

Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92003 - Bonsall

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	12	14	+ 16.7%	125	111	- 11.2%
Pending Sales	4	7	+ 75.0%	93	93	0.0%
Closed Sales	5	9	+ 80.0%	91	97	+ 6.6%
Days on Market Until Sale	32	31	- 3.1%	44	27	- 38.6%
Median Sales Price*	\$850,000	\$1,000,000	+ 17.6%	\$830,000	\$1,049,000	+ 26.4%
Average Sales Price*	\$924,900	\$1,099,706	+ 18.9%	\$960,781	\$1,085,933	+ 13.0%
Percent of Original List Price Received*	97.8%	99.0%	+ 1.2%	97.9%	100.2%	+ 2.3%
Percent of List Price Received*	99.7%	100.7%	+ 1.0%	98.5%	100.6%	+ 2.1%
Inventory of Homes for Sale	24	13	- 45.8%	--	--	--
Months Supply of Inventory	3.1	1.7	- 45.2%	--	--	--

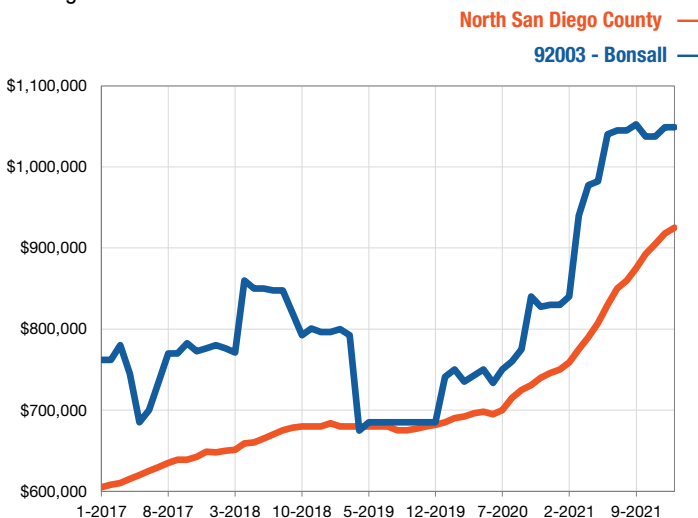
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family

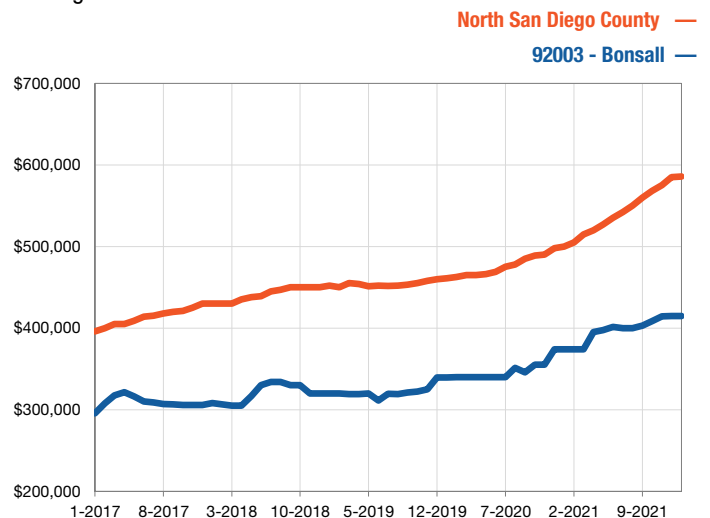
Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	4	7	+ 75.0%	31	39	+ 25.8%
Pending Sales	2	4	+ 100.0%	24	39	+ 62.5%
Closed Sales	1	1	0.0%	24	37	+ 54.2%
Days on Market Until Sale	4	3	- 25.0%	33	12	- 63.6%
Median Sales Price*	\$355,000	\$679,000	+ 91.3%	\$374,000	\$415,000	+ 11.0%
Average Sales Price*	\$355,000	\$679,000	+ 91.3%	\$397,225	\$431,538	+ 8.6%
Percent of Original List Price Received*	102.9%	97.1%	- 5.6%	98.7%	102.5%	+ 3.9%
Percent of List Price Received*	102.9%	97.1%	- 5.6%	99.4%	102.1%	+ 2.7%
Inventory of Homes for Sale	7	3	- 57.1%	--	--	--
Months Supply of Inventory	3.2	0.9	- 71.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

92025 - Escondido

North San Diego County

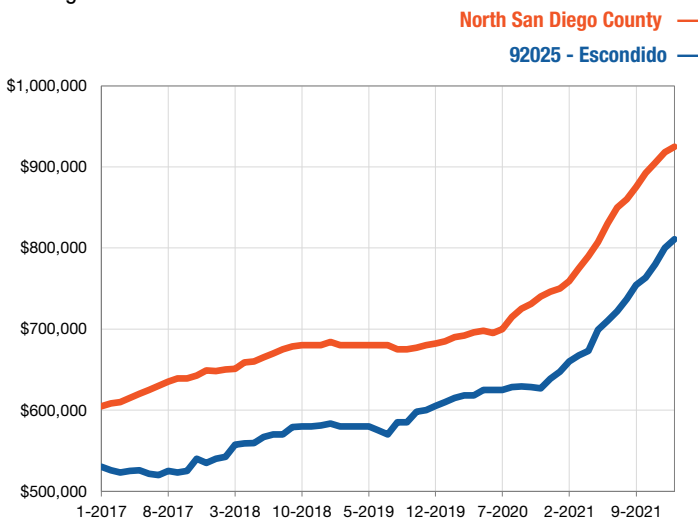
Detached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	26	29	+ 11.5%	373	417	+ 11.8%
Pending Sales	21	24	+ 14.3%	325	359	+ 10.5%
Closed Sales	23	17	- 26.1%	334	361	+ 8.1%
Days on Market Until Sale	28	11	- 60.7%	24	12	- 50.0%
Median Sales Price*	\$649,900	\$895,000	+ 37.7%	\$647,450	\$811,000	+ 25.3%
Average Sales Price*	\$821,085	\$954,932	+ 16.3%	\$702,386	\$896,103	+ 27.6%
Percent of Original List Price Received*	97.5%	108.0%	+ 10.8%	99.3%	104.1%	+ 4.8%
Percent of List Price Received*	98.1%	104.5%	+ 6.5%	100.0%	103.8%	+ 3.8%
Inventory of Homes for Sale	25	19	- 24.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

