
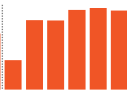







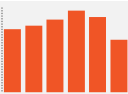













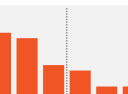

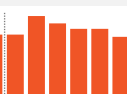

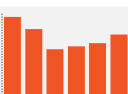
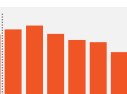




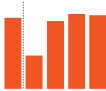
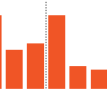

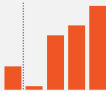
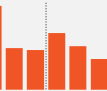

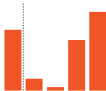
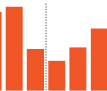

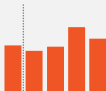
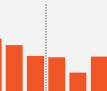

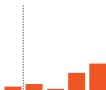
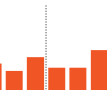

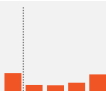
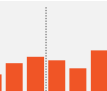


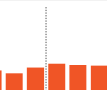

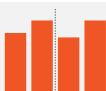


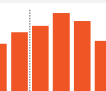


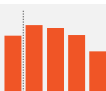

Single-Family Detached Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Detached homes only.**

Key Metrics	Historical Sparkbars			10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
	10-2019	10-2020	10-2021						
New Listings				1,352	878	- 35.1%	13,853	12,220	- 11.8%
Pending Sales				1,290	943	- 26.9%	10,973	10,774	- 1.8%
Closed Sales				1,383	983	- 28.9%	10,156	10,600	+ 4.4%
Days on Market				24	17	- 29.2%	31	16	- 48.4%
Median Sales Price				\$775,000	\$933,625	+ 20.5%	\$739,000	\$920,000	+ 24.5%
Average Sales Price				\$1,056,740	\$1,293,908	+ 22.4%	\$956,873	\$1,240,845	+ 29.7%
Pct. of Orig. Price Received				99.3%	101.6%	+ 2.3%	98.3%	103.2%	+ 5.0%
Housing Affordability Index				51	41	- 19.6%	53	41	- 22.6%
Inventory of Homes for Sale				1,955	937	- 52.1%	--	--	--
Months Supply of Inventory				1.9	0.9	- 52.6%	--	--	--

Single-Family Attached Activity Overview

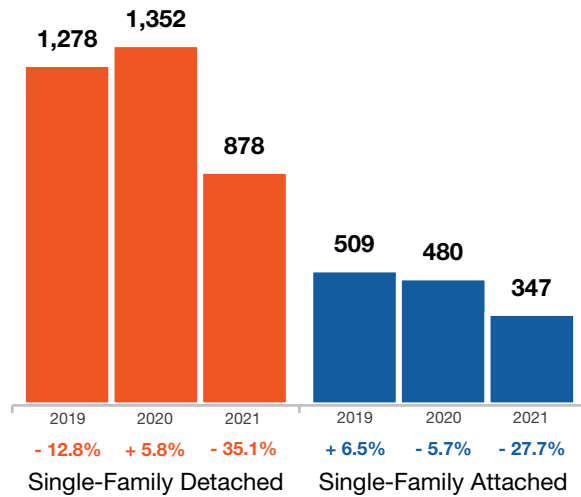
Key metrics by report month and for year-to-date (YTD) starting from the first of the year. **Attached homes only.**

Key Metrics	Historical Sparkbars			10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
	10-2019	10-2020	10-2021						
New Listings				480	347	- 27.7%	4,424	4,371	- 1.2%
Pending Sales				390	357	- 8.5%	3,547	4,021	+ 13.4%
Closed Sales				303	355	+ 17.2%	3,354	3,950	+ 17.8%
Days on Market				22	17	- 22.7%	28	13	- 53.6%
Median Sales Price				\$505,000	\$617,000	+ 22.2%	\$491,500	\$575,000	+ 17.0%
Average Sales Price				\$590,956	\$724,723	+ 22.6%	\$555,726	\$665,425	+ 19.7%
Pct. of Orig. Price Received				99.6%	102.1%	+ 2.5%	98.7%	102.7%	+ 4.1%
Housing Affordability Index				78	61	- 21.8%	80	66	- 17.5%
Inventory of Homes for Sale				477	235	- 50.7%	--	--	--
Months Supply of Inventory				1.4	0.6	- 57.1%	--	--	--

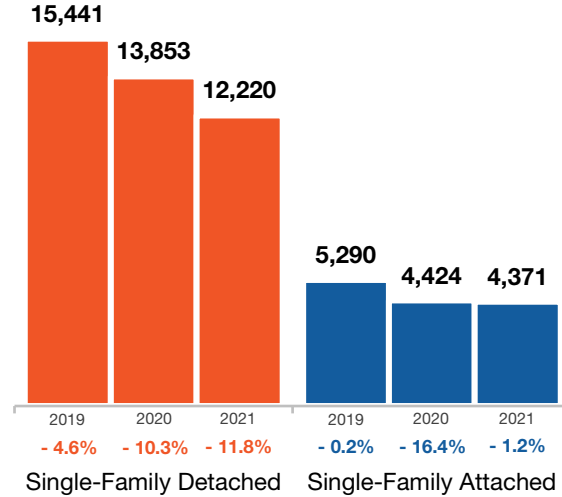
New Listings

A count of the properties that have been newly listed on the market in a given month.

