

Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

92003 - Bonsall

North San Diego County

Detached Single-Family

Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	7	5	- 28.6%	122	108	- 11.5%
Pending Sales	12	9	- 25.0%	95	89	- 6.3%
Closed Sales	5	6	+ 20.0%	93	98	+ 5.4%
Days on Market Until Sale	37	21	- 43.2%	43	26	- 39.5%
Median Sales Price*	\$1,035,000	\$770,000	- 25.6%	\$840,000	\$1,044,500	+ 24.3%
Average Sales Price*	\$1,290,800	\$1,255,687	- 2.7%	\$973,657	\$1,085,874	+ 11.5%
Percent of Original List Price Received*	99.6%	106.4%	+ 6.8%	98.1%	100.6%	+ 2.5%
Percent of List Price Received*	98.6%	106.1%	+ 7.6%	98.6%	101.1%	+ 2.5%
Inventory of Homes for Sale	17	8	- 52.9%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

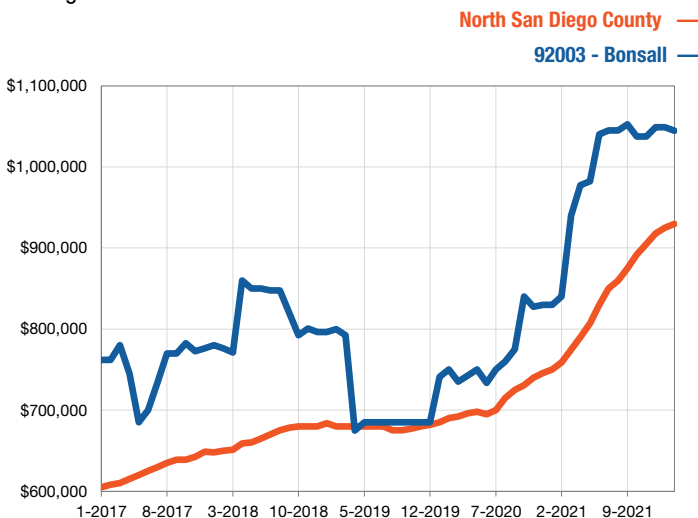
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family

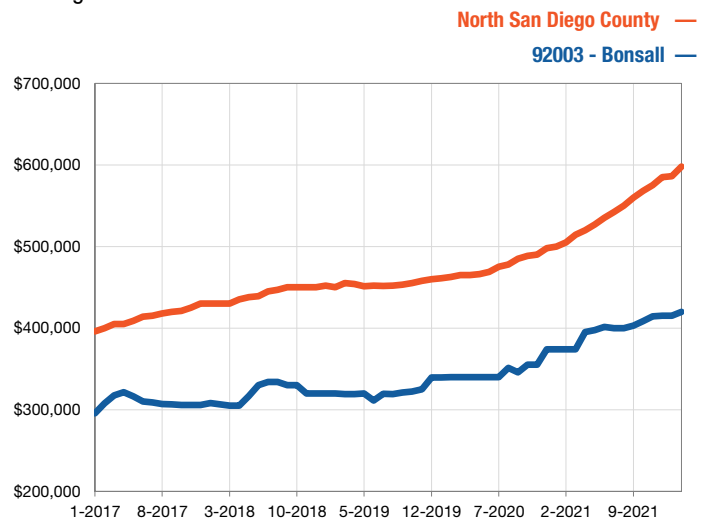
Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	3	2	- 33.3%	30	35	+ 16.7%
Pending Sales	4	2	- 50.0%	27	37	+ 37.0%
Closed Sales	2	2	0.0%	24	37	+ 54.2%
Days on Market Until Sale	18	4	- 77.8%	33	12	- 63.6%
Median Sales Price*	\$411,500	\$479,000	+ 16.4%	\$374,000	\$420,000	+ 12.3%
Average Sales Price*	\$411,500	\$479,000	+ 16.4%	\$388,850	\$435,186	+ 11.9%
Percent of Original List Price Received*	97.5%	103.5%	+ 6.2%	98.6%	102.9%	+ 4.4%
Percent of List Price Received*	100.6%	103.5%	+ 2.9%	99.6%	102.3%	+ 2.7%
Inventory of Homes for Sale	6	0	- 100.0%	--	--	--
Months Supply of Inventory	2.4	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

92025 - Escondido

North San Diego County

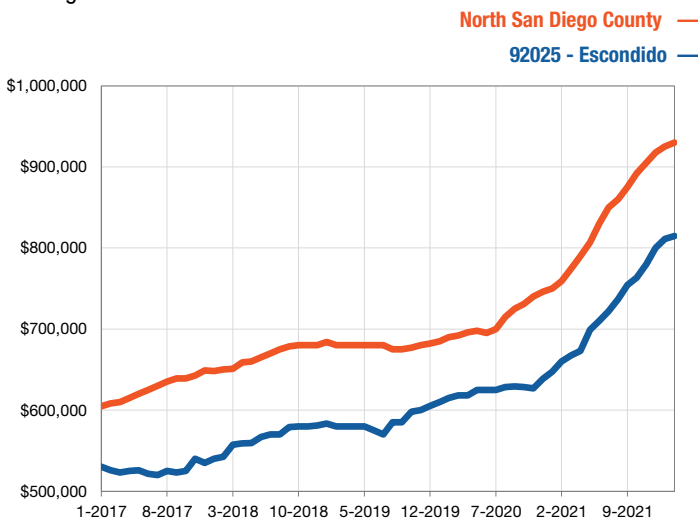
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	34	25	- 26.5%	369	409	+ 10.8%
Pending Sales	29	23	- 20.7%	333	351	+ 5.4%
Closed Sales	23	20	- 13.0%	327	358	+ 9.5%
Days on Market Until Sale	19	19	0.0%	22	12	- 45.5%
Median Sales Price*	\$742,000	\$800,500	+ 7.9%	\$660,000	\$815,000	+ 23.5%
Average Sales Price*	\$837,383	\$898,800	+ 7.3%	\$716,483	\$900,026	+ 25.6%
Percent of Original List Price Received*	103.5%	104.4%	+ 0.9%	99.6%	104.1%	+ 4.5%
Percent of List Price Received*	102.6%	104.3%	+ 1.7%	100.2%	103.9%	+ 3.7%
Inventory of Homes for Sale	31	19	- 38.7%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