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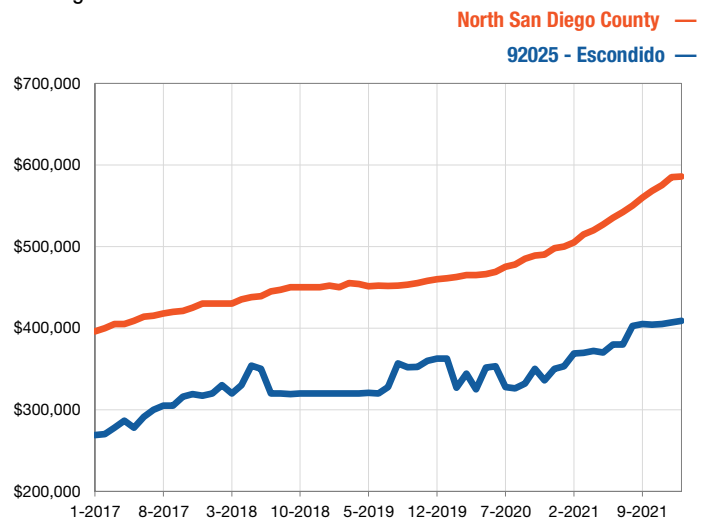
Attached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	6	13	+ 116.7%	101	144	+ 42.6%
Pending Sales	6	9	+ 50.0%	91	131	+ 44.0%
Closed Sales	5	4	- 20.0%	91	131	+ 44.0%
Days on Market Until Sale	18	18	0.0%	24	11	- 54.2%
Median Sales Price*	\$425,000	\$447,500	+ 5.3%	\$353,000	\$409,000	+ 15.9%
Average Sales Price*	\$445,800	\$453,750	+ 1.8%	\$369,987	\$445,227	+ 20.3%
Percent of Original List Price Received*	99.6%	101.2%	+ 1.6%	98.6%	103.2%	+ 4.7%
Percent of List Price Received*	100.1%	103.3%	+ 3.2%	99.3%	103.3%	+ 4.0%
Inventory of Homes for Sale	5	3	- 40.0%	--	--	--
Months Supply of Inventory	0.7	0.3	- 57.1%	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92026 - Escondido

North San Diego County

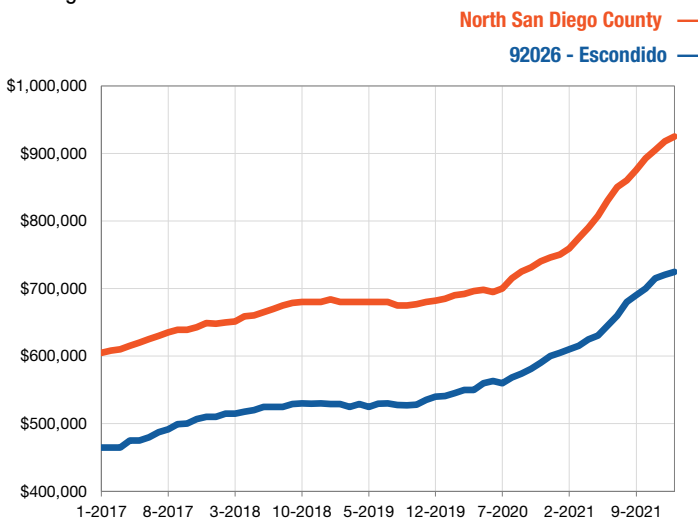
Detached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	45	48	+ 6.7%	737	698	- 5.3%
Pending Sales	44	51	+ 15.9%	630	648	+ 2.9%
Closed Sales	37	35	- 5.4%	612	652	+ 6.5%
Days on Market Until Sale	20	19	- 5.0%	27	18	- 33.3%
Median Sales Price*	\$627,000	\$710,000	+ 13.2%	\$605,000	\$725,000	+ 19.8%
Average Sales Price*	\$627,139	\$761,343	+ 21.4%	\$611,991	\$766,185	+ 25.2%
Percent of Original List Price Received*	100.1%	102.8%	+ 2.7%	99.4%	102.6%	+ 3.2%
Percent of List Price Received*	100.0%	102.9%	+ 2.9%	99.8%	102.5%	+ 2.7%
Inventory of Homes for Sale	71	35	- 50.7%	--	--	--
Months Supply of Inventory	1.4	0.6	- 57.1%	--	--	--

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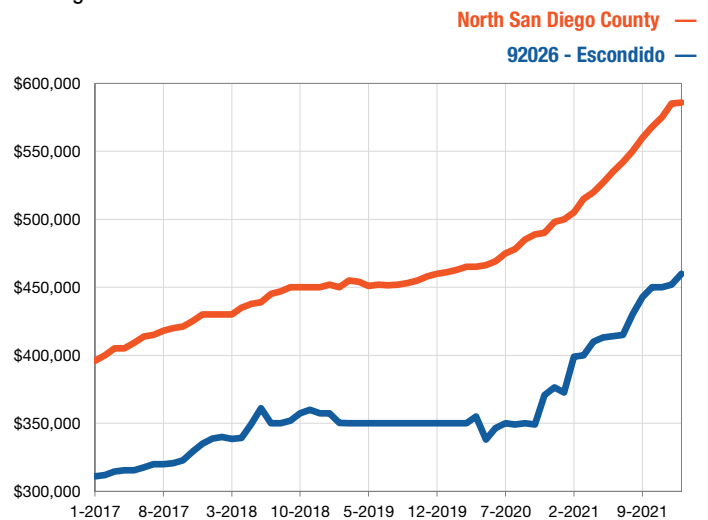
Attached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	15	4	- 73.3%	144	160	+ 11.1%
Pending Sales	18	5	- 72.2%	132	154	+ 16.7%
Closed Sales	9	11	+ 22.2%	123	167	+ 35.8%
Days on Market Until Sale	11	7	- 36.4%	17	10	- 41.2%
Median Sales Price*	\$424,500	\$450,000	+ 6.0%	\$372,500	\$460,000	+ 23.5%
Average Sales Price*	\$418,933	\$518,545	+ 23.8%	\$368,452	\$464,068	+ 26.0%
Percent of Original List Price Received*	101.7%	104.2%	+ 2.5%	99.7%	103.9%	+ 4.2%
Percent of List Price Received*	100.4%	104.2%	+ 3.8%	100.2%	103.4%	+ 3.2%
Inventory of Homes for Sale	11	2	- 81.8%	--	--	--
Months Supply of Inventory	1.0	0.2	- 80.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92027 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	42	47	+ 11.9%	580	664	+ 14.5%
Pending Sales	35	42	+ 20.0%	525	581	+ 10.7%
Closed Sales	37	32	- 13.5%	505	574	+ 13.7%
Days on Market Until Sale	14	13	- 7.1%	21	14	- 33.3%
Median Sales Price*	\$578,000	\$715,000	+ 23.7%	\$555,000	\$700,000	+ 26.1%
Average Sales Price*	\$631,321	\$814,472	+ 29.0%	\$587,885	\$740,637	+ 26.0%
Percent of Original List Price Received*	100.2%	102.5%	+ 2.3%	100.3%	103.4%	+ 3.1%
Percent of List Price Received*	100.5%	102.1%	+ 1.6%	100.4%	103.0%	+ 2.6%
Inventory of Homes for Sale	53	30	- 43.4%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