October

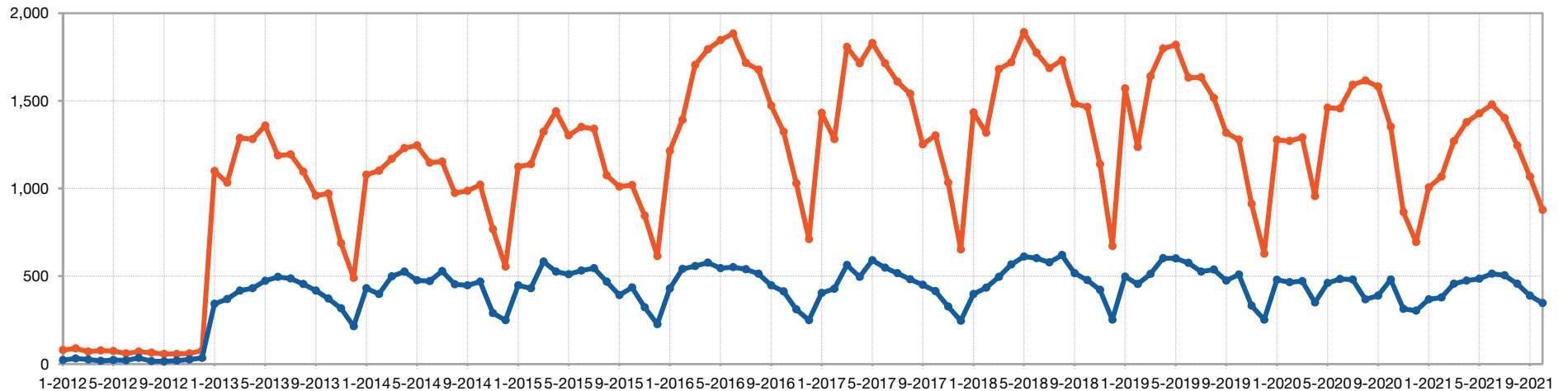


Year to Date



New Listings	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	866	-5.1%	314	-5.4%
Dec-2020	694	+10.5%	303	+20.2%
Jan-2021	1,006	-21.2%	367	-23.4%
Feb-2021	1,067	-16.1%	378	-18.7%
Mar-2021	1,270	-1.6%	456	-3.2%
Apr-2021	1,378	+44.0%	474	+35.8%
May-2021	1,428	-2.3%	485	+5.2%
Jun-2021	1,479	+1.6%	513	+6.0%
Jul-2021	1,402	-11.9%	505	+5.2%
Aug-2021	1,245	-23.0%	457	+24.5%
Sep-2021	1,067	-32.5%	389	+0.3%
Oct-2021	878	-35.1%	347	-27.7%
12-Month Avg	1,148	-10.5%	416	-0.4%

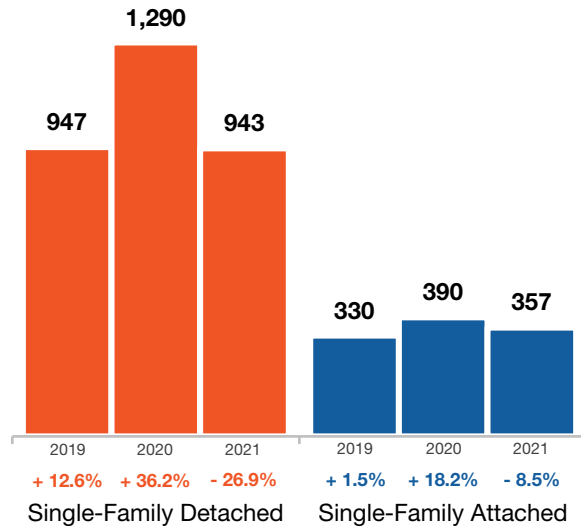
Historical New Listings by Month



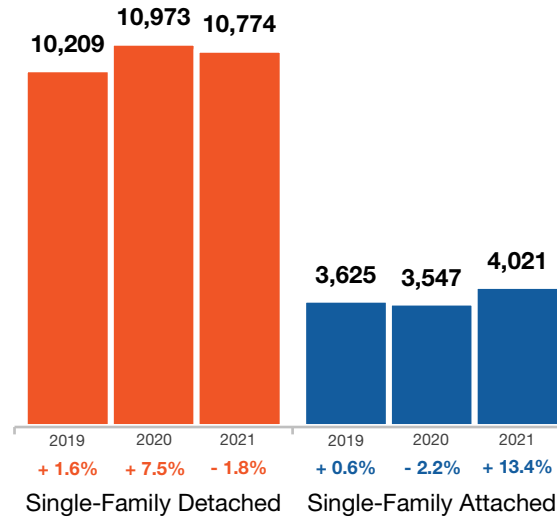
Pending Sales

A count of the properties on which offers have been accepted in a given month.

October

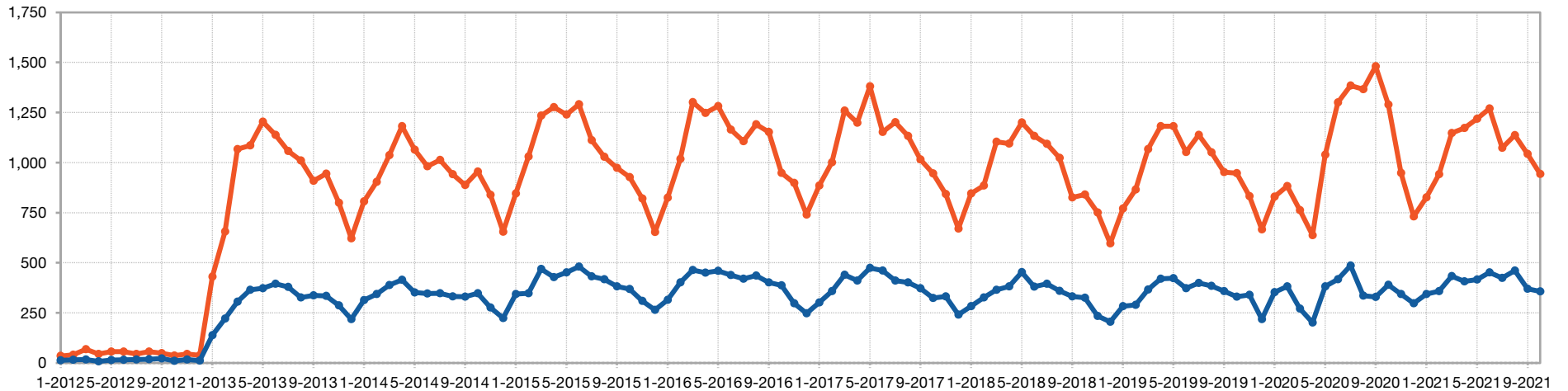


Year to Date



Pending Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	949	+14.1%	343	+1.2%
Dec-2020	731	+9.6%	298	+36.7%
Jan-2021	826	-0.5%	344	-2.5%
Feb-2021	942	+6.7%	358	-6.3%
Mar-2021	1,147	+50.5%	433	+59.8%
Apr-2021	1,173	+84.1%	407	+102.5%
May-2021	1,219	+17.3%	416	+8.9%
Jun-2021	1,270	-2.3%	451	+8.2%
Jul-2021	1,074	-22.5%	424	-12.8%
Aug-2021	1,137	-16.8%	461	+37.2%
Sep-2021	1,043	-29.6%	370	+12.5%
Oct-2021	943	-26.9%	357	-8.5%
12-Month Avg	1,039	-0.1%	342	+13.6%