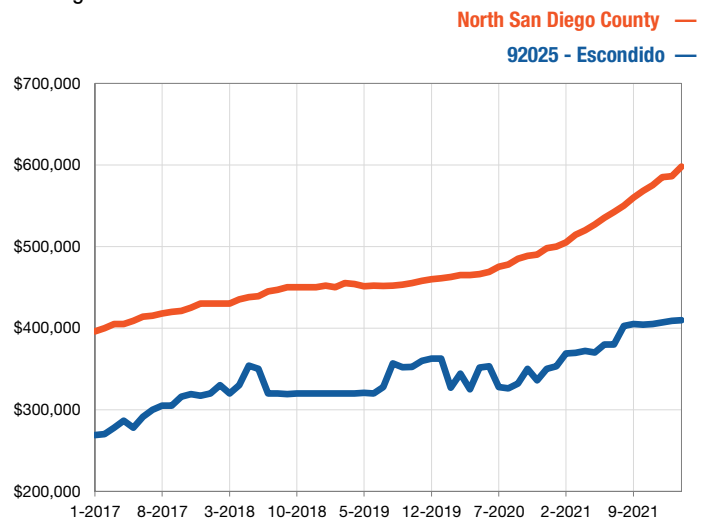
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	3	7	+ 133.3%	97	146	+ 50.5%
Pending Sales	5	7	+ 40.0%	91	133	+ 46.2%
Closed Sales	5	7	+ 40.0%	87	133	+ 52.9%
Days on Market Until Sale	10	7	- 30.0%	22	11	- 50.0%
Median Sales Price*	\$389,000	\$430,000	+ 10.5%	\$369,000	\$410,000	+ 11.1%
Average Sales Price*	\$391,800	\$435,429	+ 11.1%	\$375,400	\$446,719	+ 19.0%
Percent of Original List Price Received*	98.4%	114.9%	+ 16.8%	98.7%	104.0%	+ 5.4%
Percent of List Price Received*	101.5%	114.9%	+ 13.2%	99.4%	104.0%	+ 4.6%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	0.4	0.1	- 75.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92026 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	53	40	- 24.5%	719	682	- 5.1%
Pending Sales	43	35	- 18.6%	623	637	+ 2.2%
Closed Sales	46	39	- 15.2%	623	647	+ 3.9%
Days on Market Until Sale	21	18	- 14.3%	25	18	- 28.0%
Median Sales Price*	\$685,000	\$810,000	+ 18.2%	\$610,000	\$730,000	+ 19.7%
Average Sales Price*	\$703,998	\$854,243	+ 21.3%	\$622,783	\$775,069	+ 24.5%
Percent of Original List Price Received*	102.2%	104.6%	+ 2.3%	99.7%	102.8%	+ 3.1%
Percent of List Price Received*	101.5%	103.0%	+ 1.5%	100.0%	102.6%	+ 2.6%
Inventory of Homes for Sale	76	34	- 55.3%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

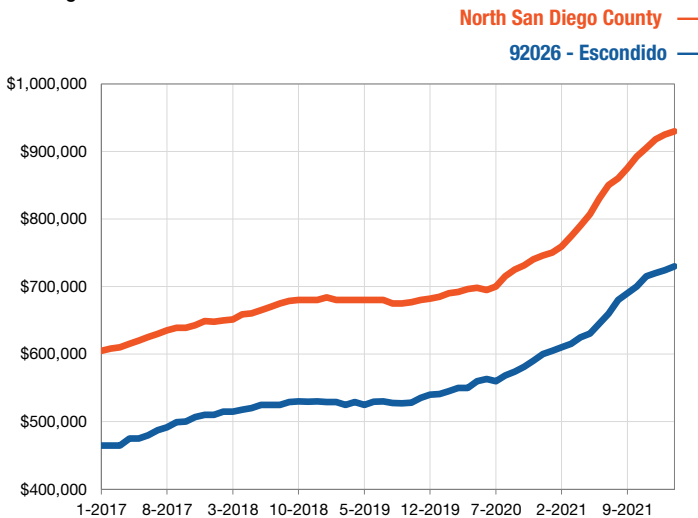
Attached Single-Family

Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	12	12	0.0%	145	163	+ 12.4%
Pending Sales	12	10	- 16.7%	134	151	+ 12.7%
Closed Sales	13	3	- 76.9%	128	157	+ 22.7%
Days on Market Until Sale	8	5	- 37.5%	16	10	- 37.5%
Median Sales Price*	\$470,000	\$650,000	+ 38.3%	\$399,000	\$452,000	+ 13.3%
Average Sales Price*	\$474,615	\$572,667	+ 20.7%	\$385,416	\$465,269	+ 20.7%
Percent of Original List Price Received*	102.7%	108.6%	+ 5.7%	100.0%	104.0%	+ 4.0%
Percent of List Price Received*	102.9%	105.5%	+ 2.5%	100.5%	103.5%	+ 3.0%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

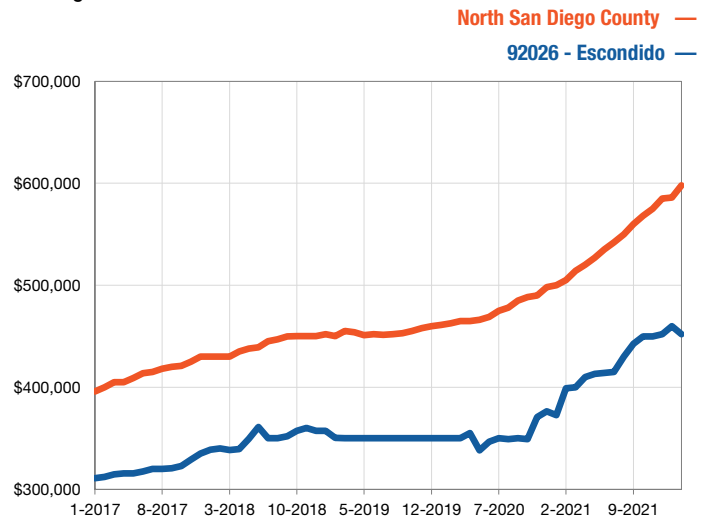
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92027 - Escondido