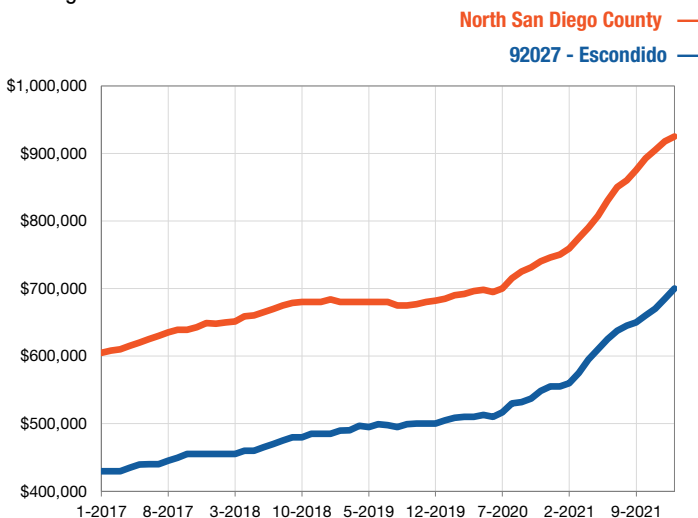
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Attached Single-Family

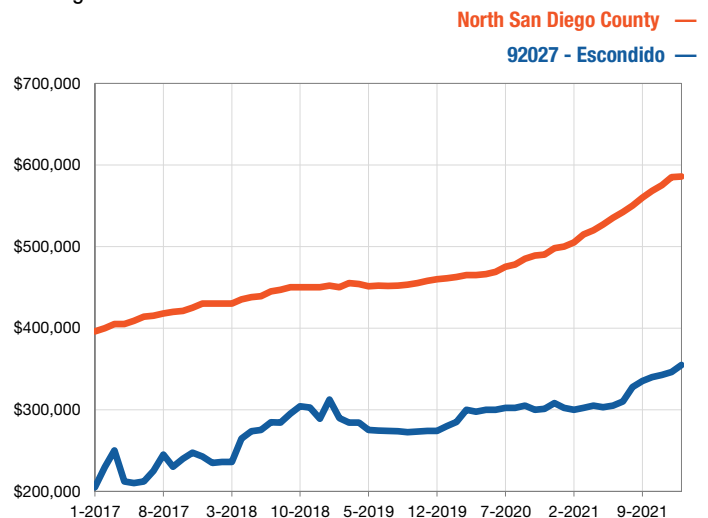
Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	10	14	+ 40.0%	134	138	+ 3.0%
Pending Sales	7	12	+ 71.4%	110	124	+ 12.7%
Closed Sales	7	13	+ 85.7%	107	123	+ 15.0%
Days on Market Until Sale	35	6	- 82.9%	23	12	- 47.8%
Median Sales Price*	\$285,000	\$410,000	+ 43.9%	\$302,000	\$355,000	+ 17.5%
Average Sales Price*	\$285,357	\$427,582	+ 49.8%	\$315,979	\$384,479	+ 21.7%
Percent of Original List Price Received*	97.6%	105.7%	+ 8.3%	99.3%	102.7%	+ 3.4%
Percent of List Price Received*	99.7%	105.3%	+ 5.6%	99.9%	102.2%	+ 2.3%
Inventory of Homes for Sale	12	5	- 58.3%	--	--	--
Months Supply of Inventory	1.3	0.5	- 61.5%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

92028 - Fallbrook

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	74	73	- 1.4%	1,106	1,047	- 5.3%
Pending Sales	72	53	- 26.4%	964	913	- 5.3%
Closed Sales	61	49	- 19.7%	944	938	- 0.6%
Days on Market Until Sale	24	18	- 25.0%	36	21	- 41.7%
Median Sales Price*	\$630,000	\$776,000	+ 23.2%	\$629,000	\$750,000	+ 19.2%
Average Sales Price*	\$719,274	\$847,498	+ 17.8%	\$683,366	\$837,688	+ 22.6%
Percent of Original List Price Received*	100.2%	103.3%	+ 3.1%	98.7%	101.7%	+ 3.0%
Percent of List Price Received*	100.5%	103.3%	+ 2.8%	99.7%	101.9%	+ 2.2%
Inventory of Homes for Sale	115	77	- 33.0%	--	--	--
Months Supply of Inventory	1.4	1.0	- 28.6%	--	--	--

