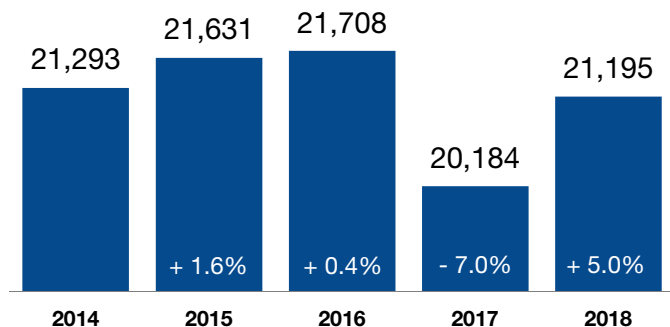




Quick Facts

New Listings



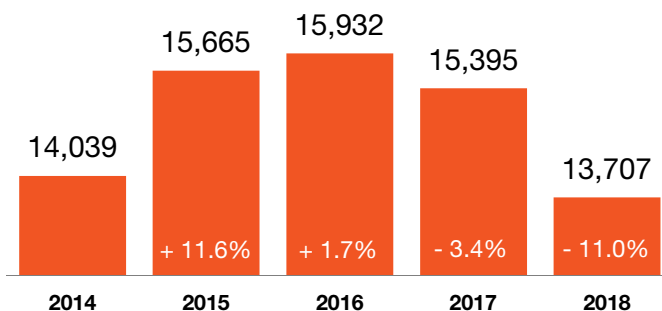
Top 5 Areas: Change in New Listings from 2017

91931 - Guatay	+ 100.0%
91906 - Campo	+ 39.1%
92086 - Warner Springs	+ 34.8%
92010 - Carlsbad	+ 33.3%
91963 - Potrero	+ 30.0%

Bottom 5 Areas: Change in New Listings from 2017

91917 - Dulzura	- 14.3%
91978 - Spring Valley	- 14.6%
92003 - Bonsall	- 18.7%
91948 - Mount Laguna	- 41.7%
92059 - Pala	- 71.4%

Pending Sales



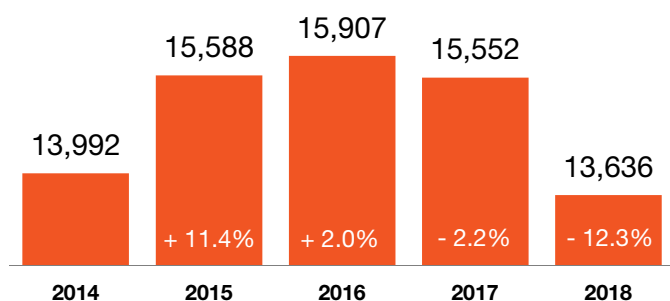
Top 5 Areas: Change in Pending Sales from 2017

91931 - Guatay	+ 100.0%
91917 - Dulzura	+ 66.7%
91906 - Campo	+ 43.1%
92066 - Ranchita	+ 40.0%
92070 - Santa Ysabel	+ 20.0%

Bottom 5 Areas: Change in Pending Sales from 2017

91905 - Boulevard	- 45.8%
91948 - Mount Laguna	- 46.7%
91963 - Potrero	- 50.0%
92059 - Pala	- 50.0%
92086 - Warner Springs	- 50.0%

Closed Sales



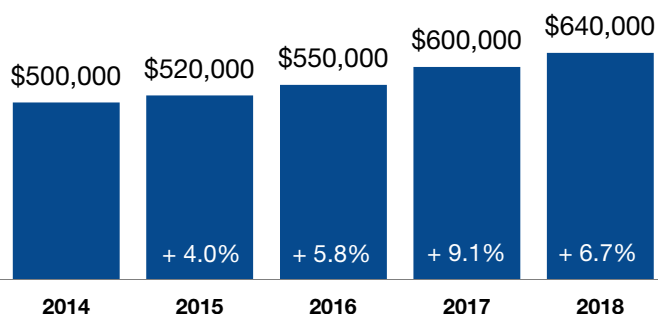
Top 5 Areas: Change in Closed Sales from 2017

91906 - Campo	+ 34.6%
91917 - Dulzura	+ 33.3%
92066 - Ranchita	+ 20.0%
92061 - Pauma Valley	+ 19.4%
91916 - Descanso	+ 18.5%

Bottom 5 Areas: Change in Closed Sales from 2017

92036 - Julian	- 31.5%
91905 - Boulevard	- 34.8%
91948 - Mount Laguna	- 46.7%
92086 - Warner Springs	- 57.1%
92059 - Pala	- 75.0%

Median Sales Price



Top 5 Areas: Change in Median Sales Price from 2017

91948 - Mount Laguna	+ 31.8%
91934 - Jacumba	+ 29.5%
92059 - Pala	+ 27.1%
92058 - Oceanside	+ 20.8%
92075 - Solana Beach	+ 16.2%

Bottom 5 Areas: Change in Median Sales Price from 2017

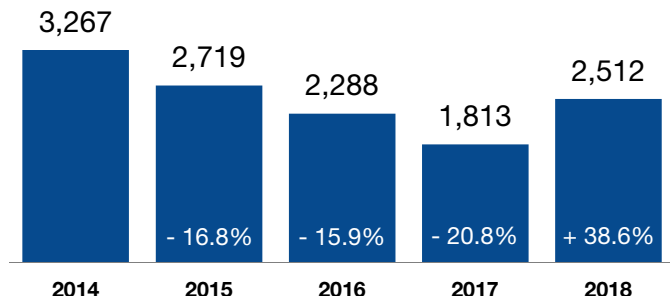
92173 - San Ysidro	- 19.3%
92070 - Santa Ysabel	- 25.3%
92066 - Ranchita	- 30.4%
91931 - Guatay	- 100.0%
91980 - Tecate	- 100.0%