North San Diego County

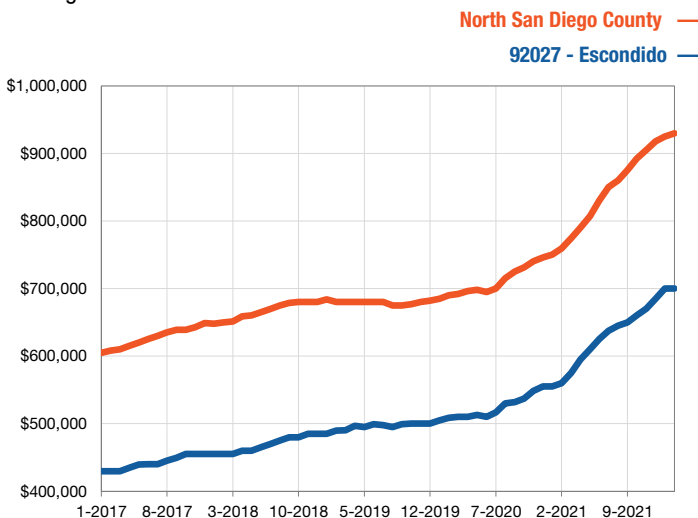
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	49	43	- 12.2%	570	648	+ 13.7%
Pending Sales	36	44	+ 22.2%	515	582	+ 13.0%
Closed Sales	33	38	+ 15.2%	518	579	+ 11.8%
Days on Market Until Sale	29	11	- 62.1%	21	13	- 38.1%
Median Sales Price*	\$635,000	\$747,500	+ 17.7%	\$560,000	\$700,000	+ 25.0%
Average Sales Price*	\$697,155	\$807,586	+ 15.8%	\$596,464	\$747,509	+ 25.3%
Percent of Original List Price Received*	100.9%	104.4%	+ 3.5%	100.4%	103.6%	+ 3.2%
Percent of List Price Received*	101.3%	103.7%	+ 2.4%	100.4%	103.2%	+ 2.8%
Inventory of Homes for Sale	56	19	- 66.1%	--	--	--
Months Supply of Inventory	1.3	0.4	- 69.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

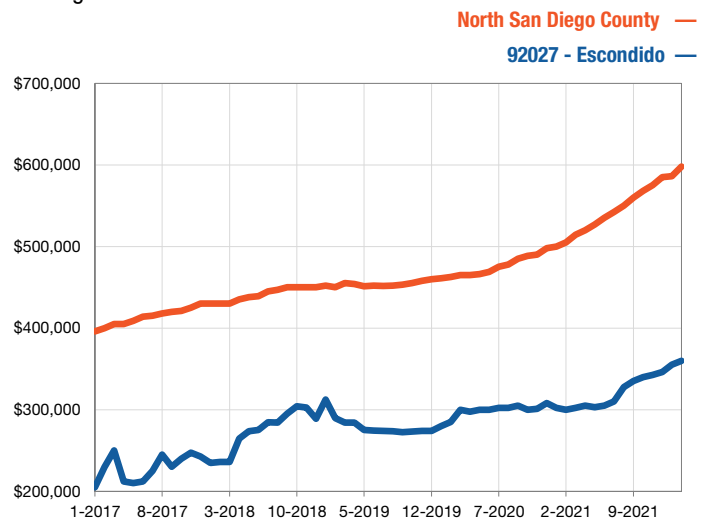
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	6	5	- 16.7%	130	135	+ 3.8%
Pending Sales	11	9	- 18.2%	108	118	+ 9.3%
Closed Sales	10	8	- 20.0%	113	121	+ 7.1%
Days on Market Until Sale	19	10	- 47.4%	23	12	- 47.8%
Median Sales Price*	\$290,000	\$352,000	+ 21.4%	\$300,000	\$360,000	+ 20.0%
Average Sales Price*	\$317,850	\$401,500	+ 26.3%	\$316,197	\$391,111	+ 23.7%
Percent of Original List Price Received*	100.3%	103.3%	+ 3.0%	99.5%	102.9%	+ 3.4%
Percent of List Price Received*	100.5%	102.3%	+ 1.8%	100.0%	102.3%	+ 2.3%
Inventory of Homes for Sale	8	3	- 62.5%	--	--	--
Months Supply of Inventory	0.9	0.3	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92028 - Fallbrook

North San Diego County

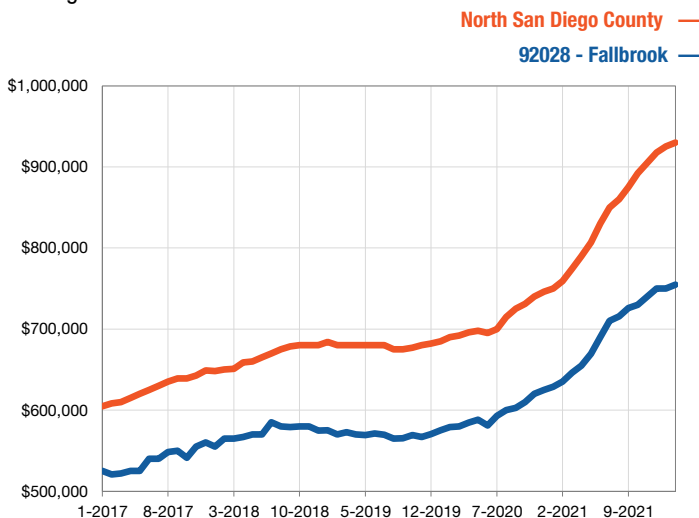
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	89	71	- 20.2%	1,075	1,030	- 4.2%
Pending Sales	80	73	- 8.8%	960	905	- 5.7%
Closed Sales	58	53	- 8.6%	939	934	- 0.5%
Days on Market Until Sale	30	20	- 33.3%	34	20	- 41.2%
Median Sales Price*	\$713,875	\$800,000	+ 12.1%	\$635,000	\$755,000	+ 18.9%
Average Sales Price*	\$754,425	\$870,133	+ 15.3%	\$688,886	\$844,450	+ 22.6%
Percent of Original List Price Received*	99.2%	104.0%	+ 4.8%	98.9%	102.0%	+ 3.1%
Percent of List Price Received*	99.8%	104.3%	+ 4.5%	99.8%	102.1%	+ 2.3%
Inventory of Homes for Sale	114	72	- 36.8%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

