

Local Market Update for June 2019

Provided by the North San Diego County Association of REALTORS®.

North San Diego County
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HOMEDEX

92007 - Cardiff

North San Diego County

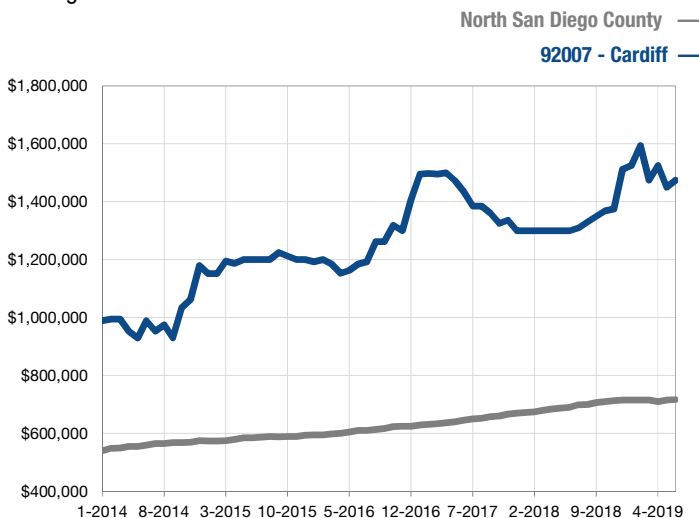
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	13	13	0.0%	116	152	+ 31.0%
Pending Sales	5	10	+ 100.0%	65	90	+ 38.5%
Closed Sales	4	5	+ 25.0%	64	86	+ 34.4%
Days on Market Until Sale	23	22	- 4.3%	31	34	+ 9.7%
Median Sales Price*	\$1,672,500	\$1,835,000	+ 9.7%	\$1,300,000	\$1,475,000	+ 13.5%
Average Sales Price*	\$1,711,250	\$1,671,600	- 2.3%	\$1,370,398	\$1,714,060	+ 25.1%
Percent of Original List Price Received*	97.2%	90.9%	- 6.5%	96.9%	94.5%	- 2.5%
Percent of List Price Received*	97.9%	96.1%	- 1.8%	98.1%	96.7%	- 1.4%
Inventory of Homes for Sale	19	29	+ 52.6%	--	--	--
Months Supply of Inventory	3.5	3.9	+ 11.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

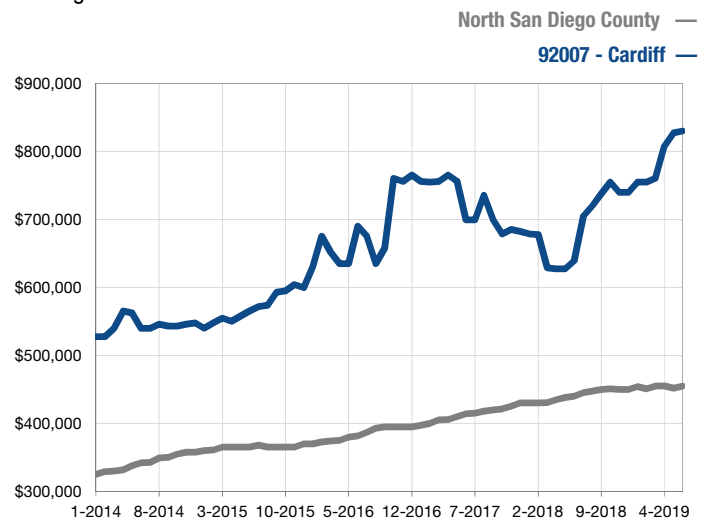
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	14	8	- 42.9%	77	81	+ 5.2%
Pending Sales	7	3	- 57.1%	54	51	- 5.6%
Closed Sales	8	9	+ 12.5%	47	57	+ 21.3%
Days on Market Until Sale	33	52	+ 57.6%	24	36	+ 50.0%
Median Sales Price*	\$881,000	\$1,280,000	+ 45.3%	\$639,000	\$830,000	+ 29.9%
Average Sales Price*	\$1,054,750	\$1,253,625	+ 18.9%	\$858,672	\$1,142,673	+ 33.1%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	97.8%	98.0%	+ 0.2%
Percent of List Price Received*	97.7%	98.2%	+ 0.5%	98.5%	98.8%	+ 0.3%
Inventory of Homes for Sale	14	12	- 14.3%	--	--	--
Months Supply of Inventory	3.1	2.8	- 9.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92008 - Carlsbad

North San Diego County

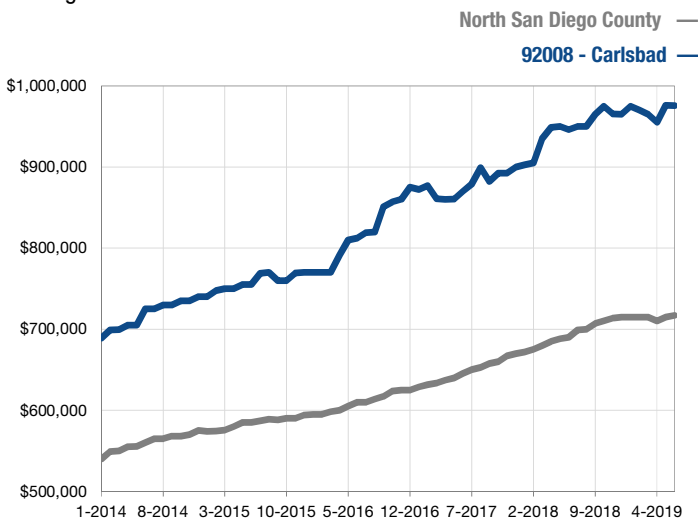
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	31	18	- 41.9%	333	295	- 11.4%
Pending Sales	13	20	+ 53.8%	208	186	- 10.6%
Closed Sales	17	20	+ 17.6%	216	186	- 13.9%
Days on Market Until Sale	22	51	+ 131.8%	39	42	+ 7.7%
Median Sales Price*	\$877,000	\$910,000	+ 3.8%	\$946,250	\$975,500	+ 3.1%
Average Sales Price*	\$1,101,471	\$961,360	- 12.7%	\$1,137,915	\$1,180,985	+ 3.8%
Percent of Original List Price Received*	98.2%	95.7%	- 2.5%	96.3%	95.6%	- 0.7%
Percent of List Price Received*	98.9%	97.5%	- 1.4%	97.8%	97.5%	- 0.3%
Inventory of Homes for Sale	67	50	- 25.4%	--	--	--
Months Supply of Inventory	3.9	3.2	- 17.9%	--	--	--