Quick Facts

Inventory of Homes for Sale

At the end of the year



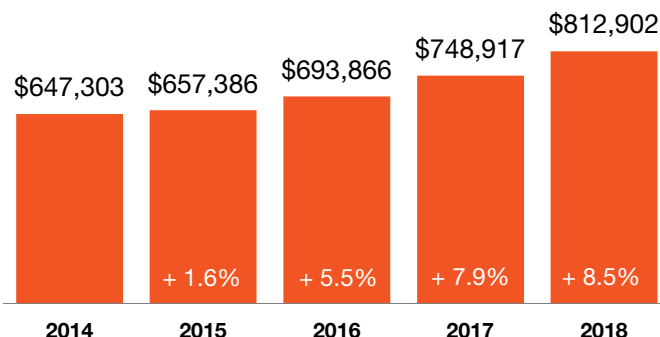
Top 5 Areas: Change in Homes for Sale from 2017

91963 - Potrero	+ 200.0%
92086 - Warner Springs	+ 175.0%
92108 - Mission Valley	+ 144.0%
92011 - Carlsbad	+ 140.0%
92128 - Rancho Bernardo	+ 131.3%

Bottom 5 Areas: Change in Homes for Sale from 2017

91916 - Descanso	- 30.8%
92102 - San Diego Golden Hill	- 30.8%
92091 - Rancho Santa Fe	- 35.7%
92066 - Ranchita	- 40.0%
91978 - Spring Valley	- 54.5%

Average Sales Price



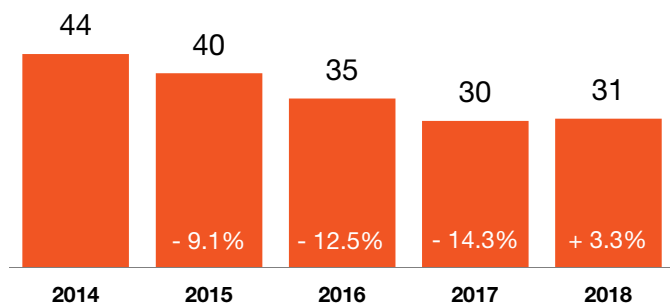
Top 5 Areas: Change in Avg. Sales Price from 2017

91948 - Mount Laguna	+ 33.3%
92070 - Santa Ysabel	+ 29.9%
91934 - Jacumba	+ 27.9%
92036 - Julian	+ 19.0%
92118 - Coronado	+ 17.5%

Bottom 5 Areas: Change in Avg. Sales Price from 2017

92061 - Pauma Valley	- 6.5%
91916 - Descanso	- 8.6%
91917 - Dulzura	- 10.8%
91963 - Potrero	- 12.5%
92066 - Ranchita	- 31.5%

Days on Market Until Sale



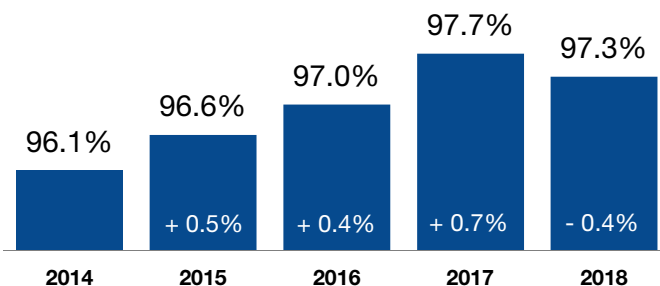
Top 5 Areas: Change in Days on Market from 2017

92066 - Ranchita	+ 186.7%
92059 - Pala	+ 170.9%
92108 - Mission Valley	+ 29.4%
92056 - Oceanside	+ 28.6%
91913 - Chula Vista	+ 27.3%

Bottom 5 Areas: Change in Days on Market from 2017

92124 - Tierrasanta	- 20.8%
92061 - Pauma Valley	- 35.9%
91905 - Boulevard	- 50.0%
91948 - Mount Laguna	- 69.7%
91963 - Potrero	- 71.3%

Percent of Original List Price Received



Top 5 Areas: Change in Pct. of Orig. Price Received from 2017

92086 - Warner Springs	+ 5.3%
92070 - Santa Ysabel	+ 5.0%
91963 - Potrero	+ 4.2%
92061 - Pauma Valley	+ 4.1%
91948 - Mount Laguna	+ 2.0%

Bottom 5 Areas: Change in Pct. of Orig. Price Received from 2017

92111 - Linda Vista	- 1.2%
92123 - Mission Valley	- 1.2%
92121 - Sorrento Valley	- 1.5%
91906 - Campo	- 2.2%
92066 - Ranchita	- 5.4%



Property Type Review

33

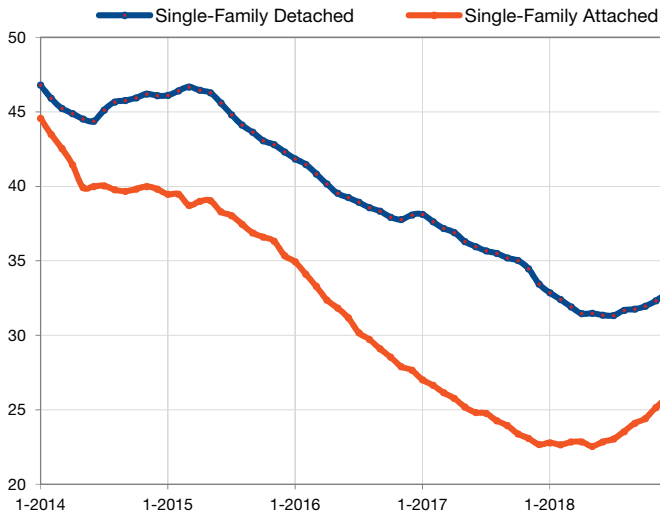
Average Days on Market
Single-Family Detached

26

Average Days on Market
Single-Family Attached

Days on Market Until Sale

This chart uses a rolling 12-month average for each data point.