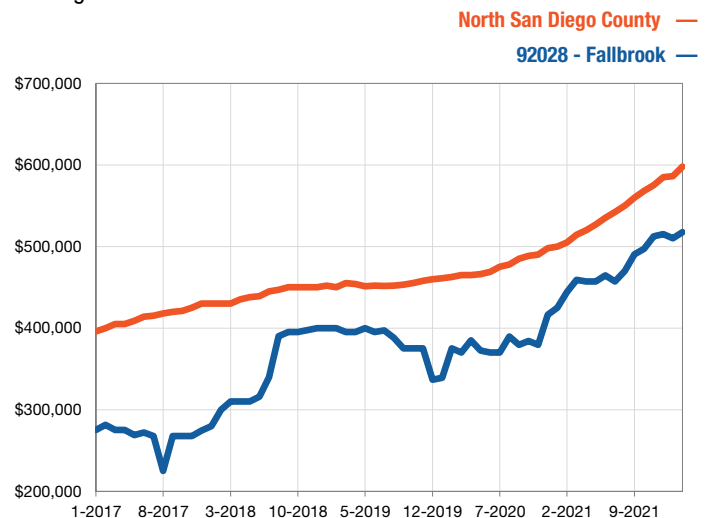
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	5	2	- 60.0%	44	49	+ 11.4%
Pending Sales	8	2	- 75.0%	41	41	0.0%
Closed Sales	2	5	+ 150.0%	34	48	+ 41.2%
Days on Market Until Sale	8	40	+ 400.0%	34	17	- 50.0%
Median Sales Price*	\$603,500	\$635,000	+ 5.2%	\$444,163	\$517,500	+ 16.5%
Average Sales Price*	\$603,500	\$706,333	+ 17.0%	\$428,803	\$522,266	+ 21.8%
Percent of Original List Price Received*	102.6%	99.8%	- 2.7%	97.8%	101.2%	+ 3.5%
Percent of List Price Received*	102.2%	101.7%	- 0.5%	99.2%	101.7%	+ 2.5%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92029 - Escondido

North San Diego County

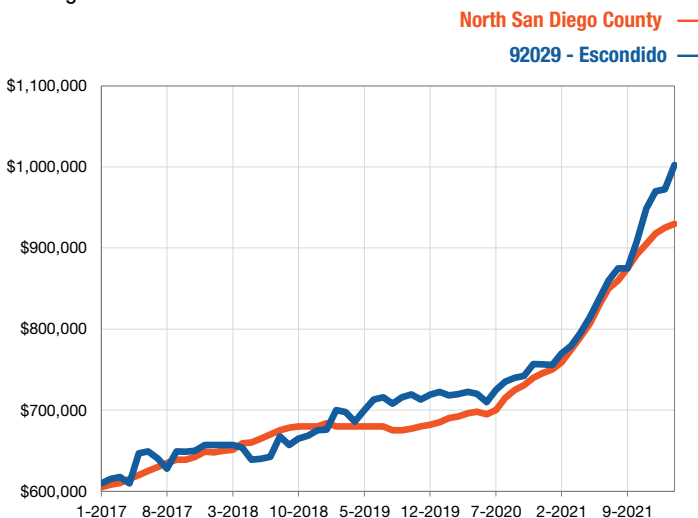
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	24	23	- 4.2%	366	339	- 7.4%
Pending Sales	23	22	- 4.3%	326	307	- 5.8%
Closed Sales	17	19	+ 11.8%	328	312	- 4.9%
Days on Market Until Sale	17	15	- 11.8%	30	13	- 56.7%
Median Sales Price*	\$865,000	\$1,091,167	+ 26.1%	\$769,750	\$1,002,500	+ 30.2%
Average Sales Price*	\$1,051,950	\$1,100,956	+ 4.7%	\$806,493	\$1,053,624	+ 30.6%
Percent of Original List Price Received*	100.5%	107.4%	+ 6.9%	98.9%	103.2%	+ 4.3%
Percent of List Price Received*	100.4%	107.3%	+ 6.9%	99.2%	103.1%	+ 3.9%
Inventory of Homes for Sale	28	15	- 46.4%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

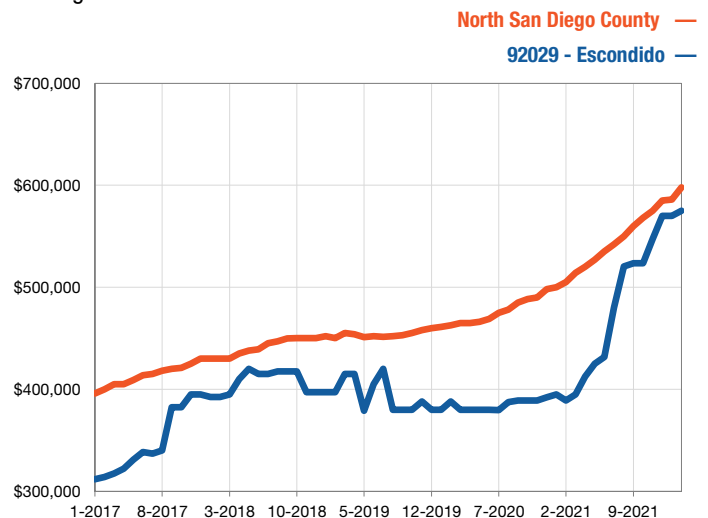
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	3	1	- 66.7%	21	12	- 42.9%
Pending Sales	1	0	- 100.0%	17	13	- 23.5%
Closed Sales	1	2	+ 100.0%	15	14	- 6.7%
Days on Market Until Sale	5	7	+ 40.0%	18	9	- 50.0%
Median Sales Price*	\$367,000	\$630,000	+ 71.7%	\$389,000	\$575,000	+ 47.8%
Average Sales Price*	\$367,000	\$630,000	+ 71.7%	\$412,853	\$588,929	+ 42.6%
Percent of Original List Price Received*	99.5%	98.9%	- 0.6%	99.1%	102.5%	+ 3.4%
Percent of List Price Received*	99.5%	98.9%	- 0.6%	99.8%	101.9%	+ 2.1%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