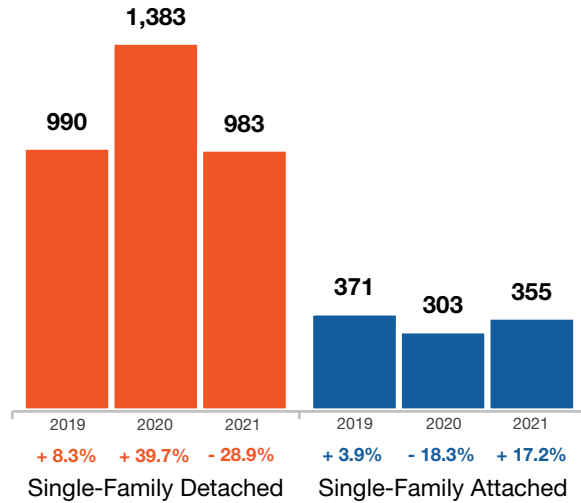
Historical Pending Sales by Month



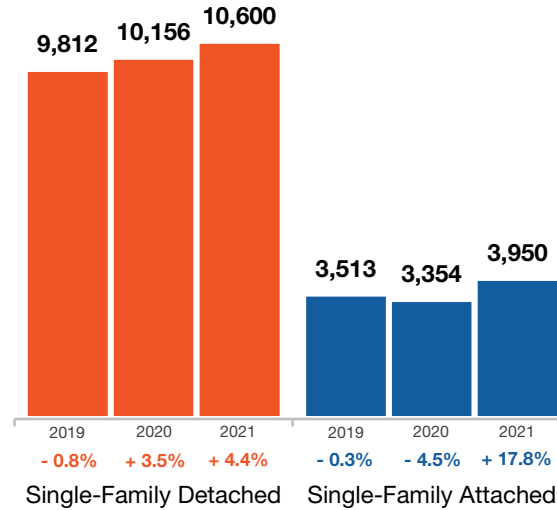
Closed Sales

A count of the actual sales that closed in a given month.

October

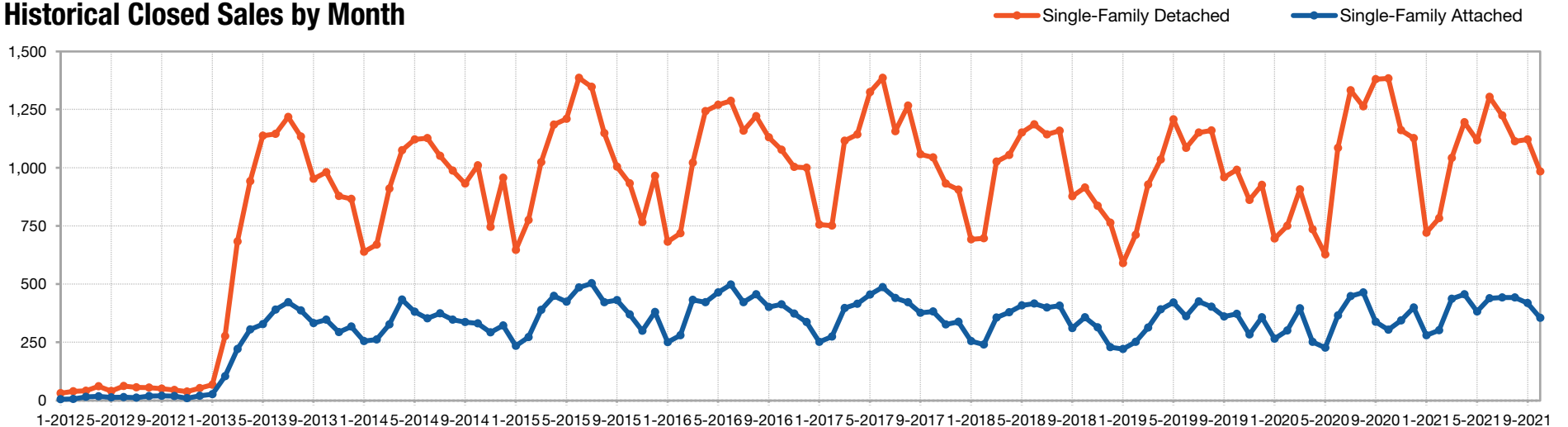


Year to Date



Closed Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	1,161	+34.8%	343	+21.2%
Dec-2020	1,127	+21.7%	399	+11.8%
Jan-2021	720	+3.6%	279	+5.3%
Feb-2021	782	+4.3%	301	+0.3%
Mar-2021	1,041	+14.9%	436	+10.4%
Apr-2021	1,195	+62.6%	456	+81.7%
May-2021	1,117	+78.1%	382	+69.0%
Jun-2021	1,304	+20.2%	439	+20.3%
Jul-2021	1,224	-8.1%	442	-1.3%
Aug-2021	1,113	-11.9%	442	-4.5%
Sep-2021	1,121	-18.8%	418	+23.7%
Oct-2021	983	-28.9%	355	+17.2%
12-Month Avg	995	+7.9%	333	+17.5%

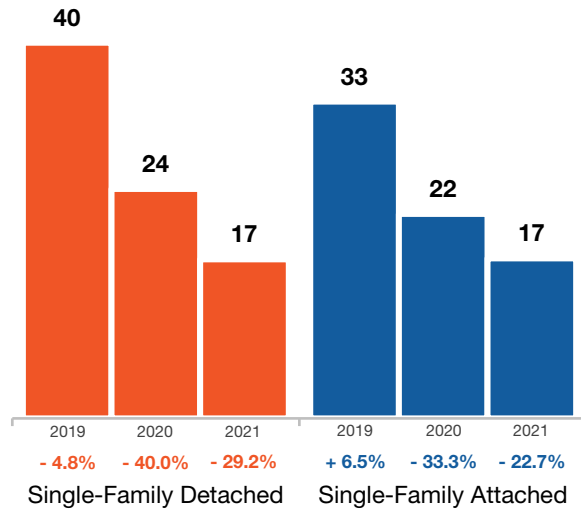
Historical Closed Sales by Month



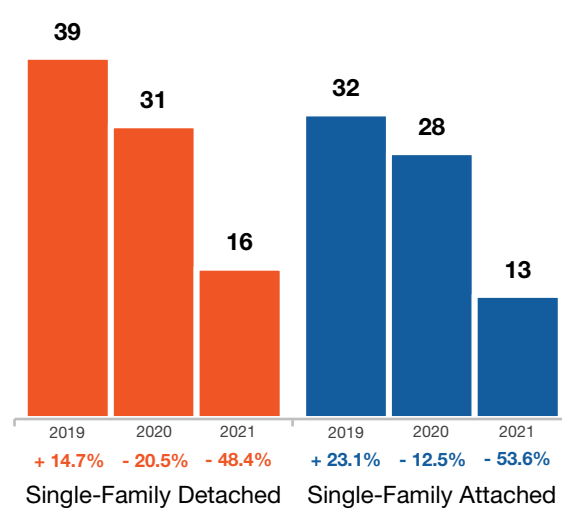
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

