

Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92007 - Cardiff

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	12	3	- 75.0%	182	87	- 52.2%
Pending Sales	8	4	- 50.0%	125	73	- 41.6%
Closed Sales	11	5	- 54.5%	116	76	- 34.5%
Days on Market Until Sale	37	4	- 89.2%	31	21	- 32.3%
Median Sales Price*	\$2,584,000	\$1,555,000	- 39.8%	\$1,805,000	\$2,131,078	+ 18.1%
Average Sales Price*	\$2,641,545	\$2,390,017	- 9.5%	\$1,992,122	\$2,316,732	+ 16.3%
Percent of Original List Price Received*	98.7%	101.7%	+ 3.0%	97.4%	99.4%	+ 2.1%
Percent of List Price Received*	99.6%	101.7%	+ 2.1%	99.2%	101.0%	+ 1.8%
Inventory of Homes for Sale	18	5	- 72.2%	--	--	--
Months Supply of Inventory	1.7	0.8	- 52.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

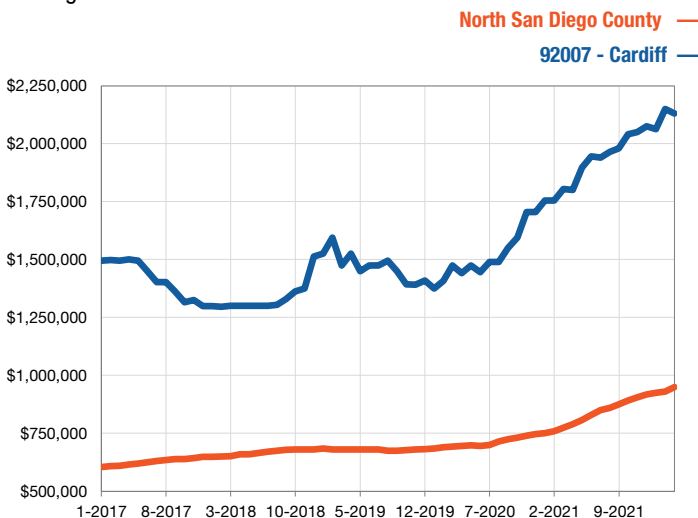
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	8	6	- 25.0%	86	61	- 29.1%
Pending Sales	11	8	- 27.3%	75	53	- 29.3%
Closed Sales	6	5	- 16.7%	66	56	- 15.2%
Days on Market Until Sale	9	12	+ 33.3%	24	9	- 62.5%
Median Sales Price*	\$1,390,000	\$1,078,000	- 22.4%	\$983,750	\$1,064,000	+ 8.2%
Average Sales Price*	\$1,462,500	\$1,465,443	+ 0.2%	\$1,200,378	\$1,409,623	+ 17.4%
Percent of Original List Price Received*	96.7%	112.8%	+ 16.6%	98.7%	103.2%	+ 4.6%
Percent of List Price Received*	99.3%	114.2%	+ 15.0%	99.9%	103.4%	+ 3.5%
Inventory of Homes for Sale	6	1	- 83.3%	--	--	--
Months Supply of Inventory	1.0	0.2	- 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

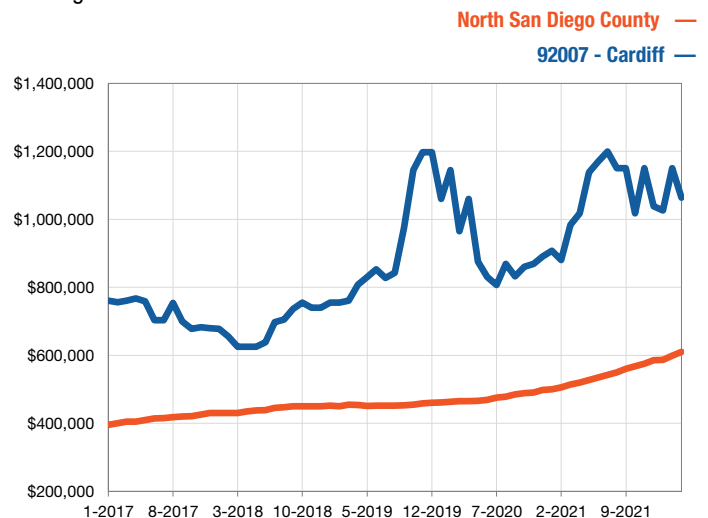
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92008 - Carlsbad

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	21	16	- 23.8%	347	252	- 27.4%
Pending Sales	25	16	- 36.0%	266	233	- 12.4%
Closed Sales	22	13	- 40.9%	257	250	- 2.7%
Days on Market Until Sale	20	11	- 45.0%	24	20	- 16.7%
Median Sales Price*	\$1,542,000	\$1,655,000	+ 7.3%	\$1,137,000	\$1,432,500	+ 26.0%
Average Sales Price*	\$2,361,572	\$1,882,338	- 20.3%	\$1,345,111	\$1,624,171	+ 20.7%
Percent of Original List Price Received*	98.9%	106.8%	+ 8.0%	98.5%	102.9%	+ 4.5%
Percent of List Price Received*	99.9%	106.8%	+ 6.9%	99.4%	103.1%	+ 3.7%
Inventory of Homes for Sale	46	11	- 76.1%	--	--	--
Months Supply of Inventory	2.1	0.6	- 71.4%	--	--	--