92069 - San Marcos

North San Diego County

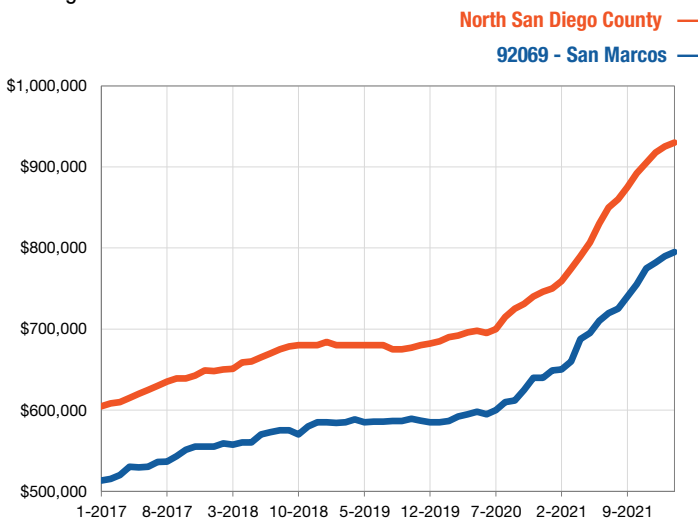
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	29	34	+ 17.2%	404	464	+ 14.9%
Pending Sales	26	24	- 7.7%	358	413	+ 15.4%
Closed Sales	17	19	+ 11.8%	359	413	+ 15.0%
Days on Market Until Sale	17	8	- 52.9%	22	13	- 40.9%
Median Sales Price*	\$645,000	\$912,000	+ 41.4%	\$650,000	\$795,000	+ 22.3%
Average Sales Price*	\$625,818	\$864,921	+ 38.2%	\$662,778	\$837,848	+ 26.4%
Percent of Original List Price Received*	103.5%	107.9%	+ 4.3%	99.7%	103.7%	+ 4.0%
Percent of List Price Received*	103.8%	108.0%	+ 4.0%	100.2%	103.7%	+ 3.5%
Inventory of Homes for Sale	37	21	- 43.2%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

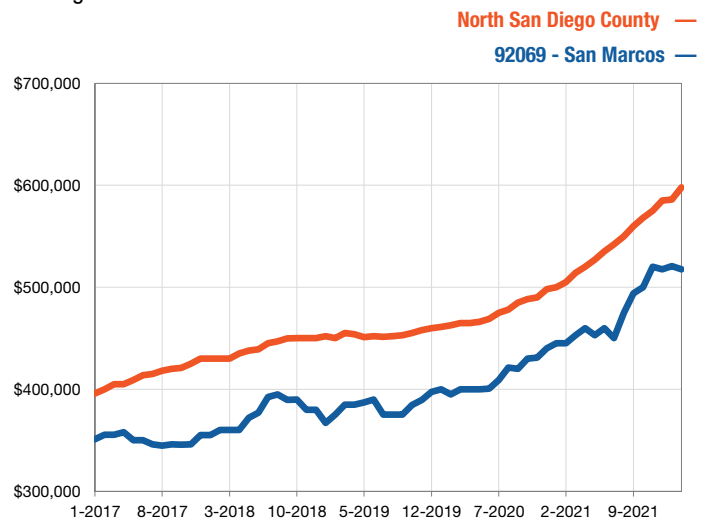
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	12	11	- 8.3%	105	116	+ 10.5%
Pending Sales	7	6	- 14.3%	83	102	+ 22.9%
Closed Sales	3	10	+ 233.3%	87	106	+ 21.8%
Days on Market Until Sale	3	10	+ 233.3%	21	11	- 47.6%
Median Sales Price*	\$365,000	\$477,500	+ 30.8%	\$445,000	\$517,500	+ 16.3%
Average Sales Price*	\$433,333	\$480,800	+ 11.0%	\$427,975	\$533,130	+ 24.6%
Percent of Original List Price Received*	105.5%	106.7%	+ 1.1%	100.2%	103.9%	+ 3.7%
Percent of List Price Received*	105.5%	105.9%	+ 0.4%	100.5%	103.5%	+ 3.0%
Inventory of Homes for Sale	7	9	+ 28.6%	--	--	--
Months Supply of Inventory	1.0	1.1	+ 10.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92078 - San Marcos

North San Diego County

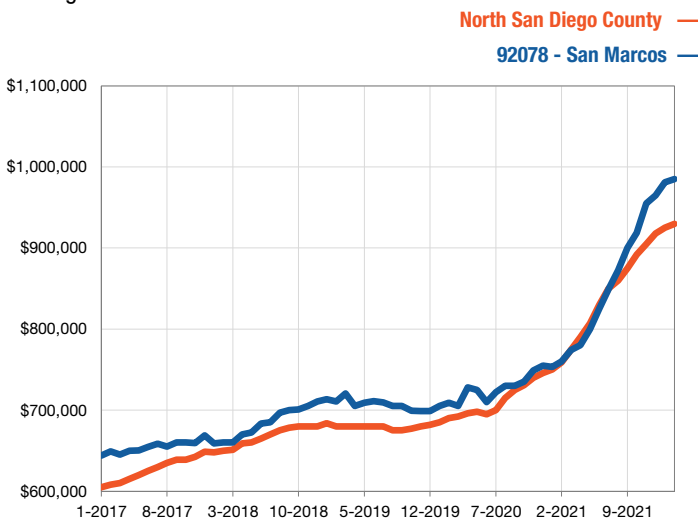
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	55	32	- 41.8%	725	599	- 17.4%
Pending Sales	51	40	- 21.6%	651	584	- 10.3%
Closed Sales	39	30	- 23.1%	659	584	- 11.4%
Days on Market Until Sale	11	11	0.0%	26	12	- 53.8%
Median Sales Price*	\$969,000	\$1,050,000	+ 8.4%	\$760,000	\$985,000	+ 29.6%
Average Sales Price*	\$987,705	\$1,083,786	+ 9.7%	\$782,741	\$1,028,940	+ 31.5%
Percent of Original List Price Received*	102.9%	108.9%	+ 5.8%	99.4%	105.0%	+ 5.6%
Percent of List Price Received*	102.6%	108.3%	+ 5.6%	100.1%	104.7%	+ 4.6%
Inventory of Homes for Sale	53	18	- 66.0%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