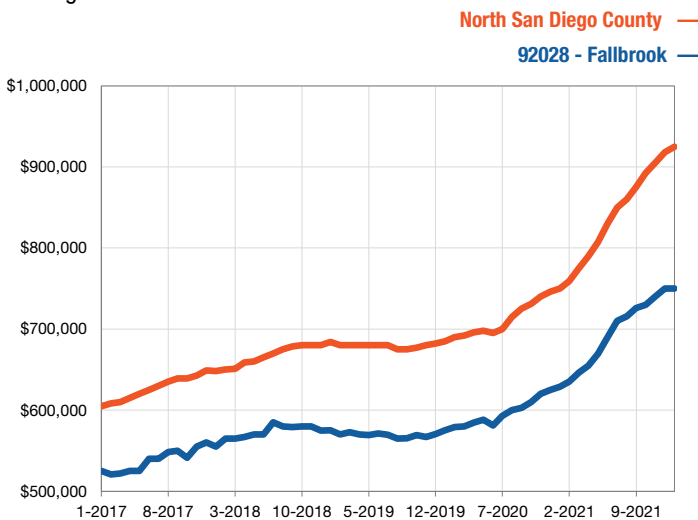
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Attached Single-Family

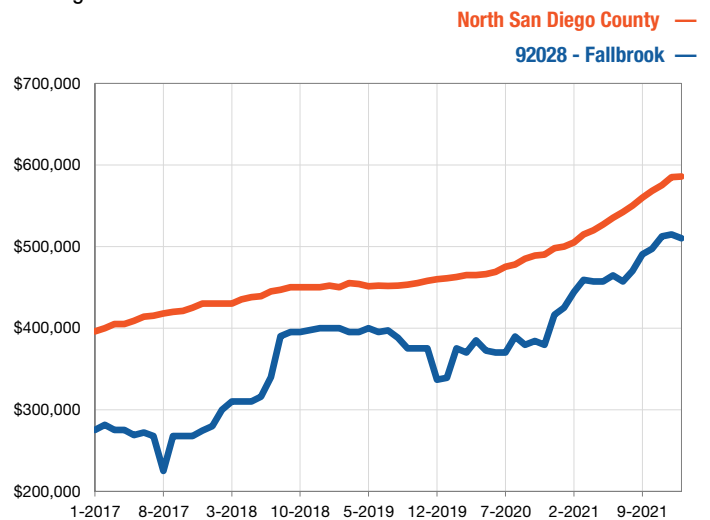
Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	6	4	- 33.3%	40	52	+ 30.0%
Pending Sales	3	5	+ 66.7%	36	46	+ 27.8%
Closed Sales	3	3	0.0%	35	45	+ 28.6%
Days on Market Until Sale	25	4	- 84.0%	36	14	- 61.1%
Median Sales Price*	\$470,000	\$300,000	- 36.2%	\$425,000	\$510,000	+ 20.0%
Average Sales Price*	\$504,667	\$363,600	- 28.0%	\$416,809	\$505,424	+ 21.3%
Percent of Original List Price Received*	99.3%	102.2%	+ 2.9%	97.4%	101.4%	+ 4.1%
Percent of List Price Received*	100.7%	102.2%	+ 1.5%	99.0%	101.8%	+ 2.8%
Inventory of Homes for Sale	8	3	- 62.5%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

92029 - Escondido

North San Diego County

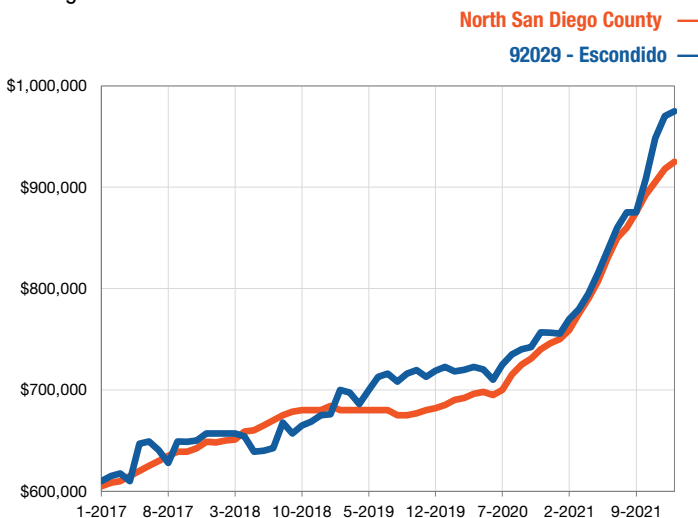
Detached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	25	27	+ 8.0%	388	339	- 12.6%
Pending Sales	18	18	0.0%	331	308	- 6.9%
Closed Sales	12	10	- 16.7%	346	309	- 10.7%
Days on Market Until Sale	25	15	- 40.0%	34	13	- 61.8%
Median Sales Price*	\$780,000	\$972,500	+ 24.7%	\$755,500	\$975,000	+ 29.1%
Average Sales Price*	\$848,033	\$1,285,250	+ 51.6%	\$780,487	\$1,051,394	+ 34.7%
Percent of Original List Price Received*	99.4%	102.4%	+ 3.0%	98.5%	102.8%	+ 4.4%
Percent of List Price Received*	99.7%	102.8%	+ 3.1%	99.0%	102.7%	+ 3.7%
Inventory of Homes for Sale	30	18	- 40.0%	--	--	--
Months Supply of Inventory	1.1	0.7	- 36.4%	--	--	--

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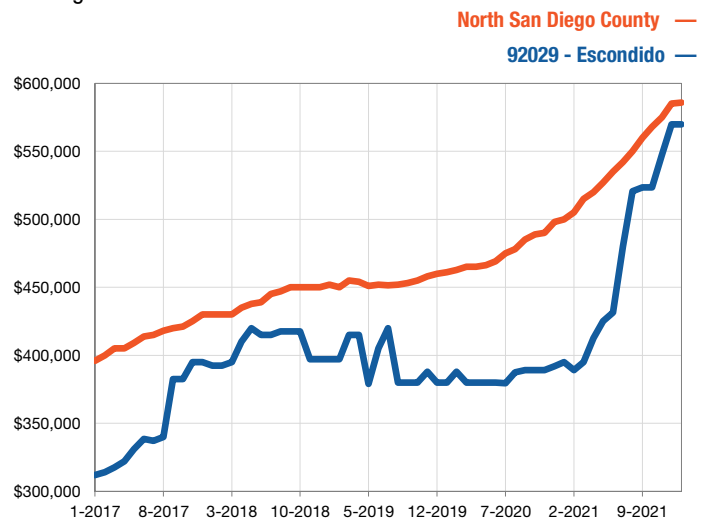
Attached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	2	3	+ 50.0%	20	14	- 30.0%
Pending Sales	2	3	+ 50.0%	16	14	- 12.5%
Closed Sales	0	0	--	17	13	- 23.5%
Days on Market Until Sale	0	0	--	17	9	- 47.1%
Median Sales Price*	\$0	\$0	--	\$395,000	\$570,000	+ 44.3%
Average Sales Price*	\$0	\$0	--	\$421,635	\$565,538	+ 34.1%
Percent of Original List Price Received*	0.0%	0.0%	--	99.1%	102.8%	+ 3.7%
Percent of List Price Received*	0.0%	0.0%	--	99.8%	102.1%	+ 2.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Detached Single-Family
 Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
 Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92069 - San Marcos