Top Areas: Single-Family Attached Market Share in 2018

92101 - San Diego Downtown	98.9%
92108 - Mission Valley	96.1%
92122 - University City	67.1%
92103 - Mission Hills-Hillcrest-Midtown	63.7%
92109 - Pacific Beach	61.7%
92110 - Old Town	60.8%
92173 - San Ysidro	57.8%
92037 - La Jolla	55.9%
92075 - Solana Beach	54.8%
92121 - Sorrento Valley	52.0%
92054 - Oceanside	46.6%
92111 - Linda Vista	46.5%
92128 - Rancho Bernardo	46.0%
92124 - Tierrasanta	45.8%
92104 - North Park	45.8%
92139 - Paradise Hills	45.2%
91915 - Chula Vista	44.3%
92058 - Oceanside	44.1%
92007 - Cardiff	43.7%
91913 - Chula Vista	42.4%
92131 - Scripps Miramar	40.5%
91932 - Imperial Beach	40.3%
92056 - Oceanside	40.1%
92118 - Coronado	40.1%
92116 - Normal Heights	38.8%
92107 - Ocean Beach	38.7%

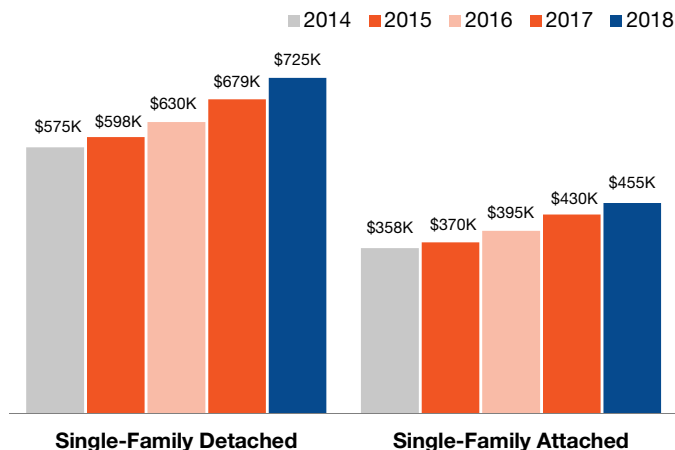
+ 6.8%

One-Year Change in Price
Single-Family Detached

+ 5.8%

One-Year Change in Price
Single-Family Attached

Median Sales Price



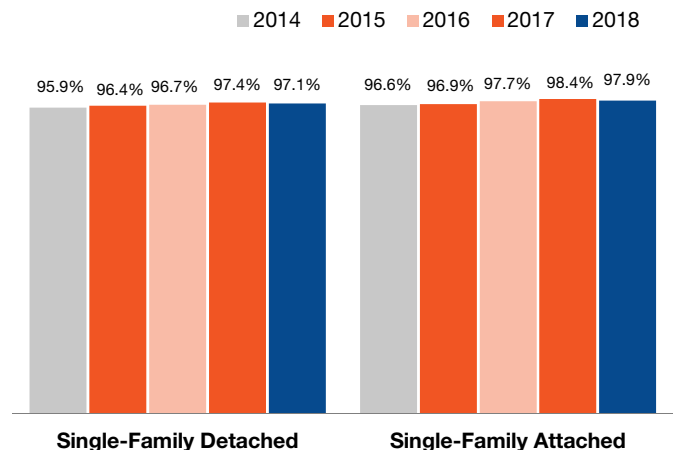
97.1%

Pct. of Orig. Price Received
Single-Family Detached

97.9%

Pct. of Orig. Price Received
Single-Family Attached

Percent of Original List Price Received





Price Range Review

\$250,001 to \$500,000

Price Range with Shortest Average Market Time

\$1,250,001 or More

Price Range with Longest Average Market Time

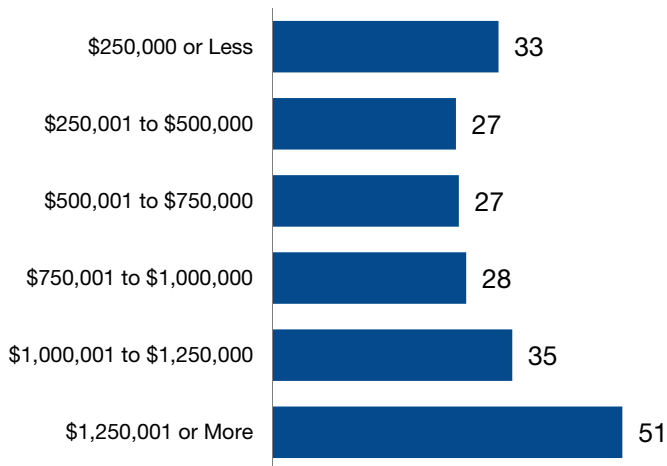
17.6%

of Homes for Sale at Year End Priced \$250,000 or Less

- 1.9%