October



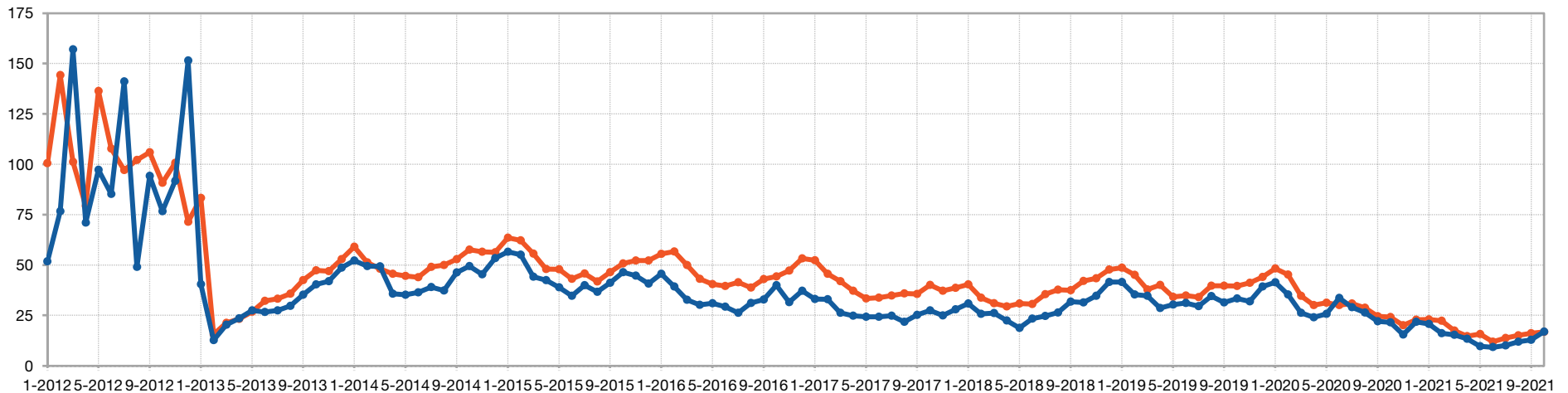
Year to Date



Days on Market	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	20	-51.2%	15	-53.1%
Dec-2020	23	-47.7%	22	-43.6%
Jan-2021	23	-52.1%	21	-48.8%
Feb-2021	22	-51.1%	16	-54.3%
Mar-2021	17	-51.4%	15	-42.3%
Apr-2021	15	-50.0%	13	-45.8%
May-2021	16	-48.4%	10	-61.5%
Jun-2021	12	-60.0%	9	-73.5%
Jul-2021	14	-54.8%	10	-65.5%
Aug-2021	15	-48.3%	12	-53.8%
Sep-2021	16	-33.3%	13	-40.9%
Oct-2021	17	-29.2%	17	-22.7%
12-Month Avg*	33	-48.3%	30	-52.4%

* Days on Market for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

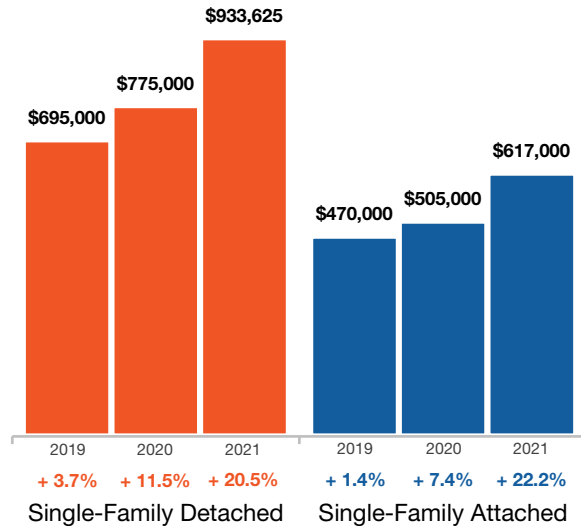
Historical Days on Market Until Sale by Month



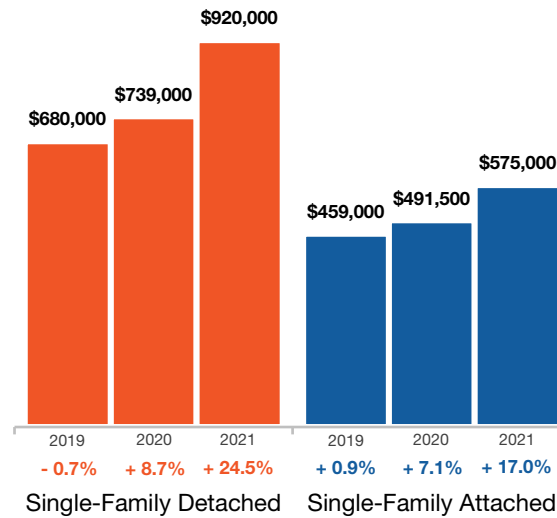
Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

October



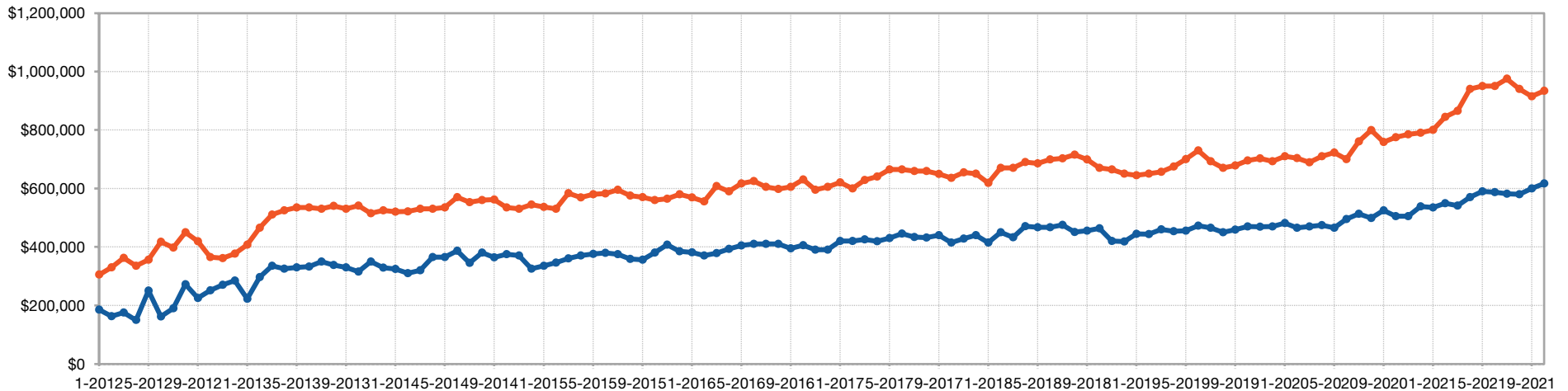
Year to Date



Median Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	\$785,000	+11.7%	\$505,000	+7.7%
Dec-2020	\$790,000	+14.0%	\$538,000	+14.5%
Jan-2021	\$800,000	+12.7%	\$535,000	+11.2%
Feb-2021	\$844,000	+20.0%	\$549,000	+18.1%
Mar-2021	\$865,000	+25.5%	\$541,000	+15.2%
Apr-2021	\$940,000	+32.4%	\$570,000	+20.3%
May-2021	\$950,000	+31.6%	\$590,000	+26.9%
Jun-2021	\$950,000	+35.7%	\$586,960	+18.6%
Jul-2021	\$975,000	+28.3%	\$581,500	+13.4%
Aug-2021	\$940,000	+17.6%	\$580,000	+16.3%
Sep-2021	\$915,000	+20.6%	\$600,000	+14.3%
Oct-2021	\$933,625	+20.5%	\$617,000	+22.2%
12-Month Avg*	\$732,000	+21.9%	\$488,750	+16.5%

