

Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92003 - Bonsall

North San Diego County

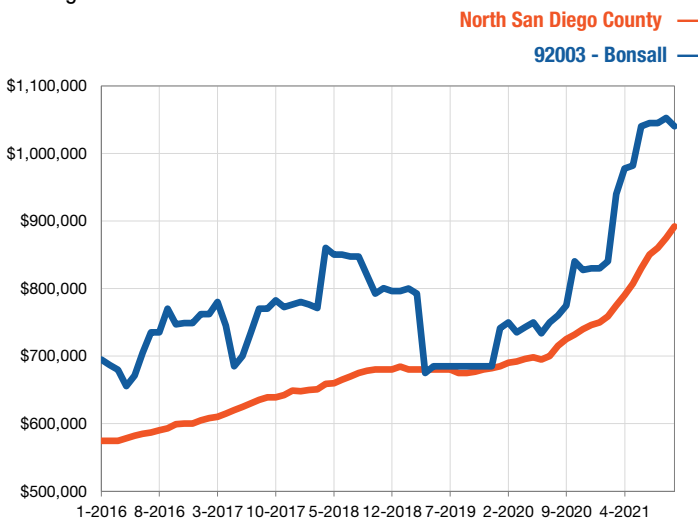
Detached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	14	7	- 50.0%	117	116	- 0.9%
Pending Sales	13	8	- 38.5%	95	92	- 3.2%
Closed Sales	8	4	- 50.0%	87	95	+ 9.2%
Days on Market Until Sale	90	25	- 72.2%	62	26	- 58.1%
Median Sales Price*	\$1,422,500	\$890,000	- 37.4%	\$840,000	\$1,040,000	+ 23.8%
Average Sales Price*	\$1,363,125	\$1,153,750	- 15.4%	\$971,525	\$1,049,994	+ 8.1%
Percent of Original List Price Received*	96.3%	100.2%	+ 4.0%	97.6%	99.2%	+ 1.6%
Percent of List Price Received*	99.1%	101.4%	+ 2.3%	98.4%	99.9%	+ 1.5%
Inventory of Homes for Sale	25	14	- 44.0%	--	--	--
Months Supply of Inventory	3.2	1.8	- 43.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

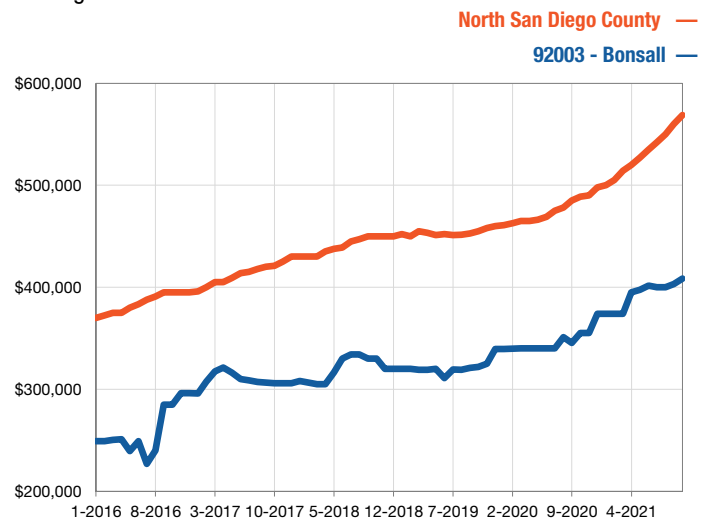
Attached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	6	2	- 66.7%	28	38	+ 35.7%
Pending Sales	2	2	0.0%	24	36	+ 50.0%
Closed Sales	4	3	- 25.0%	26	36	+ 38.5%
Days on Market Until Sale	51	7	- 86.3%	41	13	- 68.3%
Median Sales Price*	\$375,000	\$470,500	+ 25.5%	\$355,000	\$408,500	+ 15.1%
Average Sales Price*	\$395,750	\$423,500	+ 7.0%	\$388,887	\$415,956	+ 7.0%
Percent of Original List Price Received*	98.6%	104.2%	+ 5.7%	98.1%	102.8%	+ 4.8%
Percent of List Price Received*	98.5%	104.2%	+ 5.8%	99.2%	102.3%	+ 3.1%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	2.3	0.3	- 87.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92025 - Escondido

North San Diego County

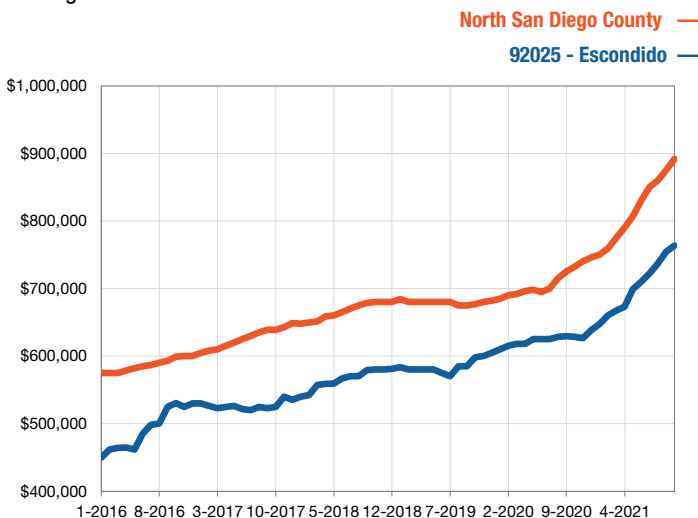
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	35	30	- 14.3%	388	410	+ 5.7%
Pending Sales	28	23	- 17.9%	337	364	+ 8.0%
Closed Sales	29	33	+ 13.8%	326	373	+ 14.4%
Days on Market Until Sale	11	19	+ 72.7%	27	14	- 48.1%
Median Sales Price*	\$710,000	\$865,000	+ 21.8%	\$628,500	\$763,500	+ 21.5%
Average Sales Price*	\$681,052	\$944,909	+ 38.7%	\$668,966	\$866,744	+ 29.6%
Percent of Original List Price Received*	101.7%	100.9%	- 0.8%	98.8%	103.0%	+ 4.3%
Percent of List Price Received*	101.8%	101.7%	- 0.1%	99.8%	103.1%	+ 3.3%
Inventory of Homes for Sale	45	27	- 40.0%	--	--	--
Months Supply of Inventory	1.6	0.9	- 43.8%	--	--	--