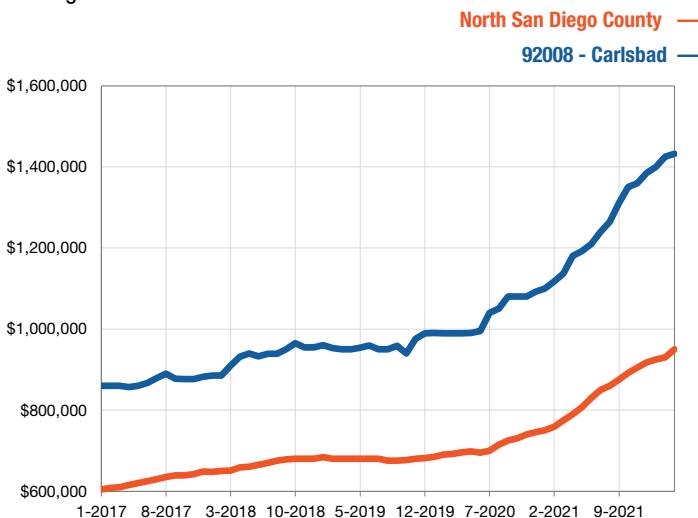
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Attached Single-Family

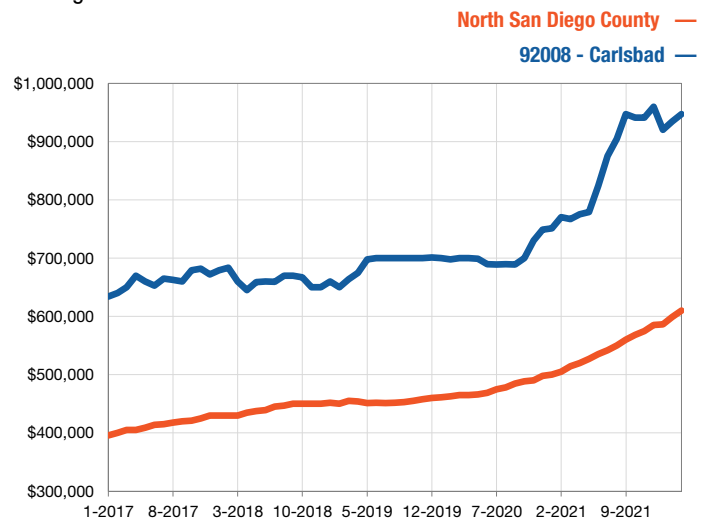
Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	14	18	+ 28.6%	183	161	- 12.0%
Pending Sales	13	12	- 7.7%	140	140	0.0%
Closed Sales	11	9	- 18.2%	133	142	+ 6.8%
Days on Market Until Sale	31	26	- 16.1%	47	21	- 55.3%
Median Sales Price*	\$767,000	\$1,100,000	+ 43.4%	\$767,000	\$947,250	+ 23.5%
Average Sales Price*	\$939,182	\$1,216,056	+ 29.5%	\$903,694	\$1,196,111	+ 32.4%
Percent of Original List Price Received*	101.2%	109.5%	+ 8.2%	98.2%	102.5%	+ 4.4%
Percent of List Price Received*	101.3%	109.5%	+ 8.1%	99.1%	102.6%	+ 3.5%
Inventory of Homes for Sale	32	19	- 40.6%	--	--	--
Months Supply of Inventory	2.7	1.6	- 40.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92009 - Carlsbad

North San Diego County

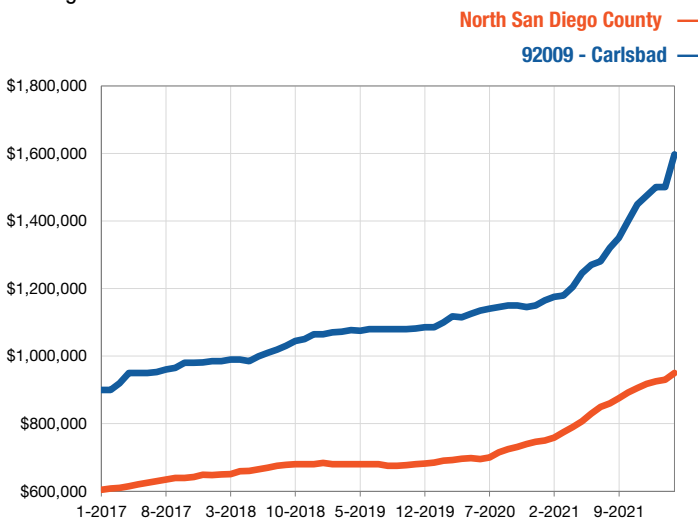
Detached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	71	30	- 57.7%	692	501	- 27.6%
Pending Sales	62	32	- 48.4%	603	461	- 23.5%
Closed Sales	45	32	- 28.9%	571	496	- 13.1%
Days on Market Until Sale	9	13	+ 44.4%	20	10	- 50.0%
Median Sales Price*	\$1,275,000	\$2,050,000	+ 60.8%	\$1,179,500	\$1,597,500	+ 35.4%
Average Sales Price*	\$1,355,736	\$2,137,586	+ 57.7%	\$1,223,708	\$1,643,066	+ 34.3%
Percent of Original List Price Received*	106.5%	111.4%	+ 4.6%	100.1%	105.7%	+ 5.6%
Percent of List Price Received*	105.2%	110.9%	+ 5.4%	100.6%	105.4%	+ 4.8%
Inventory of Homes for Sale	66	14	- 78.8%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