North San Diego County

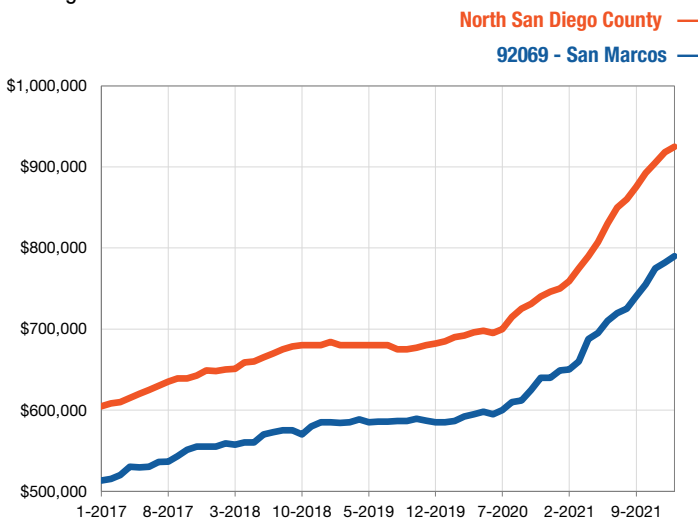
Detached Single-Family Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	21	29	+ 38.1%	406	458	+ 12.8%
Pending Sales	16	25	+ 56.3%	362	416	+ 14.9%
Closed Sales	24	28	+ 16.7%	365	411	+ 12.6%
Days on Market Until Sale	12	14	+ 16.7%	22	13	- 40.9%
Median Sales Price*	\$710,000	\$882,500	+ 24.3%	\$649,000	\$790,000	+ 21.7%
Average Sales Price*	\$707,160	\$906,232	+ 28.2%	\$656,757	\$827,827	+ 26.0%
Percent of Original List Price Received*	100.7%	104.6%	+ 3.9%	99.5%	103.5%	+ 4.0%
Percent of List Price Received*	101.2%	103.7%	+ 2.5%	99.9%	103.5%	+ 3.6%
Inventory of Homes for Sale	30	15	- 50.0%	--	--	--
Months Supply of Inventory	1.0	0.4	- 60.0%	--	--	--

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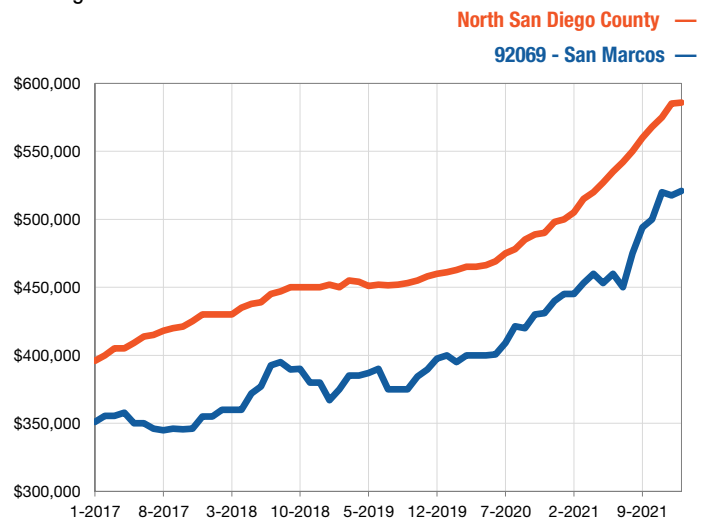
Attached Single-Family Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	4	10	+ 150.0%	102	118	+ 15.7%
Pending Sales	6	9	+ 50.0%	88	104	+ 18.2%
Closed Sales	4	9	+ 125.0%	87	99	+ 13.8%
Days on Market Until Sale	13	8	- 38.5%	23	11	- 52.2%
Median Sales Price*	\$432,500	\$660,000	+ 52.6%	\$445,000	\$521,000	+ 17.1%
Average Sales Price*	\$464,500	\$638,589	+ 37.5%	\$426,871	\$535,391	+ 25.4%
Percent of Original List Price Received*	105.4%	103.9%	- 1.4%	100.0%	103.6%	+ 3.6%
Percent of List Price Received*	105.4%	103.9%	- 1.4%	100.4%	103.4%	+ 3.0%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--
Months Supply of Inventory	0.4	0.5	+ 25.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92078 - San Marcos

North San Diego County

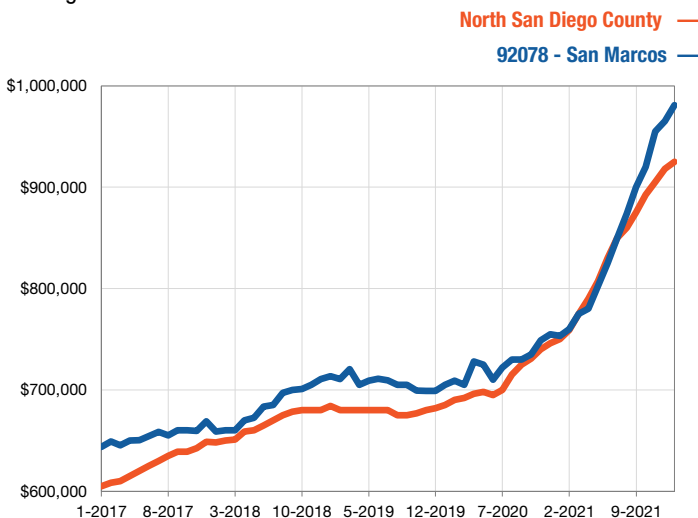
Detached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	55	39	- 29.1%	766	620	- 19.1%
Pending Sales	36	37	+ 2.8%	653	597	- 8.6%
Closed Sales	38	26	- 31.6%	654	591	- 9.6%
Days on Market Until Sale	12	13	+ 8.3%	28	11	- 60.7%
Median Sales Price*	\$750,000	\$1,055,000	+ 40.7%	\$753,200	\$981,000	+ 30.2%
Average Sales Price*	\$847,697	\$1,185,972	+ 39.9%	\$769,240	\$1,022,507	+ 32.9%
Percent of Original List Price Received*	101.7%	105.2%	+ 3.4%	99.0%	104.6%	+ 5.7%
Percent of List Price Received*	101.7%	105.6%	+ 3.8%	99.8%	104.4%	+ 4.6%
Inventory of Homes for Sale	64	32	- 50.0%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--