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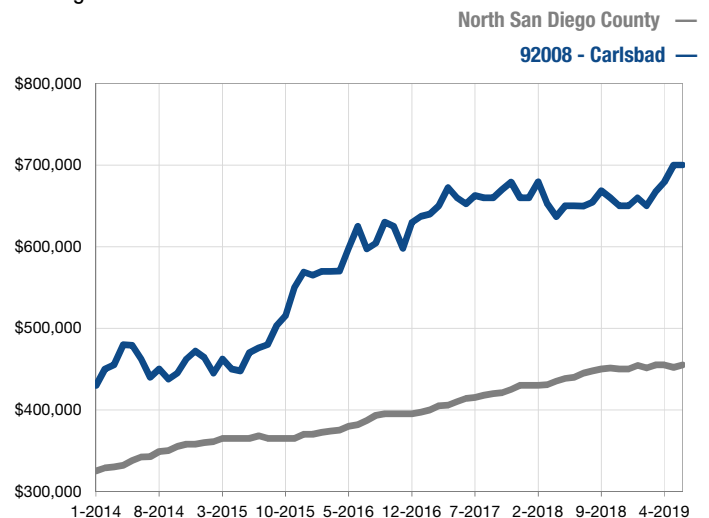
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	15	22	+ 46.7%	196	204	+ 4.1%
Pending Sales	14	9	- 35.7%	123	115	- 6.5%
Closed Sales	15	8	- 46.7%	135	116	- 14.1%
Days on Market Until Sale	33	23	- 30.3%	30	37	+ 23.3%
Median Sales Price*	\$610,000	\$603,000	- 1.1%	\$650,000	\$700,000	+ 7.7%
Average Sales Price*	\$803,267	\$685,500	- 14.7%	\$808,675	\$828,156	+ 2.4%
Percent of Original List Price Received*	97.6%	97.1%	- 0.5%	97.3%	96.7%	- 0.6%
Percent of List Price Received*	98.4%	97.8%	- 0.6%	98.3%	97.8%	- 0.5%
Inventory of Homes for Sale	30	41	+ 36.7%	--	--	--
Months Supply of Inventory	2.9	4.3	+ 48.3%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92009 - Carlsbad

North San Diego County

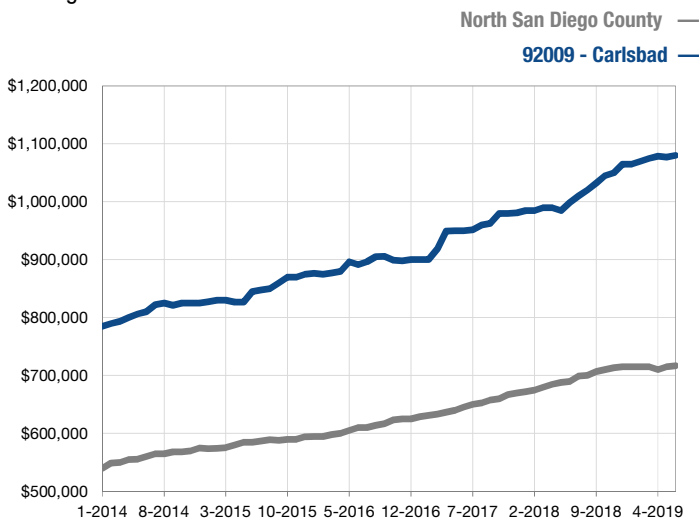
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	76	66	- 13.2%	619	680	+ 9.9%
Pending Sales	46	53	+ 15.2%	464	464	0.0%
Closed Sales	61	59	- 3.3%	462	448	- 3.0%
Days on Market Until Sale	19	25	+ 31.6%	30	31	+ 3.3%
Median Sales Price*	\$1,075,000	\$1,124,500	+ 4.6%	\$998,488	\$1,080,000	+ 8.2%
Average Sales Price*	\$1,145,184	\$1,107,624	- 3.3%	\$1,095,642	\$1,134,993	+ 3.6%
Percent of Original List Price Received*	98.6%	97.4%	- 1.2%	97.6%	96.7%	- 0.9%
Percent of List Price Received*	99.2%	98.7%	- 0.5%	98.5%	98.2%	- 0.3%
Inventory of Homes for Sale	95	78	- 17.9%	--	--	--
Months Supply of Inventory	2.5	2.0	- 20.0%	--	--	--