One-Year Change in Homes for Sale Priced \$250,000 or Less

Days on Market Until Sale by Price Range



Share of Homes for Sale \$250,001 to \$500,000



\$500,001 to \$750,000

Price Range with the Most Closed Sales

+ 9.7%

Price Range with Strongest One-Year Change in Sales: \$1,250,001 or More

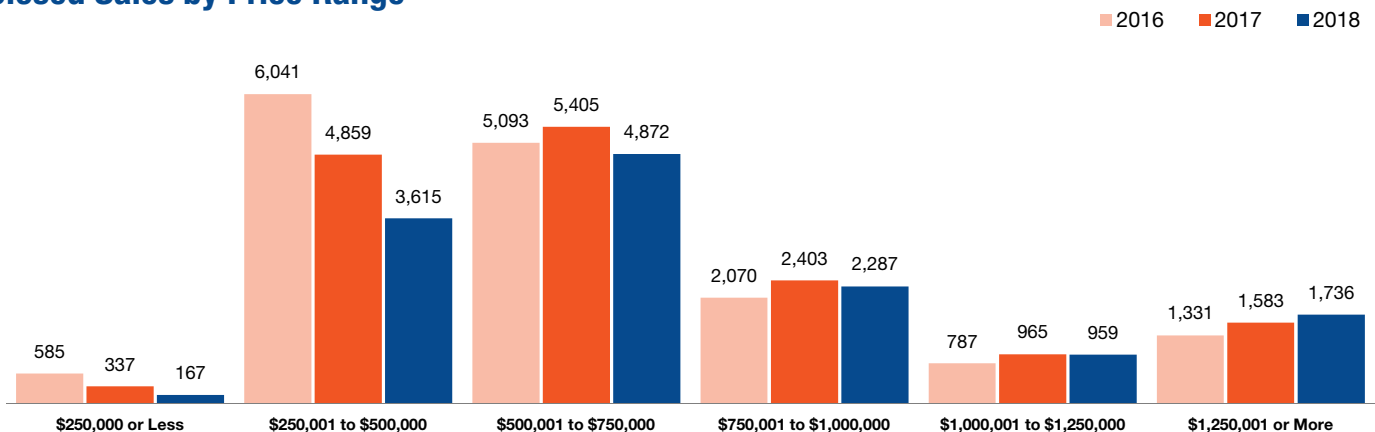
\$250,000 or Less

Price Range with the Fewest Closed Sales

- 50.4%

Price Range with Weakest One-Year Change in Sales: \$250,000 or Less

Closed Sales by Price Range





Distressed Homes Review

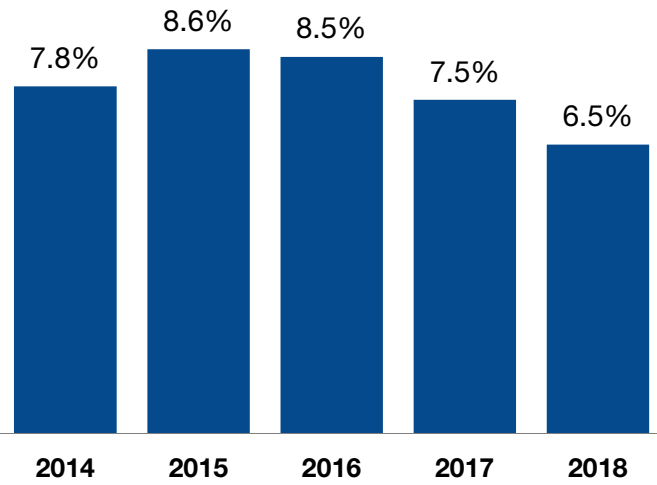
6.5%

Percent of Closed Sales in 2018 That Were Distressed

- 13.3%

One-Year Change in Sales of Lender-Mediated

Percent of Sales That Were Distressed



Top Areas: Lender-Mediated Market Share in 2018

92173 - San Ysidro	14.4%
92061 - Pauma Valley	14.0%
92091 - Rancho Santa Fe	11.3%
92139 - Paradise Hills	10.9%
92056 - Oceanside	10.7%
92010 - Carlsbad	10.6%
92067 - Rancho Santa Fe	10.2%
92154 - Otay Mesa	9.6%
92003 - Bonsall	8.6%
92126 - Mira Mesa	8.4%
92075 - Solana Beach	8.1%
92014 - Del Mar	8.0%
92082 - Valley Center	7.9%
92027 - Escondido	7.5%
92007 - Cardiff	7.1%
92124 - Tierrasanta	7.1%
92081 - Vista	7.1%
92123 - Mission Valley	6.9%
92078 - San Marcos	6.9%
92064 - Poway	6.9%
92057 - Oceanside	6.9%
92128 - Rancho Bernardo	6.4%
92011 - Carlsbad	6.3%
92122 - University City	6.3%
92084 - Vista	6.2%
92131 - Scripps Miramar	6.2%