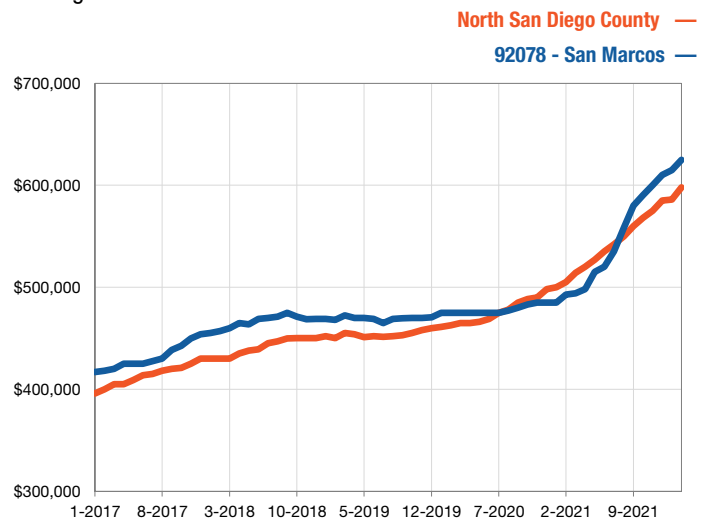
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	17	16	- 5.9%	255	283	+ 11.0%
Pending Sales	12	21	+ 75.0%	225	266	+ 18.2%
Closed Sales	10	25	+ 150.0%	242	261	+ 7.9%
Days on Market Until Sale	5	11	+ 120.0%	17	14	- 17.6%
Median Sales Price*	\$565,000	\$670,000	+ 18.6%	\$492,750	\$625,000	+ 26.8%
Average Sales Price*	\$579,600	\$639,420	+ 10.3%	\$488,592	\$597,304	+ 22.2%
Percent of Original List Price Received*	102.8%	104.8%	+ 1.9%	99.5%	103.2%	+ 3.7%
Percent of List Price Received*	102.5%	104.2%	+ 1.7%	100.0%	103.1%	+ 3.1%
Inventory of Homes for Sale	17	7	- 58.8%	--	--	--
Months Supply of Inventory	0.9	0.3	- 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92081 - Vista

North San Diego County

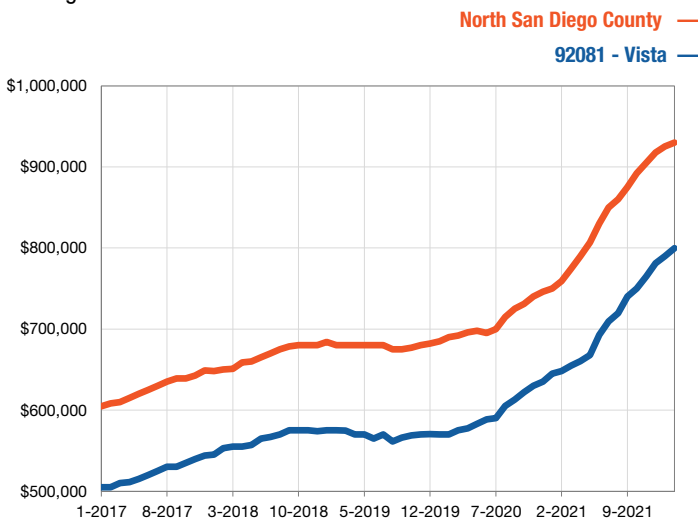
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	26	14	- 46.2%	354	302	- 14.7%
Pending Sales	28	15	- 46.4%	331	288	- 13.0%
Closed Sales	16	17	+ 6.3%	324	313	- 3.4%
Days on Market Until Sale	16	7	- 56.3%	20	10	- 50.0%
Median Sales Price*	\$652,000	\$903,000	+ 38.5%	\$648,000	\$800,000	+ 23.5%
Average Sales Price*	\$620,594	\$952,412	+ 53.5%	\$655,691	\$824,006	+ 25.7%
Percent of Original List Price Received*	98.3%	106.2%	+ 8.0%	100.2%	105.4%	+ 5.2%
Percent of List Price Received*	99.7%	104.0%	+ 4.3%	100.4%	104.8%	+ 4.4%
Inventory of Homes for Sale	17	9	- 47.1%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