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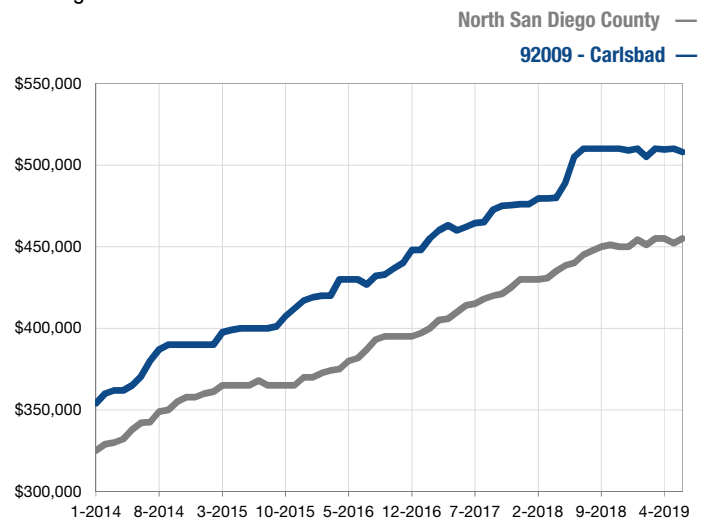
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	47	36	- 23.4%	407	417	+ 2.5%
Pending Sales	30	20	- 33.3%	296	246	- 16.9%
Closed Sales	36	18	- 50.0%	294	247	- 16.0%
Days on Market Until Sale	29	35	+ 20.7%	24	33	+ 37.5%
Median Sales Price*	\$515,000	\$509,000	- 1.2%	\$505,000	\$508,000	+ 0.6%
Average Sales Price*	\$568,286	\$536,917	- 5.5%	\$525,764	\$522,970	- 0.5%
Percent of Original List Price Received*	97.8%	96.8%	- 1.0%	98.1%	97.3%	- 0.8%
Percent of List Price Received*	98.9%	97.5%	- 1.4%	99.2%	98.3%	- 0.9%
Inventory of Homes for Sale	59	69	+ 16.9%	--	--	--
Months Supply of Inventory	2.4	3.4	+ 41.7%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92010 - Carlsbad

North San Diego County

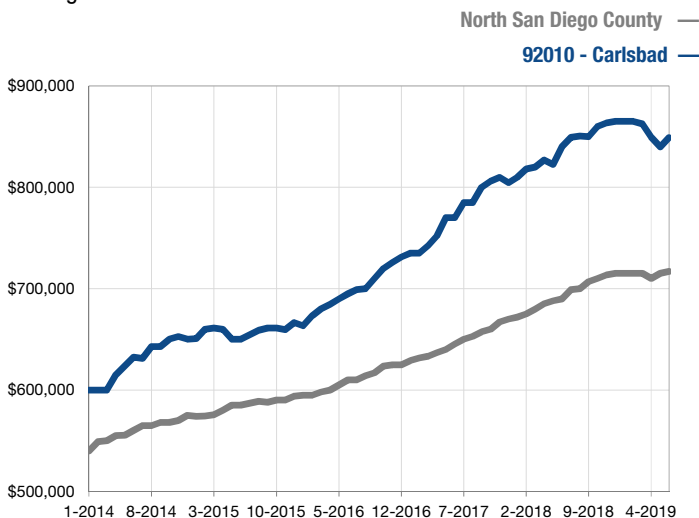
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	20	18	- 10.0%	221	244	+ 10.4%
Pending Sales	13	17	+ 30.8%	168	149	- 11.3%
Closed Sales	17	16	- 5.9%	171	153	- 10.5%
Days on Market Until Sale	25	25	0.0%	25	32	+ 28.0%
Median Sales Price*	\$849,500	\$914,500	+ 7.7%	\$840,000	\$849,000	+ 1.1%
Average Sales Price*	\$1,010,499	\$952,618	- 5.7%	\$898,815	\$938,727	+ 4.4%
Percent of Original List Price Received*	99.2%	99.0%	- 0.2%	99.6%	97.8%	- 1.8%
Percent of List Price Received*	99.7%	99.4%	- 0.3%	100.1%	99.1%	- 1.0%
Inventory of Homes for Sale	34	30	- 11.8%	--	--	--
Months Supply of Inventory	2.4	2.4	0.0%	--	--	--

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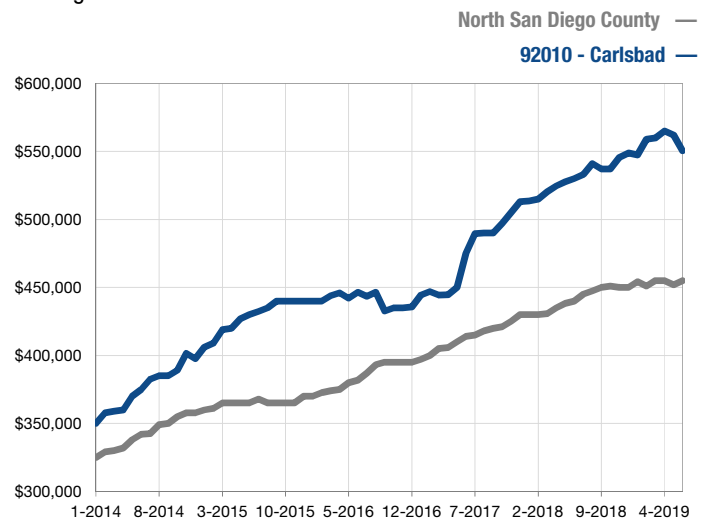
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	29	17	- 41.4%	189	247	+ 30.7%
Pending Sales	10	12	+ 20.0%	120	100	- 16.7%
Closed Sales	5	13	+ 160.0%	118	100	- 15.3%
Days on Market Until Sale	7	17	+ 142.9%	20	26	+ 30.0%
Median Sales Price*	\$568,000	\$539,000	- 5.1%	\$529,950	\$550,500	+ 3.9%
Average Sales Price*	\$557,219	\$522,607	- 6.2%	\$531,580	\$550,567	+ 3.6%
Percent of Original List Price Received*	100.8%	98.2%	- 2.6%	99.8%	98.8%	- 1.0%
Percent of List Price Received*	100.3%	99.9%	- 0.4%	100.1%	99.8%	- 0.3%
Inventory of Homes for Sale	30	17	- 43.3%	--	--	--
Months Supply of Inventory	3.0	2.0	- 33.3%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92011 - Carlsbad