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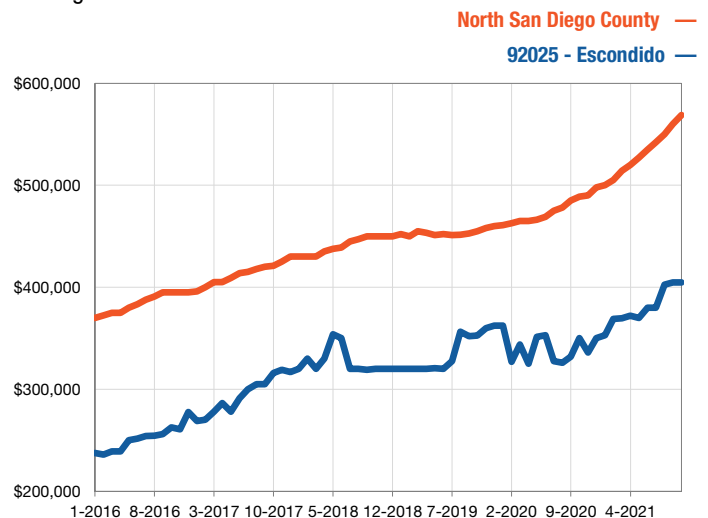
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	16	5	- 68.8%	108	140	+ 29.6%
Pending Sales	16	5	- 68.8%	91	135	+ 48.4%
Closed Sales	9	15	+ 66.7%	81	144	+ 77.8%
Days on Market Until Sale	15	12	- 20.0%	31	13	- 58.1%
Median Sales Price*	\$405,000	\$490,000	+ 21.0%	\$350,000	\$405,000	+ 15.7%
Average Sales Price*	\$387,500	\$468,700	+ 21.0%	\$352,398	\$435,560	+ 23.6%
Percent of Original List Price Received*	97.6%	102.0%	+ 4.5%	97.8%	102.5%	+ 4.8%
Percent of List Price Received*	98.9%	101.7%	+ 2.8%	98.8%	102.6%	+ 3.8%
Inventory of Homes for Sale	18	4	- 77.8%	--	--	--
Months Supply of Inventory	2.4	0.4	- 83.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92026 - Escondido

North San Diego County

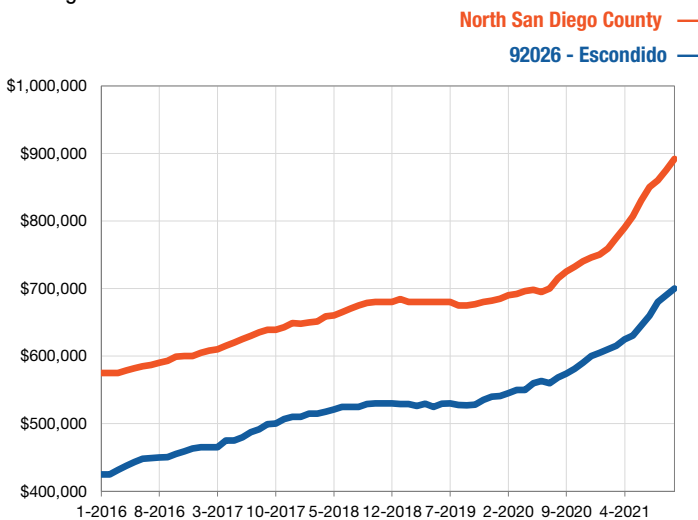
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	69	50	- 27.5%	755	699	- 7.4%
Pending Sales	57	54	- 5.3%	611	631	+ 3.3%
Closed Sales	68	49	- 27.9%	606	645	+ 6.4%
Days on Market Until Sale	28	12	- 57.1%	32	17	- 46.9%
Median Sales Price*	\$618,000	\$730,000	+ 18.1%	\$581,000	\$700,000	+ 20.5%
Average Sales Price*	\$621,601	\$793,105	+ 27.6%	\$597,669	\$739,752	+ 23.8%
Percent of Original List Price Received*	100.9%	101.8%	+ 0.9%	99.0%	102.4%	+ 3.4%
Percent of List Price Received*	100.6%	101.5%	+ 0.9%	99.6%	102.2%	+ 2.6%
Inventory of Homes for Sale	88	58	- 34.1%	--	--	--
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--

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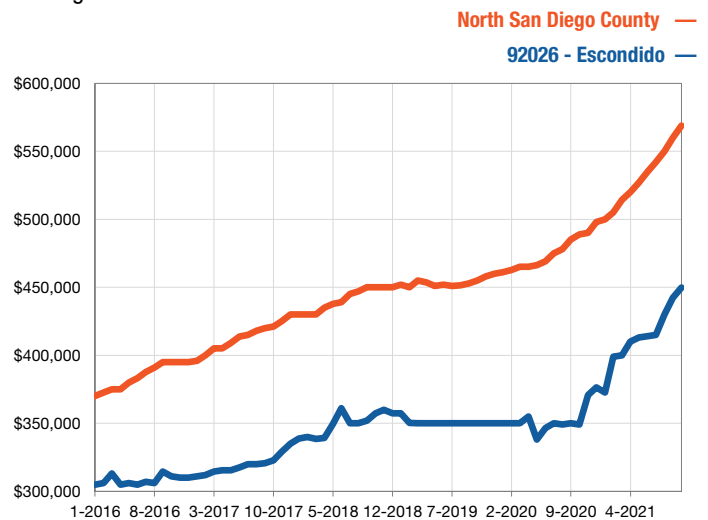
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	19	15	- 21.1%	135	177	+ 31.1%
Pending Sales	19	6	- 68.4%	121	164	+ 35.5%
Closed Sales	11	13	+ 18.2%	110	174	+ 58.2%
Days on Market Until Sale	22	10	- 54.5%	25	11	- 56.0%
Median Sales Price*	\$319,000	\$460,000	+ 44.2%	\$349,000	\$449,950	+ 28.9%
Average Sales Price*	\$368,927	\$458,962	+ 24.4%	\$352,071	\$449,338	+ 27.6%
Percent of Original List Price Received*	99.1%	103.2%	+ 4.1%	98.9%	102.9%	+ 4.0%
Percent of List Price Received*	99.5%	102.7%	+ 3.2%	99.9%	102.6%	+ 2.7%
Inventory of Homes for Sale	14	11	- 21.4%	--	--	--
Months Supply of Inventory	1.4	0.8	- 42.9%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92027 - Escondido