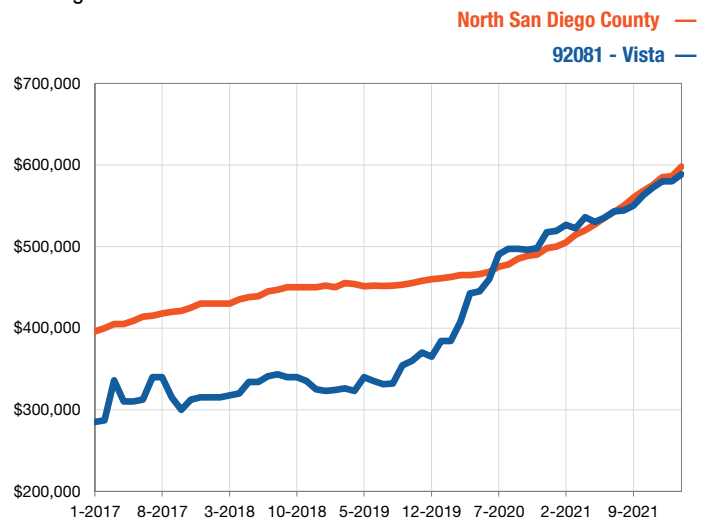
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	8	6	- 25.0%	104	89	- 14.4%
Pending Sales	9	6	- 33.3%	108	87	- 19.4%
Closed Sales	10	5	- 50.0%	108	94	- 13.0%
Days on Market Until Sale	14	6	- 57.1%	33	8	- 75.8%
Median Sales Price*	\$557,450	\$835,000	+ 49.8%	\$526,500	\$588,500	+ 11.8%
Average Sales Price*	\$568,980	\$896,000	+ 57.5%	\$503,763	\$587,625	+ 16.6%
Percent of Original List Price Received*	102.1%	106.2%	+ 4.0%	100.1%	104.0%	+ 3.9%
Percent of List Price Received*	102.0%	106.2%	+ 4.1%	100.3%	103.7%	+ 3.4%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92082 - Valley Center

North San Diego County

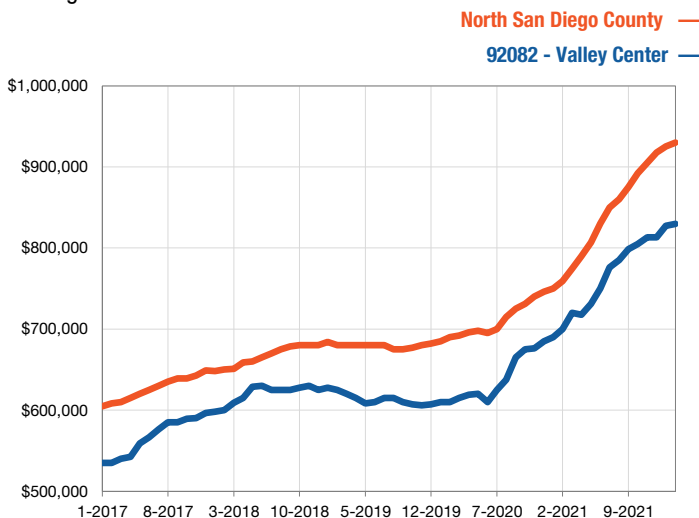
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	21	23	+ 9.5%	350	349	- 0.3%
Pending Sales	19	20	+ 5.3%	300	311	+ 3.7%
Closed Sales	24	20	- 16.7%	294	308	+ 4.8%
Days on Market Until Sale	34	41	+ 20.6%	43	26	- 39.5%
Median Sales Price*	\$799,950	\$900,000	+ 12.5%	\$700,000	\$830,000	+ 18.6%
Average Sales Price*	\$796,531	\$959,146	+ 20.4%	\$693,409	\$923,307	+ 33.2%
Percent of Original List Price Received*	97.8%	102.7%	+ 5.0%	98.1%	100.1%	+ 2.0%
Percent of List Price Received*	98.1%	102.4%	+ 4.4%	98.7%	100.7%	+ 2.0%
Inventory of Homes for Sale	48	19	- 60.4%	--	--	--
Months Supply of Inventory	1.9	0.7	- 63.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

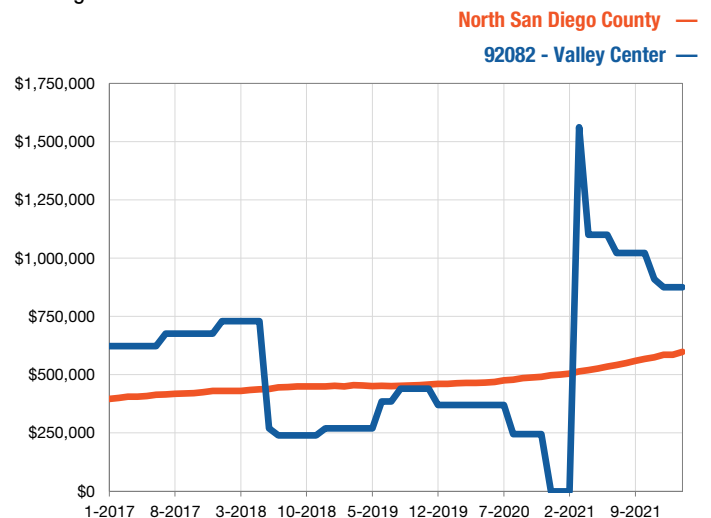
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	2	0	- 100.0%	3	5	+ 66.7%
Pending Sales	0	0	--	1	6	+ 500.0%
Closed Sales	0	0	--	0	7	--
Days on Market Until Sale	0	0	--	0	10	--
Median Sales Price*	\$0	\$0	--	\$0	\$875,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$898,557	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	96.9%	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	95.8%	--
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	2.0	0.0	- 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92083 - Vista

North San Diego County

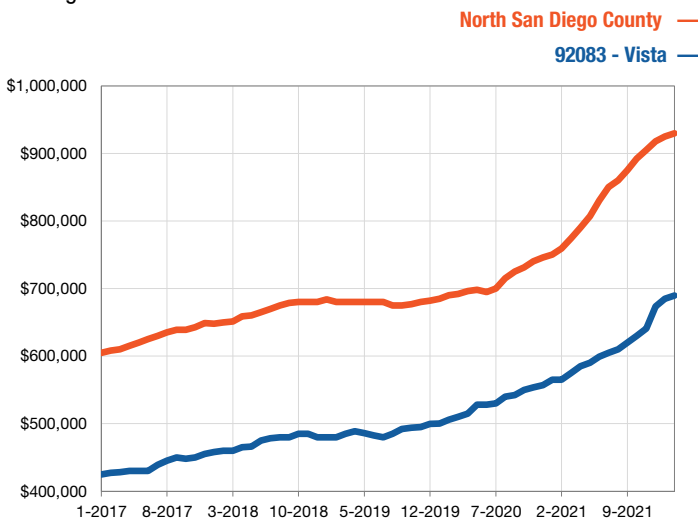
Detached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	17	17	0.0%	309	238	- 23.0%
Pending Sales	18	14	- 22.2%	273	221	- 19.0%
Closed Sales	20	14	- 30.0%	274	228	- 16.8%
Days on Market Until Sale	8	19	+ 137.5%	24	15	- 37.5%
Median Sales Price*	\$582,500	\$742,500	+ 27.5%	\$565,000	\$690,000	+ 22.1%
Average Sales Price*	\$561,850	\$687,643	+ 22.4%	\$551,585	\$688,478	+ 24.8%
Percent of Original List Price Received*	102.6%	100.9%	- 1.7%	99.9%	103.1%	+ 3.2%
Percent of List Price Received*	101.6%	100.7%	- 0.9%	100.2%	102.6%	+ 2.4%
Inventory of Homes for Sale	27	9	- 66.7%	--	--	--
Months Supply of Inventory	1.2	0.5	- 58.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