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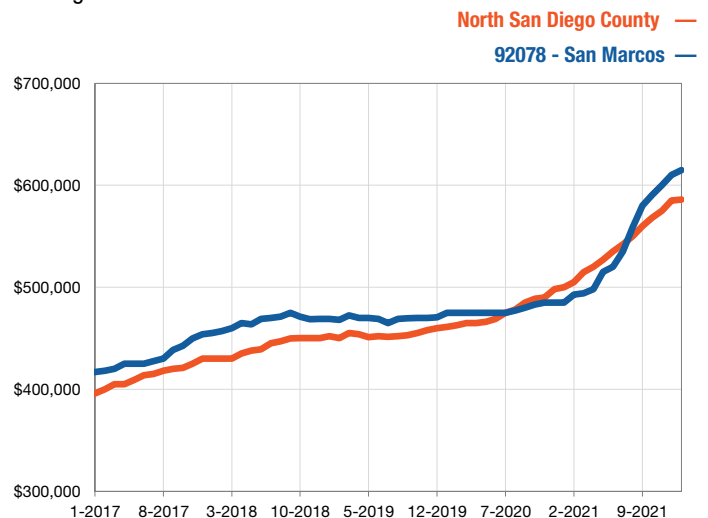
Attached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	16	24	+ 50.0%	264	281	+ 6.4%
Pending Sales	13	25	+ 92.3%	245	258	+ 5.3%
Closed Sales	8	11	+ 37.5%	252	246	- 2.4%
Days on Market Until Sale	10	39	+ 290.0%	19	14	- 26.3%
Median Sales Price*	\$497,223	\$579,459	+ 16.5%	\$485,000	\$615,000	+ 26.8%
Average Sales Price*	\$490,332	\$567,969	+ 15.8%	\$481,789	\$592,304	+ 22.9%
Percent of Original List Price Received*	102.0%	101.7%	- 0.3%	99.1%	103.0%	+ 3.9%
Percent of List Price Received*	101.2%	102.2%	+ 1.0%	99.8%	103.0%	+ 3.2%
Inventory of Homes for Sale	15	11	- 26.7%	--	--	--
Months Supply of Inventory	0.7	0.5	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92081 - Vista

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	22	20	- 9.1%	365	315	- 13.7%
Pending Sales	23	16	- 30.4%	330	302	- 8.5%
Closed Sales	17	16	- 5.9%	332	312	- 6.0%
Days on Market Until Sale	11	10	- 9.1%	21	11	- 47.6%
Median Sales Price*	\$735,000	\$873,250	+ 18.8%	\$645,000	\$790,000	+ 22.5%
Average Sales Price*	\$757,588	\$863,867	+ 14.0%	\$654,775	\$806,578	+ 23.2%
Percent of Original List Price Received*	101.9%	105.4%	+ 3.4%	100.0%	105.0%	+ 5.0%
Percent of List Price Received*	101.6%	105.0%	+ 3.3%	100.2%	104.6%	+ 4.4%
Inventory of Homes for Sale	26	15	- 42.3%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--

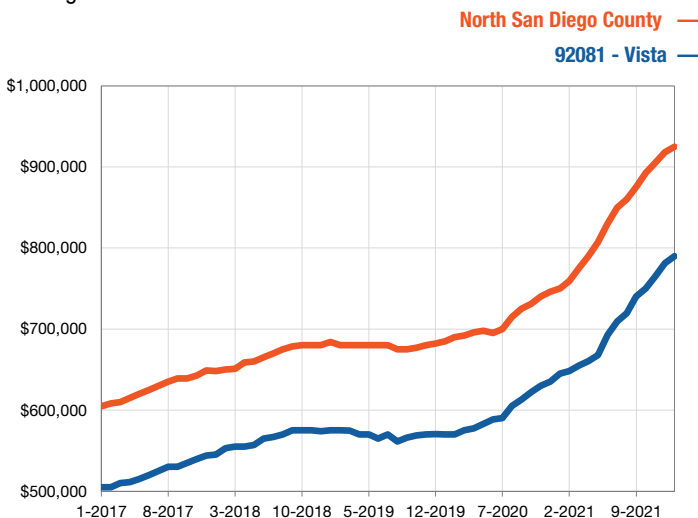
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Attached Single-Family