North San Diego County

Detached Single-Family

Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	48	29	- 39.6%	577	650	+ 12.7%
Pending Sales	54	43	- 20.4%	517	573	+ 10.8%
Closed Sales	56	40	- 28.6%	490	572	+ 16.7%
Days on Market Until Sale	11	20	+ 81.8%	25	13	- 48.0%
Median Sales Price*	\$593,444	\$722,500	+ 21.7%	\$538,500	\$660,000	+ 22.6%
Average Sales Price*	\$613,230	\$736,553	+ 20.1%	\$564,749	\$702,898	+ 24.5%
Percent of Original List Price Received*	101.7%	101.3%	- 0.4%	99.5%	103.3%	+ 3.8%
Percent of List Price Received*	101.3%	101.9%	+ 0.6%	99.9%	102.9%	+ 3.0%
Inventory of Homes for Sale	57	35	- 38.6%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

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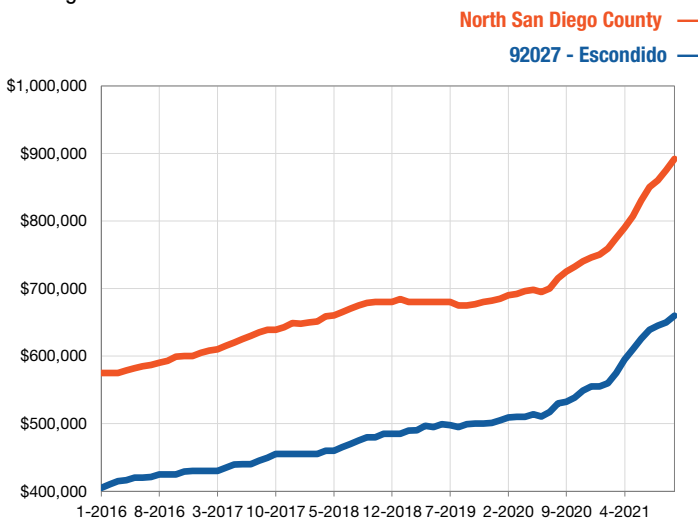
Attached Single-Family

Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	17	13	- 23.5%	127	134	+ 5.5%
Pending Sales	9	11	+ 22.2%	103	121	+ 17.5%
Closed Sales	8	16	+ 100.0%	107	118	+ 10.3%
Days on Market Until Sale	23	6	- 73.9%	25	16	- 36.0%
Median Sales Price*	\$265,000	\$367,500	+ 38.7%	\$300,000	\$340,000	+ 13.3%
Average Sales Price*	\$290,625	\$417,656	+ 43.7%	\$310,218	\$366,194	+ 18.0%
Percent of Original List Price Received*	100.4%	100.9%	+ 0.5%	98.8%	101.4%	+ 2.6%
Percent of List Price Received*	100.4%	100.4%	0.0%	99.4%	101.3%	+ 1.9%
Inventory of Homes for Sale	17	5	- 70.6%	--	--	--
Months Supply of Inventory	2.0	0.5	- 75.0%	--	--	--

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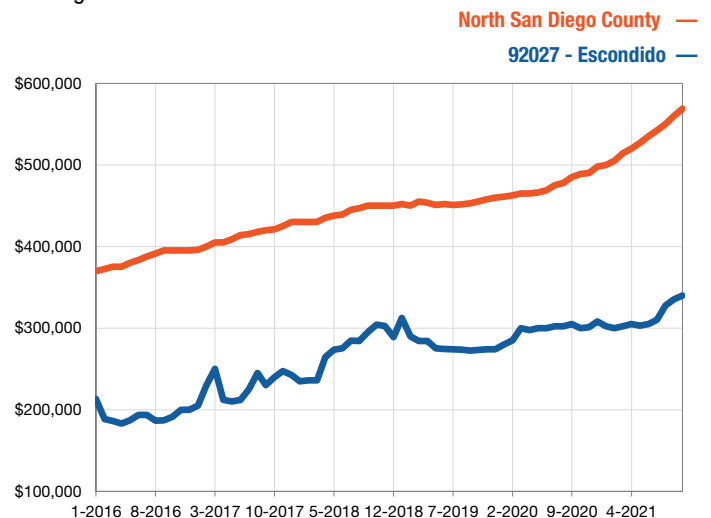
Median Sales Price – Detached Single-Family

Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family

Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92028 - Fallbrook

North San Diego County

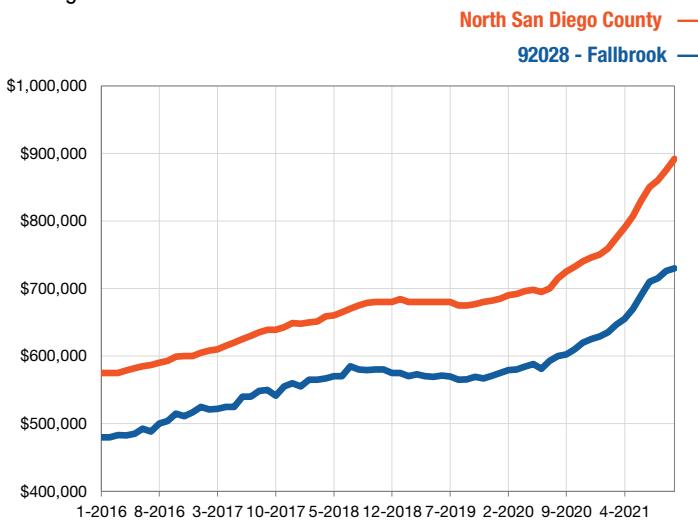
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	96	59	- 38.5%	1,126	1,036	- 8.0%
Pending Sales	97	67	- 30.9%	936	937	+ 0.1%
Closed Sales	76	73	- 3.9%	891	982	+ 10.2%
Days on Market Until Sale	31	17	- 45.2%	45	22	- 51.1%
Median Sales Price*	\$707,500	\$750,000	+ 6.0%	\$610,000	\$730,000	+ 19.7%
Average Sales Price*	\$761,524	\$849,736	+ 11.6%	\$662,020	\$803,128	+ 21.3%
Percent of Original List Price Received*	99.5%	100.5%	+ 1.0%	98.2%	101.2%	+ 3.1%
Percent of List Price Received*	100.3%	100.8%	+ 0.5%	99.3%	101.5%	+ 2.2%
Inventory of Homes for Sale	163	85	- 47.9%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--