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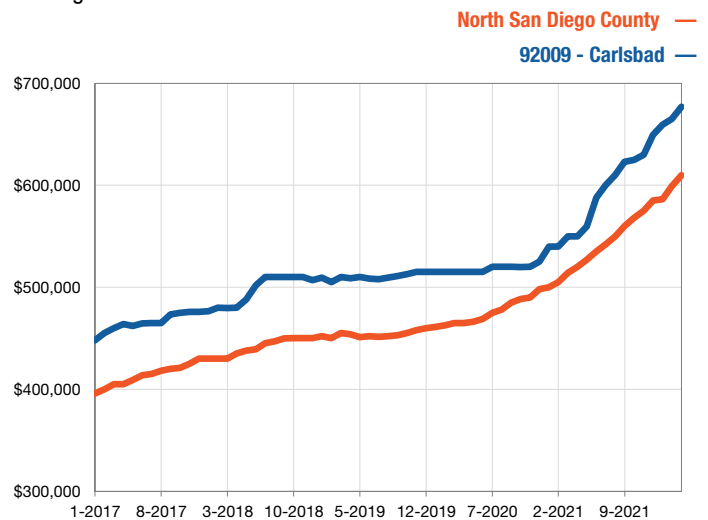
Attached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	33	26	- 21.2%	351	334	- 4.8%
Pending Sales	28	32	+ 14.3%	320	315	- 1.6%
Closed Sales	30	22	- 26.7%	305	317	+ 3.9%
Days on Market Until Sale	20	17	- 15.0%	25	14	- 44.0%
Median Sales Price*	\$622,500	\$762,500	+ 22.5%	\$550,000	\$677,000	+ 23.1%
Average Sales Price*	\$663,878	\$818,172	+ 23.2%	\$585,349	\$725,725	+ 24.0%
Percent of Original List Price Received*	102.9%	108.3%	+ 5.2%	99.6%	103.4%	+ 3.8%
Percent of List Price Received*	102.3%	107.6%	+ 5.2%	99.9%	103.3%	+ 3.4%
Inventory of Homes for Sale	32	10	- 68.8%	--	--	--
Months Supply of Inventory	1.2	0.4	- 66.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92010 - Carlsbad

North San Diego County

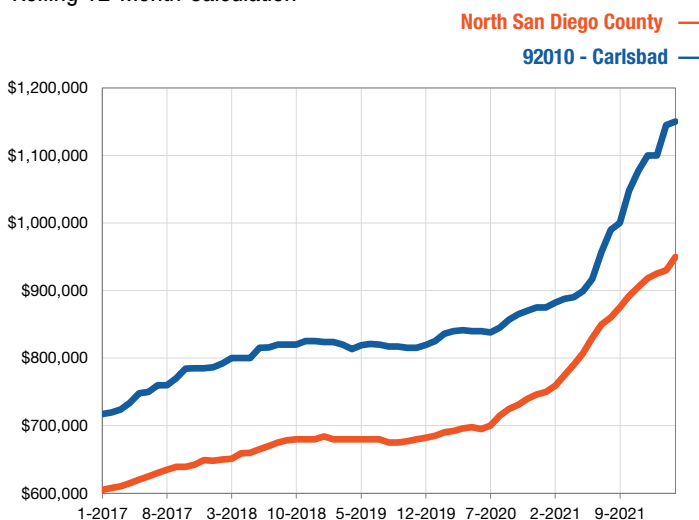
Detached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	16	14	- 12.5%	197	192	- 2.5%
Pending Sales	12	14	+ 16.7%	178	183	+ 2.8%
Closed Sales	9	11	+ 22.2%	178	187	+ 5.1%
Days on Market Until Sale	19	8	- 57.9%	22	12	- 45.5%
Median Sales Price*	\$985,000	\$933,000	- 5.3%	\$887,500	\$1,150,000	+ 29.6%
Average Sales Price*	\$932,806	\$1,131,409	+ 21.3%	\$893,134	\$1,112,615	+ 24.6%
Percent of Original List Price Received*	105.9%	110.2%	+ 4.1%	100.0%	104.6%	+ 4.6%
Percent of List Price Received*	106.3%	109.4%	+ 2.9%	100.2%	104.8%	+ 4.6%
Inventory of Homes for Sale	16	5	- 68.8%	--	--	--
Months Supply of Inventory	1.1	0.3	- 72.7%	--	--	--

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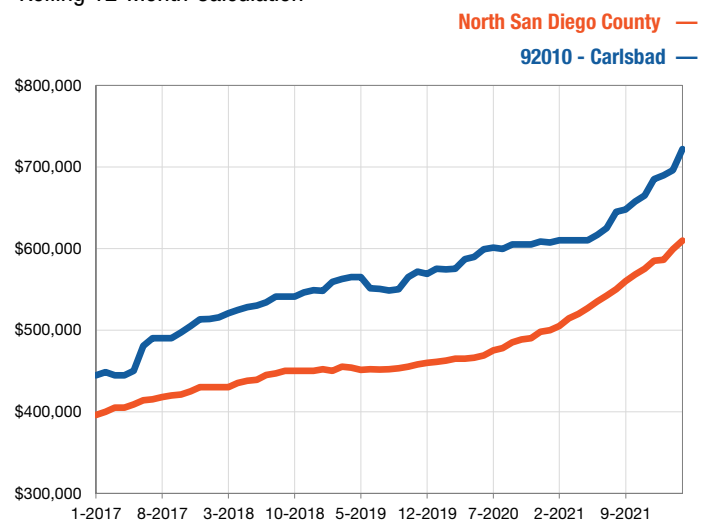
Attached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	10	8	- 20.0%	117	92	- 21.4%
Pending Sales	10	8	- 20.0%	108	82	- 24.1%
Closed Sales	6	6	0.0%	112	85	- 24.1%
Days on Market Until Sale	6	10	+ 66.7%	17	9	- 47.1%
Median Sales Price*	\$610,000	\$802,500	+ 31.6%	\$610,000	\$722,000	+ 18.4%
Average Sales Price*	\$617,167	\$797,333	+ 29.2%	\$608,579	\$725,082	+ 19.1%
Percent of Original List Price Received*	101.3%	108.2%	+ 6.8%	99.9%	104.4%	+ 4.5%
Percent of List Price Received*	101.3%	109.0%	+ 7.6%	100.3%	104.5%	+ 4.2%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92011 - Carlsbad