North San Diego County

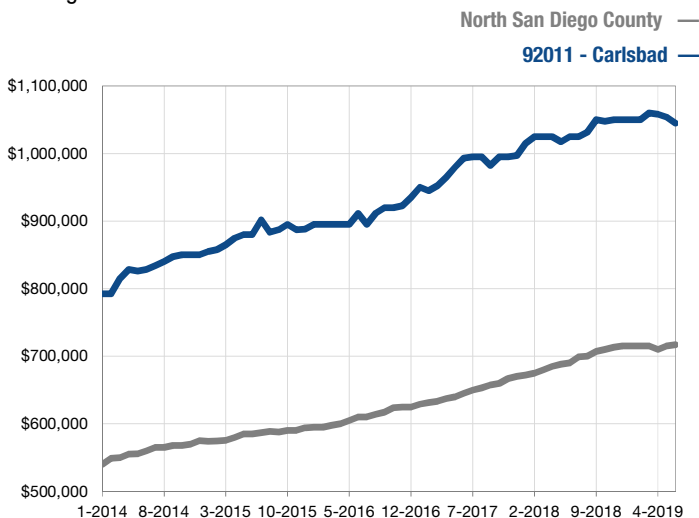
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	42	24	- 42.9%	333	338	+ 1.5%
Pending Sales	15	14	- 6.7%	237	217	- 8.4%
Closed Sales	26	16	- 38.5%	237	218	- 8.0%
Days on Market Until Sale	29	45	+ 55.2%	26	35	+ 34.6%
Median Sales Price*	\$1,100,000	\$1,012,500	- 8.0%	\$1,025,000	\$1,045,000	+ 2.0%
Average Sales Price*	\$1,192,231	\$1,061,425	- 11.0%	\$1,075,440	\$1,095,956	+ 1.9%
Percent of Original List Price Received*	97.8%	96.0%	- 1.8%	97.4%	96.9%	- 0.5%
Percent of List Price Received*	99.9%	98.2%	- 1.7%	98.5%	98.5%	0.0%
Inventory of Homes for Sale	61	46	- 24.6%	--	--	--
Months Supply of Inventory	3.1	2.5	- 19.4%	--	--	--

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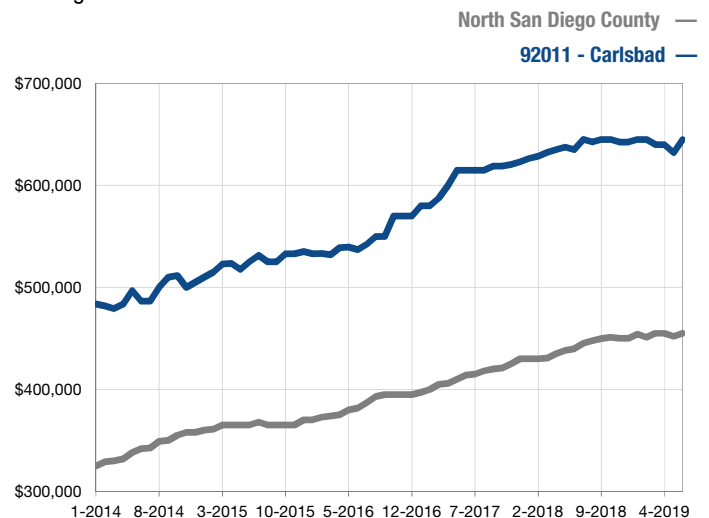
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	15	15	0.0%	114	200	+ 75.4%
Pending Sales	11	11	0.0%	94	127	+ 35.1%
Closed Sales	6	14	+ 133.3%	95	127	+ 33.7%
Days on Market Until Sale	25	32	+ 28.0%	20	32	+ 60.0%
Median Sales Price*	\$569,993	\$712,500	+ 25.0%	\$635,000	\$645,000	+ 1.6%
Average Sales Price*	\$626,831	\$672,636	+ 7.3%	\$641,706	\$660,430	+ 2.9%
Percent of Original List Price Received*	95.2%	97.3%	+ 2.2%	98.1%	96.7%	- 1.4%
Percent of List Price Received*	96.5%	98.5%	+ 2.1%	98.9%	98.3%	- 0.6%
Inventory of Homes for Sale	17	24	+ 41.2%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92014 - Del Mar

North San Diego County

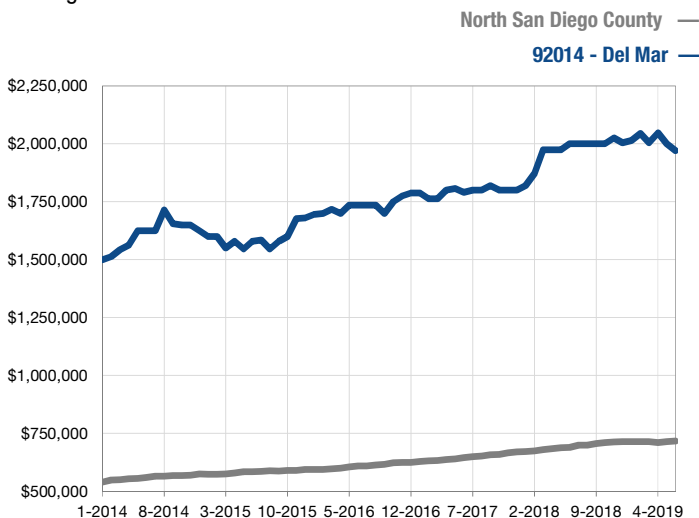
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	21	26	+ 23.8%	338	306	- 9.5%
Pending Sales	13	15	+ 15.4%	183	139	- 24.0%
Closed Sales	14	9	- 35.7%	181	132	- 27.1%
Days on Market Until Sale	78	45	- 42.3%	52	57	+ 9.6%
Median Sales Price*	\$2,416,500	\$1,950,000	- 19.3%	\$2,000,000	\$1,970,100	- 1.5%
Average Sales Price*	\$2,966,929	\$2,386,778	- 19.6%	\$2,633,891	\$2,464,144	- 6.4%
Percent of Original List Price Received*	86.2%	96.3%	+ 11.7%	92.4%	92.5%	+ 0.1%
Percent of List Price Received*	90.1%	97.5%	+ 8.2%	94.6%	95.1%	+ 0.5%
Inventory of Homes for Sale	74	79	+ 6.8%	--	--	--
Months Supply of Inventory	4.9	6.8	+ 38.8%	--	--	--