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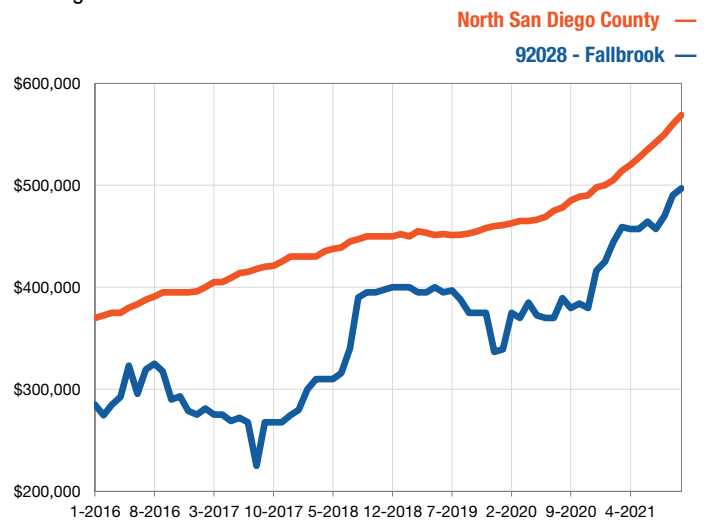
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	8	4	- 50.0%	36	56	+ 55.6%
Pending Sales	3	3	0.0%	29	47	+ 62.1%
Closed Sales	1	4	+ 300.0%	27	48	+ 77.8%
Days on Market Until Sale	2	11	+ 450.0%	43	12	- 72.1%
Median Sales Price*	\$449,000	\$552,500	+ 23.1%	\$384,000	\$497,000	+ 29.4%
Average Sales Price*	\$449,000	\$507,500	+ 13.0%	\$390,018	\$500,961	+ 28.4%
Percent of Original List Price Received*	103.2%	98.4%	- 4.7%	96.2%	101.5%	+ 5.5%
Percent of List Price Received*	100.0%	100.9%	+ 0.9%	98.0%	102.0%	+ 4.1%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--
Months Supply of Inventory	3.1	2.0	- 35.5%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92029 - Escondido

North San Diego County

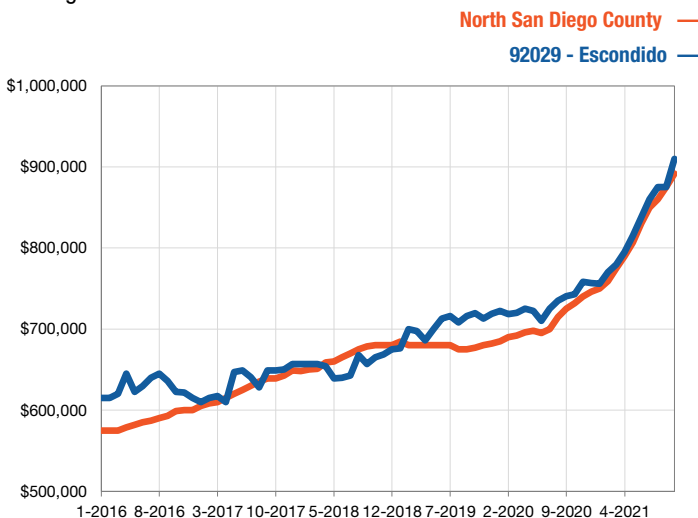
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	36	16	- 55.6%	445	332	- 25.4%
Pending Sales	32	22	- 31.3%	359	303	- 15.6%
Closed Sales	31	19	- 38.7%	353	315	- 10.8%
Days on Market Until Sale	17	14	- 17.6%	38	15	- 60.5%
Median Sales Price*	\$747,000	\$1,070,000	+ 43.2%	\$743,000	\$910,000	+ 22.5%
Average Sales Price*	\$723,408	\$1,116,921	+ 54.4%	\$748,149	\$988,862	+ 32.2%
Percent of Original List Price Received*	98.8%	100.3%	+ 1.5%	97.9%	102.0%	+ 4.2%
Percent of List Price Received*	98.8%	99.7%	+ 0.9%	98.7%	101.9%	+ 3.2%
Inventory of Homes for Sale	46	20	- 56.5%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--

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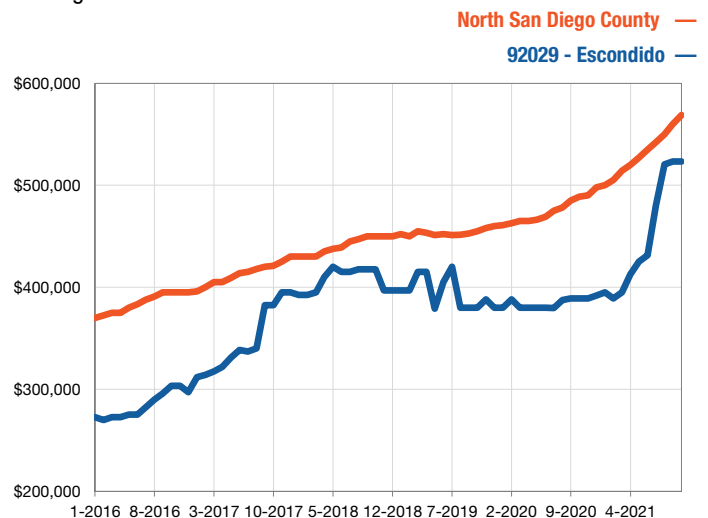
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	4	1	- 75.0%	27	13	- 51.9%
Pending Sales	2	0	- 100.0%	18	14	- 22.2%
Closed Sales	1	3	+ 200.0%	17	16	- 5.9%
Days on Market Until Sale	16	14	- 12.5%	32	8	- 75.0%
Median Sales Price*	\$525,000	\$570,000	+ 8.6%	\$389,000	\$523,500	+ 34.6%
Average Sales Price*	\$525,000	\$630,000	+ 20.0%	\$410,635	\$535,688	+ 30.5%
Percent of Original List Price Received*	99.1%	101.2%	+ 2.1%	98.2%	102.1%	+ 4.0%
Percent of List Price Received*	101.9%	101.6%	- 0.3%	99.5%	101.7%	+ 2.2%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