* Median Sales Price for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

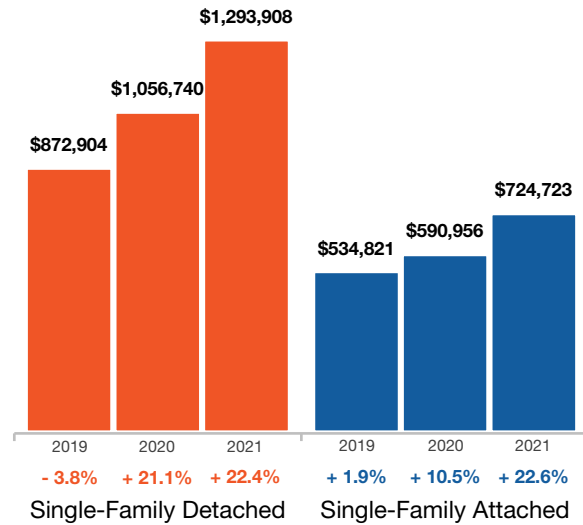
Historical Median Sales Price by Month



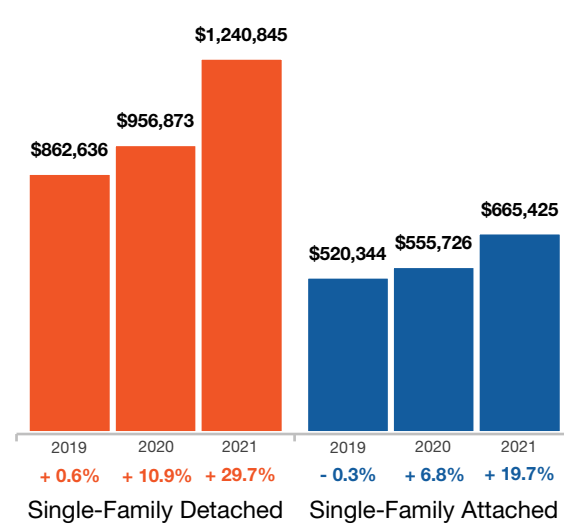
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.

October



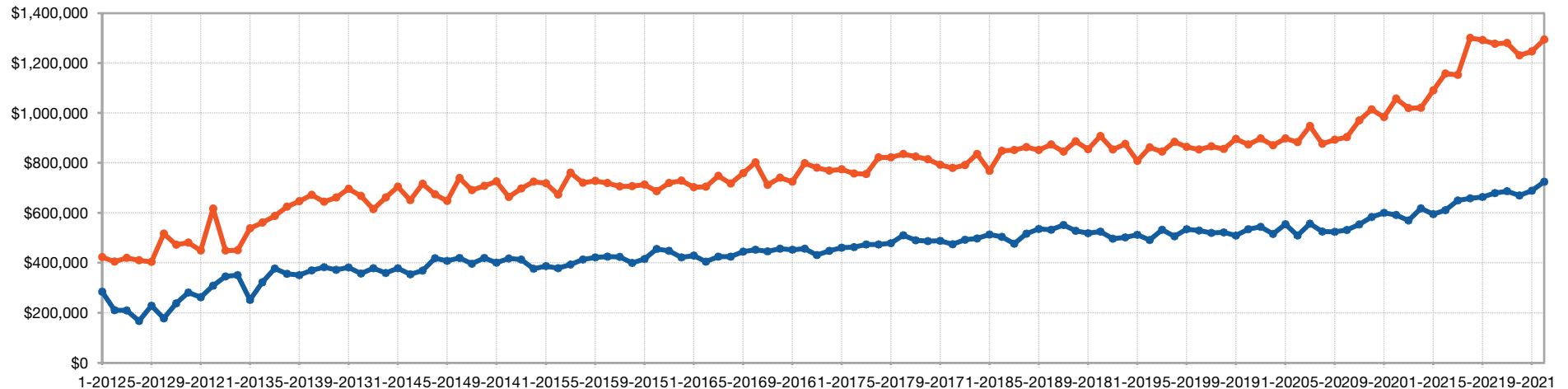
Year to Date



Avg. Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	\$1,018,954	+13.5%	\$569,257	+4.6%
Dec-2020	\$1,020,420	+17.3%	\$617,555	+19.8%
Jan-2021	\$1,089,439	+21.4%	\$594,943	+7.3%
Feb-2021	\$1,156,939	+31.0%	\$610,624	+19.8%
Mar-2021	\$1,152,032	+21.6%	\$649,212	+16.7%
Apr-2021	\$1,300,115	+48.4%	\$657,999	+25.4%
May-2021	\$1,291,499	+44.7%	\$663,000	+26.6%
Jun-2021	\$1,276,653	+41.3%	\$679,061	+27.8%
Jul-2021	\$1,279,649	+32.0%	\$686,098	+23.9%
Aug-2021	\$1,229,754	+21.3%	\$669,467	+14.7%
Sep-2021	\$1,245,795	+26.8%	\$688,347	+14.7%
Oct-2021	\$1,293,908	+22.4%	\$724,723	+22.6%
12-Month Avg*	\$1,196,263	+27.0%	\$650,857	+18.7%