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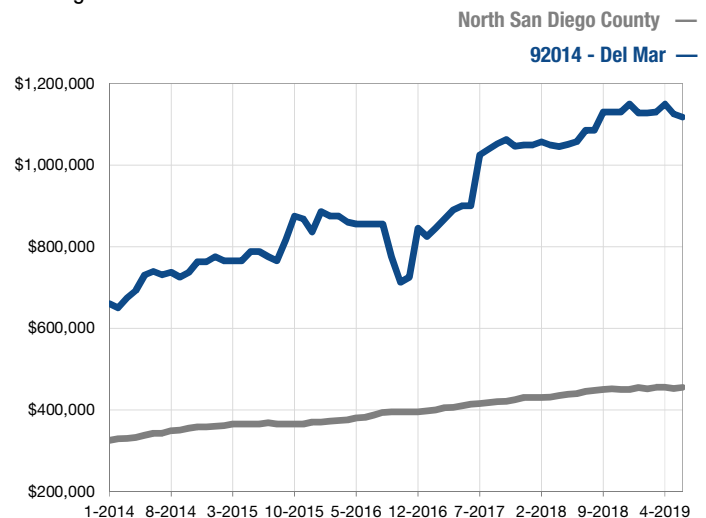
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	12	4	- 66.7%	114	103	- 9.6%
Pending Sales	4	3	- 25.0%	64	64	0.0%
Closed Sales	3	5	+ 66.7%	70	60	- 14.3%
Days on Market Until Sale	13	49	+ 276.9%	29	44	+ 51.7%
Median Sales Price*	\$1,199,000	\$740,000	- 38.3%	\$1,057,000	\$1,117,500	+ 5.7%
Average Sales Price*	\$1,576,333	\$883,600	- 43.9%	\$1,064,252	\$1,071,531	+ 0.7%
Percent of Original List Price Received*	97.5%	93.5%	- 4.1%	95.4%	95.7%	+ 0.3%
Percent of List Price Received*	97.5%	94.6%	- 3.0%	97.3%	97.5%	+ 0.2%
Inventory of Homes for Sale	21	20	- 4.8%	--	--	--
Months Supply of Inventory	3.9	3.8	- 2.6%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92024 - Encinitas

North San Diego County

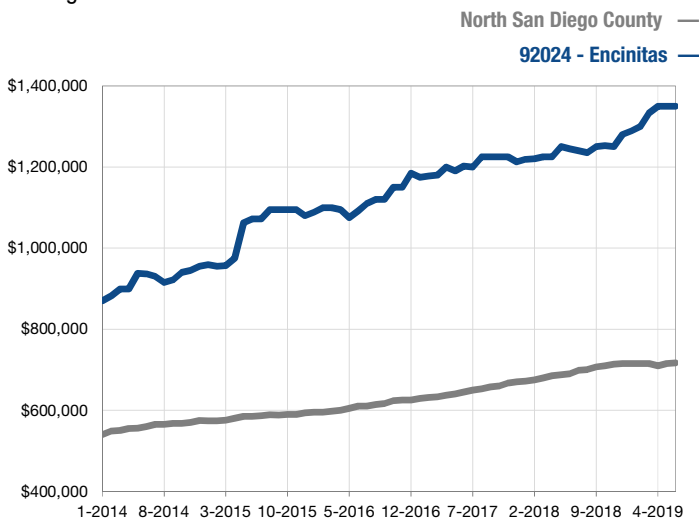
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	54	64	+ 18.5%	591	657	+ 11.2%
Pending Sales	42	38	- 9.5%	420	416	- 1.0%
Closed Sales	38	33	- 13.2%	418	416	- 0.5%
Days on Market Until Sale	38	23	- 39.5%	31	35	+ 12.9%
Median Sales Price*	\$1,255,500	\$1,470,000	+ 17.1%	\$1,245,000	\$1,350,000	+ 8.4%
Average Sales Price*	\$1,698,055	\$1,485,028	- 12.5%	\$1,417,523	\$1,560,977	+ 10.1%
Percent of Original List Price Received*	96.2%	97.3%	+ 1.1%	96.7%	95.9%	- 0.8%
Percent of List Price Received*	97.3%	98.5%	+ 1.2%	98.1%	97.9%	- 0.2%
Inventory of Homes for Sale	108	101	- 6.5%	--	--	--
Months Supply of Inventory	3.1	2.9	- 6.5%	--	--	--