92069 - San Marcos

North San Diego County

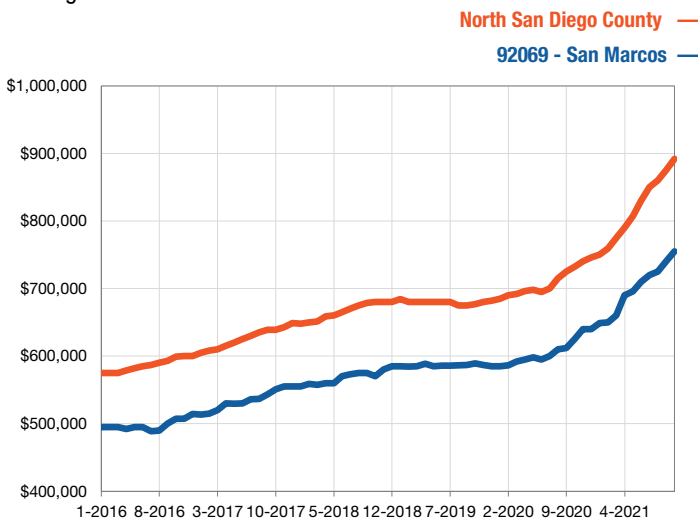
Detached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	34	26	- 23.5%	425	436	+ 2.6%
Pending Sales	35	29	- 17.1%	363	397	+ 9.4%
Closed Sales	41	36	- 12.2%	352	400	+ 13.6%
Days on Market Until Sale	10	22	+ 120.0%	23	15	- 34.8%
Median Sales Price*	\$685,000	\$875,000	+ 27.7%	\$625,000	\$755,000	+ 20.8%
Average Sales Price*	\$698,337	\$898,373	+ 28.6%	\$626,569	\$771,993	+ 23.2%
Percent of Original List Price Received*	101.3%	102.1%	+ 0.8%	98.8%	102.9%	+ 4.1%
Percent of List Price Received*	101.0%	102.7%	+ 1.7%	99.4%	102.9%	+ 3.5%
Inventory of Homes for Sale	44	23	- 47.7%	--	--	--
Months Supply of Inventory	1.5	0.7	- 53.3%	--	--	--

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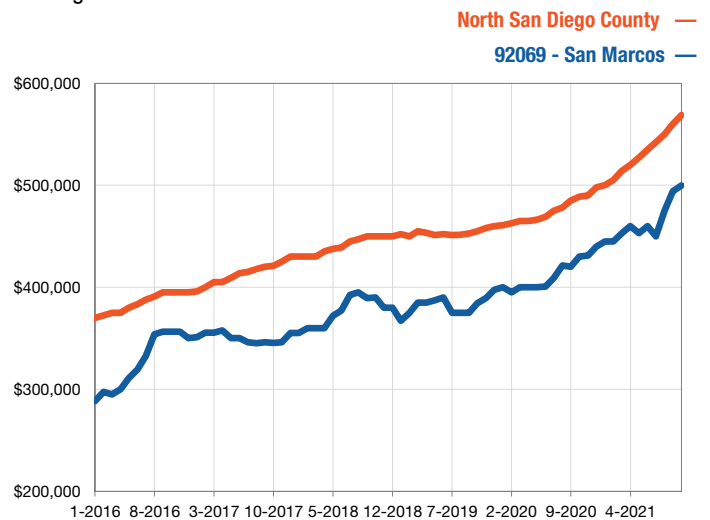
Attached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	7	9	+ 28.6%	113	107	- 5.3%
Pending Sales	6	9	+ 50.0%	97	94	- 3.1%
Closed Sales	5	4	- 20.0%	101	91	- 9.9%
Days on Market Until Sale	13	8	- 38.5%	26	12	- 53.8%
Median Sales Price*	\$430,000	\$502,500	+ 16.9%	\$430,000	\$500,000	+ 16.3%
Average Sales Price*	\$415,100	\$521,250	+ 25.6%	\$420,836	\$504,906	+ 20.0%
Percent of Original List Price Received*	99.6%	105.4%	+ 5.8%	99.3%	103.7%	+ 4.4%
Percent of List Price Received*	100.5%	105.4%	+ 4.9%	99.7%	103.5%	+ 3.8%
Inventory of Homes for Sale	3	5	+ 66.7%	--	--	--
Months Supply of Inventory	0.4	0.6	+ 50.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92078 - San Marcos

North San Diego County

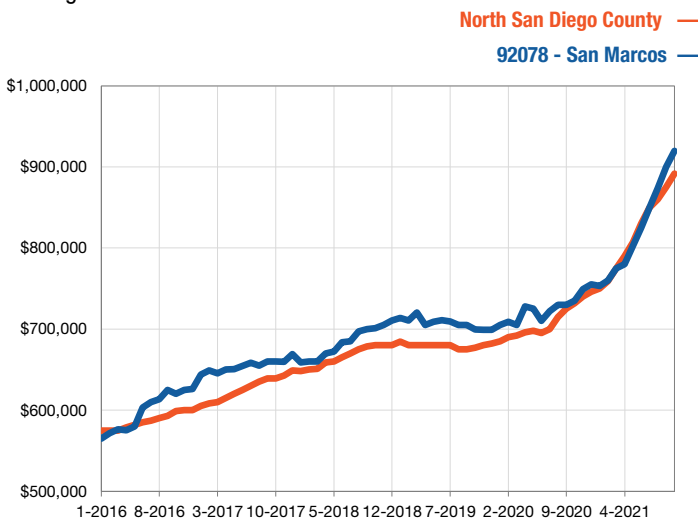
Detached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	63	36	- 42.9%	784	651	- 17.0%
Pending Sales	57	43	- 24.6%	673	614	- 8.8%
Closed Sales	62	45	- 27.4%	641	643	+ 0.3%
Days on Market Until Sale	14	10	- 28.6%	35	12	- 65.7%
Median Sales Price*	\$647,500	\$932,500	+ 44.0%	\$735,000	\$920,000	+ 25.2%
Average Sales Price*	\$732,244	\$980,241	+ 33.9%	\$739,855	\$975,258	+ 31.8%
Percent of Original List Price Received*	101.1%	104.7%	+ 3.6%	97.8%	104.0%	+ 6.3%
Percent of List Price Received*	101.1%	104.7%	+ 3.6%	99.1%	103.8%	+ 4.7%
Inventory of Homes for Sale	75	37	- 50.7%	--	--	--
Months Supply of Inventory	1.3	0.7	- 46.2%	--	--	--