+ 16.4%

Three-Year Change in Price All Properties

+ 15.4%

Three-Year Change in Price Traditional Properties

+ 8.1%

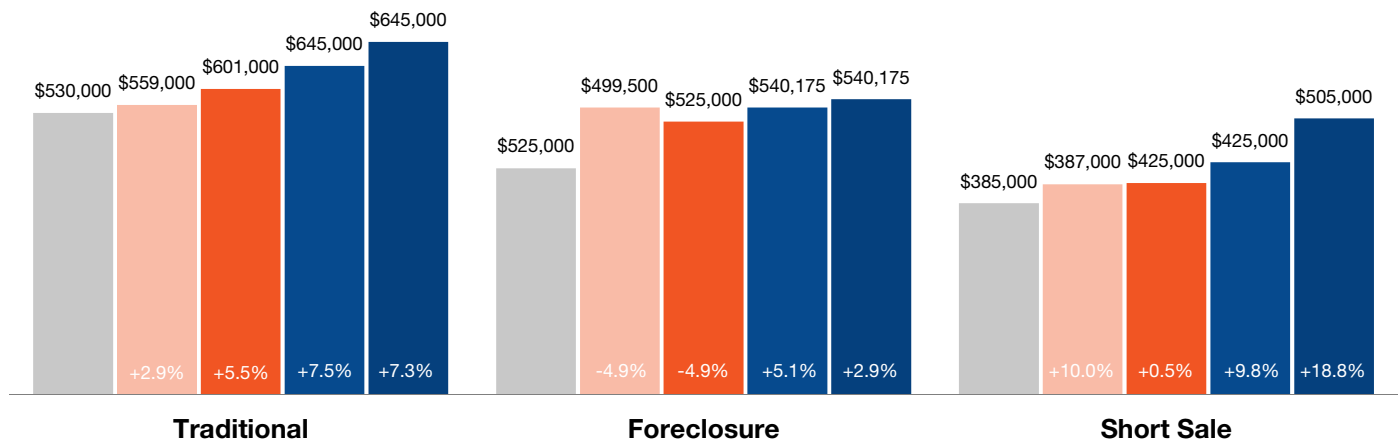
Three-Year Change in Price Foreclosure

+ 30.5%

Three-Year Change in Price Short Sale

Median Sales Price

■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018





Area Overviews

ZIP Code	Total Closed Sales	Change from 2017	Percent Single-Family Attached	Percent Foreclosures	New Listings	Days on Market	Pending Sales
91901 - Alpine	208	- 15.8%	11.5%	5.3%	378	34	214
91902 - Bonita	185	- 6.6%	22.2%	10.3%	314	32	184
91905 - Boulevard	15	- 34.8%	0.0%	0.0%	28	39	13
91906 - Campo	70	+ 34.6%	0.0%	20.0%	96	44	73
91910 - Chula Vista	467	- 18.6%	28.3%	8.8%	673	23	485
91911 - Chula Vista	471	- 10.1%	27.2%	10.8%	672	25	478
91913 - Chula Vista	653	- 9.1%	42.4%	7.5%	1,036	28	666
91914 - Chula Vista	204	- 17.4%	23.0%	5.9%	356	36	204
91915 - Chula Vista	476	- 12.8%	44.3%	9.2%	706	25	494
91916 - Descanso	32	+ 18.5%	0.0%	15.6%	46	68	32
91917 - Dulzura	4	+ 33.3%	0.0%	0.0%	6	51	5
91931 - Guatay	0	--	0.0%	0.0%	2	0	2
91932 - Imperial Beach	221	- 1.8%	40.3%	11.3%	412	40	227
91934 - Jacumba	7	- 12.5%	0.0%	0.0%	16	25	8
91935 - Jamul	111	+ 4.7%	0.0%	9.9%	211	44	108
91941 - La Mesa	417	+ 5.6%	11.0%	7.7%	673	27	424
91942 - La Mesa	424	- 20.5%	36.1%	7.5%	587	22	426
91945 - Lemon Grove	253	+ 1.2%	9.9%	7.9%	337	20	259
91948 - Mount Laguna	8	- 46.7%	0.0%	12.5%	7	54	8
91950 - National City	187	- 20.1%	18.2%	10.7%	285	30	200
91962 - Pine Valley	42	0.0%	9.5%	7.1%	52	34	37
91963 - Potrero	5	- 28.6%	0.0%	0.0%	13	35	4
91977 - Spring Valley	603	- 5.8%	21.4%	10.0%	946	24	617
91978 - Spring Valley	102	- 2.9%	37.3%	10.8%	117	23	95
91980 - Tecate	0	--	0.0%	0.0%	0	0	0
92003 - Bonsall	70	- 18.6%	31.4%	8.6%	126	58	67
92004 - Borrego Springs	108	- 13.6%	17.6%	1.9%	193	104	107
92007 - Cardiff	126	+ 5.0%	43.7%	7.1%	200	29	132
92008 - Carlsbad	299	- 13.1%	38.5%	5.4%	518	36	312
92009 - Carlsbad	689	- 17.0%	36.1%	4.8%	1,060	28	688
92010 - Carlsbad	255	- 4.5%	38.0%	10.6%	464	26	253
92011 - Carlsbad	301	- 22.0%	32.9%	6.3%	505	26	310
92014 - Del Mar	200	- 11.5%	29.0%	8.0%	402	46	190



Area Overviews

ZIP Code	Total Closed Sales	Change from 2017	Percent Single-Family Attached	Percent Foreclosures	New Listings	Days on Market	Pending Sales
92019 - El Cajon	559	+ 3.1%	30.8%	3.9%	875	27	562
92020 - El Cajon	483	- 1.8%	23.2%	5.6%	783	24	490
92021 - El Cajon	541	- 3.6%	25.5%	6.3%	840	25	534
92024 - Encinitas	579	- 7.1%	30.2%	6.0%	859	30	585
92025 - Escondido	377	- 9.8%	21.2%	5.8%	547	30	377
92026 - Escondido	567	- 21.4%	18.9%	4.9%	939	34	584
92027 - Escondido	548	- 6.5%	15.9%	7.5%	746	26	536
92028 - Fallbrook	578	- 22.2%	4.2%	5.5%	998	45	568
92029 - Escondido	238	- 9.5%	6.3%	5.9%	429	31	243
92036 - Julian	76	- 31.5%	0.0%	3.9%	152	61	76
92037 - La Jolla	743	+ 3.6%	55.9%	7.9%	1,332	47	742
92040 - Lakeside	434	- 1.4%	23.5%	6.0%	670	27	443
92054 - Oceanside	373	- 20.6%	46.6%	5.9%	609	32	382
92056 - Oceanside	745	- 11.0%	40.1%	10.7%	1,078	27	736
92057 - Oceanside	856	- 10.5%	37.9%	6.9%	1,216	28	873
92058 - Oceanside	229	- 8.8%	44.1%	4.8%	283	28	221
92059 - Pala	1	- 75.0%	0.0%	0.0%	2	214	1
92061 - Pauma Valley	43	+ 19.4%	25.6%	14.0%	75	82	43
92064 - Poway	551	- 8.6%	11.3%	6.9%	834	29	549
92065 - Ramona	490	- 16.0%	7.1%	4.9%	853	35	487
92066 - Ranchita	6	+ 20.0%	0.0%	33.3%	9	129	7
92067 - Rancho Santa Fe	235	- 2.9%	3.0%	10.2%	505	88	232
92069 - San Marcos	400	- 5.0%	21.3%	5.3%	566	25	391
92070 - Santa Ysabel	9	- 10.0%	0.0%	44.4%	24	85	12
92071 - Santee	770	- 0.9%	35.8%	6.9%	1,080	22	794
92075 - Solana Beach	186	- 15.8%	54.8%	8.1%	299	39	187
92078 - San Marcos	681	- 16.4%	36.4%	6.9%	1,057	27	696
92081 - Vista	312	- 8.8%	17.3%	7.1%	451	21	324
92082 - Valley Center	214	- 0.9%	1.4%	7.9%	404	51	220
92083 - Vista	249	- 8.8%	28.1%	5.6%	362	24	240
92084 - Vista	389	- 17.1%	10.8%	6.2%	625	34	390
92086 - Warner Springs	6	- 57.1%	0.0%	0.0%	31	80	7
92091 - Rancho Santa Fe	53	- 14.5%	35.8%	11.3%	88	60	54