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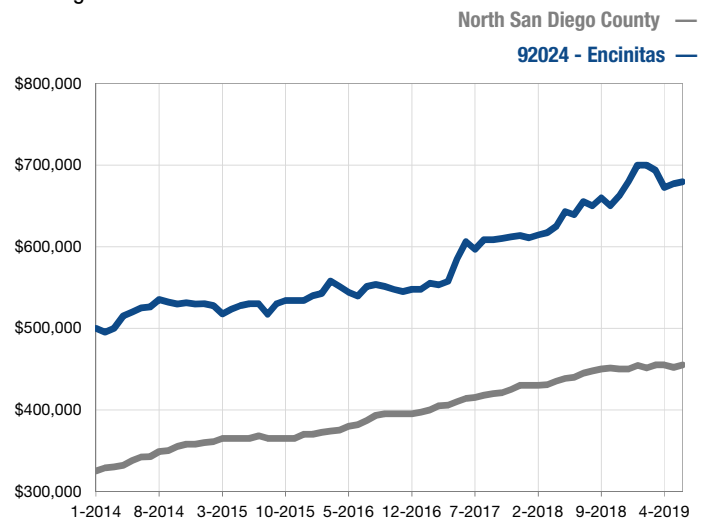
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	22	23	+ 4.5%	226	249	+ 10.2%
Pending Sales	14	13	- 7.1%	185	176	- 4.9%
Closed Sales	15	15	0.0%	188	170	- 9.6%
Days on Market Until Sale	14	33	+ 135.7%	22	29	+ 31.8%
Median Sales Price*	\$665,000	\$690,000	+ 3.8%	\$639,000	\$679,500	+ 6.3%
Average Sales Price*	\$822,380	\$814,133	- 1.0%	\$704,506	\$804,802	+ 14.2%
Percent of Original List Price Received*	98.5%	97.1%	- 1.4%	97.9%	97.5%	- 0.4%
Percent of List Price Received*	99.3%	97.9%	- 1.4%	98.9%	98.6%	- 0.3%
Inventory of Homes for Sale	25	30	+ 20.0%	--	--	--
Months Supply of Inventory	1.6	2.0	+ 25.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



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HOMEDEX

92054 - Oceanside

North San Diego County

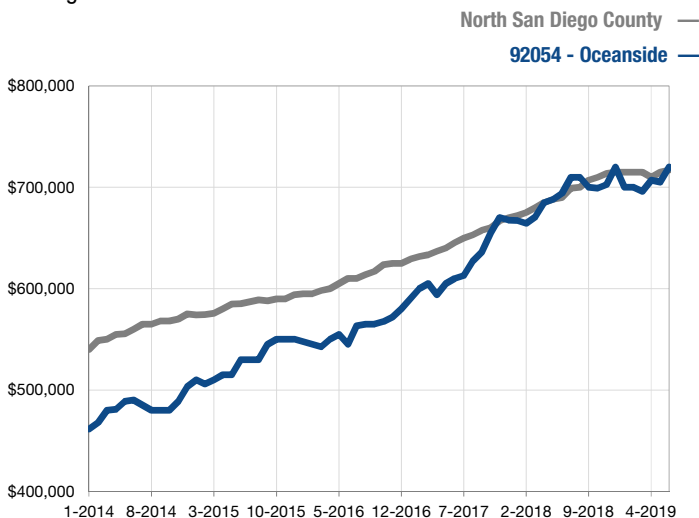
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	36	26	- 27.8%	324	335	+ 3.4%
Pending Sales	31	16	- 48.4%	242	214	- 11.6%
Closed Sales	25	16	- 36.0%	241	220	- 8.7%
Days on Market Until Sale	14	19	+ 35.7%	29	33	+ 13.8%
Median Sales Price*	\$649,000	\$759,000	+ 16.9%	\$694,000	\$720,000	+ 3.7%
Average Sales Price*	\$667,460	\$718,377	+ 7.6%	\$760,005	\$750,024	- 1.3%
Percent of Original List Price Received*	98.7%	96.9%	- 1.8%	97.1%	97.2%	+ 0.1%
Percent of List Price Received*	98.9%	97.6%	- 1.3%	98.6%	98.3%	- 0.3%
Inventory of Homes for Sale	48	48	0.0%	--	--	--
Months Supply of Inventory	2.4	2.7	+ 12.5%	--	--	--

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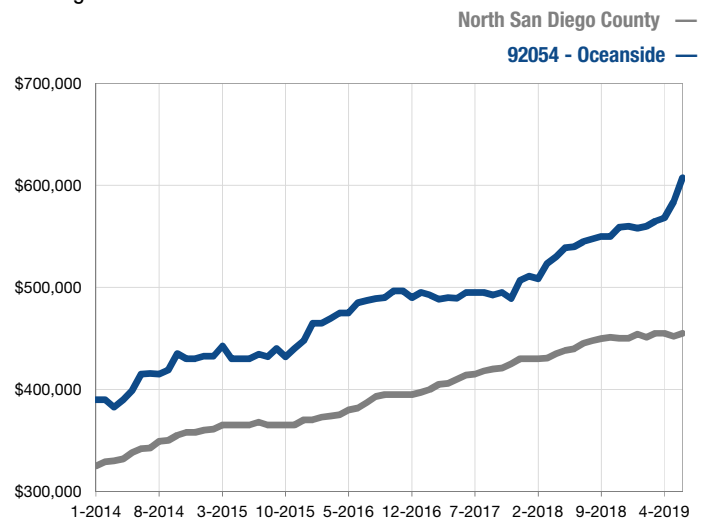
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New Listings	34	29	- 14.7%	338	324	- 4.1%
Pending Sales	21	22	+ 4.8%	221	181	- 18.1%
Closed Sales	19	19	0.0%	213	181	- 15.0%
Days on Market Until Sale	42	68	+ 61.9%	40	42	+ 5.0%
Median Sales Price*	\$627,000	\$639,000	+ 1.9%	\$540,000	\$607,500	+ 12.5%
Average Sales Price*	\$709,357	\$647,170	- 8.8%	\$596,968	\$652,611	+ 9.3%
Percent of Original List Price Received*	95.9%	98.2%	+ 2.4%	96.4%	97.0%	+ 0.6%
Percent of List Price Received*	97.5%	98.8%	+ 1.3%	97.8%	97.9%	+ 0.1%
Inventory of Homes for Sale	66	84	+ 27.3%	--	--	--
Months Supply of Inventory	3.6	5.6	+ 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2019