* Avg. Sales Price for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

Historical Average Sales Price by Month

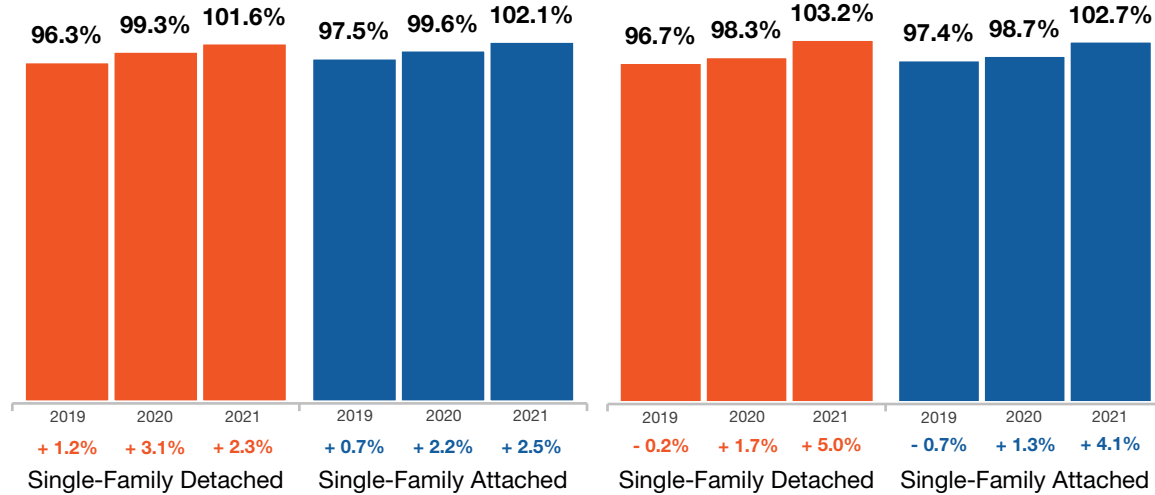


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

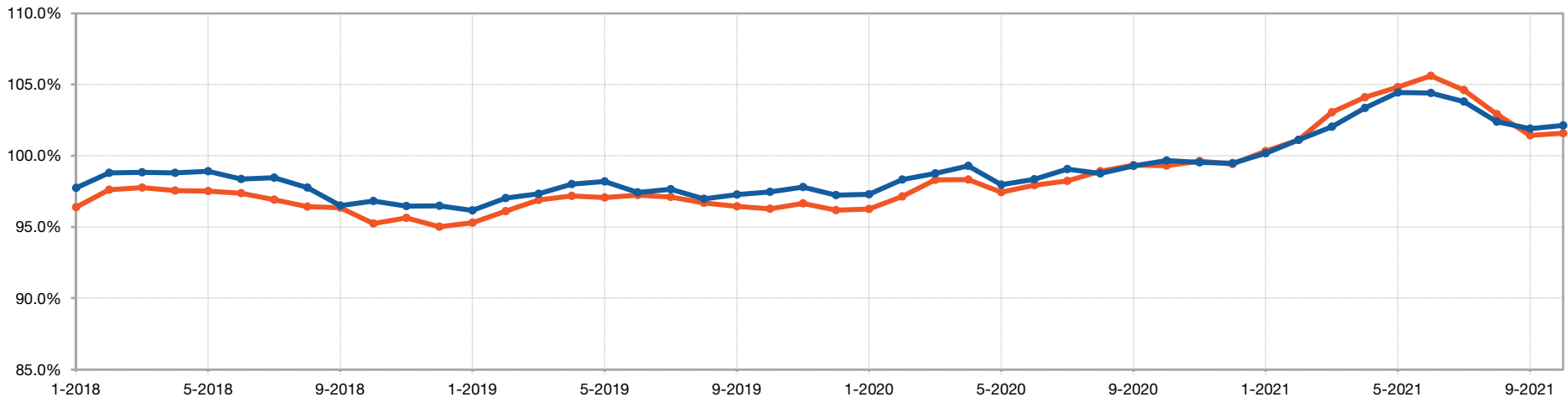
Year to Date



Pct. of Orig. Price Received	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	99.6%	+3.1%	99.5%	+1.7%
Dec-2020	99.4%	+3.3%	99.5%	+2.4%
Jan-2021	100.3%	+4.2%	100.2%	+3.0%
Feb-2021	101.1%	+4.1%	101.1%	+2.8%
Mar-2021	103.0%	+4.8%	102.0%	+3.2%
Apr-2021	104.1%	+5.9%	103.3%	+4.0%
May-2021	104.8%	+7.6%	104.4%	+6.5%
Jun-2021	105.6%	+7.9%	104.4%	+6.2%
Jul-2021	104.6%	+6.5%	103.8%	+4.8%
Aug-2021	102.9%	+4.0%	102.4%	+3.6%
Sep-2021	101.4%	+2.1%	101.9%	+2.6%
Oct-2021	101.6%	+2.3%	102.1%	+2.5%
12-Month Avg*	102.4%	+4.6%	102.1%	+3.7%

* Pct. of Orig. Price Received for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