Area Overviews

ZIP Code	Total Closed Sales	Change from 2017	Percent Single-Family Attached	Percent Foreclosures	New Listings	Days on Market	Pending Sales
92101 - San Diego Downtown	828	- 5.3%	98.9%	7.0%	1,880	38	818
92102 - San Diego Golden Hill	211	- 9.1%	36.5%	8.1%	316	23	215
92103 - Mission Hills-Hillcrest-Midtown	449	- 8.9%	63.7%	9.6%	800	32	440
92104 - North Park	402	- 17.6%	45.8%	7.7%	630	20	391
92105 - East San Diego	306	- 13.6%	30.7%	12.4%	479	27	318
92106 - Point Loma	259	- 1.1%	21.6%	6.2%	499	36	255
92107 - Ocean Beach	238	- 7.4%	38.7%	8.8%	385	25	242
92108 - Mission Valley	408	- 6.4%	96.1%	5.4%	592	22	410
92109 - Pacific Beach	467	- 16.2%	61.7%	9.0%	757	32	452
92110 - Old Town	339	+ 9.4%	60.8%	5.9%	485	24	340
92111 - Linda Vista	385	- 14.1%	46.5%	8.3%	558	20	390
92113 - Logan Heights	144	- 17.7%	14.6%	16.0%	218	27	141
92114 - Encanto	466	- 7.2%	3.9%	11.8%	626	24	483
92115 - San Diego	568	- 5.3%	34.5%	8.6%	851	22	570
92116 - Normal Heights	363	- 2.2%	38.8%	7.2%	537	22	354
92117 - Clairemont Mesa	507	- 12.1%	22.5%	5.7%	749	19	507
92118 - Coronado	282	- 3.1%	40.1%	11.3%	509	68	277
92119 - San Carlos	370	- 12.7%	35.9%	9.5%	523	21	371
92120 - Del Cerro	409	- 11.9%	29.3%	7.3%	568	22	395
92121 - Sorrento Valley	50	+ 6.4%	52.0%	0.0%	55	19	45
92122 - University City	398	- 7.9%	67.1%	6.3%	515	18	395
92123 - Mission Valley	260	- 14.2%	33.8%	6.9%	353	18	262
92124 - Tierrasanta	225	+ 2.3%	45.8%	7.1%	278	19	227
92126 - Mira Mesa	545	- 22.3%	36.0%	8.4%	708	17	547
92127 - Rancho Bernardo	718	- 17.8%	28.6%	5.8%	1,148	30	718
92128 - Rancho Bernardo	865	- 11.5%	46.0%	6.4%	1,245	21	863
92129 - Rancho Penasquitos	506	- 2.3%	33.0%	4.5%	684	17	517
92130 - Carmel Valley	713	- 7.3%	34.1%	5.2%	1,018	26	738
92131 - Scripps Miramar	422	- 13.2%	40.5%	6.2%	639	21	427
92139 - Paradise Hills	239	- 19.8%	45.2%	10.9%	350	27	251
92154 - Otay Mesa	428	- 17.2%	34.1%	9.6%	646	24	436
92173 - San Ysidro	90	- 3.2%	57.8%	14.4%	149	24	93