North San Diego County

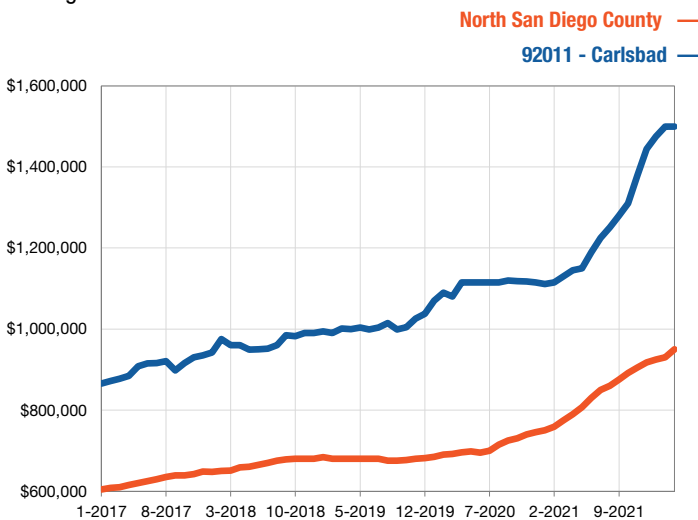
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	19	20	+ 5.3%	387	256	- 33.9%
Pending Sales	16	17	+ 6.3%	349	225	- 35.5%
Closed Sales	15	14	- 6.7%	340	229	- 32.6%
Days on Market Until Sale	6	14	+ 133.3%	28	17	- 39.3%
Median Sales Price*	\$1,250,000	\$1,482,500	+ 18.6%	\$1,130,000	\$1,500,000	+ 32.7%
Average Sales Price*	\$1,295,133	\$1,566,814	+ 21.0%	\$1,084,572	\$1,441,935	+ 32.9%
Percent of Original List Price Received*	106.2%	109.4%	+ 3.0%	97.6%	103.8%	+ 6.4%
Percent of List Price Received*	105.1%	108.9%	+ 3.6%	98.9%	103.6%	+ 4.8%
Inventory of Homes for Sale	24	12	- 50.0%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--

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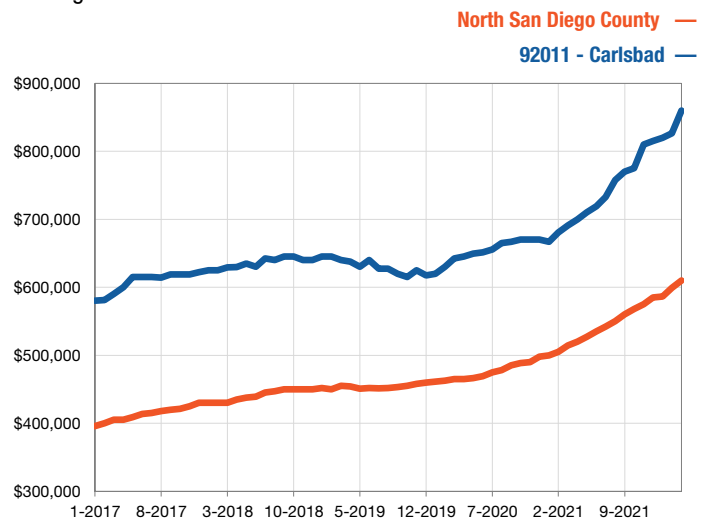
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	9	15	+ 66.7%	113	110	- 2.7%
Pending Sales	9	13	+ 44.4%	103	104	+ 1.0%
Closed Sales	9	6	- 33.3%	105	99	- 5.7%
Days on Market Until Sale	7	15	+ 114.3%	18	9	- 50.0%
Median Sales Price*	\$700,000	\$975,000	+ 39.3%	\$691,000	\$860,000	+ 24.5%
Average Sales Price*	\$777,889	\$980,833	+ 26.1%	\$718,330	\$891,642	+ 24.1%
Percent of Original List Price Received*	104.4%	109.2%	+ 4.6%	99.9%	104.5%	+ 4.6%
Percent of List Price Received*	103.7%	108.2%	+ 4.3%	100.2%	103.9%	+ 3.7%
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	0.5	0.5	0.0%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92024 - Encinitas

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	66	49	- 25.8%	698	510	- 26.9%
Pending Sales	56	38	- 32.1%	573	442	- 22.9%
Closed Sales	47	37	- 21.3%	537	465	- 13.4%
Days on Market Until Sale	16	20	+ 25.0%	32	19	- 40.6%
Median Sales Price*	\$1,815,000	\$2,000,000	+ 10.2%	\$1,512,500	\$1,850,000	+ 22.3%
Average Sales Price*	\$1,932,148	\$2,610,298	+ 35.1%	\$1,679,657	\$2,159,911	+ 28.6%
Percent of Original List Price Received*	99.9%	106.6%	+ 6.7%	97.5%	103.1%	+ 5.7%
Percent of List Price Received*	101.2%	107.2%	+ 5.9%	98.8%	103.3%	+ 4.6%
Inventory of Homes for Sale	84	25	- 70.2%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--

