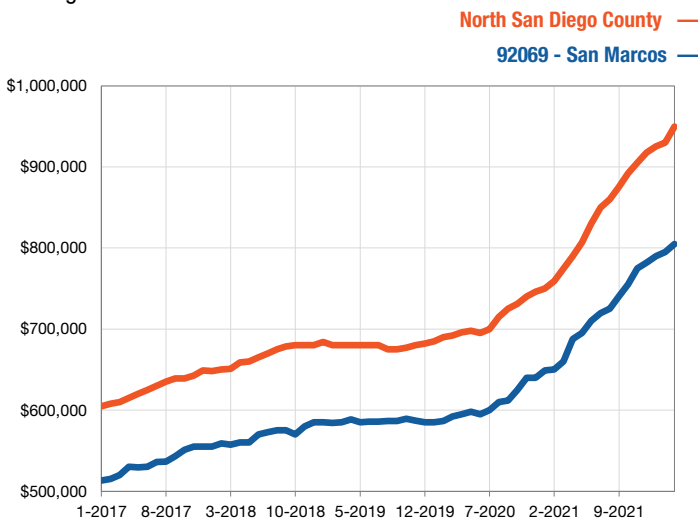
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	46	29	- 37.0%	413	450	+ 9.0%
Pending Sales	41	33	- 19.5%	371	405	+ 9.2%
Closed Sales	35	32	- 8.6%	369	411	+ 11.4%
Days on Market Until Sale	14	11	- 21.4%	21	13	- 38.1%
Median Sales Price*	\$730,000	\$845,000	+ 15.8%	\$660,000	\$805,000	+ 22.0%
Average Sales Price*	\$726,660	\$904,359	+ 24.5%	\$668,832	\$851,589	+ 27.3%
Percent of Original List Price Received*	103.1%	105.9%	+ 2.7%	100.2%	103.9%	+ 3.7%
Percent of List Price Received*	103.1%	106.1%	+ 2.9%	100.5%	103.9%	+ 3.4%
Inventory of Homes for Sale	41	17	- 58.5%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

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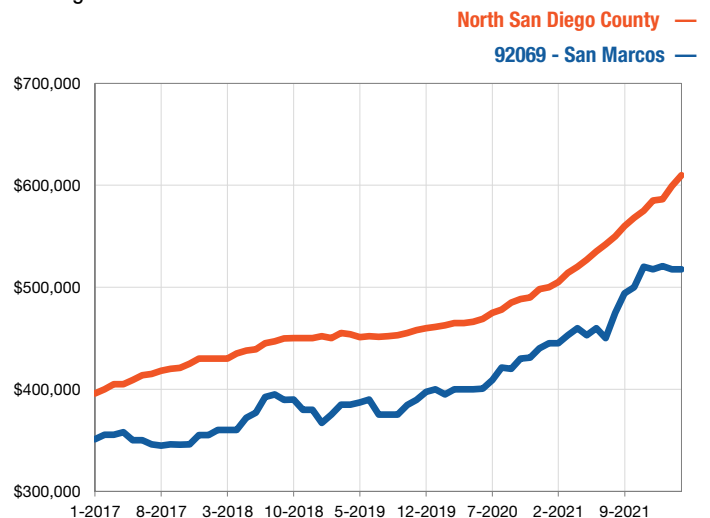
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	4	5	+ 25.0%	97	119	+ 22.7%
Pending Sales	7	11	+ 57.1%	85	107	+ 25.9%
Closed Sales	8	6	- 25.0%	83	104	+ 25.3%
Days on Market Until Sale	17	6	- 64.7%	20	10	- 50.0%
Median Sales Price*	\$465,000	\$507,500	+ 9.1%	\$453,000	\$517,500	+ 14.2%
Average Sales Price*	\$434,125	\$493,833	+ 13.8%	\$434,618	\$538,478	+ 23.9%
Percent of Original List Price Received*	105.6%	107.4%	+ 1.7%	100.9%	103.9%	+ 3.0%
Percent of List Price Received*	103.0%	102.5%	- 0.5%	101.0%	103.5%	+ 2.5%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92078 - San Marcos