Area Historical Median Prices

ZIP Code	2014	2015	2016	2017	2018	Change From 2017	Change From 2016
91901 - Alpine	\$490,000	\$517,500	\$540,000	\$573,000	\$620,000	+ 8.2%	+ 26.5%
91902 - Bonita	\$553,000	\$590,000	\$614,875	\$638,500	\$694,900	+ 8.8%	+ 25.7%
91905 - Boulevard	\$159,000	\$214,000	\$250,000	\$240,000	\$275,000	+ 14.6%	+ 73.0%
91906 - Campo	\$197,000	\$240,000	\$260,000	\$299,500	\$304,000	+ 1.5%	+ 54.3%
91910 - Chula Vista	\$385,000	\$422,500	\$430,000	\$480,000	\$510,000	+ 6.3%	+ 32.5%
91911 - Chula Vista	\$359,000	\$379,000	\$410,114	\$445,000	\$470,000	+ 5.6%	+ 30.9%
91913 - Chula Vista	\$420,000	\$445,000	\$470,000	\$500,000	\$527,000	+ 5.4%	+ 25.5%
91914 - Chula Vista	\$560,000	\$582,000	\$620,000	\$650,000	\$707,500	+ 8.8%	+ 26.3%
91915 - Chula Vista	\$405,000	\$430,000	\$460,000	\$479,500	\$501,187	+ 4.5%	+ 23.7%
91916 - Descanso	\$333,000	\$377,500	\$440,000	\$440,000	\$450,000	+ 2.3%	+ 35.1%
91917 - Dulzura	\$345,000	\$495,000	\$417,000	\$465,000	\$392,000	- 15.7%	+ 13.6%
91931 - Guatay	\$202,450	\$0	\$0	\$75,000	\$0	- 100.0%	- 100.0%
91932 - Imperial Beach	\$385,000	\$422,500	\$465,000	\$549,900	\$575,000	+ 4.6%	+ 49.4%
91934 - Jacumba	\$78,500	\$142,500	\$162,000	\$137,500	\$178,000	+ 29.5%	+ 126.8%
91935 - Jamul	\$515,650	\$565,000	\$565,500	\$634,500	\$625,000	- 1.5%	+ 21.2%
91941 - La Mesa	\$500,000	\$515,000	\$545,000	\$610,000	\$625,000	+ 2.5%	+ 25.0%
91942 - La Mesa	\$385,000	\$404,000	\$430,000	\$460,000	\$502,563	+ 9.3%	+ 30.5%
91945 - Lemon Grove	\$345,000	\$370,000	\$409,000	\$434,500	\$458,000	+ 5.4%	+ 32.8%
91948 - Mount Laguna	\$123,500	\$80,000	\$255,000	\$110,000	\$145,000	+ 31.8%	+ 17.4%
91950 - National City	\$295,000	\$327,000	\$350,500	\$400,000	\$420,500	+ 5.1%	+ 42.5%
91962 - Pine Valley	\$310,000	\$397,500	\$420,000	\$438,250	\$451,250	+ 3.0%	+ 45.6%
91963 - Potrero	\$215,000	\$255,000	\$293,000	\$450,000	\$400,000	- 11.1%	+ 86.0%
91977 - Spring Valley	\$340,000	\$370,000	\$405,000	\$430,000	\$460,000	+ 7.0%	+ 35.3%
91978 - Spring Valley	\$370,900	\$410,000	\$425,000	\$470,000	\$491,250	+ 4.5%	+ 32.4%
91980 - Tecate	\$0	\$0	\$0	\$360,000	\$0	- 100.0%	--
92003 - Bonsall	\$520,000	\$505,000	\$532,500	\$615,000	\$594,500	- 3.3%	+ 14.3%
92004 - Borrego Springs	\$155,000	\$175,000	\$187,000	\$189,750	\$220,250	+ 16.1%	+ 42.1%
92007 - Cardiff	\$891,000	\$980,000	\$1,180,000	\$1,184,000	\$1,280,000	+ 8.1%	+ 43.7%
92008 - Carlsbad	\$662,500	\$708,500	\$785,000	\$836,000	\$900,000	+ 7.7%	+ 35.8%
92009 - Carlsbad	\$696,563	\$730,000	\$740,000	\$822,500	\$880,000	+ 7.0%	+ 26.3%
92010 - Carlsbad	\$577,000	\$610,000	\$663,000	\$710,000	\$770,000	+ 8.5%	+ 33.4%
92011 - Carlsbad	\$710,000	\$747,500	\$775,000	\$849,000	\$917,500	+ 8.1%	+ 29.2%
92014 - Del Mar	\$1,299,000	\$1,372,500	\$1,475,000	\$1,574,000	\$1,716,500	+ 9.1%	+ 32.1%



Area Historical Median Prices

ZIP Code	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
92019 - El Cajon	\$392,000	\$430,000	\$450,000	\$479,000	\$505,000	+ 5.4%	+ 28.8%
92020 - El Cajon	\$370,000	\$425,250	\$436,000	\$466,200	\$495,000	+ 6.2%	+ 33.8%
92021 - El Cajon	\$360,000	\$385,000	\$415,000	\$445,500	\$470,100	+ 5.5%	+ 30.6%
92024 - Encinitas	\$774,500	\$836,000	\$905,000	\$995,000	\$1,099,500	+ 10.5%	+ 42.0%
92025 - Escondido	\$400,000	\$415,000	\$480,000	\$482,250	\$515,000	+ 6.8%	+ 28.8%
92026 - Escondido	\$392,000	\$415,000	\$451,000	\$490,000	\$525,000	+ 7.1%	+ 33.9%
92027 - Escondido	\$368,000	\$389,000	\$425,000	\$450,000	\$475,000	+ 5.6%	+ 29.1%
92028 - Fallbrook	\$450,000	\$478,000	\$507,000	\$545,000	\$570,000	+ 4.6%	+ 26.7%
92029 - Escondido	\$620,000	\$625,000	\$641,275	\$700,000	\$708,402	+ 1.2%	+ 14.3%
92036 - Julian	\$297,500	\$322,000	\$332,000	\$350,000	\$399,000	+ 14.0%	+ 34.1%
92037 - La Jolla	\$1,000,000	\$1,190,000	\$1,070,000	\$1,250,000	\$1,310,000	+ 4.8%	+ 31.0%
92040 - Lakeside	\$405,000	\$420,000	\$437,941	\$480,000	\$500,000	+ 4.2%	+ 23.5%
92054 - Oceanside	\$480,000	\$500,000	\$542,900	\$595,000	\$649,000	+ 9.1%	+ 35.2%
92056 - Oceanside	\$419,000	\$445,000	\$470,000	\$510,000	\$545,000	+ 6.9%	+ 30.1%
92057 - Oceanside	\$365,000	\$388,500	\$413,000	\$450,000	\$460,250	+ 2.3%	+ 26.1%
92058 - Oceanside	\$333,000	\$362,750	\$392,000	\$360,000	\$435,000	+ 20.8%	+ 30.6%
92059 - Pala	\$0	\$485,000	\$725,000	\$589,937	\$750,000	+ 27.1%	--
92061 - Pauma Valley	\$392,000	\$408,500	\$410,000	\$515,000	\$422,500	- 18.0%	+ 7.8%
92064 - Poway	\$574,000	\$590,000	\$617,500	\$706,000	\$750,000	+ 6.2%	+ 30.7%
92065 - Ramona	\$399,000	\$425,000	\$460,000	\$511,500	\$527,500	+ 3.1%	+ 32.2%
92066 - Ranchita	\$195,000	\$188,250	\$404,500	\$375,000	\$261,000	- 30.4%	+ 33.8%
92067 - Rancho Santa Fe	\$2,454,500	\$2,450,000	\$2,300,000	\$2,262,500	\$2,350,000	+ 3.9%	- 4.3%
92069 - San Marcos	\$450,000	\$475,000	\$491,500	\$535,000	\$569,950	+ 6.5%	+ 26.7%
92070 - Santa Ysabel	\$398,000	\$512,450	\$435,000	\$757,000	\$565,500	- 25.3%	+ 42.1%
92071 - Santee	\$375,000	\$395,000	\$428,000	\$455,000	\$500,000	+ 9.9%	+ 33.3%
92075 - Solana Beach	\$920,000	\$950,000	\$950,000	\$1,101,507	\$1,280,000	+ 16.2%	+ 39.1%
92078 - San Marcos	\$500,000	\$525,000	\$549,000	\$595,000	\$650,000	+ 9.2%	+ 30.0%
92081 - Vista	\$445,000	\$465,000	\$490,000	\$540,000	\$565,000	+ 4.6%	+ 27.0%
92082 - Valley Center	\$479,000	\$529,000	\$545,000	\$610,000	\$654,150	+ 7.2%	+ 36.6%
92083 - Vista	\$355,000	\$380,000	\$405,500	\$431,000	\$465,000	+ 7.9%	+ 31.0%
92084 - Vista	\$425,000	\$442,500	\$485,000	\$528,024	\$560,000	+ 6.1%	+ 31.8%
92086 - Warner Springs	\$325,000	\$312,500	\$332,500	\$342,000	\$381,000	+ 11.4%	+ 17.2%
92091 - Rancho Santa Fe	\$1,032,500	\$1,225,000	\$1,090,500	\$1,332,900	\$1,323,000	- 0.7%	+ 28.1%