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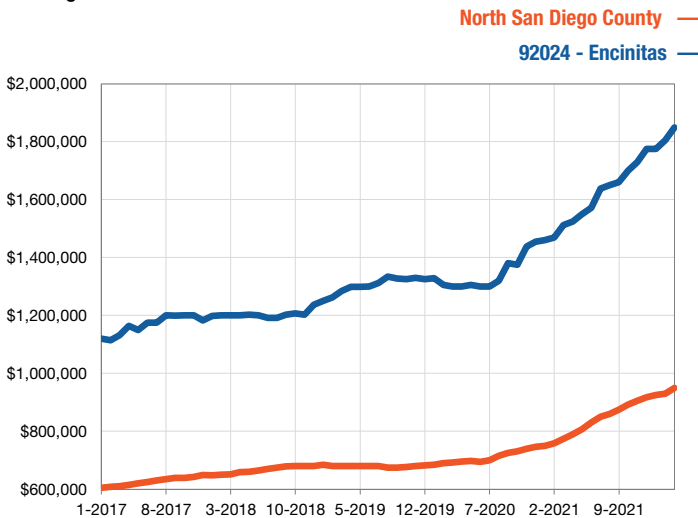
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	16	15	- 6.3%	220	217	- 1.4%
Pending Sales	19	17	- 10.5%	193	200	+ 3.6%
Closed Sales	28	23	- 17.9%	186	202	+ 8.6%
Days on Market Until Sale	13	11	- 15.4%	22	12	- 45.5%
Median Sales Price*	\$800,000	\$1,065,000	+ 33.1%	\$712,000	\$983,500	+ 38.1%
Average Sales Price*	\$1,005,339	\$1,334,984	+ 32.8%	\$821,137	\$1,179,365	+ 43.6%
Percent of Original List Price Received*	102.0%	106.0%	+ 3.9%	99.5%	103.3%	+ 3.8%
Percent of List Price Received*	101.7%	105.1%	+ 3.3%	100.1%	103.2%	+ 3.1%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

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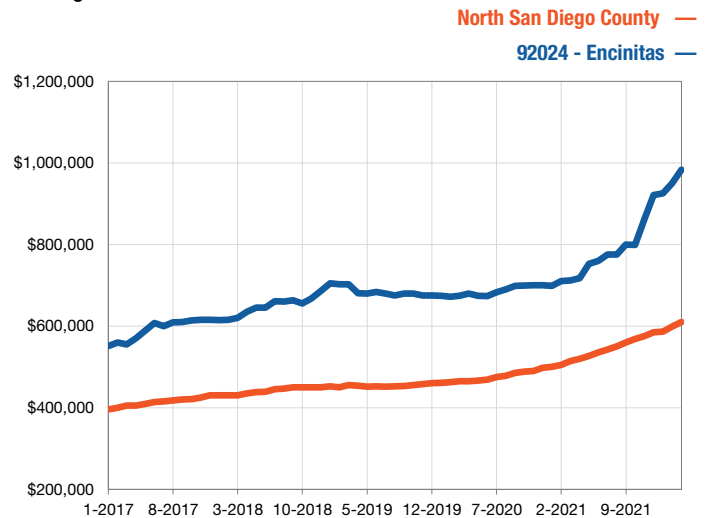
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92054 - Oceanside

North San Diego County

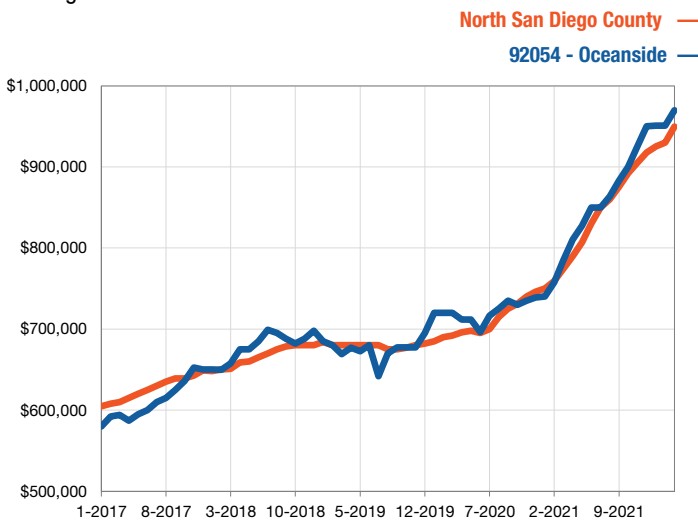
Detached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	35	28	- 20.0%	365	342	- 6.3%
Pending Sales	31	24	- 22.6%	311	280	- 10.0%
Closed Sales	27	22	- 18.5%	298	285	- 4.4%
Days on Market Until Sale	20	19	- 5.0%	29	16	- 44.8%
Median Sales Price*	\$1,050,000	\$1,312,500	+ 25.0%	\$785,000	\$970,000	+ 23.6%
Average Sales Price*	\$1,256,179	\$1,500,409	+ 19.4%	\$900,783	\$1,123,449	+ 24.7%
Percent of Original List Price Received*	104.2%	105.2%	+ 1.0%	98.8%	102.7%	+ 3.9%
Percent of List Price Received*	104.6%	104.4%	- 0.2%	99.8%	102.6%	+ 2.8%
Inventory of Homes for Sale	39	21	- 46.2%	--	--	--
Months Supply of Inventory	1.5	0.9	- 40.0%	--	--	--