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HOMEDEX

92056 - Oceanside

North San Diego County

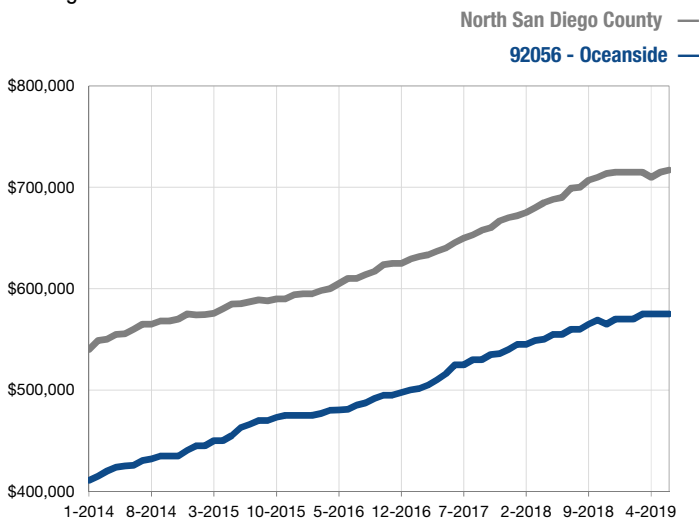
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	63	60	- 4.8%	632	640	+ 1.3%
Pending Sales	38	46	+ 21.1%	523	460	- 12.0%
Closed Sales	47	39	- 17.0%	543	452	- 16.8%
Days on Market Until Sale	26	24	- 7.7%	23	27	+ 17.4%
Median Sales Price*	\$560,000	\$564,000	+ 0.7%	\$555,000	\$575,000	+ 3.6%
Average Sales Price*	\$577,066	\$577,587	+ 0.1%	\$572,664	\$588,512	+ 2.8%
Percent of Original List Price Received*	97.9%	99.1%	+ 1.2%	98.5%	97.7%	- 0.8%
Percent of List Price Received*	98.7%	99.6%	+ 0.9%	99.1%	98.9%	- 0.2%
Inventory of Homes for Sale	74	68	- 8.1%	--	--	--
Months Supply of Inventory	1.7	1.8	+ 5.9%	--	--	--

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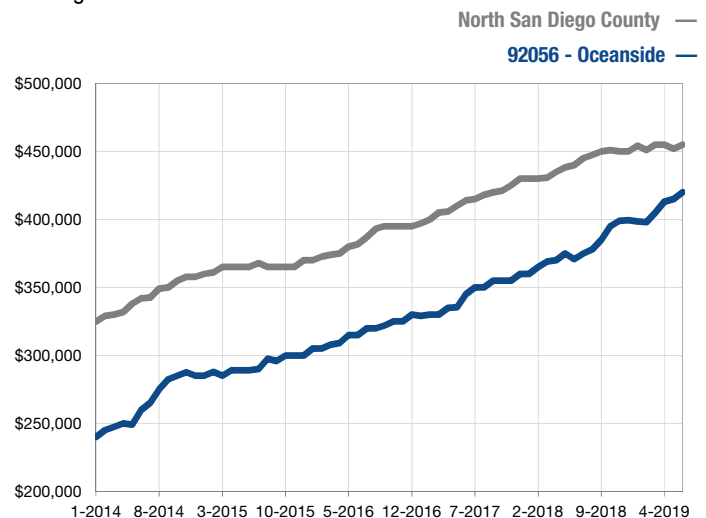
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	46	44	- 4.3%	462	542	+ 17.3%
Pending Sales	35	30	- 14.3%	342	327	- 4.4%
Closed Sales	33	22	- 33.3%	340	320	- 5.9%
Days on Market Until Sale	30	46	+ 53.3%	26	34	+ 30.8%
Median Sales Price*	\$370,000	\$430,000	+ 16.2%	\$370,750	\$420,000	+ 13.3%
Average Sales Price*	\$438,856	\$460,295	+ 4.9%	\$433,284	\$459,216	+ 6.0%
Percent of Original List Price Received*	97.8%	97.0%	- 0.8%	97.9%	97.5%	- 0.4%
Percent of List Price Received*	98.7%	98.7%	0.0%	98.6%	98.5%	- 0.1%
Inventory of Homes for Sale	67	59	- 11.9%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2019

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HOMEDEX

92057 - Oceanside

North San Diego County

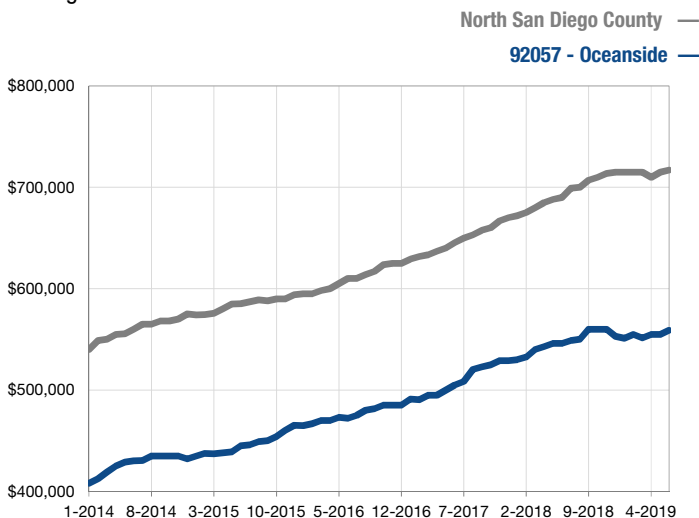
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	74	67	- 9.5%	870	764	- 12.2%
Pending Sales	70	59	- 15.7%	708	557	- 21.3%
Closed Sales	58	43	- 25.9%	712	544	- 23.6%
Days on Market Until Sale	37	20	- 45.9%	24	33	+ 37.5%
Median Sales Price*	\$575,458	\$590,000	+ 2.5%	\$546,125	\$559,000	+ 2.4%
Average Sales Price*	\$563,059	\$595,667	+ 5.8%	\$547,858	\$563,328	+ 2.8%
Percent of Original List Price Received*	97.5%	98.3%	+ 0.8%	98.7%	98.0%	- 0.7%
Percent of List Price Received*	99.2%	99.1%	- 0.1%	99.3%	99.2%	- 0.1%
Inventory of Homes for Sale	113	106	- 6.2%	--	--	--
Months Supply of Inventory	1.9	2.3	+ 21.1%	--	--	--