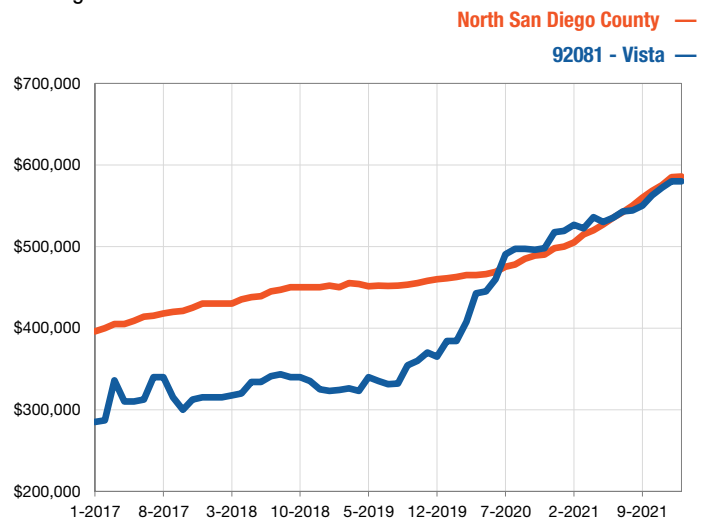
Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	9	6	- 33.3%	108	91	- 15.7%
Pending Sales	9	3	- 66.7%	107	90	- 15.9%
Closed Sales	6	6	0.0%	107	99	- 7.5%
Days on Market Until Sale	27	6	- 77.8%	35	9	- 74.3%
Median Sales Price*	\$569,900	\$636,500	+ 11.7%	\$519,230	\$580,000	+ 11.7%
Average Sales Price*	\$691,933	\$632,167	- 8.6%	\$493,565	\$570,167	+ 15.5%
Percent of Original List Price Received*	100.1%	106.0%	+ 5.9%	99.9%	103.7%	+ 3.8%
Percent of List Price Received*	99.2%	104.7%	+ 5.5%	100.0%	103.4%	+ 3.4%
Inventory of Homes for Sale	6	3	- 50.0%	--	--	--
Months Supply of Inventory	0.7	0.4	- 42.9%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92082 - Valley Center

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	33	18	- 45.5%	385	347	- 9.9%
Pending Sales	31	21	- 32.3%	306	312	+ 2.0%
Closed Sales	22	20	- 9.1%	292	312	+ 6.8%
Days on Market Until Sale	31	23	- 25.8%	49	26	- 46.9%
Median Sales Price*	\$770,000	\$836,762	+ 8.7%	\$689,999	\$827,500	+ 19.9%
Average Sales Price*	\$736,644	\$917,818	+ 24.6%	\$680,195	\$911,258	+ 34.0%
Percent of Original List Price Received*	102.3%	102.6%	+ 0.3%	97.7%	99.7%	+ 2.0%
Percent of List Price Received*	100.2%	102.3%	+ 2.1%	98.6%	100.4%	+ 1.8%
Inventory of Homes for Sale	58	32	- 44.8%	--	--	--
Months Supply of Inventory	2.3	1.2	- 47.8%	--	--	--

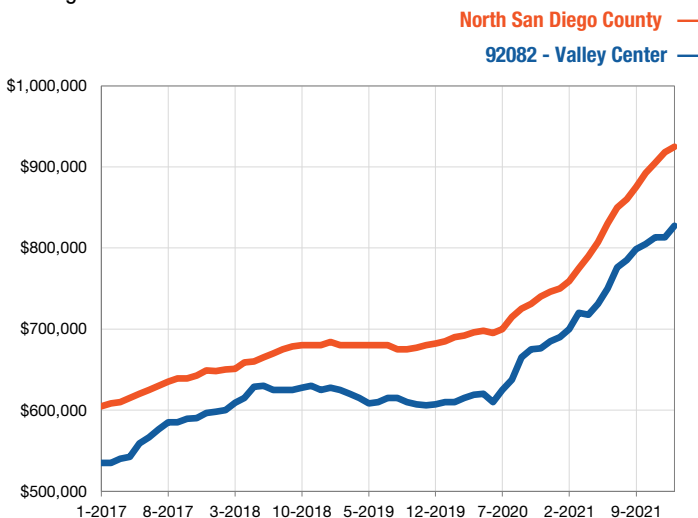
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Attached Single-Family

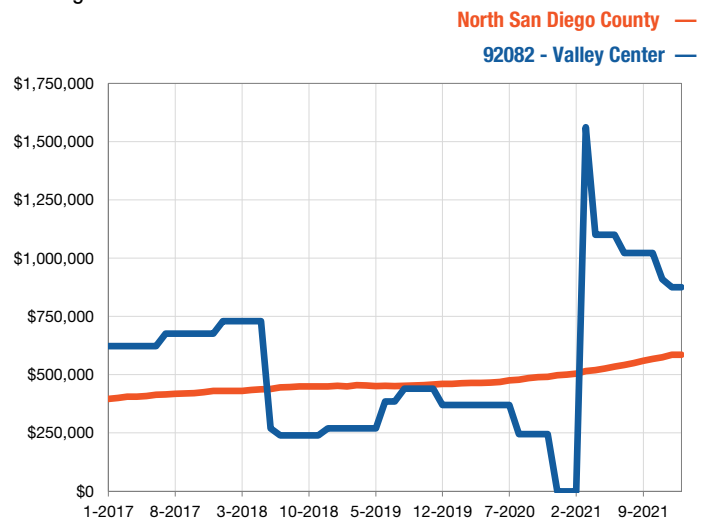
Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	0	0	--	2	7	+ 250.0%
Pending Sales	0	0	--	1	6	+ 500.0%
Closed Sales	0	0	--	0	7	--
Days on Market Until Sale	0	0	--	0	10	--
Median Sales Price*	\$0	\$0	--	\$0	\$875,000	--
Average Sales Price*	\$0	\$0	--	\$0	\$898,557	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	96.9%	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	95.8%	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92083 - Vista

North San Diego County

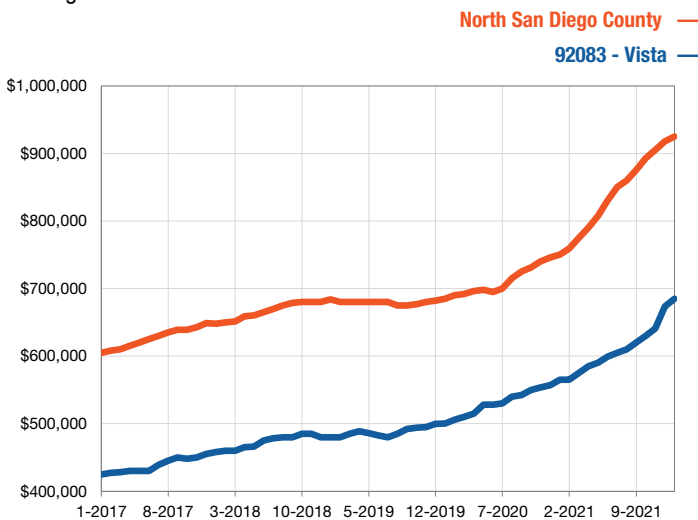
Detached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	25	18	- 28.0%	327	241	- 26.3%
Pending Sales	19	15	- 21.1%	281	225	- 19.9%
Closed Sales	18	21	+ 16.7%	270	234	- 13.3%
Days on Market Until Sale	22	23	+ 4.5%	24	15	- 37.5%
Median Sales Price*	\$597,750	\$722,000	+ 20.8%	\$565,000	\$685,000	+ 21.2%
Average Sales Price*	\$587,147	\$748,833	+ 27.5%	\$553,547	\$677,705	+ 22.4%
Percent of Original List Price Received*	99.8%	102.0%	+ 2.2%	99.7%	103.2%	+ 3.5%
Percent of List Price Received*	101.4%	101.2%	- 0.2%	100.1%	102.6%	+ 2.5%
Inventory of Homes for Sale	25	12	- 52.0%	--	--	--
Months Supply of Inventory	1.1	0.6	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