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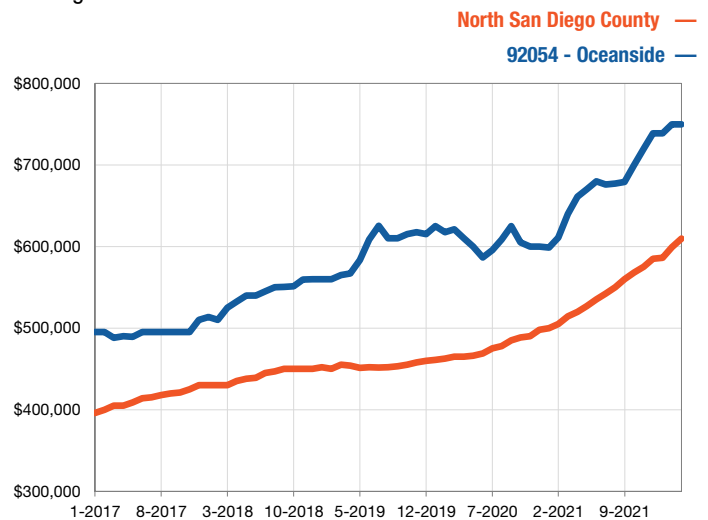
Attached Single-Family Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	20	21	+ 5.0%	260	222	- 14.6%
Pending Sales	26	15	- 42.3%	239	184	- 23.0%
Closed Sales	30	17	- 43.3%	224	199	- 11.2%
Days on Market Until Sale	24	9	- 62.5%	41	22	- 46.3%
Median Sales Price*	\$759,500	\$800,000	+ 5.3%	\$640,000	\$750,000	+ 17.2%
Average Sales Price*	\$803,584	\$823,384	+ 2.5%	\$735,477	\$820,660	+ 11.6%
Percent of Original List Price Received*	99.4%	104.2%	+ 4.8%	97.4%	101.0%	+ 3.7%
Percent of List Price Received*	99.4%	104.9%	+ 5.5%	98.1%	101.0%	+ 3.0%
Inventory of Homes for Sale	16	11	- 31.3%	--	--	--
Months Supply of Inventory	0.8	0.7	- 12.5%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92056 - Oceanside

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	51	48	- 5.9%	584	569	- 2.6%
Pending Sales	45	40	- 11.1%	527	542	+ 2.8%
Closed Sales	49	41	- 16.3%	526	544	+ 3.4%
Days on Market Until Sale	8	12	+ 50.0%	15	10	- 33.3%
Median Sales Price*	\$693,000	\$940,000	+ 35.6%	\$645,000	\$794,000	+ 23.1%
Average Sales Price*	\$702,505	\$935,564	+ 33.2%	\$638,932	\$802,462	+ 25.6%
Percent of Original List Price Received*	106.0%	108.3%	+ 2.2%	101.1%	104.9%	+ 3.8%
Percent of List Price Received*	105.0%	106.6%	+ 1.5%	101.1%	104.2%	+ 3.1%
Inventory of Homes for Sale	49	16	- 67.3%	--	--	--
Months Supply of Inventory	1.1	0.4	- 63.6%	--	--	--

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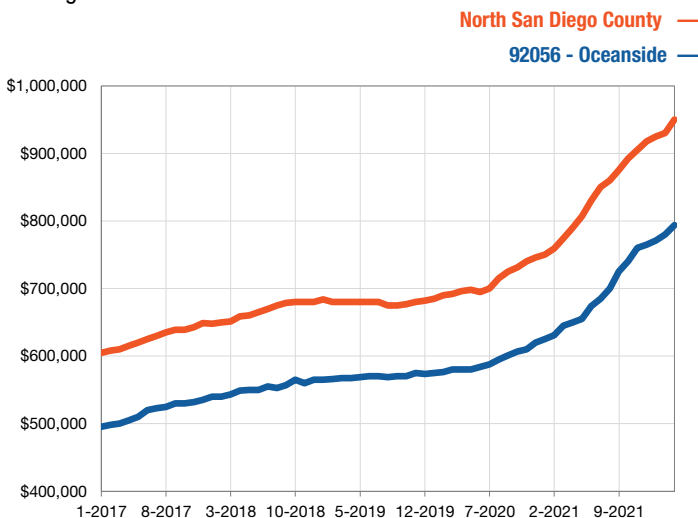
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	33	19	- 42.4%	348	319	- 8.3%
Pending Sales	31	22	- 29.0%	324	301	- 7.1%
Closed Sales	48	28	- 41.7%	312	313	+ 0.3%
Days on Market Until Sale	11	15	+ 36.4%	20	9	- 55.0%
Median Sales Price*	\$513,718	\$622,500	+ 21.2%	\$483,000	\$570,000	+ 18.0%
Average Sales Price*	\$510,682	\$686,286	+ 34.4%	\$493,155	\$602,393	+ 22.2%
Percent of Original List Price Received*	102.8%	104.9%	+ 2.0%	100.4%	103.2%	+ 2.8%
Percent of List Price Received*	101.8%	105.2%	+ 3.3%	100.3%	102.9%	+ 2.6%
Inventory of Homes for Sale	20	12	- 40.0%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

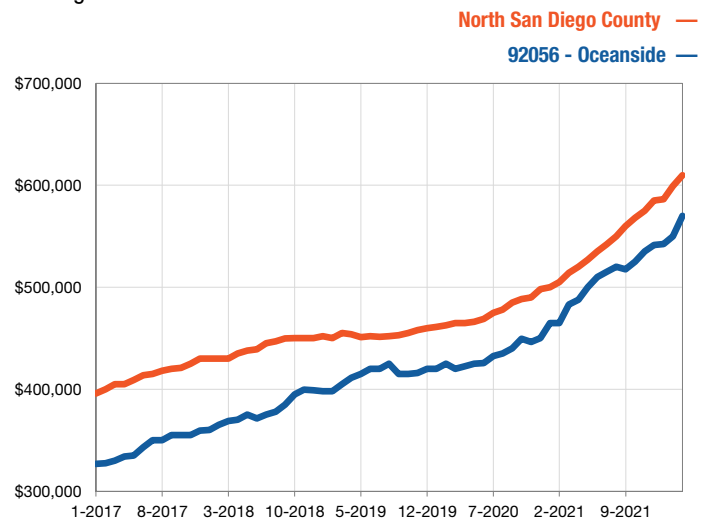
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