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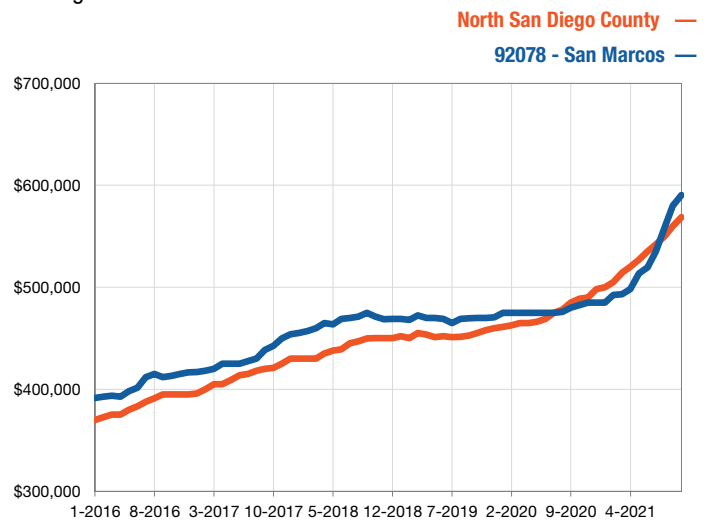
Attached Single-Family Key Metrics	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	28	19	- 32.1%	305	265	- 13.1%
Pending Sales	25	25	0.0%	261	250	- 4.2%
Closed Sales	15	20	+ 33.3%	251	250	- 0.4%
Days on Market Until Sale	24	19	- 20.8%	24	12	- 50.0%
Median Sales Price*	\$530,000	\$645,500	+ 21.8%	\$482,432	\$590,500	+ 22.4%
Average Sales Price*	\$536,371	\$614,775	+ 14.6%	\$472,513	\$577,822	+ 22.3%
Percent of Original List Price Received*	101.8%	100.9%	- 0.9%	98.5%	102.6%	+ 4.2%
Percent of List Price Received*	101.8%	101.2%	- 0.6%	99.4%	102.7%	+ 3.3%
Inventory of Homes for Sale	20	11	- 45.0%	--	--	--
Months Supply of Inventory	0.9	0.5	- 44.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92081 - Vista

North San Diego County

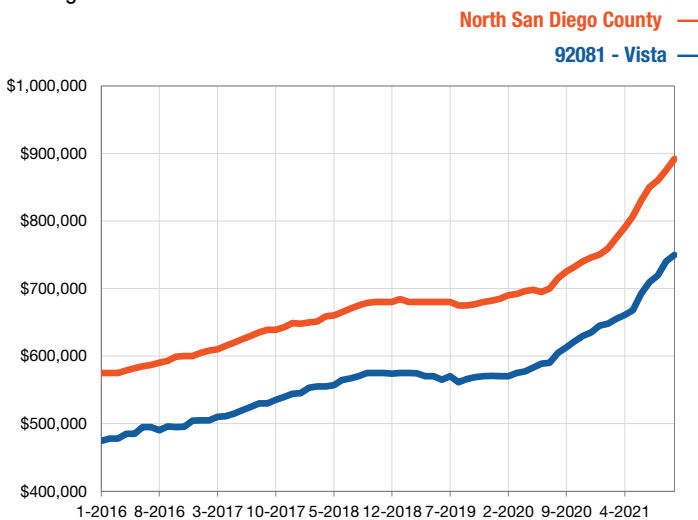
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	36	31	- 13.9%	376	325	- 13.6%
Pending Sales	39	27	- 30.8%	335	305	- 9.0%
Closed Sales	43	31	- 27.9%	308	330	+ 7.1%
Days on Market Until Sale	21	12	- 42.9%	26	11	- 57.7%
Median Sales Price*	\$658,000	\$740,000	+ 12.5%	\$621,968	\$750,000	+ 20.6%
Average Sales Price*	\$664,437	\$768,871	+ 15.7%	\$617,301	\$764,349	+ 23.8%
Percent of Original List Price Received*	100.9%	103.4%	+ 2.5%	99.0%	104.1%	+ 5.2%
Percent of List Price Received*	100.9%	103.1%	+ 2.2%	99.5%	103.7%	+ 4.2%
Inventory of Homes for Sale	33	23	- 30.3%	--	--	--
Months Supply of Inventory	1.2	0.9	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

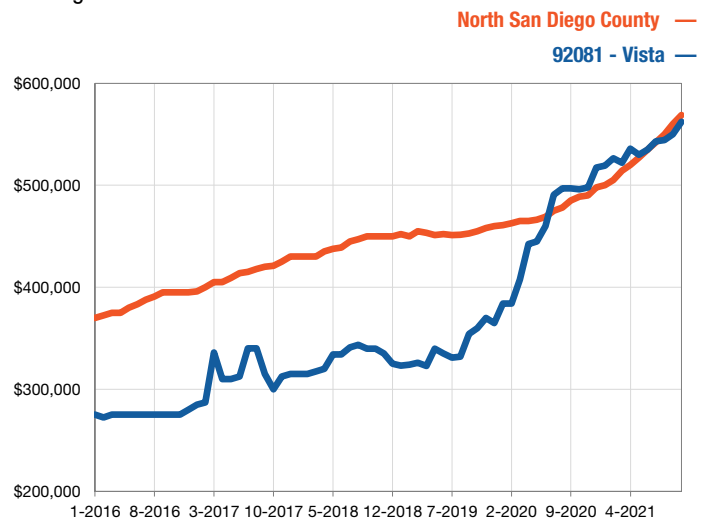
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	10	4	- 60.0%	107	95	- 11.2%
Pending Sales	10	3	- 70.0%	109	95	- 12.8%
Closed Sales	7	9	+ 28.6%	107	105	- 1.9%
Days on Market Until Sale	26	12	- 53.8%	41	13	- 68.3%
Median Sales Price*	\$495,890	\$615,000	+ 24.0%	\$495,940	\$562,385	+ 13.4%
Average Sales Price*	\$463,879	\$610,050	+ 31.5%	\$466,879	\$558,907	+ 19.7%
Percent of Original List Price Received*	100.3%	103.2%	+ 2.9%	99.3%	102.9%	+ 3.6%
Percent of List Price Received*	100.1%	103.4%	+ 3.3%	99.7%	102.7%	+ 3.0%
Inventory of Homes for Sale	7	1	- 85.7%	--	--	--
Months Supply of Inventory	0.8	0.1	- 87.5%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92082 - Valley Center