North San Diego County

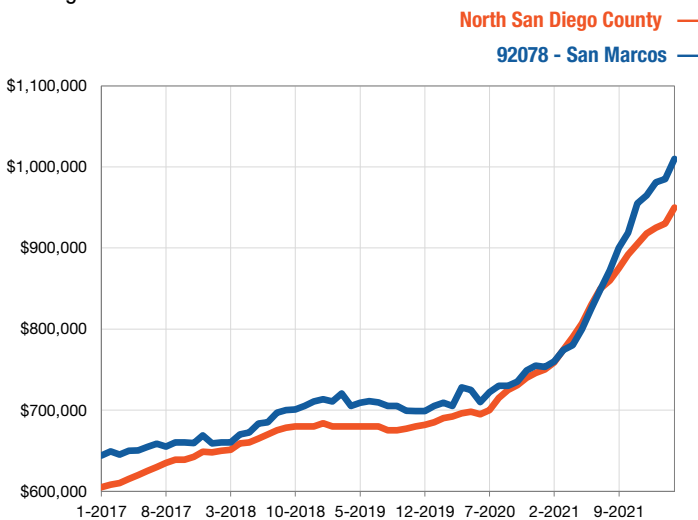
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	54	37	- 31.5%	719	587	- 18.4%
Pending Sales	62	39	- 37.1%	673	562	- 16.5%
Closed Sales	53	40	- 24.5%	658	572	- 13.1%
Days on Market Until Sale	11	8	- 27.3%	23	11	- 52.2%
Median Sales Price*	\$853,000	\$1,157,500	+ 35.7%	\$774,123	\$1,010,000	+ 30.5%
Average Sales Price*	\$900,426	\$1,190,583	+ 32.2%	\$799,301	\$1,052,579	+ 31.7%
Percent of Original List Price Received*	104.7%	109.2%	+ 4.3%	100.0%	105.3%	+ 5.3%
Percent of List Price Received*	104.8%	107.8%	+ 2.9%	100.5%	104.9%	+ 4.4%
Inventory of Homes for Sale	43	18	- 58.1%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

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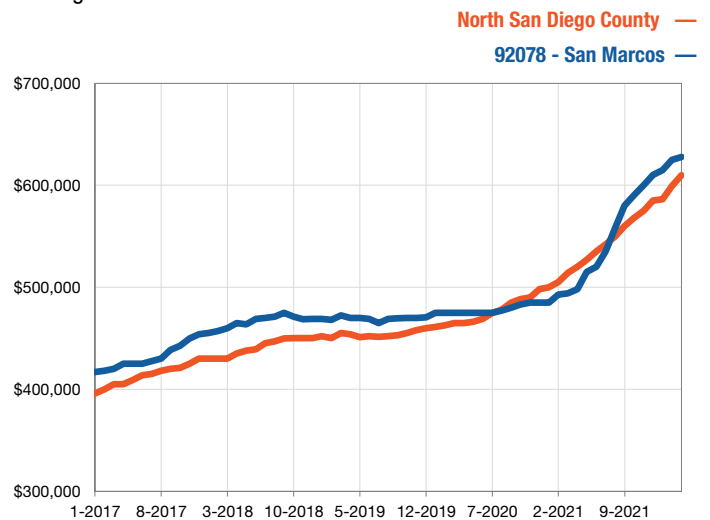
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	25	25	0.0%	251	291	+ 15.9%
Pending Sales	24	29	+ 20.8%	231	273	+ 18.2%
Closed Sales	14	27	+ 92.9%	224	274	+ 22.3%
Days on Market Until Sale	12	17	+ 41.7%	16	14	- 12.5%
Median Sales Price*	\$466,150	\$660,000	+ 41.6%	\$494,000	\$627,750	+ 27.1%
Average Sales Price*	\$499,122	\$681,793	+ 36.6%	\$493,416	\$610,646	+ 23.8%
Percent of Original List Price Received*	102.3%	104.8%	+ 2.4%	99.8%	103.4%	+ 3.6%
Percent of List Price Received*	102.1%	104.3%	+ 2.2%	100.3%	103.3%	+ 3.0%
Inventory of Homes for Sale	16	9	- 43.8%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92081 - Vista