92057 - Oceanside

North San Diego County

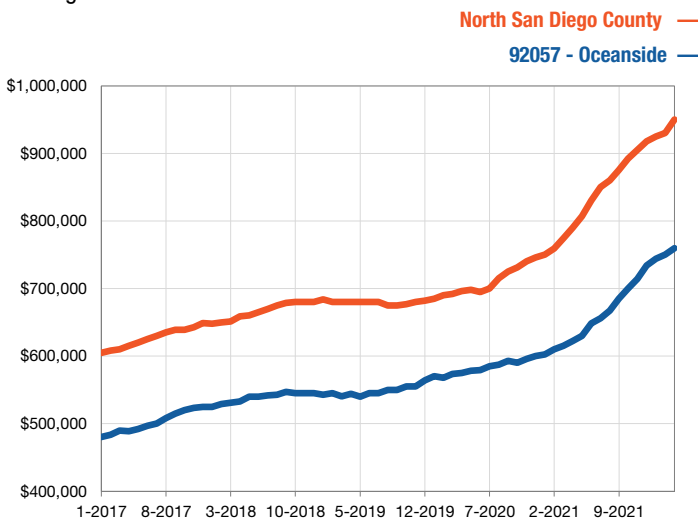
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	46	65	+ 41.3%	677	726	+ 7.2%
Pending Sales	55	58	+ 5.5%	666	645	- 3.2%
Closed Sales	57	57	0.0%	658	646	- 1.8%
Days on Market Until Sale	19	13	- 31.6%	20	13	- 35.0%
Median Sales Price*	\$665,000	\$833,000	+ 25.3%	\$615,000	\$760,000	+ 23.6%
Average Sales Price*	\$682,461	\$841,391	+ 23.3%	\$611,161	\$769,420	+ 25.9%
Percent of Original List Price Received*	102.9%	106.1%	+ 3.1%	100.7%	104.2%	+ 3.5%
Percent of List Price Received*	102.1%	106.2%	+ 4.0%	100.6%	103.9%	+ 3.3%
Inventory of Homes for Sale	36	39	+ 8.3%	--	--	--
Months Supply of Inventory	0.6	0.7	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

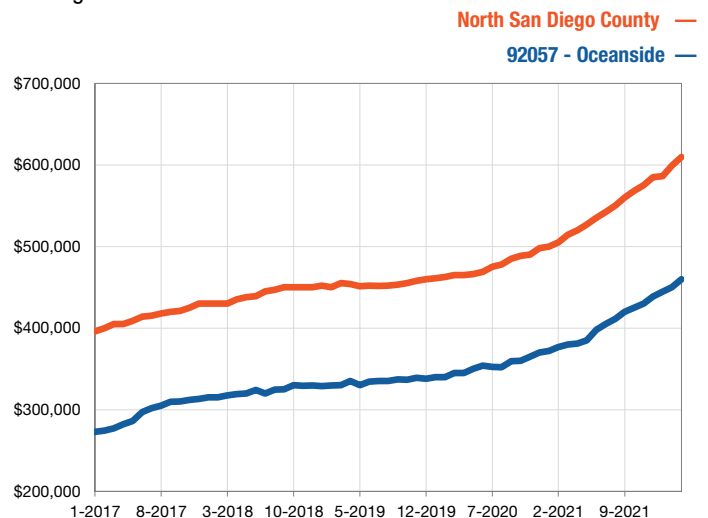
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	26	26	0.0%	324	365	+ 12.7%
Pending Sales	33	31	- 6.1%	307	343	+ 11.7%
Closed Sales	23	20	- 13.0%	302	343	+ 13.6%
Days on Market Until Sale	15	11	- 26.7%	23	15	- 34.8%
Median Sales Price*	\$396,000	\$534,500	+ 35.0%	\$380,000	\$460,000	+ 21.1%
Average Sales Price*	\$405,272	\$553,091	+ 36.5%	\$386,506	\$470,518	+ 21.7%
Percent of Original List Price Received*	100.5%	105.4%	+ 4.9%	99.3%	103.0%	+ 3.7%
Percent of List Price Received*	100.9%	104.4%	+ 3.5%	99.8%	103.0%	+ 3.2%
Inventory of Homes for Sale	21	11	- 47.6%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92058 - Oceanside

North San Diego County

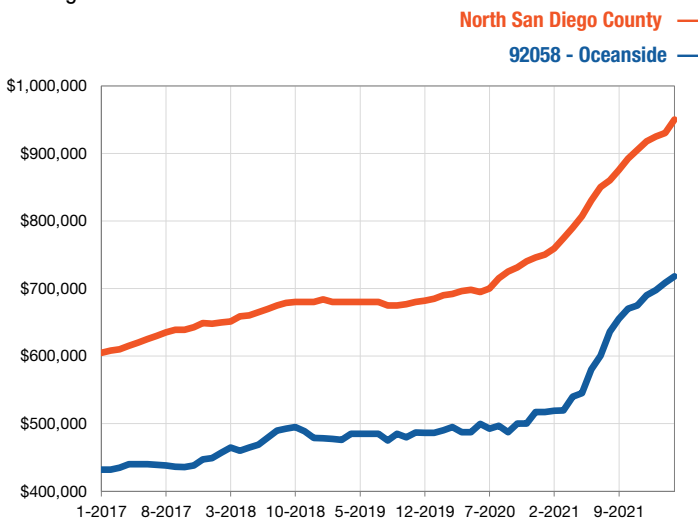
Detached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	16	12	- 25.0%	172	173	+ 0.6%
Pending Sales	12	18	+ 50.0%	169	162	- 4.1%
Closed Sales	8	15	+ 87.5%	160	159	- 0.6%
Days on Market Until Sale	9	44	+ 388.9%	29	14	- 51.7%
Median Sales Price*	\$609,500	\$835,000	+ 37.0%	\$519,500	\$718,000	+ 38.2%
Average Sales Price*	\$573,412	\$705,848	+ 23.1%	\$475,537	\$685,421	+ 44.1%
Percent of Original List Price Received*	103.9%	105.3%	+ 1.3%	98.3%	103.4%	+ 5.2%
Percent of List Price Received*	104.0%	102.0%	- 1.9%	99.3%	102.5%	+ 3.2%
Inventory of Homes for Sale	13	7	- 46.2%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