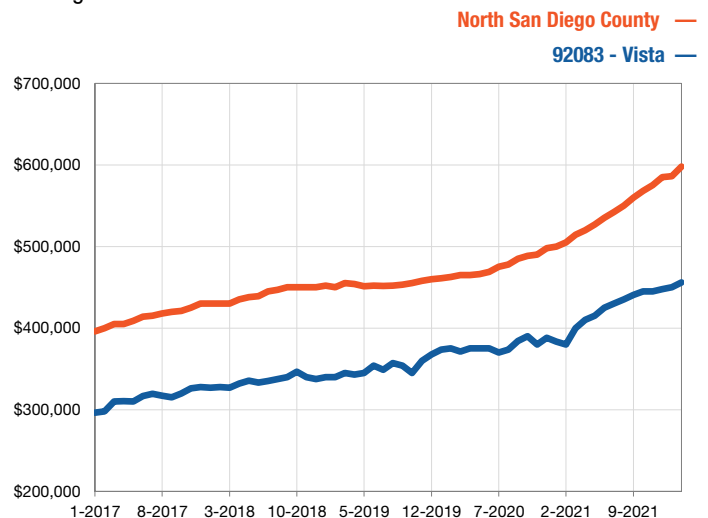
Attached Single-Family	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
Key Metrics						
New Listings	6	11	+ 83.3%	85	104	+ 22.4%
Pending Sales	9	13	+ 44.4%	78	95	+ 21.8%
Closed Sales	7	6	- 14.3%	74	96	+ 29.7%
Days on Market Until Sale	13	3	- 76.9%	27	10	- 63.0%
Median Sales Price*	\$445,000	\$560,500	+ 26.0%	\$380,000	\$455,950	+ 20.0%
Average Sales Price*	\$417,571	\$544,167	+ 30.3%	\$392,076	\$459,580	+ 17.2%
Percent of Original List Price Received*	101.1%	107.3%	+ 6.1%	99.5%	103.9%	+ 4.4%
Percent of List Price Received*	101.1%	105.3%	+ 4.2%	99.9%	102.8%	+ 2.9%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for February 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92084 - Vista

North San Diego County

Detached Single-Family

Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	32	31	- 3.1%	502	500	- 0.4%
Pending Sales	25	27	+ 8.0%	441	436	- 1.1%
Closed Sales	24	39	+ 62.5%	444	437	- 1.6%
Days on Market Until Sale	31	13	- 58.1%	28	15	- 46.4%
Median Sales Price*	\$707,500	\$845,000	+ 19.4%	\$656,000	\$820,000	+ 25.0%
Average Sales Price*	\$682,396	\$924,408	+ 35.5%	\$685,169	\$864,126	+ 26.1%
Percent of Original List Price Received*	100.1%	106.4%	+ 6.3%	99.1%	102.8%	+ 3.7%
Percent of List Price Received*	101.0%	106.0%	+ 5.0%	99.9%	103.0%	+ 3.1%
Inventory of Homes for Sale	51	24	- 52.9%	--	--	--
Months Supply of Inventory	1.4	0.7	- 50.0%	--	--	--

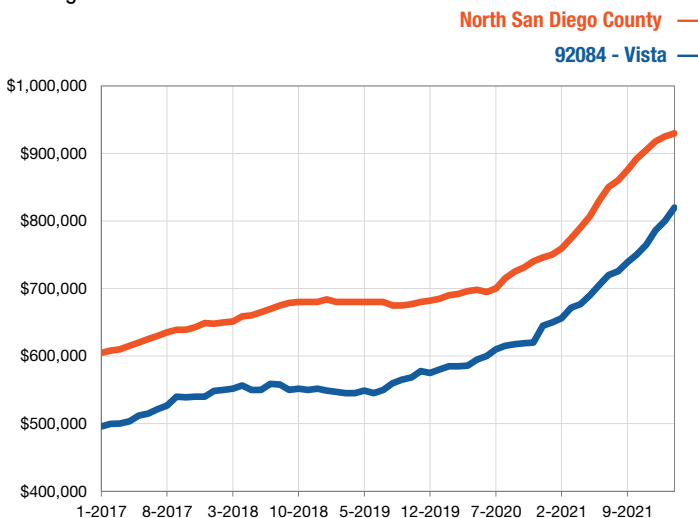
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family

Key Metrics	February			Rolling 12 Months		
	2021	2022	Percent Change	Thru 2-2021	Thru 2-2022	Percent Change
New Listings	7	5	- 28.6%	70	82	+ 17.1%
Pending Sales	9	6	- 33.3%	62	78	+ 25.8%
Closed Sales	5	3	- 40.0%	57	80	+ 40.4%
Days on Market Until Sale	30	7	- 76.7%	21	11	- 47.6%
Median Sales Price*	\$370,000	\$505,000	+ 36.5%	\$400,000	\$460,000	+ 15.0%
Average Sales Price*	\$417,680	\$531,667	+ 27.3%	\$423,484	\$483,219	+ 14.1%
Percent of Original List Price Received*	103.2%	102.7%	- 0.5%	99.6%	102.3%	+ 2.7%
Percent of List Price Received*	102.6%	101.8%	- 0.8%	100.0%	101.3%	+ 1.3%
Inventory of Homes for Sale	4	3	- 25.0%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