North San Diego County

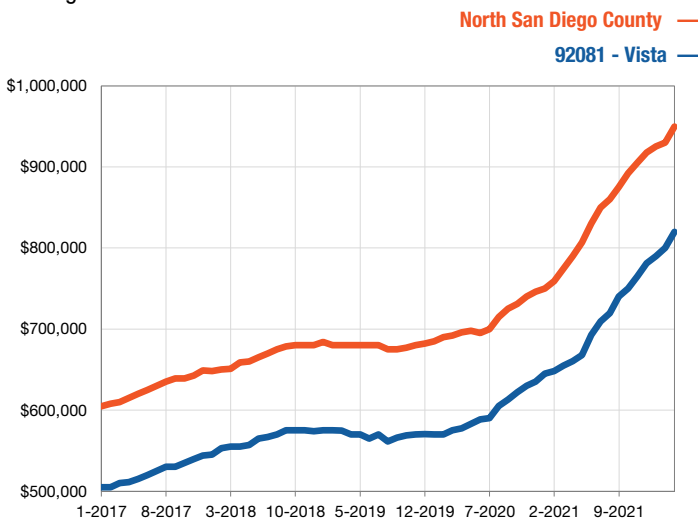
Detached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	23	28	+ 21.7%	349	311	- 10.9%
Pending Sales	24	26	+ 8.3%	342	293	- 14.3%
Closed Sales	30	16	- 46.7%	329	299	- 9.1%
Days on Market Until Sale	7	9	+ 28.6%	18	10	- 44.4%
Median Sales Price*	\$774,800	\$962,500	+ 24.2%	\$655,000	\$820,000	+ 25.2%
Average Sales Price*	\$765,807	\$975,798	+ 27.4%	\$672,577	\$837,968	+ 24.6%
Percent of Original List Price Received*	105.4%	110.5%	+ 4.8%	100.8%	105.7%	+ 4.9%
Percent of List Price Received*	105.2%	108.3%	+ 2.9%	100.9%	104.9%	+ 4.0%
Inventory of Homes for Sale	15	12	- 20.0%	--	--	--
Months Supply of Inventory	0.5	0.5	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

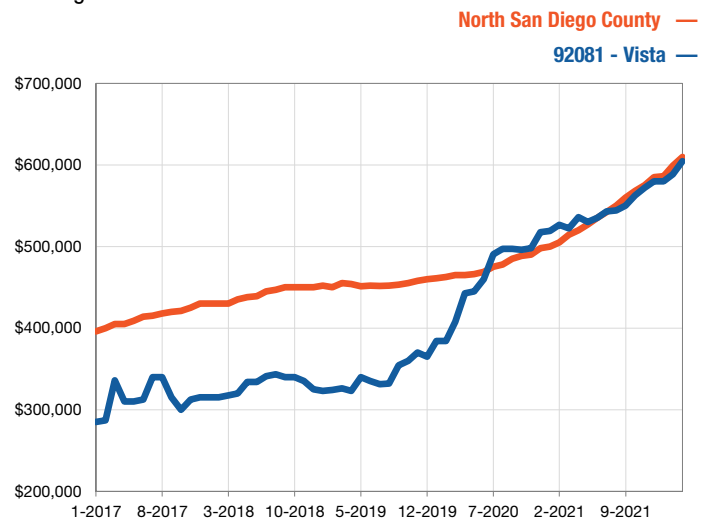
Attached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	10	6	- 40.0%	105	87	- 17.1%
Pending Sales	7	8	+ 14.3%	107	88	- 17.8%
Closed Sales	8	6	- 25.0%	106	92	- 13.2%
Days on Market Until Sale	8	4	- 50.0%	31	8	- 74.2%
Median Sales Price*	\$490,000	\$720,000	+ 46.9%	\$522,115	\$604,750	+ 15.8%
Average Sales Price*	\$490,936	\$712,184	+ 45.1%	\$504,385	\$604,156	+ 19.8%
Percent of Original List Price Received*	103.0%	109.8%	+ 6.6%	100.5%	104.5%	+ 4.0%
Percent of List Price Received*	102.9%	104.6%	+ 1.7%	100.5%	103.8%	+ 3.3%
Inventory of Homes for Sale	8	1	- 87.5%	--	--	--
Months Supply of Inventory	0.9	0.1	- 88.9%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92082 - Valley Center