Historical Percent of Original List Price Received by Month

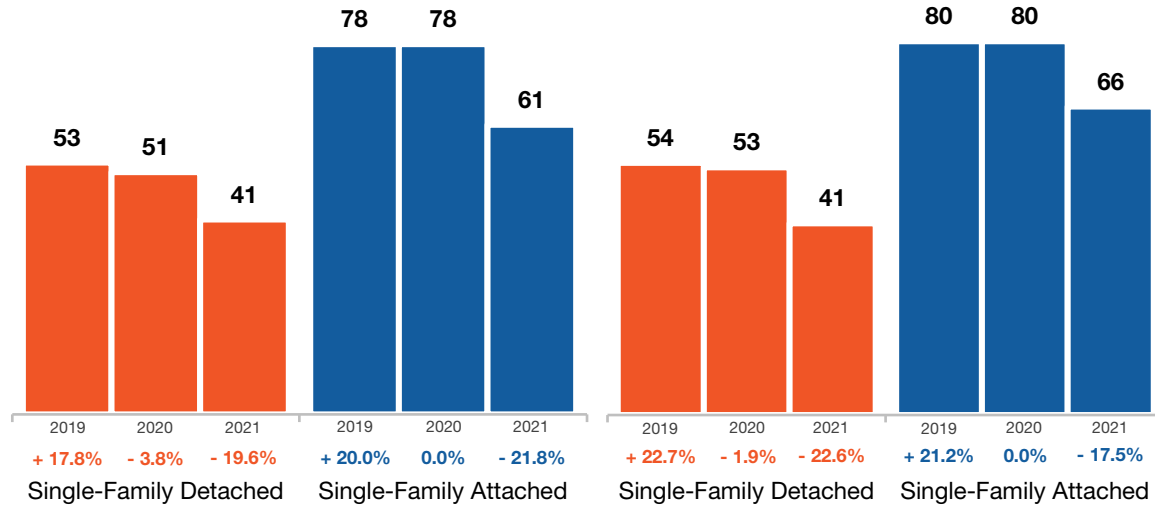


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

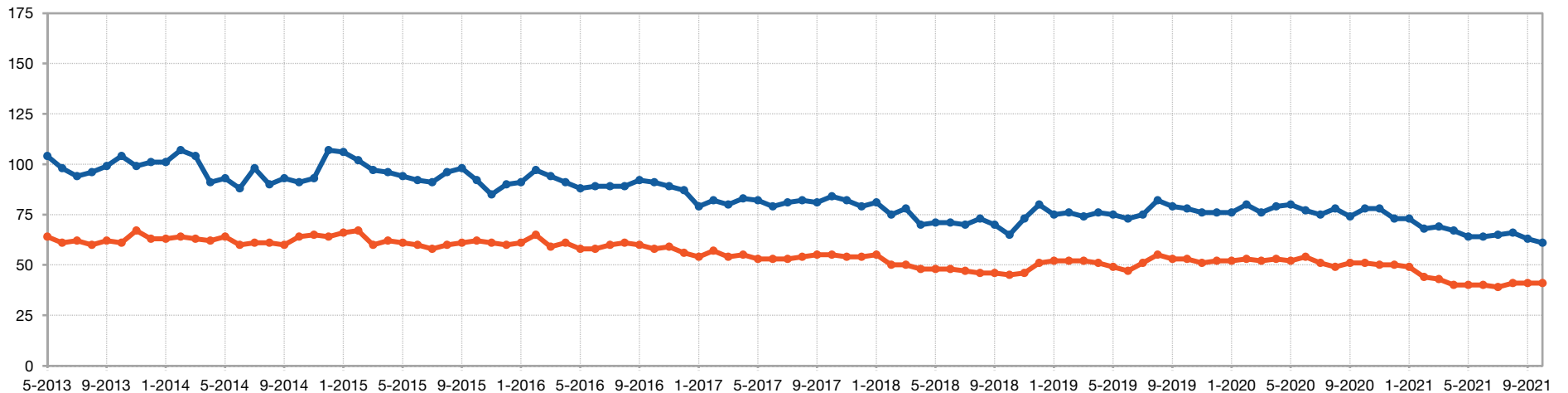
Year to Date



Affordability Index	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	50	-2.0%	78	+2.6%
Dec-2020	50	-3.8%	73	-3.9%
Jan-2021	49	-5.8%	73	-3.9%
Feb-2021	44	-17.0%	68	-15.0%
Mar-2021	43	-17.3%	69	-9.2%
Apr-2021	40	-24.5%	67	-15.2%
May-2021	40	-23.1%	64	-20.0%
Jun-2021	40	-25.9%	64	-16.9%
Jul-2021	39	-23.5%	65	-13.3%
Aug-2021	41	-16.3%	66	-15.4%
Sep-2021	41	-19.6%	63	-14.9%
Oct-2021	41	-19.6%	61	-21.8%
12-Month Avg*	43	-14.9%	68	-11.9%

* Affordability Index for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

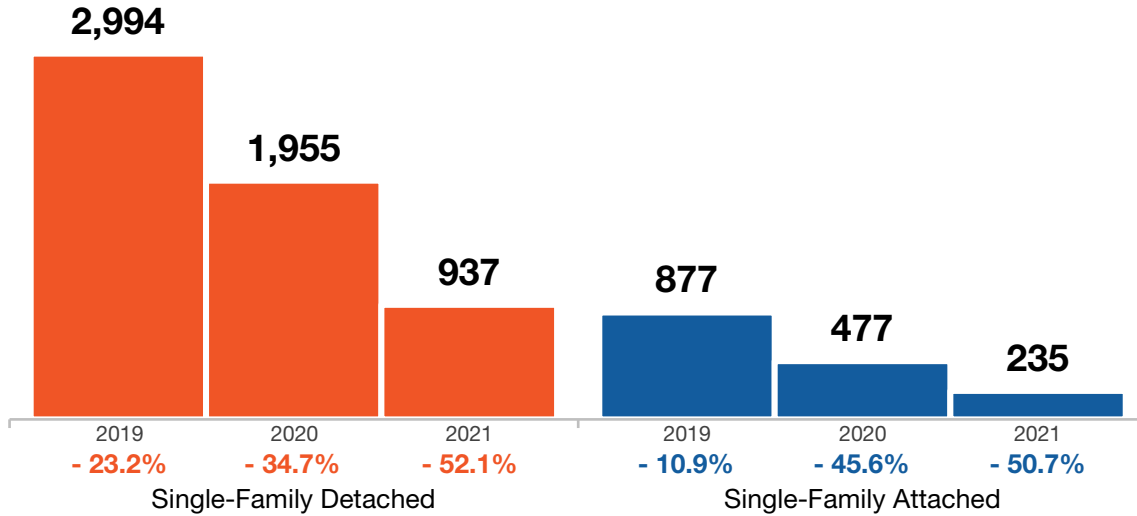
Historical Housing Affordability Index by Month



Inventory of Homes for Sale

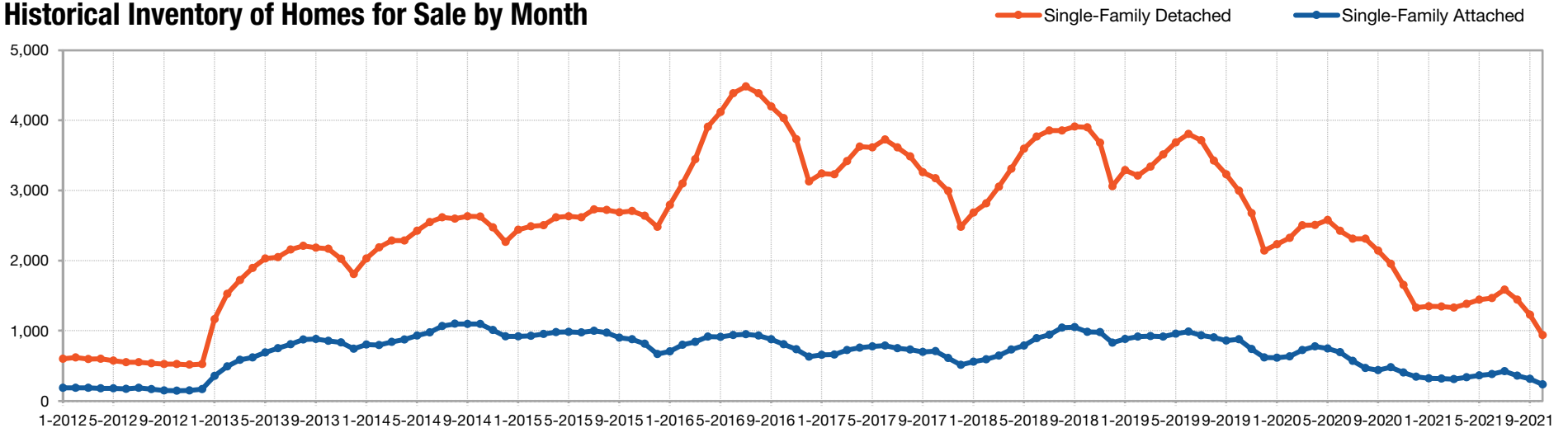
The number of properties available for sale in active status at the end of a given month.