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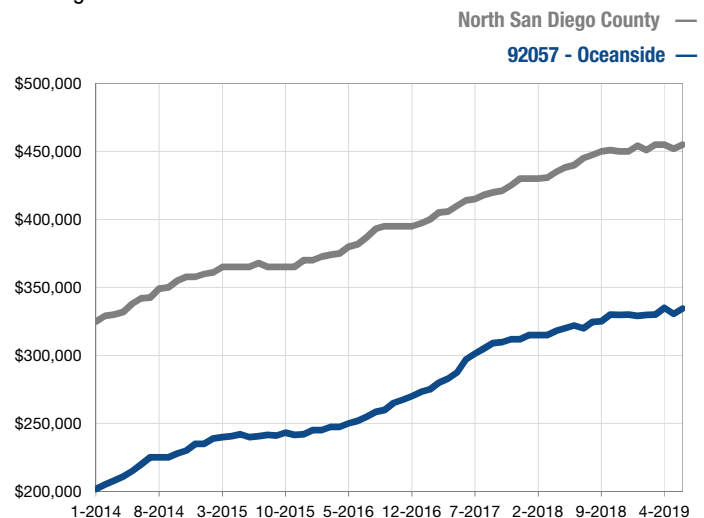
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	47	45	- 4.3%	469	484	+ 3.2%
Pending Sales	32	32	0.0%	356	356	0.0%
Closed Sales	24	36	+ 50.0%	356	352	- 1.1%
Days on Market Until Sale	22	24	+ 9.1%	32	37	+ 15.6%
Median Sales Price*	\$353,000	\$358,000	+ 1.4%	\$322,000	\$334,450	+ 3.9%
Average Sales Price*	\$338,154	\$361,682	+ 7.0%	\$318,678	\$334,901	+ 5.1%
Percent of Original List Price Received*	97.1%	97.7%	+ 0.6%	97.3%	96.6%	- 0.7%
Percent of List Price Received*	98.1%	98.7%	+ 0.6%	98.5%	98.3%	- 0.2%
Inventory of Homes for Sale	73	53	- 27.4%	--	--	--
Months Supply of Inventory	2.5	1.8	- 28.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation



Local Market Update for June 2019

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92058 - Oceanside

North San Diego County

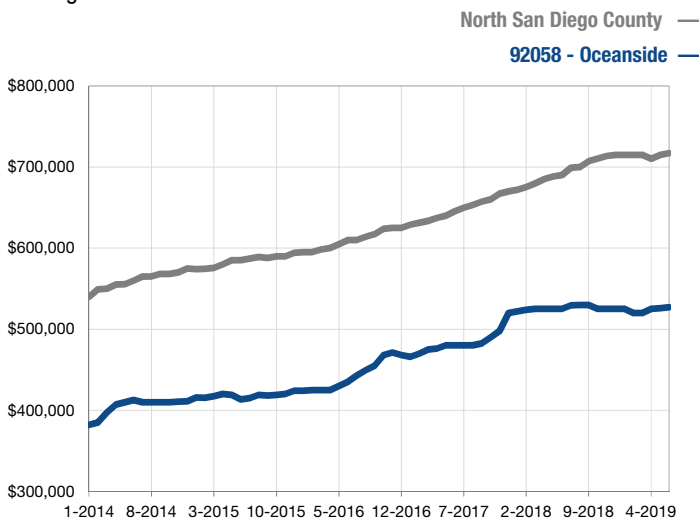
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	22	13	- 40.9%	180	190	+ 5.6%
Pending Sales	13	11	- 15.4%	145	133	- 8.3%
Closed Sales	14	6	- 57.1%	139	132	- 5.0%
Days on Market Until Sale	31	13	- 58.1%	31	26	- 16.1%
Median Sales Price*	\$527,500	\$544,950	+ 3.3%	\$525,000	\$527,250	+ 0.4%
Average Sales Price*	\$548,929	\$536,483	- 2.3%	\$522,977	\$535,113	+ 2.3%
Percent of Original List Price Received*	98.5%	98.3%	- 0.2%	98.4%	97.5%	- 0.9%
Percent of List Price Received*	99.3%	98.7%	- 0.6%	99.2%	98.7%	- 0.5%
Inventory of Homes for Sale	24	22	- 8.3%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

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Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	16	17	+ 6.3%	154	115	- 25.3%
Pending Sales	9	15	+ 66.7%	131	94	- 28.2%
Closed Sales	10	10	0.0%	132	89	- 32.6%
Days on Market Until Sale	19	47	+ 147.4%	27	34	+ 25.9%
Median Sales Price*	\$347,500	\$352,500	+ 1.4%	\$335,000	\$345,000	+ 3.0%
Average Sales Price*	\$349,450	\$349,340	- 0.0%	\$337,536	\$351,300	+ 4.1%
Percent of Original List Price Received*	98.1%	96.6%	- 1.5%	98.1%	98.4%	+ 0.3%
Percent of List Price Received*	99.0%	99.8%	+ 0.8%	99.0%	99.4%	+ 0.4%
Inventory of Homes for Sale	17	16	- 5.9%	--	--	--
Months Supply of Inventory	1.6	2.0	+ 25.0%	--	--	--

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Median Sales Price – Detached Single-Family
Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family
Rolling 12-Month Calculation