North San Diego County

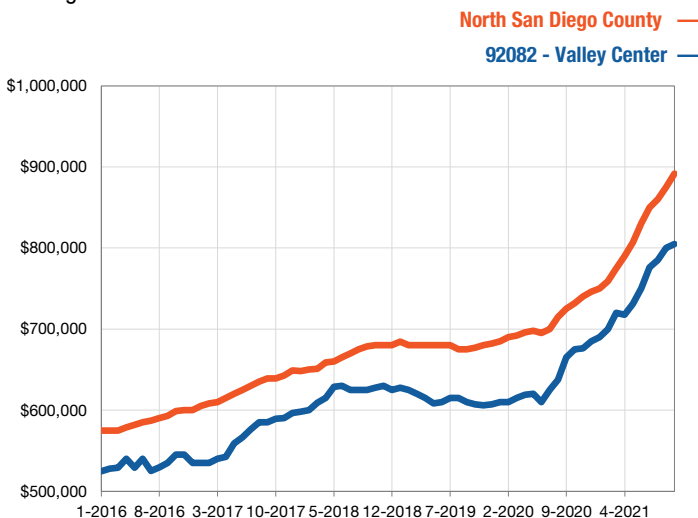
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	29	24	- 17.2%	396	367	- 7.3%
Pending Sales	21	25	+ 19.0%	292	309	+ 5.8%
Closed Sales	23	30	+ 30.4%	287	296	+ 3.1%
Days on Market Until Sale	37	27	- 27.0%	57	23	- 59.6%
Median Sales Price*	\$710,000	\$815,000	+ 14.8%	\$675,000	\$805,000	+ 19.3%
Average Sales Price*	\$734,978	\$881,222	+ 19.9%	\$656,782	\$867,707	+ 32.1%
Percent of Original List Price Received*	99.1%	98.1%	- 1.0%	96.8%	100.0%	+ 3.3%
Percent of List Price Received*	99.3%	98.9%	- 0.4%	98.2%	100.3%	+ 2.1%
Inventory of Homes for Sale	65	51	- 21.5%	--	--	--
Months Supply of Inventory	2.7	2.0	- 25.9%	--	--	--

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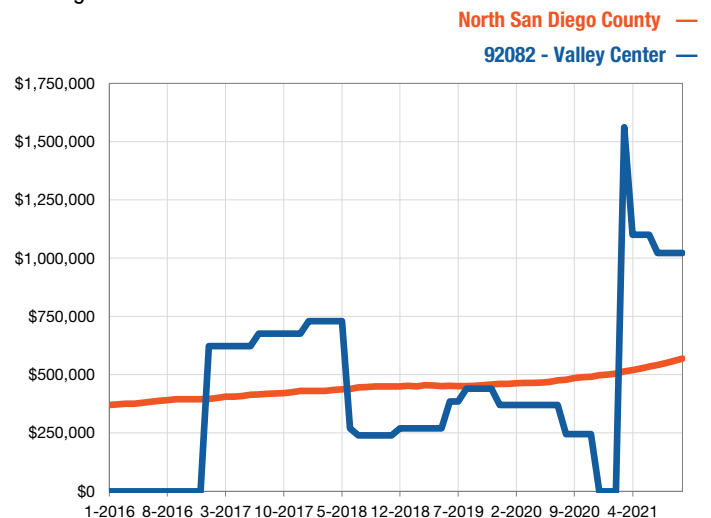
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	0	2	--	2	8	+ 300.0%
Pending Sales	0	2	--	1	7	+ 600.0%
Closed Sales	0	0	--	1	4	+ 300.0%
Days on Market Until Sale	0	0	--	7	8	+ 14.3%
Median Sales Price*	\$0	\$0	--	\$245,000	\$1,022,500	+ 317.3%
Average Sales Price*	\$0	\$0	--	\$245,000	\$1,162,500	+ 374.5%
Percent of Original List Price Received*	0.0%	0.0%	--	94.6%	93.3%	- 1.4%
Percent of List Price Received*	0.0%	0.0%	--	94.6%	93.3%	- 1.4%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

Provided by the North San Diego County REALTORS®.

NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92083 - Vista

North San Diego County

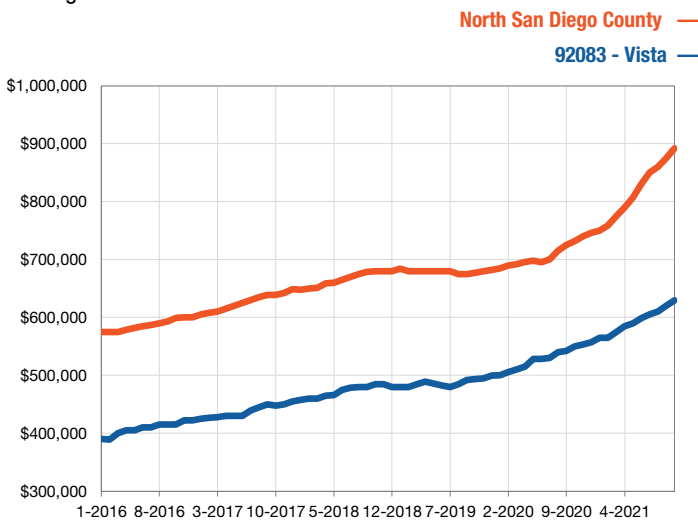
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	31	15	- 51.6%	321	244	- 24.0%
Pending Sales	29	23	- 20.7%	267	239	- 10.5%
Closed Sales	33	9	- 72.7%	243	244	+ 0.4%
Days on Market Until Sale	24	11	- 54.2%	28	14	- 50.0%
Median Sales Price*	\$600,000	\$725,000	+ 20.8%	\$550,000	\$630,000	+ 14.5%
Average Sales Price*	\$591,550	\$742,322	+ 25.5%	\$535,350	\$628,312	+ 17.4%
Percent of Original List Price Received*	101.7%	101.3%	- 0.4%	99.3%	102.9%	+ 3.6%
Percent of List Price Received*	100.5%	103.5%	+ 3.0%	99.7%	102.5%	+ 2.8%
Inventory of Homes for Sale	36	12	- 66.7%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