October



Homes for Sale	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	1,654	-38.2%	405	-45.0%
Dec-2020	1,330	-37.9%	343	-44.4%
Jan-2021	1,347	-39.6%	322	-47.5%
Feb-2021	1,344	-42.1%	317	-49.8%
Mar-2021	1,327	-47.0%	308	-57.5%
Apr-2021	1,381	-44.9%	336	-56.6%
May-2021	1,441	-44.1%	362	-51.3%
Jun-2021	1,464	-39.6%	380	-45.2%
Jul-2021	1,586	-31.4%	423	-25.5%
Aug-2021	1,442	-37.6%	358	-23.2%
Sep-2021	1,228	-42.6%	315	-27.8%
Oct-2021	937	-52.1%	235	-50.7%
12-Month Avg	2,342	-41.3%	624	-45.2%

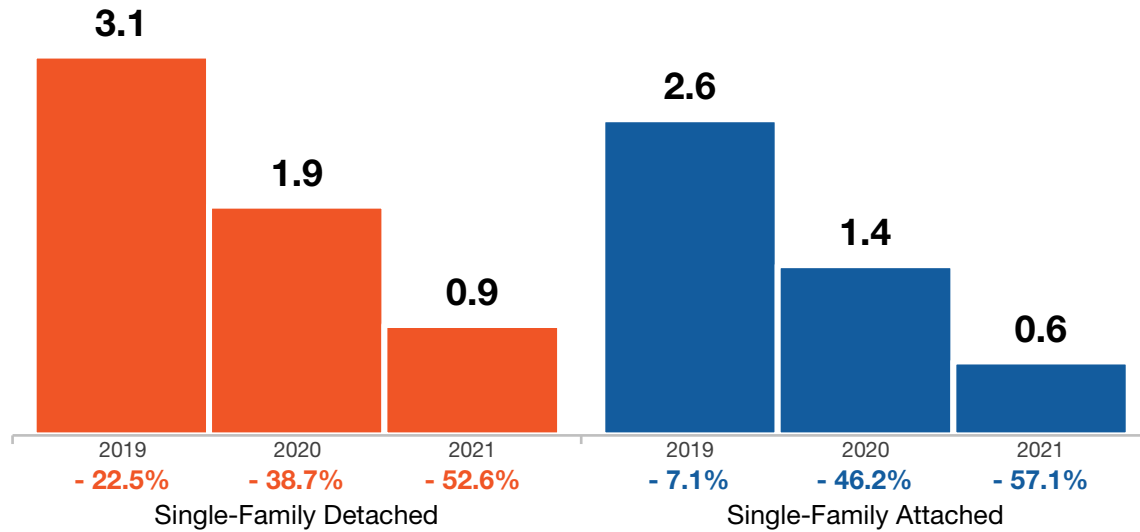
Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

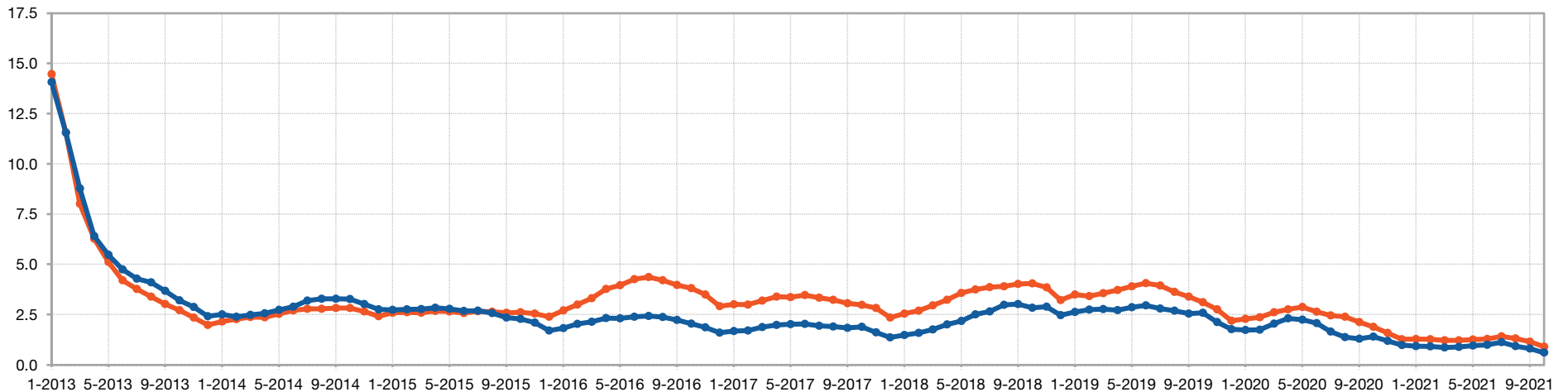
October



Months Supply	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2020	1.6	-42.9%	1.2	-42.9%
Dec-2020	1.3	-40.9%	1.0	-44.4%
Jan-2021	1.3	-43.5%	0.9	-47.1%
Feb-2021	1.3	-45.8%	0.9	-47.1%
Mar-2021	1.2	-53.8%	0.9	-55.0%
Apr-2021	1.2	-57.1%	0.9	-60.9%
May-2021	1.3	-55.2%	1.0	-54.5%
Jun-2021	1.3	-50.0%	1.0	-52.4%
Jul-2021	1.4	-44.0%	1.1	-35.3%
Aug-2021	1.3	-45.8%	0.9	-35.7%
Sep-2021	1.2	-42.9%	0.8	-38.5%
Oct-2021	0.9	-52.6%	0.6	-57.1%
12-Month Avg*	2.4	-48.4%	1.8	-48.7%


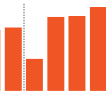
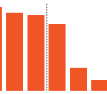

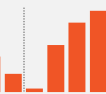
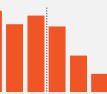

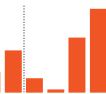
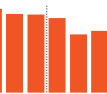
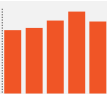
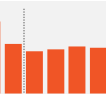
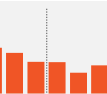


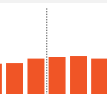


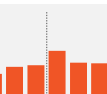










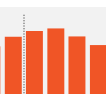

* Months Supply for all properties from November 2020 through October 2021. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars			10-2020	10-2021	Percent Change	YTD 2020	YTD 2021	Percent Change
	10-2019	10-2020	10-2021						
New Listings				1,840	1,228	- 33.3%	18,469	16,699	- 9.6%
Pending Sales				1,685	1,302	- 22.7%	14,686	14,892	+ 1.4%
Closed Sales				1,695	1,341	- 20.9%	13,678	14,653	+ 7.1%
Days on Market				24	17	- 29.2%	30	15	- 50.0%
Median Sales Price				\$715,000	\$835,000	+ 16.8%	\$668,000	\$810,000	+ 21.3%
Average Sales Price				\$973,148	\$1,142,466	+ 17.4%	\$857,067	\$1,087,222	+ 26.9%
Pct. of Orig. Price Received				99.4%	101.8%	+ 2.4%	98.4%	103.0%	+ 4.7%
Housing Affordability Index				55	45	- 18.2%	59	47	- 20.3%
Inventory of Homes for Sale				2,471	1,191	- 51.8%	--	--	--
Months Supply of Inventory				1.8	0.8	- 55.6%	--	--	--