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	39	21	- 46.2%	352	335	- 4.8%
Pending Sales	21	25	+ 19.0%	298	315	+ 5.7%
Closed Sales	26	31	+ 19.2%	293	314	+ 7.2%
Days on Market Until Sale	22	16	- 27.3%	41	25	- 39.0%
Median Sales Price*	\$795,000	\$840,000	+ 5.7%	\$720,000	\$832,500	+ 15.6%
Average Sales Price*	\$818,712	\$969,012	+ 18.4%	\$713,788	\$935,543	+ 31.1%
Percent of Original List Price Received*	101.1%	102.5%	+ 1.4%	98.4%	100.3%	+ 1.9%
Percent of List Price Received*	100.8%	103.2%	+ 2.4%	99.0%	101.0%	+ 2.0%
Inventory of Homes for Sale	64	17	- 73.4%	--	--	--
Months Supply of Inventory	2.6	0.6	- 76.9%	--	--	--

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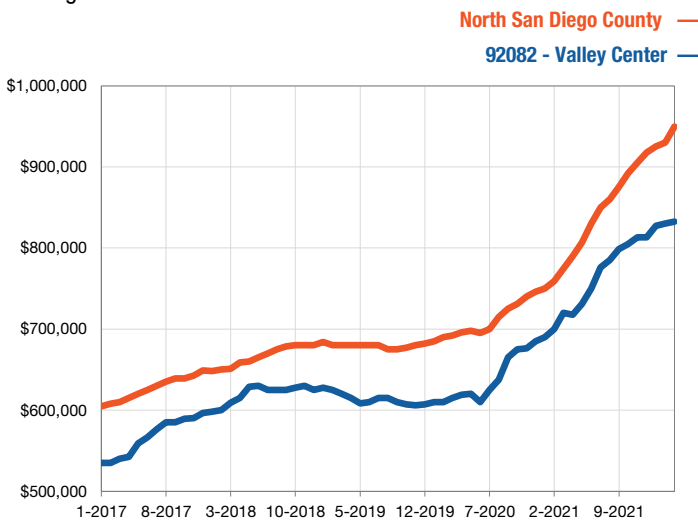
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	1	0	- 100.0%	4	4	0.0%
Pending Sales	2	0	- 100.0%	3	4	+ 33.3%
Closed Sales	2	0	- 100.0%	2	5	+ 150.0%
Days on Market Until Sale	6	0	- 100.0%	6	12	+ 100.0%
Median Sales Price*	\$1,562,500	\$0	- 100.0%	\$1,562,500	\$580,000	- 62.9%
Average Sales Price*	\$1,562,500	\$0	- 100.0%	\$1,562,500	\$632,980	- 59.5%
Percent of Original List Price Received*	89.1%	0.0%	- 100.0%	89.1%	100.0%	+ 12.2%
Percent of List Price Received*	89.1%	0.0%	- 100.0%	89.1%	98.5%	+ 10.5%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.7	0.0	- 100.0%	--	--	--