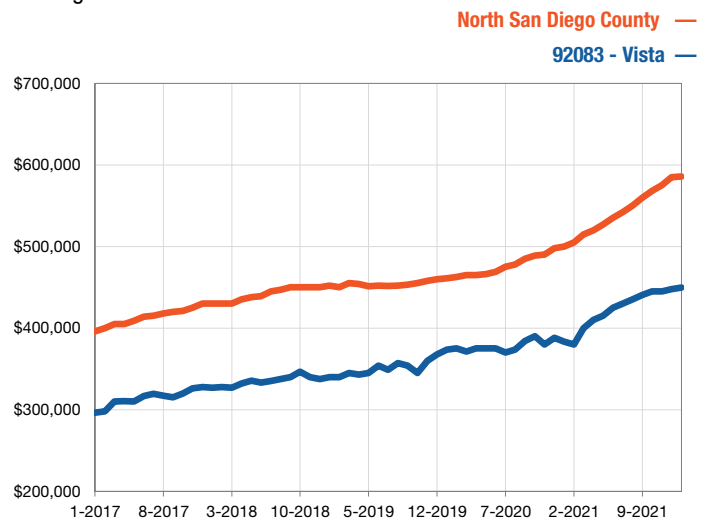
Attached Single-Family	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Key Metrics						
New Listings	12	3	- 75.0%	89	97	+ 9.0%
Pending Sales	8	5	- 37.5%	79	92	+ 16.5%
Closed Sales	4	5	+ 25.0%	76	97	+ 27.6%
Days on Market Until Sale	17	8	- 52.9%	30	10	- 66.7%
Median Sales Price*	\$440,000	\$473,000	+ 7.5%	\$383,500	\$450,000	+ 17.3%
Average Sales Price*	\$440,000	\$508,800	+ 15.6%	\$393,692	\$451,316	+ 14.6%
Percent of Original List Price Received*	100.7%	106.2%	+ 5.5%	99.4%	103.5%	+ 4.1%
Percent of List Price Received*	100.7%	105.0%	+ 4.3%	99.7%	102.6%	+ 2.9%
Inventory of Homes for Sale	9	2	- 77.8%	--	--	--
Months Supply of Inventory	1.4	0.3	- 78.6%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for January 2022

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92084 - Vista

North San Diego County

Detached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	35	43	+ 22.9%	528	501	- 5.1%
Pending Sales	29	43	+ 48.3%	452	433	- 4.2%
Closed Sales	26	30	+ 15.4%	453	422	- 6.8%
Days on Market Until Sale	11	20	+ 81.8%	28	16	- 42.9%
Median Sales Price*	\$722,500	\$925,000	+ 28.0%	\$650,000	\$800,000	+ 23.1%
Average Sales Price*	\$702,501	\$1,023,033	+ 45.6%	\$681,786	\$848,219	+ 24.4%
Percent of Original List Price Received*	101.6%	102.4%	+ 0.8%	99.0%	102.3%	+ 3.3%
Percent of List Price Received*	101.2%	102.8%	+ 1.6%	99.7%	102.6%	+ 2.9%
Inventory of Homes for Sale	46	28	- 39.1%	--	--	--
Months Supply of Inventory	1.2	0.8	- 33.3%	--	--	--

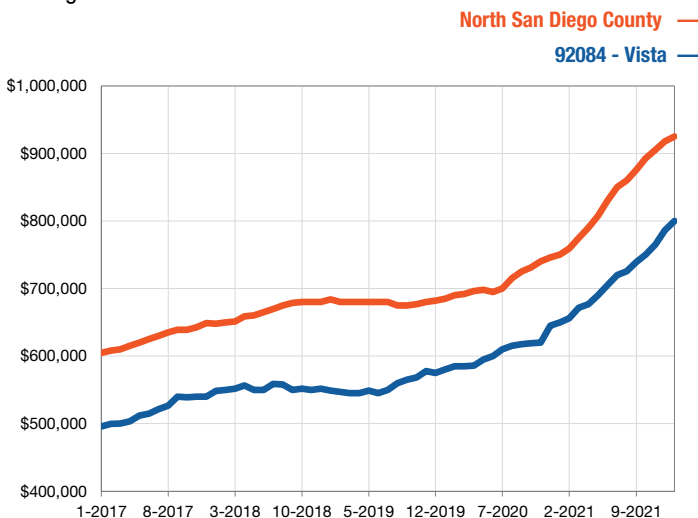
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Attached Single-Family

Key Metrics	January			Rolling 12 Months		
	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
New Listings	7	6	- 14.3%	71	85	+ 19.7%
Pending Sales	4	5	+ 25.0%	56	82	+ 46.4%
Closed Sales	8	8	0.0%	54	82	+ 51.9%
Days on Market Until Sale	12	16	+ 33.3%	20	12	- 40.0%
Median Sales Price*	\$405,000	\$477,500	+ 17.9%	\$397,500	\$460,000	+ 15.7%
Average Sales Price*	\$449,988	\$527,375	+ 17.2%	\$421,688	\$477,450	+ 13.2%
Percent of Original List Price Received*	97.5%	100.2%	+ 2.8%	99.2%	102.3%	+ 3.1%
Percent of List Price Received*	99.4%	96.2%	- 3.2%	99.7%	101.3%	+ 1.6%
Inventory of Homes for Sale	6	4	- 33.3%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--

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Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation