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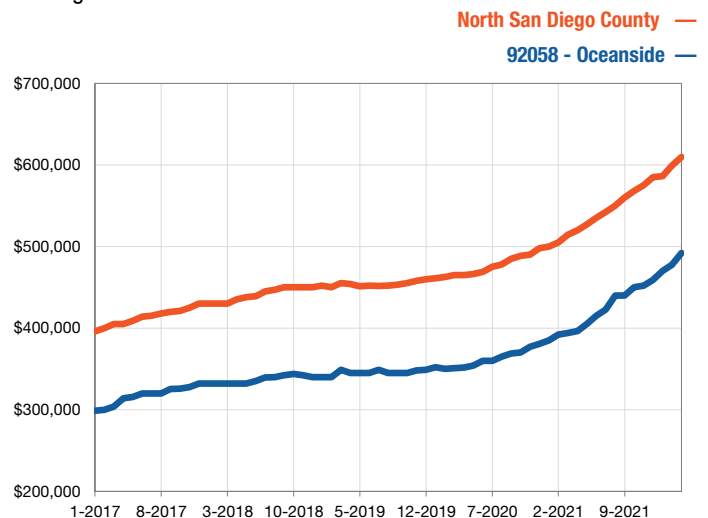
Attached Single-Family	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
Key Metrics						
New Listings	9	9	0.0%	101	129	+ 27.7%
Pending Sales	8	15	+ 87.5%	90	124	+ 37.8%
Closed Sales	5	13	+ 160.0%	90	120	+ 33.3%
Days on Market Until Sale	6	6	0.0%	15	8	- 46.7%
Median Sales Price*	\$395,000	\$540,000	+ 36.7%	\$394,000	\$492,000	+ 24.9%
Average Sales Price*	\$392,000	\$540,115	+ 37.8%	\$391,037	\$485,476	+ 24.2%
Percent of Original List Price Received*	101.4%	106.4%	+ 4.9%	100.8%	105.2%	+ 4.4%
Percent of List Price Received*	102.5%	102.8%	+ 0.3%	100.9%	103.7%	+ 2.8%
Inventory of Homes for Sale	10	4	- 60.0%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for March 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92075 - Solana Beach

North San Diego County

Detached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	12	11	- 8.3%	154	124	- 19.5%
Pending Sales	12	9	- 25.0%	103	97	- 5.8%
Closed Sales	6	9	+ 50.0%	94	104	+ 10.6%
Days on Market Until Sale	15	10	- 33.3%	35	19	- 45.7%
Median Sales Price*	\$1,737,500	\$2,800,000	+ 61.2%	\$1,775,000	\$2,245,000	+ 26.5%
Average Sales Price*	\$2,215,833	\$3,762,444	+ 69.8%	\$2,224,181	\$2,766,294	+ 24.4%
Percent of Original List Price Received*	98.2%	98.4%	+ 0.2%	94.7%	99.3%	+ 4.9%
Percent of List Price Received*	100.3%	99.6%	- 0.7%	96.1%	100.5%	+ 4.6%
Inventory of Homes for Sale	26	9	- 65.4%	--	--	--
Months Supply of Inventory	3.0	1.1	- 63.3%	--	--	--

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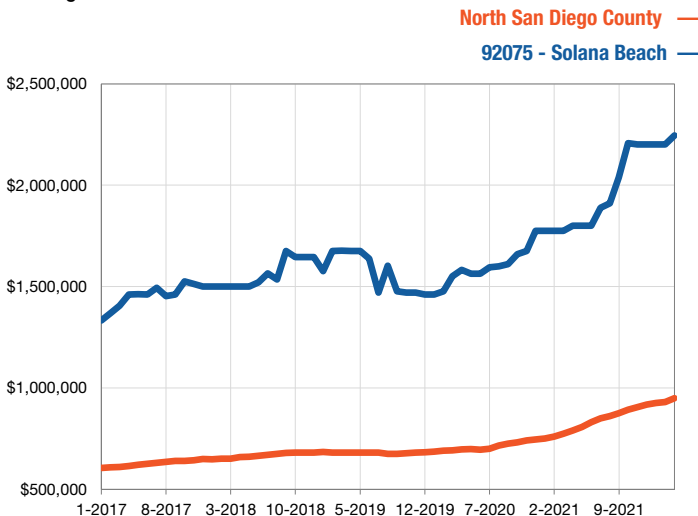
Attached Single-Family

Key Metrics	March			Rolling 12 Months		
	2021	2022	Percent Change	Thru 3-2021	Thru 3-2022	Percent Change
New Listings	10	6	- 40.0%	140	128	- 8.6%
Pending Sales	10	6	- 40.0%	105	122	+ 16.2%
Closed Sales	13	6	- 53.8%	100	124	+ 24.0%
Days on Market Until Sale	19	12	- 36.8%	39	17	- 56.4%
Median Sales Price*	\$1,180,000	\$1,177,500	- 0.2%	\$990,240	\$1,301,444	+ 31.4%
Average Sales Price*	\$1,258,523	\$1,444,104	+ 14.7%	\$1,089,983	\$1,344,087	+ 23.3%
Percent of Original List Price Received*	97.7%	108.5%	+ 11.1%	96.2%	100.4%	+ 4.4%
Percent of List Price Received*	98.7%	109.1%	+ 10.5%	97.7%	101.2%	+ 3.6%
Inventory of Homes for Sale	17	4	- 76.5%	--	--	--
Months Supply of Inventory	1.9	0.4	- 78.9%	--	--	--

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Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation