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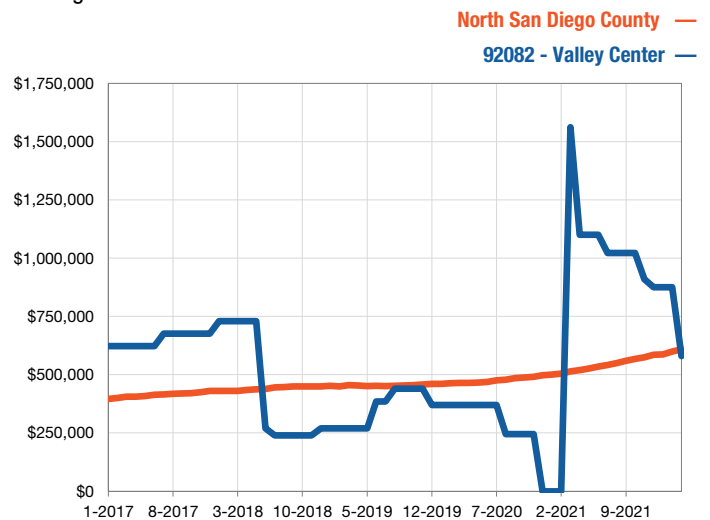
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92083 - Vista

North San Diego County

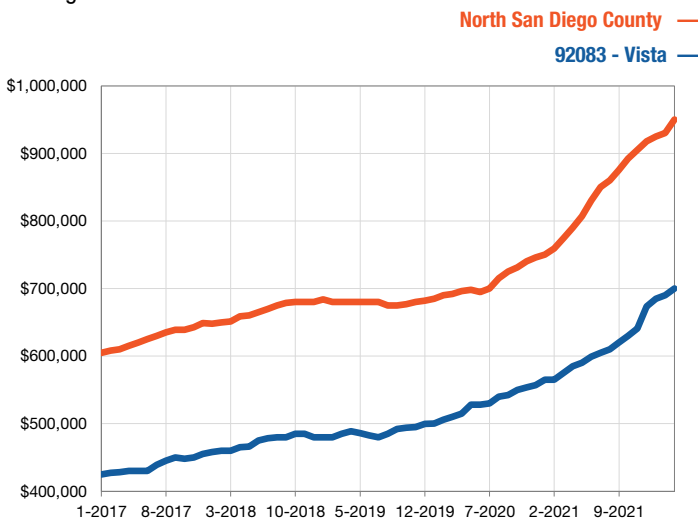
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	19	38	+ 100.0%	302	260	- 13.9%
Pending Sales	20	32	+ 60.0%	272	233	- 14.3%
Closed Sales	20	22	+ 10.0%	271	230	- 15.1%
Days on Market Until Sale	30	10	- 66.7%	24	14	- 41.7%
Median Sales Price*	\$651,875	\$761,500	+ 16.8%	\$575,000	\$700,000	+ 21.7%
Average Sales Price*	\$665,753	\$754,659	+ 13.4%	\$562,011	\$696,784	+ 24.0%
Percent of Original List Price Received*	103.6%	106.3%	+ 2.6%	100.3%	103.4%	+ 3.1%
Percent of List Price Received*	102.4%	104.7%	+ 2.2%	100.4%	102.8%	+ 2.4%
Inventory of Homes for Sale	24	16	- 33.3%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--

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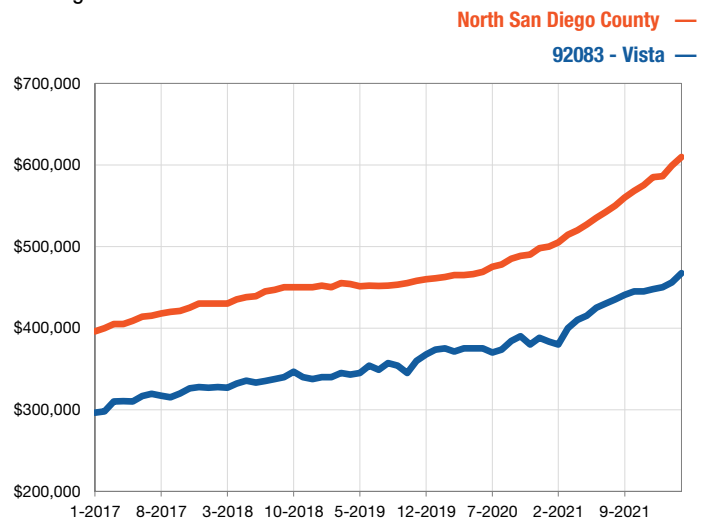
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	16	7	- 56.3%	91	97	+ 6.6%
Pending Sales	11	5	- 54.5%	84	90	+ 7.1%
Closed Sales	12	14	+ 16.7%	80	98	+ 22.5%
Days on Market Until Sale	12	5	- 58.3%	25	9	- 64.0%
Median Sales Price*	\$428,500	\$561,500	+ 31.0%	\$400,000	\$467,500	+ 16.9%
Average Sales Price*	\$424,667	\$556,021	+ 30.9%	\$404,158	\$477,633	+ 18.2%
Percent of Original List Price Received*	103.6%	107.7%	+ 4.0%	100.1%	104.5%	+ 4.4%
Percent of List Price Received*	102.1%	109.1%	+ 6.9%	100.3%	103.8%	+ 3.5%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--
Months Supply of Inventory	1.1	0.5	- 54.5%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92084 - Vista