Area Historical Median Prices

ZIP Code	2014	2015	2016	2017	2018	Change From 2017	Change From 2014
92101 - San Diego Downtown	\$469,500	\$485,000	\$505,000	\$544,950	\$550,000	+ 0.9%	+ 17.1%
92102 - San Diego Golden Hill	\$310,000	\$328,700	\$384,000	\$405,000	\$436,000	+ 7.7%	+ 40.6%
92103 - Mission Hills-Hillcrest-Midtown	\$612,000	\$589,500	\$584,500	\$635,000	\$685,000	+ 7.9%	+ 11.9%
92104 - North Park	\$455,000	\$464,500	\$450,000	\$505,000	\$575,000	+ 13.9%	+ 26.4%
92105 - East San Diego	\$287,500	\$315,750	\$356,000	\$387,000	\$411,000	+ 6.2%	+ 43.0%
92106 - Point Loma	\$820,000	\$862,500	\$925,000	\$997,500	\$1,060,000	+ 6.3%	+ 29.3%
92107 - Ocean Beach	\$671,000	\$727,500	\$695,000	\$835,000	\$854,500	+ 2.3%	+ 27.3%
92108 - Mission Valley	\$310,000	\$330,000	\$350,000	\$375,000	\$375,000	0.0%	+ 21.0%
92109 - Pacific Beach	\$707,500	\$685,000	\$699,500	\$790,000	\$849,000	+ 7.5%	+ 20.0%
92110 - Old Town	\$392,000	\$387,500	\$430,000	\$477,500	\$520,000	+ 8.9%	+ 32.7%
92111 - Linda Vista	\$419,450	\$429,000	\$475,000	\$511,000	\$575,000	+ 12.5%	+ 37.1%
92113 - Logan Heights	\$261,000	\$291,400	\$317,500	\$370,000	\$387,500	+ 4.7%	+ 48.5%
92114 - Encanto	\$325,000	\$347,000	\$388,000	\$420,000	\$445,000	+ 6.0%	+ 36.9%
92115 - San Diego	\$390,000	\$410,000	\$440,500	\$465,000	\$485,000	+ 4.3%	+ 24.4%
92116 - Normal Heights	\$426,000	\$482,500	\$490,000	\$560,000	\$594,500	+ 6.2%	+ 39.6%
92117 - Clairemont Mesa	\$492,250	\$520,000	\$549,000	\$611,000	\$654,000	+ 7.0%	+ 32.9%
92118 - Coronado	\$1,257,500	\$1,530,000	\$1,475,000	\$1,570,000	\$1,661,637	+ 5.8%	+ 32.1%
92119 - San Carlos	\$450,000	\$489,500	\$520,500	\$555,350	\$565,000	+ 1.7%	+ 25.6%
92120 - Del Cerro	\$473,750	\$505,000	\$540,000	\$572,500	\$619,500	+ 8.2%	+ 30.8%
92121 - Sorrento Valley	\$709,500	\$510,000	\$560,000	\$621,500	\$675,000	+ 8.6%	- 4.9%
92122 - University City	\$429,075	\$478,000	\$485,000	\$534,000	\$543,500	+ 1.8%	+ 26.7%
92123 - Mission Valley	\$429,000	\$465,000	\$506,000	\$550,000	\$589,500	+ 7.2%	+ 37.4%
92124 - Tierrasanta	\$481,000	\$500,000	\$515,500	\$549,500	\$605,400	+ 10.2%	+ 25.9%
92126 - Mira Mesa	\$430,000	\$460,045	\$500,000	\$529,000	\$585,000	+ 10.6%	+ 36.0%
92127 - Rancho Bernardo	\$699,900	\$720,000	\$740,000	\$865,000	\$890,500	+ 2.9%	+ 27.2%
92128 - Rancho Bernardo	\$465,000	\$498,500	\$490,000	\$545,000	\$600,000	+ 10.1%	+ 29.0%
92129 - Rancho Penasquitos	\$600,000	\$613,050	\$660,000	\$712,750	\$750,000	+ 5.2%	+ 25.0%
92130 - Carmel Valley	\$865,000	\$850,000	\$914,900	\$990,000	\$1,135,000	+ 14.6%	+ 31.2%
92131 - Scripps Miramar	\$655,500	\$674,950	\$694,500	\$766,000	\$805,000	+ 5.1%	+ 22.8%
92139 - Paradise Hills	\$305,000	\$330,000	\$361,100	\$410,000	\$425,000	+ 3.7%	+ 39.3%
92154 - Otay Mesa	\$355,000	\$382,500	\$408,000	\$437,000	\$465,500	+ 6.5%	+ 31.1%
92173 - San Ysidro	\$317,500	\$336,006	\$355,000	\$405,000	\$327,000	- 19.3%	+ 3.0%