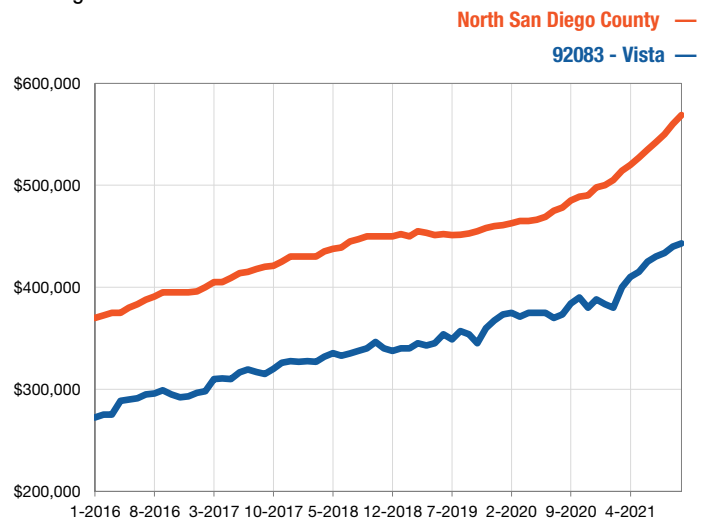
Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	9	5	- 44.4%	83	103	+ 24.1%
Pending Sales	5	6	+ 20.0%	74	96	+ 29.7%
Closed Sales	4	7	+ 75.0%	73	96	+ 31.5%
Days on Market Until Sale	10	7	- 30.0%	36	11	- 69.4%
Median Sales Price*	\$382,000	\$475,000	+ 24.3%	\$390,000	\$443,000	+ 13.6%
Average Sales Price*	\$389,750	\$474,214	+ 21.7%	\$390,072	\$443,321	+ 13.7%
Percent of Original List Price Received*	101.0%	103.9%	+ 2.9%	99.4%	102.9%	+ 3.5%
Percent of List Price Received*	101.4%	102.9%	+ 1.5%	99.7%	102.2%	+ 2.5%
Inventory of Homes for Sale	5	0	- 100.0%	--	--	--
Months Supply of Inventory	0.8	0.0	- 100.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for October 2021

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NORTH SAN DIEGO COUNTY REALTORS®



Market Statistics

92084 - Vista

North San Diego County

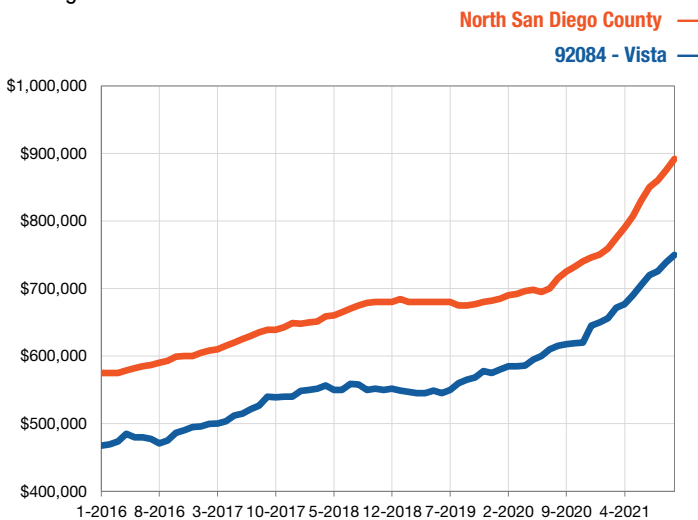
Detached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	43	31	- 27.9%	543	474	- 12.7%
Pending Sales	52	37	- 28.8%	453	405	- 10.6%
Closed Sales	41	34	- 17.1%	440	419	- 4.8%
Days on Market Until Sale	21	22	+ 4.8%	33	16	- 51.5%
Median Sales Price*	\$675,000	\$802,500	+ 18.9%	\$619,000	\$750,000	+ 21.2%
Average Sales Price*	\$731,550	\$881,238	+ 20.5%	\$657,163	\$783,874	+ 19.3%
Percent of Original List Price Received*	100.0%	100.0%	0.0%	98.1%	101.7%	+ 3.7%
Percent of List Price Received*	100.6%	101.6%	+ 1.0%	99.2%	102.0%	+ 2.8%
Inventory of Homes for Sale	65	40	- 38.5%	--	--	--
Months Supply of Inventory	1.7	1.2	- 29.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached Single-Family	October			Rolling 12 Months		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
Key Metrics						
New Listings	5	4	- 20.0%	64	85	+ 32.8%
Pending Sales	3	7	+ 133.3%	55	82	+ 49.1%
Closed Sales	5	7	+ 40.0%	53	80	+ 50.9%
Days on Market Until Sale	14	11	- 21.4%	26	11	- 57.7%
Median Sales Price*	\$405,000	\$535,000	+ 32.1%	\$380,000	\$452,500	+ 19.1%
Average Sales Price*	\$445,851	\$524,286	+ 17.6%	\$397,125	\$462,522	+ 16.5%
Percent of Original List Price Received*	102.0%	100.5%	- 1.5%	99.6%	101.7%	+ 2.1%
Percent of List Price Received*	100.7%	100.6%	- 0.1%	100.0%	101.6%	+ 1.6%
Inventory of Homes for Sale	7	4	- 42.9%	--	--	--
Months Supply of Inventory	1.5	0.6	- 60.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