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	34	38	+ 11.8%	487	511	+ 4.9%
Pending Sales	32	41	+ 28.1%	440	444	+ 0.9%
Closed Sales	35	38	+ 8.6%	444	439	- 1.1%
Days on Market Until Sale	17	14	- 17.6%	26	15	- 42.3%
Median Sales Price*	\$716,250	\$875,000	+ 22.2%	\$671,773	\$840,000	+ 25.0%
Average Sales Price*	\$756,949	\$986,790	+ 30.4%	\$698,580	\$881,157	+ 26.1%
Percent of Original List Price Received*	102.2%	103.6%	+ 1.4%	99.5%	103.0%	+ 3.5%
Percent of List Price Received*	102.9%	104.4%	+ 1.5%	100.2%	103.2%	+ 3.0%
Inventory of Homes for Sale	51	25	- 51.0%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--

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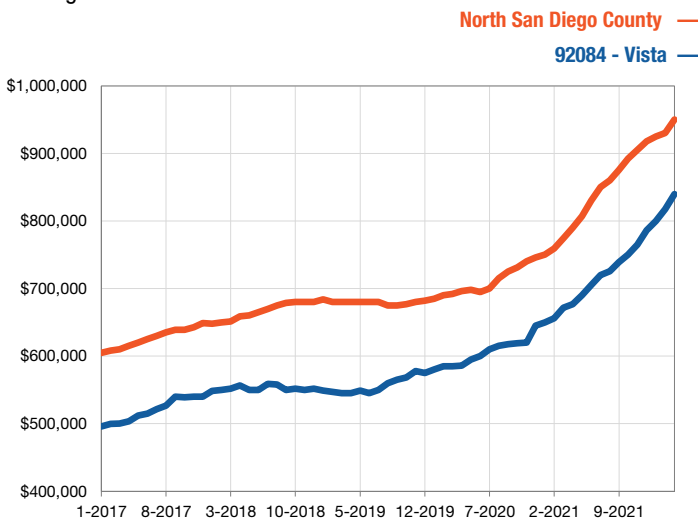
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	8	7	- 12.5%	73	81	+ 11.0%
Pending Sales	8	8	0.0%	65	78	+ 20.0%
Closed Sales	7	8	+ 14.3%	59	81	+ 37.3%
Days on Market Until Sale	10	12	+ 20.0%	20	11	- 45.0%
Median Sales Price*	\$446,000	\$580,000	+ 30.0%	\$410,000	\$470,000	+ 14.6%
Average Sales Price*	\$496,712	\$619,375	+ 24.7%	\$438,467	\$495,500	+ 13.0%
Percent of Original List Price Received*	103.7%	103.8%	+ 0.1%	100.0%	102.3%	+ 2.3%
Percent of List Price Received*	103.3%	106.3%	+ 2.9%	100.3%	101.6%	+ 1.3%
Inventory of Homes for Sale	4	1	- 75.0%	--	--	--
Months Supply of Inventory	0.7	0.2	- 71.4%	--	--	--

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Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

